On February 9, 2012, Citi announced an adjustment to its fourth quarter and full year 2011 financial results to reflect an additional \$209 million of after-tax (\$275 million pre-tax) charges to increase its litigation reserves related to the announced agreement in principle with the United States and with the Attorneys General for 49 states and the District of Columbia to settle a number of related investigations into residential loan servicing and origination practices, as well as the resolution of related mortgage litigation. The fourth quarter 2011 financial supplement, originally posted January 17, 2012, has been revised to reflect these charges.



#### CITIGROUP - QUARTERLY FINANCIAL DATA SUPPLEMENT

4Q11

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#### CITIGROUP -- FINANCIAL SUMMARY

(In millions of dollars, except per share amounts)



	:	1Q 2010		2Q 2010		3Q 2010		4Q 2010		1Q 2011		2Q 2011		3Q 2011	:	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)		Full Year 2010	Fu Yea 201	ar	FY 2011 vs. FY 2010 Increas (Decrease)
Total Revenues, Net of Interest Expense	\$	25,421	\$	22,071	\$	20,738	\$	•	\$	19,726	\$	20,622	\$	20,831	\$	17,174	(7%)	\$	86,601		,353	(10%)
Total Operating Expenses		11,518		11,866		11,520		12,471		12,326		12,936		12,460		13,211	6%	ì	47,375		,933	8%
Net Credit Losses		8,384 (18)		7,962 (1,439)		7,659 (1,993)		6,854 (2,215)		6,269 (3,370)		5,147 (1,966)		4,514		4,108	(40%) 34%		30,859 (5,665)		,038 ,265)	(35%) (46%)
Credit Reserve Build / (Release) Provision for Unfunded Lending Commitments		(35)		(1,439)		(1,993)		(37)		(3,370)		(1,966)		(1,465) 43		(1,464) (4)	89%	į	(117)	(0	,∠63) 51	(46%) NM
Provision for Benefits & Claims		287		213		227		238		260		219		259		234	(2%)		965		972	1%
Provision for Credit Losses and for Benefits and Claims		8,618		6,665		5,919		4,840		3,184		3,387		3,351		2,874	(41%)	ł <u> </u>	26,042	12	,796	(51%)
Income from Continuing Operations before Income Taxes		5,285		3,540		3,299		1,060		4,216		4,299		5,020		1,089	3%	_	13,184	14	,624	11%
Income Taxes (benefits)		1,036		812		698		(313)		1,185		967		1,278		91	NM	_	2,233	3	,521	58%
Income from Continuing Operations Income (Loss) from Discontinued Operations, net of Taxes	\$	<b>4,249</b> 211	\$	<b>2,728</b> (3)	\$	<b>2,601</b> (374)	\$	<b>1,373</b>	\$	<b>3,031</b> 40	\$	<b>3,332</b> 71	\$	<b>3,742</b>	\$	998	<b>(27%)</b> (100%)	\$	<b>10,951</b> (68)	\$ 11	<b>,103</b> 112	<b>1%</b> NM
Net Income before Attribution of Noncontrolling Interests	· ·	4,460		2,725		2,227		1,471		3,071		3,403		3,743		998	(32%)	_	10,883	11	,215	3%
Net Income Attributable to Noncontrolling Interests		32		28		59		162		72		62		(28)		42	(23%)	!	281		148	(47%)
Citigroup's Net Income	\$	4,428	\$	2,697	\$	2,168	\$	1,309	\$	2,999	\$	3,341	\$	3,771	\$	956	(28%)	\$	10,602	\$ 11	,067	4%
Diluted Earnings Per Share (1):																		}				
Income from Continuing Operations	\$	1.43	\$	0.90	\$	0.83	\$	0.40	\$	0.97	\$	1.07	\$	1.23	\$	0.31	(23%)	\$	3.55		3.59	1%
Citigroup's Net Income	\$	1.50	\$	0.90	\$	0.72	\$	0.43	\$	0.99	\$	1.09	\$	1.23	\$	0.31	(28%)	\$	3.54	\$	3.63	3%
Shares (in millions) (1):																						
Average Basic		2,844.4		2,884.9		2,887.8		2,893.3		2,904.4		2,908.6		2,910.8		2,915.2	1%		2,877.6		09.8	1%
Average Diluted Common Shares Outstanding, at period end		2,933.4 2,862.0		2,975.3 2,897.5		2,977.8 2,905.0		2,984.8 2,905.8		2,996.6 2,920.6		2,997.0 2,917.9		2,998.6 2,923.7		3,003.0 2,923.9	1% 1%	1	2,967.8	2,9	98.8	1%
Preferred Dividends - Basic (in millions) Preferred Dividends - Diluted (in millions)	\$	-, - -	\$ \$	-	\$ \$	-	\$ \$	9	\$ \$	4	\$ \$	9	\$ \$	4 4	\$ \$	9		\$ \$	9 9	\$ \$	26 26	
Income Allocated to Unrestricted Common Shareholders - Basic																						
Income from Continuing Operations	\$	4,190	\$	2,674	\$	2,468	\$	1,194	\$	2,920	\$	3,200	\$	3,696	\$	930	(5%)	\$	10,522	\$ 10	,745	2%
Citigroup's Net Income	\$	4,400	\$	2,671	\$	2,148	\$	1,288	\$	2,960	\$	3,270	\$	3,697	\$	930	(12%)	\$	10,503	\$ 10	,855	3%
Income Allocated to Unrestricted Common Shareholders - Diluted																		}				
Income from Continuing Operations	\$	4,191	\$	2,675	\$	2,469	\$	1,195	\$	2,921	\$	3,206	\$	3,702	\$	933	(5%)	\$	10,525	\$ 10	,762	2%
Citigroup's Net Income	\$	4,400	\$	2,672	\$	2,149	\$	1,289	\$	2,961	\$	3,276	\$	3,703	\$	933	(12%)	\$	10,505	\$ 10	,872	3%
Financial Ratios:																						
Tier 1 Common Ratio		9.11%		9.71%		10.33%		10.75%		11.34%		11.62%		11.71%		11.80%		i				
Tier 1 Capital Ratio		11.28%		11.99%		12.50%		12.91%		13.26%		13.55%		13.45%		13.55%						
Total Capital Ratio Leverage Ratio		14.88% 6.16%		15.59% 6.31%		16.14% 6.57%		16.59% 6.60%		16.98% 7.00%		17.18% 7.05%		16.89% 7.01%		16.99% 7.19%						
Return on Common Equity		12.0%		7.0%		5.4%		3.2%		7.3%		7.7%		8.4%		2.1%						
Balance Sheet Data, EOP (in billions, except Book Value per Share):																						
Total Assets	\$	2,002.2	\$	1,937.7	\$	1,983.3	\$	1,913.9	\$	1,947.8	\$	1,956.6	\$	1,936.0	\$	1,873.9	(2%)					
Total Deposits		827.9		814.0		850.1		845.0		865.9		866.3		851.3		865.9	2%					
Citigroup's Stockholders' Equity		151.4		154.8		162.9		163.5		171.0		176.4		177.4		177.8	9%	1				
Citigroup Equity and Trust Securities (included in LT Debt)	r.	173.1	φ	175.0	æ	183.4	<b>ሰ</b>	181.6	Φ.	189.0	<b>ሰ</b>	192.4	æ	193.5	r.	193.9	7%					
Book Value Per Share (1)	\$ \$	52.80 40.90	\$ \$	53.32 41.86	\$ \$	55.97 44.42	\$ \$	56.15 44.55	\$ \$	58.46 46.87	\$ \$	60.34 48.75	\$ \$	60.56 49.50	\$ \$	60.70 49.74	8% 12%	į				
Tangible Book Value Per Share (1)	Ф	263	Ф		Ф		Ф		Ф		Ф		Ф		Ф			ļ				
Direct Staff (in thousands)				259		258		260		260		263		267		266	2%					

NM Not meaningful

Note: Ratios and returns are calculated based on the displayed numbers.

Reclassified to conform to the current period's presentation.

Page



	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	4Q11 vs. 4Q10 Increase/	Full Year	Full Year	FY 2011 vs. FY 2010 Increase/
	2010	2010	2010	2010	2011	2011	2011	2011	(Decrease)	2010	2011	(Decrease)
Revenues												
Interest revenue	\$ 20,783	\$ 20,356	\$ 19,311	\$ 18,832	\$ 18,155	\$ 18,586	\$ 18,145	\$ 17,795	(6%)	\$ 79,282	\$ 72,681	(8%)
Interest expense	6,342	6,429	6,183	6,142	6,053	6,438	6,031	5,712	(7%)	25,096	24,234	(3%)
Net interest revenue	14,441	13,927	13,128	12,690	12,102	12,148	12,114	12,083	(5%)	54,186	48,447	(11%)
												/··
Commissions and fees	3,645	3,229	3,248	3,536	3,368	3,557	3,043	2,882	(18%)	13,658	12,850	(6%)
Principal transactions	4,116	2,362	2,085	(1,046)	3,167	2,616	2,103	(652)	38%	7,517	7,234	(4%)
Administrative and other fiduciary fees	1,022	910	976	1,097	1,097	1,068	945	885	(19%)	4,005	3,995	- NM
Realized gains (losses) on investments (1)	31	69	742	158	(1,127)	412	619	(161)	NM	1,000	(257)	
Insurance premiums	748	636	655	645	672	684	658	633	(2%)	2,684	2,647	(1%)
Other revenue	1,418	938	(96)	1,291	447	137	1,349	1,504	16%	3,551	3,437	(3%)
Total non-interest revenues	10,980	8,144	7,610	5,681	7,624	20.622	8,717	5,091	(10%)	32,415	29,906	(8%)
Total revenues, net of interest expense	25,421	22,071	20,738	18,371	19,726	20,622	20,831	17,174	(7%)	86,601	78,353	(10%)
Provisions for Credit Losses and for Benefits and Claims												
Net credit losses	8,384	7,962	7,659	6,854	6,269	5,147	4,514	4,108	(40%)	30,859	20,038	(35%)
Credit reserve build / (release)	(18)	(1,439)	(1,993)	(2,215)	(3,370)	(1,966)	(1,465)	(1,464)	34%	(5,665)	(8,265)	(46%)
Provision for loan losses	8,366	6,523	5,666	4,639	2,899	3.181	3,049	2,644	(43%)	25,194	11,773	(53%)
Policyholder benefits and claims	287	213	227	238	260	219	259	234	(2%)	965	972	1%
Provision for unfunded lending commitments	(35)	(71)	26	(37)	25	(13)	43	(4)	89%	(117)	51	NM
Total provisions for credit losses and for benefits and claims	8,618	6,665	5,919	4,840	3,184	3,387	3,351	2,874	(41%)	26,042	12,796	(51%)
rotal providence for erous recessor and for periodic and stalling			0,0.0	.,010		0,00.	0,001		(1170)		,	(0.70)
Operating Expenses												
Compensation and benefits	6,162	5,961	6,117	6,190	6,409	6,669	6,223	6,387	3%	24,430	25,688	5%
Premises and Equipment	830	824	838	839	825	832	860	809	(4%)	3,331	3,326	-
Technology / communication expense	1,199	1,195	1,257	1,273	1,214	1,275	1,306	1,338	5%	4,924	5,133	4%
Advertising and marketing expense	302	367	458	518	397	627	635	687	33%	1,645	2,346	43%
Other operating	3,025	3,519	2,850	3,651	3,481	3,533	3,436	3,990	9%	13,045	14,440	11%
Total operating expenses	11,518	11,866	11,520	12,471	12,326	12,936	12,460	13,211	6%	47,375	50,933	8%
Income from Continuing Operations before												
Income Taxes	5,285	3,540	3,299	1,060	4,216	4,299	5,020	1,089	3%	13,184	14,624	11%
Provision (benefits) for income taxes	1,036	812	698	(313)	1,185	967	1,278	91	NM	2,233	3,521	58%
Income from Continuing Operations	4,249	2,728	2,601	1,373	3,031	3,332	3,742	998	(27%)	10,951	11,103	1%
Discontinued Operations (2)												
Income (Loss) from Discontinued Operations	(5)	(3)	8	72	60	(17)	(5)	(15)		72	23	
Gain (Loss) on Sale	94	-	(784)	(12)	4	126	16	9		(702)	155	
Provision (benefits) for income taxes	(122)	-	(402)	(38)	24	38	10	(6)		(562)	66	
Income (Loss) from Discontinued Operations, net of taxes	211	(3)	(374)	98	40	71	1	-	(100%)	(68)	112	NM
Net Income before attribution of												
Noncontrolling Interests	4,460	2,725	2,227	1,471	3,071	3,403	3,743	998	(32%)	10,883	11,215	3%
	•	28	59	,	72	62	•		, ,	281	•	(47%)
Net Income attributable to noncontrolling interests	32			162			(28)	42	(74%)		148	, ,
Citigroup's Net Income	\$ 4,428	\$ 2,697	\$ 2,168	\$ 1,309	\$ 2,999	\$ 3,341	\$ 3,771	\$ 956	(27%)	\$ 10,602	\$ 11,067	4%

<sup>(1)</sup> Includes other-than-temporary impairment losses on investments.

- (2) Discontinued operations includes:

   a) The sale of substantially all of Citigroup's CitiCapital equipment finance unit to General Electric.
   b) The sale of substantially all of Citigroup's retail banking operations in Germany to Credit Mutuel.
   c) The sale of Nikko Cordial Securities to Sumitomo Mitsui Banking Corporation.
   d) The sale of The Student Loan Corporation.
   e) The sale of the Egg Credit Card business.

#### NM Not meaningful

#### CITIGROUP CONSOLIDATED BALANCE SHEET

(In millions of dollars)



Dec 31, 2011

	М	arch 31,		June 30,	Se	ptember 30,	De	ecember 31,		March 31,		June 30,	Sept	tember 30,	De	cember 31,	vs. Dec 31, 2010
		2010		2010		2010		2010	-	2011		2011		2011		2011 (1)	Inc (Decr)
Assets			-								-						, ,
Cash and due from banks (including segregated cash and other deposits)	\$	25,678	\$	24,709	\$	26,342	\$	27,972	\$	27,842	\$	27,766	\$	28,950	\$	28,701	3%
Deposits with banks		163,525		160,780		150,071		162,437		163,603		156,181		159,338		155,784	(4%)
Fed funds sold and securities borr'd or purch under agree. to resell		234,348		230,784		240,057		246,717		261,120		283,976		290,645		275,849	12%
Brokerage receivables		34,001		36,872		37,138		31,213		40,901		40,695		37,992		27,777	(11%)
Trading account assets		345,783		309,412		337,098		317,272		323,110		322,349		320,637		291,734	(8%)
Investments																	
Available-for-sale and non-marketable equity securities		270,385		285,783		310,143		289,057		311,773		294,664		273,791		281,930	(2%)
Held-to-maturity		46,348		31,283		30,107		29,107		15,484		14,910		12,866		11,483	(61%)
Total Investments		316,733		317,066		340,250		318,164		327,257		309,574		286,657		293,413	(8%)
Loans, net of unearned income																	
Consumer		529,669		503,546		461,104		455,732		438,913		440,444		424,626		423,731	(7%)
Corporate		192,135		188,620		193,207		193,062		198,223		207,056		212,613		223,511	16%
Loans, net of unearned income		721,804		692,166		654,311		648,794		637,136		647,500		637,239		647,242	-
Allowance for loan losses		(48,746)		(46,197)		(43,674)		(40,655)		(36,568)		(34,362)		(32,052)		(30,115)	26%
Total loans, net		673,058		645,969		610,637		608,139		600,568		613,138		605,187		617,127	1%
Goodwill		25,662		25,201		25,797		26,152		26,339		26,621		25,496		25,413	(3%)
Intangible assets (other than MSRs)		8,277		7,868		7,705		7,504		7,280		7,136		6,800		6,600	(12%)
Mortgage servicing rights (MSRs)		6,439		4,894		3,976		4,554		4,690		4,258		2,852		2,569	(44%)
Other assets		168,709		174,101		172,800		163,778		162,433		164,932		171,438		148,911	(9%)
Assets related to discontinued operations held for sale				-		31,409		-		2,672		-		-		-	-
Total assets	\$	2,002,213	\$	1,937,656	\$	1,983,280	\$	1,913,902	\$	1,947,815	\$	1,956,626	\$	1,935,992	\$	1,873,878	(2%)
Liabilities																	
Non-interest-bearing deposits in U.S. offices	\$	66,796	\$	59,225	\$	64,442	\$	78,268	\$	81,839	\$	86,631	\$	103,129	\$	119,437	53%
Interest-bearing deposits in U.S. offices		230,919		241,820		237,626		225,731		222,613		220,436		218,595		223,851	(1%)
Total U.S. Deposits		297,715		301,045		302,068		303,999		304,452		307,067		321,724		343,288	13%
Non-interest-bearing deposits in offices outside the U.S.		45,471		46,322		52,080		55,066		61,851	-	61,898	-	58,564		57.357	4%
Interest-bearing deposits in offices outside the U.S.		484,728		466,584		495,947		485,903		499,560		497,345		470,993		465,291	(4%)
Total International Deposits	-	530,199	-	512,906		548,027	-	540,969	-	561,411	-	559,243		529,557	-	522,648	(3%)
Total deposits		827,914	-	813,951		850,095		844,968	-	865,863		866,310		851,281		865,936	2%
·																•	
Fed funds purch and securities loaned or sold under agree. to repurch.		207,911		196,112		192,065		189,558		187,825		203,843		223,612		198,373	5%
Brokerage payables		55,041		54,774		51,517		51,749		50,394		57,245		56,093		54,441	10%
Trading account liabilities Short-term borrowings		142,748 96,694		131,001 92,752		142,005 87,013		129,054 78,790		146,346 78,622		152,307 72,889		148,851 65,818		126,082 54,441	(2%) (31%)
Long-term debt		439,274		413,297		387,330		381,183		376,541		352,458		333,824		323,505	(15%)
Other liabilities (2)		78,852		78,439		78,198		72,811		68,792		72,929		77,171		69,272	(5%)
Liabilities related to discontinued operations held for sale		70,032		70,459		29,874		72,011		39		12,323		77,171		03,272	(378)
Total liabilities	\$	1,848,434	\$	1,780,326	\$	1,818,097	\$	1,748,113	\$	1,774,422	\$	1,777,981	\$	1,756,650	\$	1.694.305	(3%)
Total Habilities		1,010,101		1,700,020		1,010,001		1,1 40,1 10		1,114,422		1,777,001		1,100,000	<u> </u>	1,00-1,000	(070)
Equity																	
Stockholders' Equity																	
Preferred Stock	\$	312	\$	312	\$	312	\$	312	\$	312	\$	312	\$	312	\$	312	-
Common Stock		29		29		29		29		29		29		29		29	. <u>.</u>
Additional paid-in capital		96,685		99,277		101,161		101,287		103,004		103,475		105,562		105,804 90,520	4% 14%
Retained earnings Treasury stock		73,432 (1,178)		76,130 (1,772)		78,260 (1,540)		79,559 (1,442)		82,554 (878)		85,857 (1,087)		89,602 (1,089)		(1,071)	26%
Accumulated other comprehensive income (loss)		(17,859)		(19,170)		(15,309)		(16,277)		(13,984)		(12,222)		(17,044)		(17,788)	(9%)
Total Common Equity	\$	151,109	\$	154,494	\$	162,601	\$	163,156	\$	170,725	\$	176,052	\$	177,060	\$	177,494	9%
Total Citigroup stockholders' equity	\$	151,421	\$	154,806	\$	162,913	\$	163,468	\$	171,037	\$	176,364	\$	177,372	\$	177,806	9%
Noncontrolling interests		2,358		2,524		2,270		2,321		2,356		2,281		1,970		1,767	(24%)
Total equity		153,779		157,330		165,183		165,789		173,393		178,645		179,342		179,573	8%
Total liabilities and equity	\$	2,002,213	\$	1,937,656	\$	1,983,280	\$	1,913,902	\$		\$	1,956,626	\$	1,935,992	\$	1,873,878	(2%)
• •		<u> </u>	<u> </u>	, ,		,,		, ,	<u> </u>			, .,			<u> </u>	· /	/

<sup>(1)</sup> Preliminary

<sup>(2)</sup> Includes allowance for credit losses for letters of credit and unfunded lending commitments of \$1,122 million for the first quarter of 2010, \$1,054 million for the second quarter of 2010, \$1,102 million for the third quarter of 2010, \$1,066 million for the fourth quarter of 2010, \$1,105 million for the first quarter of 2011, \$1,097 million for the second quarter of 2011, \$1,139 million for the third quarter of 2011 and \$1,136 million for the fourth quarter of 2011, respectively.

# CITIGROUP SEGMENT DETAIL NET REVENUE



(In millions of dollars)	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
CITICORP												•
Regional Consumer Banking	<b>2</b> 2 2 2 2	÷ 0.004	3 0 744	3 0 555	* 2205		÷ 0.440	<b>*</b> • • • • • • • • • • • • • • • • • • •	(00/)	* 44700	3 :0 044	(20/)
North America	\$ 3,800	\$ 3,694	\$ 3,741	\$ 3,555	\$ 3,335	\$ 3,367	\$ 3,418	\$ 3,494	(2%)	\$ 14,790	\$ 13,614	(8%)
EMEA	403	374	347	379	396	388	363	332	(12%)	1,503	1,479	(2%)
Latin America	2,067	2,108	2,223	2,287	2,297	2,412		2,354	3% 5%	8,685	9,483	9%
Asia	1,796	1,840	1,834	1,926	1,896	2,026		2,020	_ 5%	7,396	8,009	- 8%
Total	8,066	8,016	8,145	8,147	7,924	8,193	8,268	8,200	_ 1%	32,374	32,585	_ 1%
Securities and Banking												
North America	3,553	2,628	2,203	1,009	2,328	2,125	2,445	660	(35%)	9,393	7,558	(20%)
EMEA	2,517	1,763	1,735	834	2,061	1,642	2,299	1,219	46%	6,849	7,221	5%
Latin America	611	561	643	732	586	681	519	578 726	(21%)	2,547	2,364	(7%)
Asia	1,330	1,010	1,020	966	1,045	1,033		736	_ (24%)	4,326	4,274	_ (1%)
Total	8,011	5,962	5,601	3,541	6,020	5,481	6,723	3,193	_ (10%)	23,115	21,417	_ (7%)
Transaction Services												
North America	640	635	621	589	609	609	620	604	3%	2,485	2,442	(2%)
EMEA	833	848	835	840	837	898	893	858	2%	3,356	3,486	4%
Latin America	349	363	389	415	416	436	442	411	(1%)	1,516	1,705	12%
Asia	623	665	698	728	698	731	759	748	_ 3%	2,714	2,936	_ 8%
Total	2,445	2,511	2,543	2,572	2,560	2,674	2,714	2,621	_ 2%	10,071	10,569	5%
Total Citicorp	18,522	16,489	16,289	14,260	16,504	16,348	17,705	14,014	(2%)	65,560	64,571	(2%)
CITI HOLDINGS												
Brokerage and Asset Management	340	141	(8)	136	137	47	55	43	(68%)	609	282	(54%)
Local Consumer Lending	4,670	4,206	3,547	3,403	3,153	2,949	2,998	2,967	(13%)	15,826	12,067	(24%)
Special Asset Pool	1,540	572	314	426	(7)	1,015	(227)	(234)	NM	2,852	547	(81%)
Total Citi Holdings	6,550	4,919	3,853	3,965	3,283	4,011	2,826	2,776	(30%)	19,287	12,896	(33%)
Corporate / Other	349	663	596	146	(61)	263	300	384	NM	1,754	886	(49%)
Total Citigroup - Net Revenues	\$ 25,421	22,071	20,738	18,371	\$ 19,726	20,622	20,831	17,174	(7%)	86,601	78,353	(10%)
Credit Valuation Adjustment (DVA/CVA) {included in lines above} (1)	309	209	115	(1,102)	(256)	164	1,938	(40)	96%	(469)	1,806	NM
Total Citigroup - Net Revenues - Excluding DVA/CVA	\$ 25,112	\$ 21,862	\$ 20,623	\$ 19,473	\$ 19,982	\$ 20,458		\$ 17,214	(12%)	87,070	76,547	(12%)
Total Chighoup - Net Nevenues - Excluding DVACVA	Ψ 20,112	Ψ Z1,002	\$ 20,025	Ψ 13,713	\$ 13,30 <u>2</u>	<b>Φ</b> 20,730	φ 10,035	Ψ 11,217	(12/0)	01,010	10,571	(12/0)

<sup>(1)</sup> Excludes CVA on Monolines.

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# CITIGROUP SEGMENT DETAIL INCOME



(In millions of dollars)	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Income from Continuing Operations:												
CITICORP												
Regional Consumer Banking								•				
North America	\$ 17	\$ 53	\$ 177	\$ 403	\$ 550	\$ 686	\$ 692	\$ 661	64%	\$ 650	\$ 2,589	NM (430()
EMEA Latin America	24 365	48 466	17 532	2 426	48 478	28 402	9 344	(6) 377	NM (12%)	91 1,789	79 1,601	(13%) (11%)
Asia	565	563	496	507	460	402 485	567	415	(18%)	2,131	1,927	(10%)
Total	971	1,130	1,222	1,338	1,536	1,601	1,612	1,447	8%	4,661	6,196	33%
Securities and Banking												
North America	1,423	816	430	(204)	458	337	666	(450)	NM	2,465	1,011	(59%)
EMEA	1,020	355	499	(69)	766	343	737	162 <sup>°</sup>	NM (420()	1,805	2,008	11%
Latin America Asia	266 470	204 303	277 179	344 186	274 210	297 212	208 526	199 (50)	(42%) NM	1,091 1,138	978 898	(10%) (21%)
Total	3,179	1,678	1,385	257	1,708	1,189	2,137	(139)	NM	6,499	4,895	(25%)
Transaction Services												
North America	160	157	127	85	114	137	121	75	(12%)	529	447	(16%)
EMEA	303	320	306	296	278	289	289	286	(3%)	1,225	1,142	(7%)
Latin America	156	157	174	177	174	161	169	141	(20%)	664	645	(3%)
Asia	320	297	319	319	285	291	318	279	(13%)	1,255	1,173	(7%)
Total	939	931	926	877	851	878	897	781	(11%)	3,673	3,407	(7%)
Total Citicorp	5,089	3,739	3,533	2,472	4,095	3,668	4,646	2,089	(15%)	14,833	14,498	(2%)
CITI HOLDINGS												
Brokerage and Asset Management	76	(94)	(153)	(55)	(10)	(100)	(83)	(93)	(69%)	(226)	(286)	(27%)
Local Consumer Lending	(1,829)	(1,226)	(830)	(1,103)	(599)	(746)	(585)	(904)	18%	(4,988)	(2,834)	43%
Special Asset Pool	878	116	(83)	247	62	678	(127)	(17)	NM	1,158	596	(49%)
Total Citi Holdings	(875)	(1,204)	(1,066)	(911)	(547)	(168)	(795)	(1,014)	11%	(4,056)	(2,524)	38%
Corporate / Other	35	193	134	(188)	(517)	(168)	(109)	(77)	59%	174	(871)	NM
Income From Continuing Operations	4,249	2,728	2,601	1,373	3,031	3,332	3,742	998	(27%)	10,951	11,103	1%
Discontinued Operations	211	(3)	(374)	98	40	71	1	-		(68)	112	
Net Income Attributable to Noncontrolling Minority Interests	32	28	59	162	72	62	(28)	42	(74%)	281	148	(47%)
Citigroup's Net Income	\$ 4,428	\$ 2,697	\$ 2,168	\$ 1,309	\$ 2,999	\$ 3,341	\$ 3,771	\$ 956	(27%)	\$ 10,602	\$ 11,067	4%

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# CITICORP

# STATEMENT OF INCOME AND BALANCE SHEET DATA

(In millions of dollars)



	1Q 2010		2Q 010	3Q 201		4Q 2010	1Q 2011	2Q 2011	3Q 2011		4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010		Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Revenues								 								
Net interest revenue	\$ 9,800	\$	9,680	\$ 9,	415	\$ 9,690	\$ 9,461	\$ 9,546	\$ 9,66	3	\$ 9,465	(2%)	\$ 38,5	85	\$ 38,135	(1%)
Non-Interest revenue	8,722	<u>.                                    </u>	6,809	6,	874	4,570	7,043	6,802	8,04	2	4,549	- -	26,9	75	26,436	(2%)
Total revenues, net of interest expense	18,522	. 1	16,489	16,	289	14,260	16,504	16,348	17,70	5	14,014	(2%)	65,5	60	64,571	(2%)
Provisions for Credit Losses and for Benefits and Claims Net Credit Losses	3,142	<u>.</u>	2,965	3.	020	2,662	2,318	2,153	1,93	3	1,903	(29%)	11,7	'89	8,307	(30%)
Credit Reserve Build / (Release)	(360		(639)	,	427)	(741)	(1,258)	(909)	(63		(747)	(1%)	(2,1		(3,544)	(64%)
Provision for loan losses	2,782		2,326		593	1,921	1,060	 1,244	1,30	<del></del> _	1,156	(40%)	9,6	22	4,763	(50%)
Provision for Benefits & Claims	44		27	_,	38	42	44	26		5	37	(12%)		51	152	1%
Provision for unfunded lending commitments	(7	·)	(26)		1	-	4	(5)	4	5	48	- '		(32)	92	NM
Total provisions for credit losses and for benefits and claims	2,819	)	2,327	2,	632	1,963	1,108	 1,265	1,39	3	1,241	(37%)	9,7	41	5,007	(49%)
Total operating expenses	8,595		9,176	8,	931	9,442	 9,601	 10,062	9,77	8	10,179	8%	36,1	44	39,620	10%
Income from Continuing Operations before Income Taxes	7,108	;	4,986	4,	726	2,855	5,795	5,021	6,53	4	2,594	(9%)	19,6	75	19,944	1%
Provision for income taxes	2,019	<u> </u>	1,247	1,	193	383	 1,700	 1,353	1,88	8	505	32%	4,8	42	5,446	12%
Income from Continuing Operations	5,089	)	3,739	3,	533	2,472	4,095	3,668	4,64	6	2,089	(15%)	14,8	33	14,498	(2%)
Net Income attributable to noncontrolling Minority Interests (Minority Interest)	21		20		30	51	11	12		6	27	(47%)	1	22	56	(54%)
Citicorp's Net Income	\$ 5,068	\$	3,719	\$ 3,	503	\$ 2,421	\$ 4,084	\$ 3,656	\$ 4,64	0 :	\$ 2,062	(15%)	\$ 14,7	11	\$ 14,442	(2%)
				<u> </u>			 			_ =						
Balance Sheet Data (in billions):																
Total EOP Assets	\$ 1,236	\$	1,211	\$ 1,	283	\$ 1,284	\$ 1,330	\$ 1,380	\$ 1,36	4	\$ 1,319	3%				
Average Assets	\$ 1,233	\$	1,250	\$ 1,	252	\$ 1,294	\$ 1,323	\$ 1,381	\$ 1,38	1 :	\$ 1,348	4%	\$ 1,2	57	\$ 1,358	8%
Return on Assets	1.679	6	1.19%	1.	11%	0.74%	1.25%	1.06%	1.33	%	0.61%		1.1	7%	1.06%	
Total EOP Deposits	\$ 730	\$	719	\$	757	\$ 760	\$ 784	\$ 788	\$ 77	6	\$ 797	5%				

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# CITICORP REGIONAL CONSUMER BANKING

#### Page 1

(In millions of dollars)



(III IIIIIIIOIIS OI GOIIAIS)	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Net Interest Revenue Non-Interest Revenue	\$ 5,904 2,162	\$ 5,759 2,257	\$ 5,675 2,470	\$ 5,846 2,301	\$ 5,736 2,188	\$ 5,797 2,396	\$ 5,817 2,451	\$ 5,740 2,460	(2%) 7%	\$ 23,184 9,190	\$ 23,090 9,495	- 3%
Total Revenues, Net of Interest Expense	8,066	8,016	8,145	8,147	7,924	8,193	8,268	8,200	1%	32,374	32,585	1%
Total Operating Expenses	3,993	4,033	4,085	4,436	4,477	4,770	4,753	4,933	11%	16,547	18,933	14%
Net Credit Losses	3,039	2,922	2,730	2,525	2,108	2,003	1,846	1,731	(31%)	11,216	7,688	(31%)
Credit Reserve Build / (Release)	(183)	(407)	(400)	(551)	(864)	(853)	(662)	(609)	(11%)	(1,541)	(2,988)	(94%)
Provision for Unfunded Lending Commitments	1	(4)	-	-	-	3	-	-	-	(3)	3	NM
Provision for Benefits & Claims	44	27	38	42	44	26	45	37	(12%)	151	152	1%
Provision for Loan Losses and for Benefits and Claims	2,901	2,538	2,368	2,016	1,288	1,179	1,229	1,159	(43%)	9,823	4,855	(51%)
Income from Continuing Operations before Taxes	1,172	1,445	1,692	1,695	2,159	2,244	2,286	2,108	24%	6,004	8,797	47%
Income Taxes	201	315	470	357	623	643	674	661	85%	1,343	2,601	94%
Income from Continuing Operations	971	1,130	1,222	1,338	1,536	1,601	1,612	1,447	8%	4,661	6,196	33%
Net Income (loss) Attributable to Minority Interests	(5)		(4)		(2)	3	1	(2)	-	(9)		100%
Net Income	\$ 976	\$ 1,130	\$ 1,226	\$ 1,338	\$ 1,538	\$ 1,598	\$ 1,611	\$ 1,449	8%	\$ 4,670	\$ 6,196	33%
Average Assets (in billions of dollars) Return on Assets	\$ 307 1.29%	\$ 304 1.49%	\$ 309 1.57%	\$ 317 1.67%	\$ 325 1.92%	\$ 337 1.90%	\$ 338 1.89%	\$ 339 1.70%	7%	\$ 309 1.51%	\$ 335 1.85%	8%
Net Credit Losses as a % of Average Loans	5.62%	5.43%	4.95%	4.48%	3.72%	3.40%	3.07%	2.85%				
Revenue by Business Retail Banking Citi-Branded Cards	\$ 3,798 4,268	\$ 3,901 4,115	\$ 3,989 4,156	\$ 4,079 4,068	\$ 3,889 4,035	\$ 4,099 4,094	\$ 4,133 4,135	\$ 4,108 4,092	1% 1%	\$ 15,767 16,607	\$ 16,229 16,356	3% (2%)
Total Revenues	\$ 8,066	\$ 8,016	\$ 8,145	\$ 8,147	\$ 7,924	\$ 8,193	\$ 8,268	\$ 8,200	1%	\$ 32,374	\$ 32,585	1%
Net Credit Losses by Business												
Retail Banking	\$ 289	\$ 303	\$ 333	\$ 342	\$ 277	\$ 298	\$ 295	\$ 304	(11%)	\$ 1,267	\$ 1,174	(7%)
Citi-Branded Cards	2,750	2,619	2,397	2,183	1,831	1,705	1,551	1,427	(35%)	9,949	6,514	(35%)
Total Net Credit Losses	\$ 3,039	\$ 2,922	\$ 2,730	\$ 2,525	\$ 2,108	\$ 2,003	\$ 1,846	\$ 1,731	(31%)	\$ 11,216	\$ 7,688	(31%)
Income (loss) from Continuing Operations by Business	•								//			(45-1)
Retail Banking Citi-Branded Cards	\$ 799 172	\$ 834 296	\$ 755 467	\$ 694 644	\$ 672 864	\$ 633 968	\$ 634 978	\$ 590 857	(15%) 33%	\$ 3,082 1,579	\$ 2,529 3,667	(18%) NM
Total	\$ 971	\$ 1,130	\$ 1,222	\$ 1,338	\$ 1,536	\$ 1,601	\$ 1,612	\$ 1,447	8%	\$ 4,661	\$ 6,196	33%

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		1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)
Retail Banking Key Indicators (in billions of dollars, except be	anches	<u>s)</u>								
Branches		4,162	4,161	4,168	4,200	4,200	4,207	4,187	4,200	-
Accounts (in millions)		60.1	60.1	60.5	60.4	60.6	61.2	61.9	61.9	2%
Average Deposits	\$	289.2	\$ 291.4	\$ 295.6	\$ 301.9	\$ 307.0	\$ 314.5	\$ 313.2	\$ 310.9	3%
Investment Sales (International Only)	\$	24.1	\$ 23.4	\$ 21.3	\$ 23.7	\$ 25.4	\$ 24.5	\$ 21.5	\$ 18.9	(20%)
Investment AUMs	\$	120.8	\$ 116.8	\$ 125.4	\$ 130.5	\$ 133.9	\$ 138.6	\$ 122.3	\$ 126.2	(3%)
Average Loans	\$	107.7	\$ 107.3	\$ 109.3	\$ 113.1	\$ 119.3	\$ 126.5	\$ 128.6	\$ 130.9	16%
EOP Loans:										
Real Estate Lending Commercial Markets	\$	56.0 31.0	\$ 54.7 31.2	\$ 56.5 32.7	\$ 59.3 33.9	\$ 63.9 35.8	\$ 66.9 37.6	\$ 67.1 36.7	\$ 70.8 36.8	19% 9%
Personal and Other		21.8	 21.3	 22.4	 22.8	 23.3	 24.5	 23.5	 25.7	13%
EOP Loans	\$	108.8	\$ 107.2	\$ 111.6	\$ 116.0	\$ 123.0	\$ 129.0	\$ 127.3	\$ 133.3	15%
Net Interest Revenue (in millions) (1)	\$	2,551	\$ 2,544	\$ 2,490	\$ 2,577	\$ 2,618	\$ 2,668	\$ 2,687	\$ 2,651	3%
As a % of Average Loans		9.61%	9.51%	9.04%	9.04%	8.90%	8.46%	8.29%	8.03%	
Net Credit Losses (in millions)	\$	289	\$ 303	\$ 333	\$ 342	\$ 277	\$ 298	\$ 295	\$ 304	(11%)
As a % of Average Loans		1.09%	1.13%	1.21%	1.20%	0.94%	0.94%	0.91%	0.92%	
Loans 90+ Days Past Due (in millions) (2)	\$	819	\$ 869	\$ 842	\$ 760	\$ 801	\$ 812	\$ 759	\$ 736	(3%)
As a % of EOP Loans		0.75%	0.81%	0.76%	0.66%	0.66%	0.63%	0.60%	0.56%	
Loans 30-89 Days Past Due (in millions) (2)	\$	1,304	\$ 1,205	\$ 1,277	\$ 1,146	\$ 1,142	\$ 1,088	\$ 974	\$ 1,039	(9%)
As a % of EOP Loans		1.20%	1.12%	1.15%	0.99%	0.94%	0.85%	0.77%	0.79%	
Citi-Branded Cards Key Indicators (in millions of dollars)										
EOP Open Accounts		51.1	50.5	51.0	51.3	51.6	51.9	52.9	53.4	4%
Purchase Sales	\$	60.1	\$ 63.9	\$ 65.5	\$ 70.5	\$ 64.9	\$ 71.3	\$ 71.4	\$ 74.0	5%
Average Loans (in billions) (3)	\$	111.6	\$ 108.5	\$ 109.5	\$ 110.6	\$ 110.3	\$ 110.1	\$ 110.2	\$ 109.9	(1%)
EOP Loans (in billions) (3)	\$	110.2	\$ 109.4	\$ 111.1	\$ 114.1	\$ 109.6	\$ 111.9	\$ 109.4	\$ 113.3	(1%)
Average Yield (4)		14.65%	14.03%	13.52%	13.28%	13.16%	12.89%	12.70%	12.58%	
Net Interest Revenue (5)	\$	3,358	\$ 3,207	\$ 3,184	\$ 3,259	\$ 3,128	\$ 3,128	\$ 3,129	\$ 3,068	(6%)
As a % of Average Loans (5)		12.20%	11.86%	11.54%	11.69%	11.50%	11.40%	11.26%	11.08%	
Net Credit Losses	\$	2,750	\$ 2,619	\$ 2,397	\$ 2,183	\$ 1,831	\$ 1,705	\$ 1,551	\$ 1,427	(35%)
As a % of Average Loans (6)		9.99%	9.68%	8.68%	7.83%	6.73%	6.21%	5.58%	5.15%	
Net Credit Margin (6)	\$	1,518	\$ 1,491	\$ 1,752	\$ 1,878	\$ 2,198	\$ 2,384	\$ 2,577	\$ 2,661	42%
As a % of Average Loans		5.52%	5.51%	6.35%	6.74%	8.08%	8.69%	9.28%	9.61%	
Loans 90+ Days Past Due	\$	3,155	\$ 2,929	\$ 2,590	\$ 2,341	\$ 2,172	\$ 1,971	\$ 1,710	\$ 1,674	(28%)
As a % of EOP Loans		2.86%	2.68%	2.33%	2.05%	1.98%	1.76%	1.56%	1.48%	
Loans 30-89 Days Past Due	\$	3,094	\$ 2,727	\$ 2,543	\$ 2,407	\$ 2,217	\$ 2,024	\$ 1,856	\$ 1,841	(24%)
As a % of EOP Loans		2.81%	2.49%	2.29%	2.11%	2.02%	1.81%	1.70%	1.62%	

<sup>(1)</sup> Also includes net interest revenue related to the international regions' deposit balances in excess of the average loan portfolio.

<sup>(2)</sup> The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies. See Note 1 on North America Regional Consumer Banking on page 10.

<sup>(3)</sup> Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

<sup>(4)</sup> Average yield is gross interest revenue earned divided by average loans.

<sup>(5)</sup> Net interest revenue includes certain fees that are recorded as interest revenue.

<sup>(6)</sup> Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

#### CITICORP REGIONAL CONSUMER BANKING NORTH AMERICA



Page 1
(In millions of dollars)

(In millions of dollars)	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Net Interest Revenue	\$ 2,954 \$	. , -	\$ 2,734	\$ 2,750	\$ 2,624	\$ 2,590	\$ 2,580	\$ 2,573	(6%)	\$ 11,216	\$ 10,367	(8%)
Non-Interest Revenue	846	916	1,007	805	711	777	838	921	14%	3,574	3,247	(9%)
Total Revenues, Net of Interest Expense	3,800	3,694	3,741	3,555	3,335	3,367	3,418	3,494	(2%)	14,790	13,614	(8%)
Total Operating Expenses	1,621	1,512	1,458	1,572	1,690	1,773	1,811	2,055	31%	6,163	7,329	19%
Net Credit Losses	2,156	2,127	1,970	1,766	1,440	1,306	1,155	1,048	(41%)	8,019	4,949	(38%)
Credit Reserve Build / (Release)	4	(9)	40	(348)	(648)	(758)	(653)	(681)	(96%)	(313)	(2,740)	NM (400%)
Provision for Unfunded Lending Commitments Provision for Benefits & Claims	8	- 5	6	- 5	- 6	- 4	- 7	- 5	-	24	- 22	(100%) (8%)
Provision for Loan Losses and for Benefits and Claims	2,169	2,123	2,016	1,423	798	552	509	372	(74%)	7,731	2,231	(71%)
									` '		<del></del>	` '
Income from Continuing Operations before Taxes	10	59	267	560	847	1,042	1,098	1,067	91% NM	896 246	4,054	NM NM
Income Taxes (benefits) Income from Continuing Operations	(7)	6	90 <b>177</b>	157 403	<u>297</u>	356 686	406 <b>692</b>	406 661	64%	650	<u>1,465</u> <b>2,589</b>	NM
Net Income Attributable to Minority Interests	-	-	-	403	-	-	- 092	-	-	-	2,369	-
Net Income	\$ 17	\$ 53	\$ 177	\$ 403	\$ 550	\$ 686	\$ 692	\$ 661	64%	\$ 650	\$ 2,589	NM
Average Assets (in billions of dollars) Return on Assets	\$ 121 \$ 0.06%	\$ 117 0.18%	\$ 118 0.60%	\$ 120 1.33%	\$ 120 1.86%	\$ 119 2.31%	\$ 125 2.20%	\$ 129 2.03%	8%	\$ 119 0.55%	\$ 123 2.10%	3%
Net Credit Losses as a % of Average Loans	7.85%	7.98%	7.39%	6.67%	5.52%	4.94%	4.24%	3.77%				
Revenue by Business												
Retail Banking Citi-Branded Cards	\$ 1,279 \$ 2,521	\$ 1,324 \$ 2,370	\$ 1,373 2,368	\$ 1,349 2,206	\$ 1,188 2,147	\$ 1,250 2,117	\$ 1,282 2,136	\$ 1,391 2,103	3% (5%)	\$ 5,325 9,465	\$ 5,111 8,503	(4%) (10%)
		<del></del>							` '			, ,
Total Revenues	\$ 3,800	\$ 3,694	\$ 3,741	\$ 3,555	\$ 3,335	\$ 3,367	\$ 3,418	\$ 3,494	(2%)	\$ 14,790	\$ 13,614	(8%)
Net Credit Losses by Business												
Retail Banking	\$ 73 \$	•	•	\$ 97	\$ 88	\$ 77	\$ 65	\$ 70	(28%)	\$ 339	\$ 300	(12%)
Citi-Branded Cards	2,083	2,048	1,880	1,669	1,352	1,229	1,090	978	(41%)	7,680	4,649	(39%)
Total Net Credit Losses	\$ 2,156 \$	\$ 2,127	\$ 1,970	\$ 1,766	\$ 1,440	\$ 1,306	\$ 1,155	\$ 1,048	(41%)	\$ 8,019	\$ 4,949	(38%)
Income (loss) from Continuing Operations by Business												
Retail Banking Citi-Branded Cards	\$ 167 \$		\$ 205	\$ 183 220	\$ 90 460	\$ 102 584	\$ 126 566	\$ 170	(7%)	\$ 762	\$ 488	(36%) NM
Citi-Branded Cards Total	(150)	(154)	(28) \$ 177	\$ 403	\$ 550			\$ 661	NM 64%	\$ 650	\$ 2,589	NM NM
I Ulai	\$ 17 \$	\$ 53	\$ 177	φ 403	φ 55U	\$ 686	\$ 692	\$ 661	04%	φ 650	φ ∠,589	INIVI

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# CITICORP REGIONAL CONSUMER BANKING NORTH AMERICA Page 2



		1Q 2010	 2Q 2010	3Q 2010	 4Q 2010	 1Q 2011	 2Q 2011	 3Q 2011	 4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)
Retail Banking Key Indicators (in billions of dollars, except bran	ches	<u>s)</u>								
Branches		1,003	1,002	1,000	1,001	1,000	1,002	1,005	1,016	1%
Accounts (in millions)		13.6	13.4	13.3	13.1	13.0	12.9	12.9	12.7	(3%)
Investment AUMs	\$	32.6	\$ 28.8	\$ 29.8	\$ 30.4	\$ 29.9	\$ 30.8	\$ 28.3	\$ 29.4	(3%)
Average Deposits	\$	144.2	\$ 145.5	\$ 144.9	\$ 144.5	\$ 143.6	\$ 144.4	\$ 145.4	\$ 147.0	2%
Average Loans	\$	32.2	\$ 30.7	\$ 29.7	\$ 29.7	\$ 31.9	\$ 33.6	\$ 35.2	\$ 37.3	26%
EOP Loans:										
Real Estate Lending	\$	24.3	\$ 23.1	\$ 22.3	\$ 23.4	\$ 25.8	\$ 27.2	\$ 29.0	\$ 31.4	34%
Commercial Markets		5.8	5.7	5.8	6.0	6.0	6.2	6.3	6.4	7%
Personal and Other		1.4	 1.4	 1.3	 1.3	 1.2	 1.1	 1.2	 1.1	(15%)
Total EOP Loans	\$	31.5	\$ 30.2	\$ 29.4	\$ 30.7	\$ 33.0	\$ 34.5	\$ 36.5	\$ 38.9	27%
Mortgage Originations	\$	10.3	\$ 11.2	\$ 18.6	\$ 21.8	\$ 14.1	\$ 11.0	\$ 17.0	\$ 21.1	(3%)
Third Party Mortgage Servicing Portfolio (EOP)	\$	191.2	\$ 190.8	\$ 191.4	\$ 191.9	\$ 196.0	\$ 196.5	\$ 196.6	\$ 197.9	3%
Net Servicing & Gain/(Loss) on Sale (in millions)	\$	207.8	\$ 271.7	\$ 344.3	\$ 282.4	\$ 129.0	\$ 126.5	\$ 186.5	\$ 295.0	4%
Net Interest Revenue on Loans (in milions)	\$	183	\$ 162	\$ 152	\$ 142	\$ 170	\$ 176	\$ 179	\$ 181	27%
As a % of Avg. Loans		2.30%	2.12%	2.03%	1.90%	2.16%	2.10%	2.02%	1.93%	
Net Credit Losses (in millions) As a % of Avg. Loans	\$	73 0.92%	\$ 79 1.03%	\$ 90 1.20%	\$ 97 1.30%	\$ 88 1.12%	\$ 77 0.92%	\$ 65 0.73%	\$ 70 0.74%	(28%)
Loans 90+ Days Past Due (in millions) (1) As a % of EOP Loans	\$	142 0.45%	\$ 245 0.81%	\$ 221 0.77%	\$ 228 0.76%	\$ 241 0.75%	\$ 211 0.63%	\$ 232 0.66%	\$ 235 0.63%	3%
Loans 30-89 Days Past Due (in millions) (1) As a % of EOP Loans	\$	236 0.75%	\$ 241 0.80%	\$ 243 0.85%	\$ 212 0.71%	\$ 185 0.58%	\$ 209 0.62%	\$ 217 0.62%	\$ 213 0.57%	-

<sup>(1)</sup> The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

The amounts excluded for Loans 90+Days Past Due and (EOP Loans) are \$188 million and (\$0.8 billion), \$235 million and (\$0.8 billion), \$352 million (\$0.9 billion), \$400 million (\$0.9 billion), \$512 million (\$1.3 billion) and \$611 million (\$1.3 billion) as of September 30, 2010, December 31, 2010, March 31, 2011, June 30, 2011, September 30, 2011 and December 31, 2011, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) are \$15 million and (\$0.8 billion), \$30 million and (\$0.8 billion), \$52 million (\$0.9 billion), \$77 million (\$0.9 billion), \$102 million (\$1.3 billion) and \$121 million (\$1.3 billion) as of September 30, 2010, December 31, 2010, March 31, 2011, June 30, 2011, September 30, 2011 and December 31, 2011, respectively.

# CITICORP REGIONAL CONSUMER BANKING NORTH AMERICA Page 3



	 1Q 2010	 2Q 2010	 3Q 2010	 4Q 2010	 1Q 2011	 2Q 2011	 3Q 2011	 4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)
Citi-Branded Cards Key Indicators (in millions of dollars) (1)									
EOP Open Accounts	21.8	21.3	21.2	21.1	21.2	21.2	21.6	22.0	4%
Purchase Sales (in billions)	\$ 36.2	\$ 39.3	\$ 39.0	\$ 40.4	\$ 36.3	\$ 39.9	\$ 39.6	\$ 41.2	2%
Average Loans (in billions) (1)	\$ 79.2	\$ 76.2	\$ 76.0	\$ 75.3	\$ 73.9	\$ 72.4	\$ 72.8	\$ 73.1	(3%)
EOP Loans (in billions) (1)	\$ 77.7	\$ 77.2	\$ 76.6	\$ 77.5	\$ 73.2	\$ 73.7	\$ 73.8	\$ 75.9	(2%)
Average Yield (2)	13.01%	12.25%	11.64%	11.30%	11.09%	10.44%	10.29%	10.07%	
Net Interest Revenue (3)	\$ 2,103	\$ 1,940	\$ 1,927	\$ 1,914	\$ 1,791	\$ 1,716	\$ 1,721	\$ 1,692	(12%)
As a % of Avg. Loans (3)	10.77%	10.21%	10.06%	10.08%	9.83%	9.51%	9.38%	9.18%	
Net Credit Losses	\$ 2,083	\$ 2,048	\$ 1,880	\$ 1,669	\$ 1,352	\$ 1,229	\$ 1,090	\$ 978	(41%)
As a % of Average Loans	10.67%	10.78%	9.81%	8.79%	7.42%	6.81%	5.94%	5.31%	
Net Credit Margin (4)	\$ 438	\$ 317	\$ 481	\$ 530	\$ 789	\$ 883	\$ 1,039	\$ 1,121	NM
As a % of Avg. Loans (4)	2.24%	1.67%	2.51%	2.79%	4.33%	4.89%	5.66%	6.08%	
Loans 90+ Days Past Due	\$ 2,304	\$ 2,130	\$ 1,807	\$ 1,597	\$ 1,432	\$ 1,205	\$ 1,053	\$ 1,004	(37%)
As a % of EOP Loans	2.97%	2.76%	2.36%	2.06%	1.96%	1.64%	1.43%	1.32%	
Loans 30-89 Days Past Due	\$ 2,145	\$ 1,828	\$ 1,687	\$ 1,539	\$ 1,327	\$ 1,132	\$ 1,095	\$ 1,062	(31%)
As a % of EOP Loans	2.76%	2.37%	2.20%	1.99%	1.81%	1.54%	1.48%	1.40%	

<sup>(1)</sup> Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

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<sup>(2)</sup> Average Yield is gross interest revenue earned divided by average loans.

<sup>(3)</sup> Net interest revenue includes certain fees that are recorded as interest revenue.

<sup>(4)</sup> Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims.

# CITICORP REGIONAL CONSUMER BANKING

## EMEA - PAGE 1

(In millions of dollars)



(IT ITIMIOTS OF GOILETS)	10 20		2Q 010	 3Q 2010	4Q 2010	 1Q 2011	2Q 2011	3Q 2011		4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Net Interest Revenue Non-Interest Revenue	\$	246 157	\$ 228 146	\$ 220 127	\$ 229 150	\$ 226 170	\$ 233 155	\$ 221 142	\$	213 119	(7%) (21%)	\$ 923 580	\$ 893 586	(3%) 1%
Total Revenues, Net of Interest Expense		403	374	347	379	396	388	363		332	(12%)	 1,503	1,479	(2%)
Total Operating Expenses		281	269	305	324	307	340	328		312	(4%)	1,179	1,287	9%
Net Credit Losses		97	84	63	72	49	47	49		27	(63%)	316	172	(46%)
Credit Reserve Build / (Release)		(11)	(46)	(48)	(13)	(34)	(55)	(32)		3	NM	(118)	(118)	-
Provision for Unfunded Lending Commitments		-	(4)	-	-	-	3	-		-	-	(4)	3	NM
Provision for Benefits & Claims			 	 	 	 -	 	 			-	 -	 	-
Provision for Loan Losses and for Benefits and Claims		86	34	 15	59	 15	(5)	 17		30	(49%)	 194	 57	(71%)
Income (loss) from Continuing Operations before Taxes		36	71	27	(4)	74	53	18		(10)	NM	130	135	4%
Income Taxes (benefits)	-	12	 23	10	(6)	26	 25	9		(4)	33%	 39	 56	44%
Income from Continuing Operations  Net Income Attributable to Minority Interests		24 -	 48 -	<b>17</b> (1)	 2	48 -	<b>28</b> 2	 <b>9</b> 1_		<b>(6)</b> (3)	NM -	 <b>91</b> (1)	 79 -	<b>(13%)</b> 100%
Net Income	\$	24	\$ 48	\$ 18	\$ 2	\$ 48	\$ 26	\$ 8	\$	(3)	NM	\$ 92	\$ 79	(14%)
Average Assets (in billions of dollars) Return on Assets	\$	10 0.97%	\$ 10 1.93%	\$ 10 0.71%	\$ 10 0.08%	\$ 10 1.95%	\$ 11 0.95%	\$ 10 0.32%	\$ (	10 (0.12%)	-	\$ 10 0.92%	\$ 10 0.79%	-
Net Credit Losses as a % of Average Loans	Ę	5.18%	4.88%	3.57%	4.14%	2.76%	2.51%	2.70%		1.53%				
Revenue by Business Retail Banking Citi-Branded Cards	\$	220 183	\$ 203 171	\$ 184 163	\$ 215 164	\$ 217 179	\$ 212 176	\$ 199 164	\$	183 149	(15%) (9%)	\$ 822 681	\$ 811 668	(1%) (2%)
Total	\$	403	\$ 374	\$ 347	\$ 379	\$ 396	\$ 388	\$ 363	\$	332	(12%)	\$ 1,503	\$ 1,479	(2%)
Income (loss) from Continuing Operations by Business Retail Banking Citi-Branded Cards	\$	(9) 33	\$ 6 42	\$ (24) 41	\$ (27) 29	\$ 3 45	\$ (17) 45	\$ (21) 30	\$	(21) 15	22% (48%)	\$ (54) 145	\$ (56) 135	(4%) (7%)
Total	\$	24	\$ 48	\$ 17	\$ 2	\$ 48	\$ 28	\$ 9	\$	(6)	NM	\$ 91	\$ 79	(13%)

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		1Q 2010		2Q 2010		3Q 2010		4Q 2010		1Q 2011		2Q 2011		3Q 2011		4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)
Retail Banking Key Indicators (in billions of dollars, exce	pt br	anches)															
Branches		310		304		300		298		297		296		294		292	(2%)
Accounts (in millions)		3.7		3.7		3.7		3.7		3.6		3.6		3.7		3.7	-
Average Deposits	\$	9.7	\$	8.9	\$	9.1	\$	9.2	\$	9.7	\$	9.9	\$	9.6	\$	9.3	1%
Investment Sales	\$	0.7	\$	0.7	\$	0.6	\$	0.9	\$	1.0	\$	1.0	\$	1.0	\$	0.8	(11%)
Investment AUMs	\$	4.4	\$	4.1	\$	4.6	\$	4.9	\$	5.3	\$	5.4	\$	4.7	\$	4.6	(6%)
Average Loans	\$	4.7	\$	4.2	\$	4.2	\$	4.1	\$	4.3	\$	4.5	\$	4.4	\$	4.3	5%
EOP Loans:  Real Estate Lending  Commercial Markets  Personal and Other	\$	0.1 1.6 2.9	\$	0.1 1.4 2.5	\$	0.1 1.7 2.6	\$	0.1 1.6 2.5	\$	0.1 1.9 2.5	\$	0.2 2.0 2.5	\$	0.2 1.8 2.3	\$	0.2 1.7 2.3	100% 6% (8%)
Total EOP Loans	\$	4.6	\$	4.0	\$	4.4	\$	4.2	\$	4.5	\$	4.7	\$	4.3	\$	4.2	-
Net Interest Revenue (in millions) (1)	\$	123	\$	111	\$	102	\$	114	\$	108	\$	112	\$	106	\$	106	(7%)
As a % of Average Loans (1)	·	10.61%	·	10.60%	·	9.64%	·	11.03%	·	10.19%	·	9.98%	·	9.56%	·	9.78%	(,
Net Credit Losses (in millions)	\$	47	\$	45	\$	32	\$	43	\$	23	\$	24	\$	29	\$	11	(74%)
As a % of Average Loans	·	4.06%	·	4.30%	•	3.02%	٠	4.16%	·	2.17%	•	2.14%	·	2.61%	·	1.01%	( 33)
Loans 90+ Days Past Due (in millions)	\$	108	\$	109	\$	105	\$	84	\$	76	\$	76	\$	65	\$	58	(31%)
As a % of EOP Loans		2.35%		2.73%		2.39%		2.00%		1.69%		1.62%		1.51%		1.38%	,
Loans 30-89 Days Past Due (in millions)	\$	203	\$	158	\$	156	\$	136	\$	143	\$	132	\$	106	\$	93	(32%)
As a % of EOP Loans		4.41%		3.95%		3.55%		3.24%		3.18%		2.81%		2.47%		2.21%	
Citi-Branded Cards Key Indicators (in billions of dollars)																	
EOP Open Accounts (in millions)		2.6		2.4		2.5		2.5		2.5		2.5		2.6		2.6	4%
Purchase Sales	\$	2.1	\$	2.1	\$	2.3	\$	2.5	\$	2.3	\$	2.7	\$	2.6	\$	2.7	8%
Average Loans (2)	\$	2.9	\$	2.7	\$	2.8	\$	2.8	\$	2.9	\$	3.0	\$	2.8	\$	2.7	(4%)
EOP Loans (2)	\$	2.9	\$	2.6	\$	2.9	\$	2.8	\$	2.9	\$	3.0	\$	2.7	\$	2.7	(4%)
Average Yield (3)		20.52%		19.83%		19.94%		20.54%		20.61%		19.86%		20.14%		19.81%	(4%)
Net Interest Revenue (in millions) (4)	\$	123	\$	117	\$	118	\$	115	\$	118	\$	121	\$	115	\$	107	(7%)
As a % of Avg. Loans (4)		17.20%		17.38%		16.72%		16.29%		16.50%		16.18%		16.29%		15.72%	
Net Credit Losses (in millions)	\$	50	\$	39	\$	31	\$	29	\$	26	\$	23	\$	20	\$	16	(45%)
As a % of Average Loans		6.99%		5.79%		4.39%		4.11%		3.64%		3.08%		2.83%		2.35%	
Net Credit Margin (in millions) (5)	\$	133	\$	132	\$	132	\$	135	\$	153	\$	153	\$	144	\$	133	(1%)
As a % of Avg. Loans (5)		18.60%		19.61%		18.70%		19.13%		21.40%		20.46%		20.40%		19.54%	
Loans 90+ Days Past Due (in millions)	\$	77	\$	72	\$	69	\$	58	\$	60	\$	54	\$	47	\$	44	(24%)
As a % of EOP Loans		2.66%		2.77%		2.38%		2.07%		2.07%		1.80%		1.74%		1.63%	
Loans 30-89 Days Past Due (in millions)	\$	113	\$	90	\$	86	\$	72	\$	78	\$	72	\$	63	\$	59	(18%)
As a % of EOP Loans		3.90%		3.46%		2.97%		2.57%		2.69%		2.40%		2.33%		2.19%	

<sup>(1)</sup> Also includes Net Interest Revenue related to the region's deposit balances in excess of the average loan portfolio.(2) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

<sup>(3)</sup> Average Yield is gross interest revenue earned divided by average loans.

<sup>(4)</sup> Net Interest Revenue includes certain fees that are recorded as interest revenue.

<sup>(5)</sup> Net Credit Margin is Total Revenues, net of Interest Expense, less Net Credit Losses and Policy Benefits and Claims.

# CITICORP REGIONAL CONSUMER BANKING LATIN AMERICA - PAGE 1



(In millions of dollars)

(III millione of deliate)	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Net Interest Revenue Non-Interest Revenue	\$ 1,449 618	\$ 1,461 647	\$ 1,492 731	\$ 1,566 721	\$ 1,562 735	\$ 1,625 787	\$ 1,656 764	\$ 1,622 732	4% 2%	\$ 5,968 2,717	\$ 6,465 3,018	8% 11%
Total Revenues, Net of Interest Expense	2,067	2,108	2,223	2,287	2,297	2,412	2,420	2,354	3%	8,685	9,483	9%
Total Operating Expenses	1,172	1,291	1,287	1,409	1,361	1,490	1,481	1,402	-	5,159	5,734	11%
Net Credit Losses	509	457	451	451	407	425	406	446	(1%)	1,868	1,684	(10%)
Credit Reserve Build / (Release)	(138)	(240)	(298)	(147)	(147)	(21)	63	38	NM	(823)	(67)	92%
Provision for Unfunded Lending Commitments	=	-	-	-	-	-	-	-	=	-	-	-
Provision for Benefits & Claims	36_	22	32	37	38	22	38	32_	(14%)	127	130	2%
Provision for Loan Losses and for Benefits and Claims	407	239	185	341	298	426	507	516	51%	1,172	1,747	49%
Income from Continuing Operations before Taxes	488	578	751	537	638	496	432	436	(19%)	2,354	2,002	(15%)
Income Taxes	123	112	219	111	160	94	88	59_	(47%)	565	401	(29%)
Income from Continuing Operations  Net Income (loss) Attributable to Minority Interests	<b>365</b> (5)	466	<b>532</b> (3)	426	<b>478</b> (2)	<b>402</b> 1	344	<b>377</b>	(12%) -	<b>1,789</b> (8)	1,601 	<b>(11%)</b> 100%
Net Income	\$ 370	\$ 466	\$ 535	\$ 426	\$ 480	\$ 401	\$ 344	\$ 376	(12%)	\$ 1,797	\$ 1,601	(11%)
Average Assets (in billions of dollars) Return on Assets	\$ 71 2.11%	\$ 72 2.60%	\$ 73 2.91%	\$ 74 2.28%	\$ 77 2.53%	\$ 84 1.91%	\$ 80 1.71%	\$ 78 1.91%	5%	\$ 73 2.46%	\$ 80 2.00%	10%
Net Credit Losses as a % of Average Loans	7.09%	6.07%	5.72%	5.42%	4.78%	4.59%	4.37%	4.81%				
Revenue by Business Retail Banking Citi-Branded Cards	\$ 1,187 880	\$ 1,227 881	\$ 1,290 933	\$ 1,330 957	\$ 1,336 961	\$ 1,402 1,010	\$ 1,397 1,023	\$ 1,347 1,007	1% 5%	\$ 5,034 3,651	\$ 5,482 4,001	9% 10%
Total	\$ 2,067	\$ 2,108	\$ 2,223	\$ 2,287	\$ 2,297	\$ 2,412	\$ 2,420	\$ 2,354	3%	\$ 8,685	\$ 9,483	9%
Income from Continuing Operations by Business Retail Banking Citi-Branded Cards	\$ 232 133	\$ 250 216	\$ 251 281	\$ 205 221	\$ 299 179	\$ 242 160	\$ 173 171	\$ 209 168	2% (24%)	\$ 938 851	\$ 923 678	(2%) (20%)
Total	\$ 365	\$ 466	\$ 532	\$ 426	\$ 478	\$ 402	\$ 344	\$ 377	(12%)	\$ 1,789	\$ 1,601	(11%)

NM Not meaningful



		1Q 2010	 2Q 2010	 3Q 2010		4Q 2010		1Q 2011		2Q 2011		3Q 2011	 4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)
Retail Banking Key Indicators (in billions of dollars, exce	pt b	ranches)												
Branches		2,145	2,151	2,161		2,190		2,196		2,210		2,215	2,221	1%
Accounts (in millions)		26.7	27.0	27.2		27.5		27.8		28.4		28.8	29.2	6%
Average Deposits	\$	39.6	\$ 39.9	\$ 40.6	\$	42.6	\$	45.6	\$	48.3	\$	46.1	\$ 44.8	5%
Investment Sales	\$	14.5	\$ 13.1	\$ 10.6	\$	10.0	\$	13.1	\$	12.9	\$	12.0	\$ 12.1	21%
Investment AUMs	\$	37.9	\$ 39.1	\$ 43.2	\$	45.0	\$	47.4	\$	50.5	\$	44.3	\$ 47.0	4%
Average Loans	\$	17.4	\$ 18.2	\$ 19.0	\$	20.0	\$	21.1	\$	23.1	\$	23.1	\$ 23.2	16%
EOP Loans:														
Real Estate Lending	\$	3.6	\$ 3.7	\$ 3.9	\$	4.2	\$	4.7	\$	4.8	\$	4.3	\$ 4.4	5%
Commercial Markets		9.7	9.7	10.1		10.5		11.0		11.9		11.1	11.3	8%
Personal and Other		5.1	 5.1	 5.6	_	5.7	_	6.3	_	7.0	_	6.6	 8.3	46%
Total EOP Loans	\$	18.4	\$ 18.5	\$ 19.6	\$	20.4	\$	22.0	\$	23.7	\$	22.0	\$ 24.0	18%
Net Interest Revenue (in millions) (1)	\$	781	\$ 784	\$ 805	\$	842	\$	864	\$	877	\$	908	\$ 892	6%
As a % of Avg. Loans (1)		18.20%	17.28%	16.81%		16.70%		16.61%		15.23%		15.59%	15.25%	
Net Credit Losses (in millions)	\$	91	\$ 96	\$ 129	\$	123	\$	103	\$	117	\$	113	\$ 142	15%
As a % of Average Loans		2.12%	2.12%	2.69%		2.44%		1.98%		2.03%		1.94%	2.43%	
Loans 90+ Days Past Due (in millions)	\$	323	\$ 308	\$ 290	\$	223	\$	249	\$	259	\$	239	\$ 221	(1%)
As a % of EOP Loans		1.76%	1.66%	1.48%		1.09%		1.13%		1.09%		1.09%	0.92%	
Loans 30-89 Days Past Due (in millions)	\$	389	\$ 336	\$ 402	\$	265	\$	323	\$	301	\$	266	\$ 289	9%
As a % of EOP Loans		2.11%	1.82%	2.05%		1.30%		1.47%		1.27%		1.21%	1.20%	
Citi-Branded Cards Key Indicators (in millions of dollars)														
EOP Open Accounts (in millions)		11.9	11.9	12.3		12.4		12.5		12.6		12.9	12.9	4%
Purchase Sales (in billions)	\$	7.3	\$ 7.5	\$ 8.2	\$	9.6	\$	9.1	\$	10.0	\$	10.3	\$ 10.8	13%
Average Loans (in billions) (2)	\$	11.7	\$ 12.0	\$ 12.3	\$	13.0	\$	13.4	\$	14.0	\$	13.8	\$ 13.6	5%
EOP Loans (in billions) (2)	\$	12.1	\$ 12.0	\$ 12.6	\$	13.4	\$	13.5	\$	14.2	\$	12.9	\$ 13.7	2%
Average Yield (3)		25.40%	23.82%	23.24%		22.62%		22.19%		22.83%		22.92%	23.52%	4%
Net Interest Revenue (4)	\$	668	677	\$ 687	\$	724	\$	698		748	\$	748	\$ 730	1%
As a % of Avg. Loans (4)		23.15%	22.63%	22.16%		22.10%		21.13%		21.43%		21.50%	21.30%	
Net Credit Losses	\$	418	361	\$ 322		328	\$	304		308	\$	293	304	(7%)
As a % of Average Loans		14.49%	12.07%	10.39%		10.01%		9.20%		8.82%		8.42%	8.87%	
Net Credit Margin (5)	\$	462	\$ 520	\$ 611	\$	629	\$	657	\$	702	\$	730	\$ 703	12%
As a % of Avg. Loans (5)		16.01%	17.38%	19.71%		19.20%		19.88%		20.11%		20.99%	20.51%	
Loans 90+ Days Past Due	\$	510	\$ 481	\$ 472	\$	446	\$	445	\$	462	\$	396	\$ 412	(8%)
As a % of EOP Loans		4.21%	4.01%	3.75%		3.33%		3.30%		3.25%		3.07%	3.01%	. ,
Loans 30-89 Days Past Due	\$	475	\$ 485	\$ 442	\$	456	\$	454	\$	469	\$	398	\$ 399	(13%)
As a % of EOP Loans		3.93%	4.04%	3.51%		3.40%		3.36%		3.30%	,	3.09%	2.91%	, ,

<sup>(1)</sup> Also includes Net Interest Revenue related to the region's deposit balances in excess of the average loan portfolio.

<sup>(2)</sup> Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

<sup>(3)</sup> Average Yield is gross interest revenue earned divided by average loans.

<sup>(4)</sup> Net Interest Revenue includes certain fees that are recorded as interest revenue.

<sup>(5)</sup> Net Credit Margin is Total Revenues, net of Interest Expense, less Net Credit Losses and Policy Benefits and Claims.

# CITICORP REGIONAL CONSUMER BANKING

## ASIA - PAGE 1

(In millions of dollars)



(ITTIMISTIC OF GONALO)	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Net Interest Revenue Non-Interest Revenue	\$ 1,255 541	\$ 1,292 548	\$ 1,229 605	\$ 1,301 625	\$ 1,324 572	\$ 1,349 677	\$ 1,360 707	\$ 1,332 688	2% 10%	\$ 5,077 2,319	\$ 5,365 2,644	6% 14%
Total Revenues, Net of Interest Expense	1,796	1,840	1,834	1,926	1,896	2,026	2,067	2,020	5%	7,396	8,009	8%
Total Operating Expenses	919	961	1,035	1,131	1,119	1,167	1,133	1,164	3%	4,046	4,583	13%
Net Credit Losses	277	254	246	236	212	225	236	210	(11%)	1,013	883	(13%)
Credit Reserve Build / (Release)	(38)	(112)	(94)	(43)	(35)	(19)	(40)	31	NM	(287)	(63)	78%
Provision for Unfunded Lending Commitments	-	-	-	-	-	-	-	-	-	-	-	-
Provision for Benefits & Claims									-			-
Provision for Loan Losses and for Benefits and Claims	239	142	152	193	177	206	196	241	25%	726	820	13%
Income from Continuing Operations before Taxes	638	737	647	602	600	653	738	615	2%	2,624	2,606	(1%)
Income Taxes	73	174	151	95	140	168	171	200	NM	493	679	38%
Income from Continuing Operations  Net Income Attributable to Minority Interests	565 	563 	496	507	460	485	567 	415	(18%) -	2,131	1,927 	(10%)
Net Income	\$ 565	\$ 563	\$ 496	\$ 507	\$ 460	\$ 485	\$ 567	\$ 415	(18%)	\$ 2,131	\$ 1,927	(10%)
Average Assets (in billions of dollars) Return on Assets	\$ 105 2.18%	\$ 105 2.15%	\$ 108 1.82%	\$ 113 1.78%	\$ 118 1.58%	\$ 123 1.58%	\$ 123 1.83%	\$ 122 1.35%	8%	\$ 108 1.97%	\$ 122 1.58%	13%
Net Credit Losses as a % of Average Loans	1.58%	1.42%	1.30%	1.19%	1.05%	1.05%	1.08%	0.96%				
Revenue by Business Retail Banking Citi-Branded Cards	\$ 1,112 684	\$ 1,147 693	\$ 1,142 692	\$ 1,185 741	\$ 1,148 748	\$ 1,235 791	\$ 1,255 812	\$ 1,187 833	- 12%	\$ 4,586 2,810	\$ 4,825 3,184	5% 13%
Total	\$ 1,796	\$ 1,840	\$ 1,834	\$ 1,926	\$ 1,896	\$ 2,026	\$ 2,067	\$ 2,020	5%	\$ 7,396	\$ 8,009	8%
Income from Continuing Operations by Business Retail Banking Citi-Branded Cards	\$ 409 156	\$ 371 192	\$ 323 173	\$ 333 174	\$ 280 180	\$ 306 179	\$ 356 211	\$ 232 183	(30%) 5%	\$ 1,436 695	\$ 1,174 753	(18%) 8%
Total	\$ 565	\$ 563	\$ 496	\$ 507	\$ 460	\$ 485	\$ 567	\$ 415	(18%)	\$ 2,131	\$ 1,927	(10%)

NM Not meaningful



		1Q 2010	 2Q 2010		3Q 2010	 4Q 2010		1Q 2011	 2Q 2011	 3Q 2011		4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)
Retail Banking Key Indicators (in billions of dollars, except	ot br	anches)											
Branches		704	704		707	711		707	699	673		671	(6%)
Accounts (in millions)		16.1	16.0		16.3	16.1		16.2	16.3	16.5		16.3	1%
Average Deposits	\$	95.7	\$ 97.1	\$	101.0	\$ 105.6	\$	108.1	\$ 111.9	\$ 112.1	\$	109.8	4%
Investment Sales	\$	8.9	\$ 9.6	\$	10.1	\$ 12.8	\$	11.3	\$ 10.6	\$ 8.5	\$	6.0	(53%)
Investment AUMs	\$	45.9	\$ 44.8	\$	47.8	\$ 50.2	\$	51.3	\$ 51.9	\$ 45.0	\$	45.2	(10%)
Average Loans	\$	53.4	\$ 54.2	\$	56.4	\$ 59.3	\$	62.0	\$ 65.3	\$ 65.9	\$	66.1	11%
EOP Loans:													
Real Estate Lending	\$	28.0	\$ 27.8	\$	30.2	\$ 31.6	\$	33.3	\$ 34.7	\$ 33.6	\$	34.8	10%
Commercial Markets		13.9	14.4		15.1	15.8		16.9	17.5	17.5		17.4	10%
Personal and Other		12.4	 12.3	_	12.9	 13.3	_	13.3	 13.9	 13.4	_	14.0	5%
Total EOP Loans	\$_	54.3	\$ 54.5	\$	58.2	\$ 60.7	\$	63.5	\$ 66.1	\$ 64.5	\$	66.2	9%
Net Interest Revenue (in millions) (1)	\$	791	\$ 819	\$	777	\$ 795	\$	803	\$ 806	\$ 815	\$	793	-
As a % of Avg. Loans (1)		6.01%	6.06%		5.47%	5.32%		5.25%	4.95%	4.91%		4.76%	
Net Credit Losses (in millions)	\$	78	\$ 83	\$	82	\$ 79	\$	63	\$ 80	\$ 88	\$	81	3%
As a % of Average Loans		0.59%	0.61%		0.58%	0.53%		0.41%	0.49%	0.53%		0.49%	
Loans 90+ Days Past Due (in millions)	\$	246	\$ 207	\$	226	\$ 225	\$	235	\$ 266	\$ 223	\$	222	(1%)
As a % of EOP Loans		0.45%	0.38%		0.39%	0.37%		0.37%	0.40%	0.35%		0.34%	
Loans 30-89 Days Past Due (in millions)	\$	476	\$ 470	\$	476	\$ 533	\$	491	\$ 446	\$ 385	\$	444	(17%)
As a % of EOP Loans		0.88%	0.86%		0.82%	0.88%		0.77%	0.67%	0.60%		0.67%	
Citi-Branded Cards Key Indicators (in millions of dollars)													
EOP Open Accounts (in millions)		14.8	14.9		15.0	15.3		15.4	15.6	15.8		15.9	4%
Purchase Sales (in billions)	\$	14.5	\$ 15.0	\$	16.0	\$ 18.0	\$	17.2	\$ 18.7	\$ 18.9	\$	19.3	7%
Average Loans (in billions) (2)	\$	17.8	\$ 17.6	\$	18.4	\$ 19.5	\$	20.1	\$ 20.7	\$ 20.8	\$	20.5	5%
EOP Loans (in billions) (2)	\$	17.5	\$ 17.6	\$	19.0	\$ 20.4	\$	20.0	\$ 21.0	\$ 20.0	\$	21.0	3%
Average Yield (3)		13.95%	14.14%		13.81%	13.62%		13.69%	13.71%	13.39%		13.30%	(2%)
Net Interest Revenue (4)	\$	464	473	\$	452	\$ 506	\$	521	543	\$ 545	\$	539	7%
As a % of Avg. Loans (4)		10.57%	10.78%		9.75%	10.29%		10.51%	10.52%	10.40%		10.43%	
Net Credit Losses	\$	199	\$ 171	\$	164	\$ 157	\$	149	\$ 145	\$ 148	\$	129	(18%)
As a % of Average Loans		4.53%	3.90%		3.54%	3.19%		3.01%	2.81%	2.82%		2.50%	
Net Credit Margin (5)	\$	485	\$ 522	\$	528	\$ 584	\$	599	\$ 646	\$ 664	\$	704	21%
As a % of Avg. Loans (5)		11.05%	11.90%		11.38%	11.88%		12.09%	12.52%	12.67%		13.62%	
Loans 90+ Days Past Due	\$	264	\$ 246	\$	242	\$ 240	\$	235	\$ 250	\$ 214	\$	214	(11%)
As a % of EOP Loans		1.51%	1.40%		1.27%	1.18%		1.18%	1.19%	1.07%		1.02%	
Loans 30-89 Days Past Due	\$	361	\$ 324	\$	328	\$ 340	\$	358	\$ 351	\$ 300	\$	321	(6%)
As a % of EOP Loans		2.06%	1.84%		1.73%	1.67%		1.79%	1.67%	1.50%		1.53%	

 <sup>(1)</sup> Also includes Net Interest Revenue related to the region's deposit balances in excess of the average loan portfolio.
 (2) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
 (3) Average Yield is gross interest revenue earned divided by average loans.

<sup>(4)</sup> Net Interest Revenue includes certain fees that are recorded as interest revenue.

<sup>(5)</sup> Net Credit Margin is Total Revenues, net of Interest Expense, less Net Credit Losses and Policy Benefits and Claims.

# CITICORP INSTITUTIONAL CLIENTS GROUP





	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Commissions and Fees	\$ 1,108	\$ 1,086	\$ 1,016	\$ 1,056	\$ 1,132	\$ 1,132	\$ 1,159	\$ 1,024	(3%)	4,266	4,447	4%
Administration and Other Fiduciary Fees Investment Banking	721 953	617 592	674 829	739 1,146	746 793	732 1,001	649 590	648 645	(12%) (44%)	2,751 3,520	2,775 3,029	1% (14%)
Principal Transactions	3,307	1,777	1,539	(1,056)	2,260	1,288	1,665	(340)	68%	5,567	4,873	(12%)
Other	471	480	346	384	(76)	253	1,528	112	(71%)	1,681	1,817	8%
Total Non-Interest Revenue  Net Interest Revenue (including Dividends)	6,560 3,896	4,552 3,921	4,404 3,740	2,269 3,844	4,855 3,725	4,406 3,749	5,591 3,846	2,089 3,725	(8%) (3%)	17,785 15,401	16,941 15,045	(5%) (2%)
` ,	-	8.473			8.580				` ,	<del></del>		,
Total Revenues, Net of Interest Expense Total Operating Expenses	10,456 4,602	5,143	8,144 4,846	6,113 5,006	5,124	8,155 5,292	9,437 5,025	5,814 5,246	(5%) 5%	33,186 19,597	31,986 20,687	(4%) 6%
Net Credit Losses	103	43	290	137	210	150	87	172	26%	573	619	8%
Provision for Unfunded Lending Commitments	(8)	(22)	1	-	4	(8)	45	48	-	(29)	89	NM
Credit Reserve Build / (Release)	(177)	(232)	(27)	(190)	(394)	(56)	32	(138)	27%	(626)	(556)	11%
Provision for Benefits & Claims	· -	` -	-	-	-	-	_	-	-	-	-	-
Provision for Credit Losses and for Benefits and Claims	(82)	(211)	264	(53)	(180)	86	164	82	NM	(82)	152	NM
Income from Continuing Operations before Taxes	5,936	3,541	3,034	1,160	3,636	2,777	4,248	486	(58%)	13,671	11,147	(18%)
Income Taxes (Benefits)	1,818	932	723	26	1,077	710	1,214	(156)	NM	3,499	2,845	(19%)
Income from Continuing Operations	4,118	2,609	2,311	1,134	2,559	2,067	3,034	642	(43%)	10,172	8,302	(18%)
Net Income Attributable to Minority Interests	26	20	34	51	13	9	5	29	(43%)	131	56	(57%)
Net Income	\$ 4,092	\$ 2,589	\$ 2,277	\$ 1,083	\$ 2,546	\$ 2,058	\$ 3,029	\$ 613	(43%)	\$ 10,041	\$ 8,246	(18%)
Average Assets (in billions of dollars) Return on Assets	\$ 926 1.79%	\$ 946 1.10%	\$ 943 0.96%	\$ 977 0.44%	\$ 998 1.03%	\$ 1,044 0.79%	\$ 1,043 1.15%	\$ 1,009 0.24%	3%	\$ 948 1.06%	\$ 1,024 0.81%	8%
Revenue by Region												
North America	\$ 4,193	\$ 3,263	\$ 2,824	\$ 1,598	\$ 2,937	\$ 2,734	\$ 3,065	\$ 1,264	(21%)	\$ 11,878	\$ 10,000	(16%)
EMEA Latin America	3,350 960	2,611 924	2,570 1.032	1,674 1,147	2,898 1,002	2,540 1.117	3,192 961	2,077 989	24% (14%)	10,205 4,063	10,707 4,069	5% -
Asia	1,953	1,675	1,718	1,694	1,743	1,764	2,219	1,484	(12%)	7,040	7,210	2%
Total	\$ 10,456	\$ 8,473	\$ 8,144	\$ 6,113	\$ 8,580	\$ 8,155	\$ 9,437	\$ 5,814	(5%)	\$ 33,186	\$ 31,986	(4%)
Income from Continuing Operations by Region												
North America	\$ 1,583	\$ 973	\$ 557	\$ (119)	\$ 572	\$ 474	\$ 787	\$ (375)	NM	\$ 2,994	\$ 1,458	(51%)
EMEA Latin America	1,323 422	675 361	805 451	227 521	1,044 448	632 458	1,026 377	448 340	97% (35%)	3,030 1,755	3,150 1,623	4% (8%)
Asia	790	600	498	505	495	503	844	229	(55%)	2,393	2,071	(13%)
Total	\$ 4,118	\$ 2,609	\$ 2,311	\$ 1,134	\$ 2,559	\$ 2,067	\$ 3,034	\$ 642	(43%)	\$ 10,172	\$ 8,302	(18%)
Average Loans by Region (in billions)												
North America	\$ 68	68	66	66	\$ 66	\$ 68	70	74	12%	\$ 67	\$ 69	3%
EMEA	37	37	38	40	42	48	48	50	25%	38	47	24%
Latin America Asia	23 30	22 35	23 38	24 42	25 45	29 49	30 54	32 58	33% 38%	23 36	29 52	26% 44%
Total	\$ 158	\$ 162	\$ 165	\$ 172	\$ 178	\$ 194	\$ 202	\$ 214	24%	\$ 164	\$ 197	20%

NM Not meaningful

# CITICORP INSTITUTIONAL CLIENTS GROUP SECURITIES AND BANKING (In millions of dollars)



	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Net Interest Revenue Non-Interest Revenue	\$ 2,503 5,508	\$ 2,515 3,447	\$ 2,301 3,300	\$ 2,404 1,137	\$ 2,287 3,733	\$ 2,270 3,211	\$ 2,347 4,376	\$ 2,212 981	(8%) (14%)	\$ 9,723 13,392	\$ 9,116 12,301	(6%) (8%)
Total Revenues, Net of Interest Expense  Total Operating Expenses	8,011 3,439	5,962 3,962	5,601 3,610	3,541 3,682	6,020 3,805	5,481 3,901	6,723 3,582	3,193 3,740	(10%) 2%	23,115 14,693	21,417 15,028	(7%) 2%
Net Credit Losses Provision for Unfunded Lending Commitments Credit Reserve Build / (Release) Provision for Benefits & Claims	102 (8) (158)	42 (22) (199)	289 1 (11)	-	203 4 (394)	151 (8) (83)	70 54 50	178 36 (145)	33% - 25% -	567 (29) (562)	602 86 (572)	6% NM (2%)
Provision for Loan Losses and for Benefits and Claims	(64)	(179)	279	(60)	(187)	60	174	69	NM	(24)	116	NM
Income (Loss) from Continuing Operations before Taxes Income Taxes (Benefits) Income (Loss) from Continuing Operations Net Income Attributable to Minority Interests	4,636 1,457 <b>3,179</b> 21	2,179 501 <b>1,678</b> 15	1,712 327 <b>1,385</b> 29	(81) (338) <b>257</b> 45	2,402 694 <b>1,708</b> 9	1,520 331 1,189	2,967 830 <b>2,137</b>	(616) (477) (139) 24	NM (41%) <b>NM</b> (47%)	8,446 1,947 <b>6,499</b> 110	6,273 1,378 <b>4,895</b> 37	(26%) (29%) <b>(25%)</b> (66%)
Net Income (Loss)	\$ 3,158	\$ 1,663	\$ 1,356		\$ 1,699	\$ 1,185	\$ 2,137	\$ (163)	NM	\$ 6,389	\$ 4,858	(24%)
Average Assets (in billions of dollars) Return on Assets	827 1.55%	846 0.79%	834 0.65%	857 0.10%	874 0.79%	913 0.52%	910 0.93%	876 (0.07%)	2%	841 0.76%	894 0.54%	6%
Revenue Details: Investment Banking:												
Advisory	\$ 198	\$ 88	\$ 237	\$ 197	\$ 143	\$ 198	\$ 184	\$ 159	(19%)	\$ 720	\$ 684	(5%)
Equity Underwriting	224	157	152	404	204	272	106	90	(78%)	937	672	(28%)
Debt Underwriting	635_	429	541	566	504	615	446	389	(31%)	2,171	1,954	(10%)
Total Investment Banking	1,057	674	930	1,167	851	1,085	736	638	(45%)	3,828	3,310	(14%)
Lending	250	530	(11)		252	356	1,030	164	(15%)	962	1,802	87%
Equity Markets Fixed Income Markets	1,213 5,380	652 3,715	1,040 3,501	596 1,481	1,070 3,795	812 3,033	634 3,802	240 1,633	(60%) 10%	3,501 14,077	2,756 12,263	(21%) (13%)
Private Bank	5,360 494	512	3,301 497	501	515	555	557	519	4%	2,004	2,146	7%
Other Securities and Banking	(383)	(121)	(356		(463)	(360)	(36)	(1)	100%	(1,257)	(860)	32%
Total Securities and Banking Revenues	\$ 8,011	\$ 5,962	\$ 5,601	\$ 3,541	\$ 6,020	\$ 5,481	\$ 6,723	\$ 3,193	(10%)	\$ 23,115	\$ 21,417	(7%)
Credit Valuation Adjustment (DVA/CVA) {included in lines above}	285	255	99	(1,038)	(229)	147	1,888	(74)	93%	(399)	1,732	NM
Total Revenues Excluding DVA/CVA	\$ 7,726	\$ 5,707	\$ 5,502	\$ 4,579	\$ 6,249	\$ 5,334	\$ 4,835	\$ 3,267	(29%)	\$ 23,514	\$ 19,685	(16%)

#### CITICORP INSTITUTIONAL CLIENTS GROUP TRANSACTION SERVICES

(In millions of dollars)



(in millions of dollars)	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Net Interest Revenue	\$ 1,393	\$ 1,406	\$ 1,439	\$ 1,440	\$ 1,438	\$ 1,479	\$ 1,499	\$ 1,513	5%	\$ 5,678	\$ 5,929	4%
Non-Interest Revenue	1,052	1,105	1,104	1,132	1,122	1,195	1,215	1,108	(2%)	4,393	4,640	6%
Total Revenues, Net of Interest Expense	2,445	2,511	2,543	2,572	2,560	2,674	2,714	2,621	2%	10,071	10,569	5%
Total Operating Expenses	1,163	1,181	1,236	1,324	1,319	1,391	1,443	1,506	14%	4,904	5,659	15%
Net Credit Losses	1	1	1	3	7	(1)	17	(6)	NM	6	17	NM
Provision for Unfunded Lending Commitments	-	-	-	=	-	-	(9)	12	-	-	3	-
Credit Reserve Build / (Release)	(19)	(33)	(16)	4	-	27	(18)	7	75%	(64)	16	NM
Provision for Benefits & Claims									-			-
Provision for Credit Losses and for Benefits and Claims	(18)	(32)	(15)	7	7	26	(10)	13	86%	(58)	36	NM
Income from Continuing Operations before Taxes	1,300	1,362	1,322	1,241	1,234	1,257	1,281	1,102	(11%)	5,225	4,874	(7%)
Income Taxes	361	431	396	364	383	379	384	321	(12%)	1,552	1,467	(5%)
Income from Continuing Operations	939	931	926	877	851	878	897	781	(11%)	3,673	3,407	(7%)
Net Income Attributable to Minority Interests	5	5	5	6	4	5	5	5	-	21	19	(10%)
Net Income	\$ 934	\$ 926	\$ 921	\$ 871	\$ 847	\$ 873	\$ 892	\$ 776	(11%)	\$ 3,652	\$ 3,388	(7%)
Average Assets (in billions of dollars) Return on Assets	\$ 99 3.83%	\$ 100 3.71%	\$ 109 3.35%	\$ 120 2.88%	\$ 124 2.77%	\$ 131 2.67%	\$ 133 2.66%	\$ 133 2.31%	11%	\$ 107 3.41%	\$ 130 2.61%	21%
Revenue Details												
Treasury and Trade Solutions Securities and Fund Services	\$ 1,789 656	\$ 1,814 697	\$ 1,854 689	\$ 1,841 731	\$ 1,843 717	\$ 1,933 741	\$ 1,950 764	\$ 1,962 659	7% (10%)	7,298 2,773	7,688 2,881	5% 4%
Total	\$ 2,445	\$ 2,511	\$ 2,543	\$ 2,572	\$ 2,560	\$ 2,674	\$ 2,714	\$ 2,621	2%	\$ 10,071	\$ 10,569	5%
Average Deposits and Other Customer Liability Balances (in billions)												
North America	\$ 72	74	81	78	\$ 79	85	91	94	21%	\$ 75	\$ 86	15%
EMEA Latin America	106 26	106 25	111 26	116 29	118 32	119 33	115 34	118 35	2% 21%	110 27	118 34	7% 26%
Asia	115	115	122	130	126	128	125	121	(7%)	121	125	3%
Total	\$ 319	\$ 320	\$ 340	\$ 353	\$ 355	\$ 365	\$ 365	\$ 368	4%	\$ 333	\$ 363	9%
EOP Assets Under Custody (in trillions of dollars)	\$ 11.8	\$ 11.3	\$ 12.4	\$ 12.6	\$ 13.0	\$ 13.5	\$ 12.5	\$ 12.5	(1%)			

NM Not meaningful

# CITICORP

## North America

(In millions of dollars)



		1Q 2010		2Q 2010		3Q 2010		4Q 2010		1Q 2011	:	2Q 2011	3Q 2011		4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)		Full Year 2010		Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Net Interest Revenue Non-Interest Revenue	\$	4,484 3,509	\$	4,305 2,652	\$	3,962 2,603	\$	4,007 1,146	\$	3,855 2,417	\$	3,711 2,390	\$ 3,773 2,710	\$	3,676 1,082	(8%) (6%)	\$	16,758 9,910	\$	15,015 8,599	(10%) (13%)
Total Revenues, Net of Interest Expense		7,993		6,957		6,565		5,153		6,272		6,101	6,483		4,758	(8%)		26,668		23,614	(11%)
Total Operating Expenses		3,462		3,596		3,351		3,561		3,774		3,878	3,724		4,055	14%		13,970		15,431	10%
Net Credit Losses		2,231		2,144		2,240		1,841		1,595		1,424	1,195		1,124	(39%)		8,456		5,338	(37%)
Credit Reserve Build / (Release)		(25)		(72)		215		(478)		(722)		(748)	(569)		(723)	(51%)		(360)		(2,762)	NM
Provision Unfunded Lending Commitments		(1)		(20)		(5)		1		9		-	58		36	NM		(25)		103	NM
Provision for Benefits & Claims		8		5		6		5		6		4	7	_	5_	-		24		22	(8%)
Provision for Credit Losses and for Benefits and Claims		2,213		2,057		2,456		1,369		888		680	691	_	442	(68%)		8,095		2,701	(67%)
Income from Continuing Operations before Taxes		2,318		1,304		758		223		1,610		1,543	2,068		261	17%		4,603		5,482	19%
Income Taxes		718		278		24		(61)		488		383	589_		(25)	59%		959		1,435	50%
Income from Continuing Operations		1,600		1,026		734		284		1,122		1,160	1,479		286	1%		3,644		4,047	11%
Net Income (loss) Attributable to Minority Interests		5		1		14		33		(8)		(7)	(17)		3	(91%)		53		(29)	NM
Net Income	\$	1,595	\$	1,025	\$	720	\$	251	\$	1,130	\$	1,167	\$ 1,496	\$	283	13%	\$	3,591	\$	4,076	14%
Average Assets (in billions of dollars) Return on Assets	\$	544 1.19%	\$	551 0.75%	\$	519 0.55%	\$	527 0.19%	\$	545 0.84%	\$	551 0.85%	\$ 545 1.09%	\$	542 0.21%	3%	\$	535 0.67%	\$	546 0.75%	2%
Revenue by Business																					
Retail Banking	\$	1,279	\$	1,324	\$	1,373	\$	1,349	\$	1,188	\$	1,250	\$ 1,282	\$	1,391	3%	\$	5,325	\$	5,111	(4%)
Citi-Branded Cards		2,521		2,370		2,368		2,206		2,147		2,117	2,136		2,103	(5%)		9,465		8,503	(10%)
Regional Consumer Banking		3,800		3,694		3,741		3,555		3,335		3,367	3,418		3,494	(2%)		14,790		13,614	(8%)
Securities and Banking Transaction Services		3,553 640		2,628 635		2,203 621		1,009 589		2,328 609		2,125 609	2,445 620		660 604	(35%) 3%		9,393 2,485		7,558 2,442	(20%) (2%)
Total Revenues	\$		\$		\$		Ф.		•		<u> </u>	-		Ф	-		•		\$		(11%)
Total Revenues	Φ	7,993	<u> </u>	6,957	Φ	6,565	\$	5,153	\$	6,272	\$	6,101	\$ 6,483	\$	4,758	(8%)	Φ	26,668	<u> </u>	23,614	(11%)
Income (loss) from Continuing Operations by Business	•	407	•	007	•	005	•	400	•	00	•	400	<b>400</b>	•		(70/)	•	700	•	400	(000()
Retail Banking	\$	167	\$	207	\$	205	\$	183	\$	90	\$	102	\$ 126	\$	-	(7%)	\$	762	\$	488	(36%)
Citi-Branded Cards		(150)		(154)		(28)		220	_	460		584	566	_	491	NM		(112)		2,101	NM
Regional Consumer Banking Securities and Banking		17 1,423		53 816		177 430		403 (204)		550 458		686 337	692 666		661 (450)	64% NM		650 2,465		2,589 1,011	NM (59%)
Transaction Services		1,423		157		127		(204) 85		114		137	121		( <del>4</del> 50) 75	(12%)		529		447	(16%)
Total	\$	1,600	\$	1,026	\$	734	\$	284	\$	1,122	\$	1,160	\$ 1,479	\$	286	1%	\$	3,644	\$	4,047	11%

NM Not meaningful

#### CITICORP EMEA





4Q11 vs. FY 2011 vs. Full Full 1Q 2Q 3Q 4Q 1Q 2Q 3Q 4Q 4Q10 Increase/ Year Year FY 2010 Increase/ 2010 2010 2010 2010 2011 2011 2011 2011 (Decrease) 2010 2011 (Decrease) 1,163 (4%) \$ 4,802 4,572 (5%) Net Interest Revenue \$ 1,174 \$ 1,203 \$ 1,215 \$ 1,210 \$ 1,168 \$ 1,073 \$ 1,168 \$ \$ 48% Non-Interest Revenue 2,579 1,782 1,702 843 2,126 1,855 2,387 1,246 6,906 7,614 10% Total Revenues, Net of Interest Expense 3,753 2,985 2,917 2,053 3,294 2,928 3,555 2,409 17% 11,708 12,186 4% **Total Operating Expenses** 1,788 2,058 1,821 1,849 1,891 2,006 1,966 2,012 9% 7,516 7,875 5% Net Credit Losses 116 94 82 124 92 72 86 112 (10%)416 362 (13%)Credit Reserve Build / (Release) (174)(165)(150)(45)(274)(105)(30)(164)NM (534)(573)(7%) **Provision Unfunded Lending Commitments** (6) 6 (5) 12 (6) 67% (5) (1) (5) (4) NM (2) Provision for Benefits & Claims (76)(187)Provision for Credit Losses and for Benefits and Claims (64)(62)78 (38)52 (40)NM (124)(213)(72%)Income from Continuing Operations before Taxes 2,029 1,003 126 1,590 960 1,537 437 4,316 4,524 1,158 NM 5% Income Taxes 682 280 336 (103)498 300 502 (5) 95% 1,195 1,295 723 229 660 **Income from Continuing Operations** 1,347 822 1,092 1,035 442 93% 3,121 3,229 3% Net Income Attributable to Minority Interests 20 17 17 17 21 17 22 22 29% 71 82 15% **Net Income** \$ 1,327 \$ 706 \$ 805 \$ 212 \$ 1,071 \$ 643 \$ 1,013 420 98% 3,050 \$ 3,147 3% Average Assets (in billions of dollars) 241 \$ 241 \$ 259 \$ 269 \$ 263 \$ 297 \$ 310 \$ 300 12% \$ 253 \$ 293 16% 2.23% 1.18% 1.23% 0.31% 1.65% 0.87% 1.30% 0.56% 1.21% 1.07% Return on Assets Revenue by Business 220 203 \$ 184 \$ 215 217 199 \$ \$ 822 Retail Banking \$ \$ \$ 212 \$ 183 (15%)\$ 811 (1%)183 171 163 164 179 176 164 149 (9%) 681 668 (2%)Citi-Branded Cards Regional Consumer Banking 403 374 347 379 396 388 363 332 1,503 \$ 1,479 (2%) (12%)Securities and Banking 2,517 1,763 1,735 834 2,061 1,642 2,299 1,219 46% 6,849 7,221 5% Transaction Services 833 848 835 840 837 898 893 858 2% 3,356 3,486 4% Total 3,753 \$ 2,985 \$ 2,917 \$ 2,053 \$ 3,294 \$ 2,928 \$ 3,555 \$ 2,409 17% 11,708 \$ 12,186 4% Income (loss) from Continuing Operations by Business Retail Banking (9) (27)(17) (21)(54)\$ \$ \$ 6 \$ (24)\$ \$ 3 \$ \$ \$ (21)22% \$ (56)(4%)Citi-Branded Cards 33 42 41 29 45 45 30 15 (48%)145 135 (7%)17 2 \$ Regional Consumer Banking 24 48 48 28 9 (6) NM 91 \$ 79 (13%)Securities and Banking 1,020 355 499 766 343 737 162 NM 1,805 2,008 11% (69)**Transaction Services** 303 320 306 296 278 289 289 286 (3%)1,225 1,142 (7%) Total \$ 229 \$ 1,092 93% 3,121 1,347 \$ 723 822 \$ \$ 660 \$ 1,035 442 \$ 3,229 3%

NM Not meaningful

# CITICORP LATIN AMERICA

(In millions of dollars)



	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Net Interest Revenue Non-Interest Revenue	\$ 2,189 838	\$ 2,176 856	\$ 2,248 1,007	\$ 2,395 1,039	\$ 2,357 942	\$ 2,478 1,051	\$ 2,412 969	\$ 2,360 983	(1%) (5%)	\$ 9,008 3,740	\$ 9,607 3,945	7% 5%
Total Revenues, Net of Interest Expense Total Operating Expenses	3,027 1,525	3,032 1,673	3,255 1,692	3,434 1,834	3,299 1,787	3,529 1,921	3,381 1,921	3,343 1,866	(3%) 2%	12,748 6,724	13,552 7,495	6% 11%
Net Credit Losses Credit Reserve Build / (Release)	511 (153)	471 (256)	452 (353)	462 (156)	411 (239)	423 (13)	413 31	458 58	(1%) NM	1,896 (918)	1,705 (163)	(10%) 82%
Provision Unfunded Lending Commitments Provision for Benefits & Claims	36	22	32	37	38	22	(9) 38	32	- (14%)	127	(9) 130	- 2%
Provision for Credit Losses and for Benefits and Claims	394	237	131	343	210	432	473	548	60%	1,105	1,663	50%
Income from Continuing Operations before Taxes	1,108	1,122	1,432	1,257	1,302	1,176	987	929	(26%)	4,919	4,394	(11%)
Income Taxes	321	295	449	310	376	316	266	212	(32%)	1,375	1,170	(15%)
Income from Continuing Operations  Net Income (loss) Attributable to Minority Interests	<b>787</b> (5)	<b>827</b> 1	<b>983</b> (2)	947	<b>926</b> (3)	<b>860</b>	721 -	<b>717</b>	(24%) -	<b>3,544</b> (6)	<b>3,224</b> (1)	<b>(9%)</b> 83%
Net Income	\$ 792	\$ 826	\$ 985	\$ 947	\$ 929	\$ 859	\$ 721	\$ 716	(24%)	\$ 3,550	\$ 3,225	(9%)
Average Assets (in billions of dollars) Return on Assets	\$ 146 2.20%	\$ 149 2.22%	\$ 150 2.61%	\$ 159 2.36%	\$ 171 2.20%	\$ 177 1.95%	\$ 169 1.69%	\$ 162 1.75%	2%	\$ 151 2.35%	\$ 170 1.90%	13%
Revenue by Business Retail Banking Citi-Branded Cards	\$ 1,187 880	\$ 1,227 881	\$ 1,290 933	\$ 1,330 957	\$ 1,336 961	\$ 1,402 1,010	\$ 1,397 1,023	\$ 1,347 1,007	1% 5%	\$ 5,034 3,651	\$ 5,482 4,001	9% 10%
Regional Consumer Banking Securities and Banking Transaction Services	2,067 611 349	2,108 561 363	2,223 643 389	2,287 732 415	2,297 586 416	2,412 681 436	2,420 519 442	2,354 578 411	3% (21%) (1%)	\$ 8,685 2,547 1,516	\$ 9,483 2,364 1,705	9% (7%) 12%
Total	\$ 3,027	\$ 3,032	\$ 3,255	\$ 3,434	\$ 3,299	\$ 3,529	\$ 3,381	\$ 3,343	(3%)	\$ 12,748	\$ 13,552	6%
Income from Continuing Operations by Business												
Retail Banking	\$ 232	\$ 250	\$ 251	\$ 205	\$ 299	\$ 242	\$ 173	\$ 209	2%	\$ 938	\$ 923	(2%)
Citi-Branded Cards	133	216	281	221	179	160	171	168	(24%)	851	678	(20%)
Regional Consumer Banking Securities and Banking Transaction Services	365 266 156	466 204 157	532 277 174	426 344 177	478 274 174	402 297 161	344 208 169	377 199 141	(12%) (42%) (20%)	\$ 1,789 1,091 664	\$ 1,601 978 645	(11%) (10%) (3%)
Total	\$ 787	\$ 827	\$ 983	\$ 947	\$ 926	\$ 860	\$ 721	\$ 717	(24%)	\$ 3,544	\$ 3,224	(9%)

NM Not meaningful

# CITICORP ASIA





	1Q 2010		2Q 2010		3Q 2010		4Q 2010		1Q 2011		2Q 2011		3Q 011		4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)		Full Year 2010		Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Net Interest Revenue Non-Interest Revenue	\$ 1,953 1,796	\$	1,996 1,519	\$	1,990 1,562	\$	2,078 1,542	\$	2,081 1,558	\$	2,284 1,506		2,310 1,976	*	2,266 1,238	9% (20%)	\$	8,017 6,419	\$	8,941 6,278	12% (2%)
<b>Total Revenues, Net of Interest Expense</b> Total Operating Expenses	3,749 1,820		3,515 1,849		3,552 2,067		3,620 2,198		3,639 2,149		3,790 2,257		4,286 2,167		3,504 2,246	(3%) 2%		14,436 7,934		15,219 8,819	5% 11%
Net Credit Losses Credit Reserve Build / (Release)	284 (8)		256 (146)		246 (139)		235 (62)		220 (23)		234 (43)		239 (62)		209 82	(11%) NM		1,021 (355)		902 (46)	(12%) 87%
Provision for Unfunded Lending Commitments Provision for Benefits & Claims	 <u>-</u>		(1) -		<u>-</u>		-		<u>-</u>		-		-		<u>-</u>	-		(1) -		- -	100% -
Provision for Credit Losses and for Benefits and Claims	 276		109		107		173		197		191		177		291	68%		665		856	29%
Income from Continuing Operations before Taxes Income Taxes	 1,653 298		1,557 394		1,378 384		1,249 237	_	1,293 338		1,342 354		1,942 531		967 323	(23%) 36%		5,837 1,313		5,544 1,546	(5%) 18%
Income from Continuing Operations  Net Income Attributable to Minority Interests	 1,355	_	1,163	_	994	_	1,012	_	955	_	988		1,411	_	644 1	(36%)	_	4,524	_	3,998	(12%) -
Net Income	 1,354		1,162	\$	993	\$	1,011	\$		\$	987		1,410	\$	643	(36%)	\$	4,520	\$	3,994	(12%)
Average Assets (in billions of dollars) Return on Assets	\$ 302 1.82%	\$	309 1.51%	\$	324 1.22%	\$	339 1.18%	\$	344 1.12%	\$	356 1.11%	\$	357 1.57%	\$	344 0.74%	1%	\$	319 1.42%	\$	350 1.14%	10%
Revenue by Business Retail Banking Citi-Branded Cards	\$ 1,112 684	\$	1,147 693	\$	1,142 692	\$	1,185 741	\$	1,148 748	\$	1,235 791	\$	1,255 812	\$	1,187 833	<u>-</u> 12%	\$	4,586 2,810	\$	4,825 3,184	5% 13%
Regional Consumer Banking Securities and Banking Transaction Services	 1,796 1,330 623		1,840 1,010 665		1,834 1,020 698		1,926 966 728		1,896 1,045 698		2,026 1,033 731		2,067 1,460 759		2,020 736 748	5% (24%) 3%	\$	7,396 4,326 2,714	\$	8,009 4,274 2,936	8% (1%) 8%
Total	\$ 3,749	\$	3,515	\$	3,552	\$	3,620	\$	3,639	\$	3,790	\$ 4	4,286	\$	3,504	(3%)	\$	14,436	\$	15,219	5%
Income from Continuing Operations by Business																					
Retail Banking Citi-Branded Cards	\$ 409 156	\$	371 192	\$	323 173	\$	333 174	\$	280 180	\$	306 179	\$	356 211	\$	232 183	(30%) 5%	\$	1,436 695	\$	1,174 753	(18%) 8%
Regional Consumer Banking Securities and Banking Transaction Services	 565 470 320		563 303 297		496 179 319		507 186 319		460 210 285		485 212 291		567 526 318		415 (50) 279	(18%) NM (13%)	\$	2,131 1,138 1,255	\$	1,927 898 1,173	(10%) (21%) (7%)
Total	\$ 1,355	\$	1,163	\$	994	\$	1,012	\$	955	\$	988	\$	1,411	\$	644	(36%)	\$	4,524	\$	3,998	(12%)

NM Not meaningful

## STATEMENT OF INCOME AND BALANCE SHEET DATA

(In millions of dollars)



	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Revenues												
Net interest revenue	\$ 4,375	\$ 3,971	\$ 3,519	\$ 2,908	\$ 2,630	\$ 2,652	\$ 2,473	\$ 2,532	(13%)	14,773	10,287	(30%)
Non-interest revenue	2,175	948	334	1,057	653	1,359	353	244	(77%)	4,514	2,609	(42%)
Total revenues, net of interest expense	6,550	4,919	3,853	3,965	3,283	4,011	2,826	2,776	(30%)	19,287	12,896	(33%)
Provisions for Credit Losses and for Benefits and Claims	<b>504</b>	4.000	4.040		0.050		0.504		(4704)	40.070	44.704	(000()
Net Credit Losses	5,241	4,998	4,640	4,191	3,950	2,995	2,581	2,205	(47%)	19,070	11,731	(38%)
Credit Reserve Build / (Release)	340	(800)	(1,567)	(1,473)	(2,112)	(1,057)	(835)	(716)	51%	(3,500)	(4,720)	(35%)
Provision for loan losses	5,581	4,198	3,073	2,718	1,838	1,938	1,746	1,489	(45%)	15,570	7,011	(55%)
Provision for Benefits & Claims	243	185	189	196	216	193	215	196	-	813	820	1%
Provision for unfunded lending commitments	(26)	(45)	26	(37)	21	(8)	(3)	(51)	(38%)	(82)	(41)	50%
Total provisions for credit losses and for benefits and claims	5,798	4,338	3,288	2,877	2,075	2,123	1,958	1,634	(43%)	16,301	7,790	(52%)
Total operating expenses	2,573	2,435	2,228	2,379	2,019	2,204	2,104	2,464	4%	9,615	8,791	(9%)
Income (Loss) from Continuing Operations before Income Taxes	(1,821)	(1,854)	(1,663)	(1,291)	(811)	(316)	(1,236)	(1,322)	(2%)	(6,629)	(3,685)	44%
	, ,	, ,	, , ,	, , ,	` ′	` ,	, , ,	, ,	` '	, ,	,	
Provision (benefits) for income taxes	(946)	(650)	(597)	(380)	(264)	(148)	(441)	(308)	19%	(2,573)	(1,161)	55%
Income (Loss) from Continuing Operations	(875)	(1,204)	(1,066)	(911)	(547)	(168)	(795)	(1,014)	11%	(4,056)	(2,524)	38%
Net Income (Loss) attributable to noncontrolling Minority Interests (Minority Interest)	11	8	80	108	61	50	7	1	(99%)	207	119	(43%)
Citi Holding's Net Income (Loss)	\$ (886)	\$ (1,212)	\$ (1,146)	\$ (1,019)	\$ (608)	\$ (218)	\$ (802)	\$ (1,015)	-	\$ (4,263)	\$ (2,643)	38%
Balance Sheet Data (in billions):												
Total EOP Assets	\$ 503	\$ 465	\$ 421	\$ 359	\$ 337	\$ 308	\$ 289	\$ 269	(25%)			
Total EOP Deposits	\$ 86	\$ 82	\$ 82	\$ 79	\$ 77	\$ 73	\$ 71	\$ 64	(20%)			

NM Not meaningful

# CITI HOLDINGS BROKERAGE AND ASSET MANAGEMENT

(In millions of dollars)



		1Q 010	2Q 010	3Q 010		IQ 010	10 20		2Q 011		3Q 011		4Q 011	4Q11 vs. 4Q10 Increase/ (Decrease)	•	Full Year 2010	١	Full /ear :011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Net Interest Revenue Non-Interest Revenue	\$	(65) 405	\$ (71) 212	\$ (87) 79	\$	(54) 190	\$	(46) 183	\$ (44) 91	\$	(42) 97	\$	(48) 91	11% (52%)	\$	(277) 886	\$	(180) 462	35% (48%)
Total Revenues, Net of Interest Expense Total Operating Expenses		340 273	141 267	(8) 231		136 216		137 174	47 230		55 145		43 180	(68%) (17%)		609 987		282 729	(54%) (26%)
Net Credit Losses Credit Reserve Build / (Release)		11 (7)	1 (3)	2 (4)		3 (4)		1 (1)	- (2)		3 -		-	(100%) 100%		17 (18)		4 (3)	(76%) 83%
Provision for Benefits & Claims Provision for Unfunded Lending Commitments		9	9 (6)	9		11		8	9		11 (1)		20 (1)	82%		38 (6)		48 (1)	26% 83%
Provision for Loan Losses and for Benefits and Claims		13	1 (4.07)	 7		10		8 (45)	8 (404)		13		19	90%		31		48	55%
Income (loss) from Continuing Operations before Taxes Income Taxes (benefits)		54 (22)	 (127)	 (246) (93)		(90) (35)		(45) (35)	 (191) (91)		(103) (20)	-	(156) (63)	(73%) (80%)		(409) (183)		(495) (209)	(21%) (14%)
Income (loss) from Continuing Operations  Net Income (loss) Attributable to Minority Interests		<b>76</b> (5)	(94) 7	 (1 <b>53</b> )		( <b>55)</b>		(10) 2	 (100) 1		(83) 7		<b>(93)</b> (1)	<b>(69%)</b> NM		( <b>226)</b>		<b>(286)</b>	<b>(27%)</b> (18%)
Net Income (Loss) EOP Assets (in billions of dollars)	<u>\$</u>	81 21	\$ (101) 30	\$ (159) 28	\$	<b>(58)</b> 27	\$	(12) 27	\$ (101) 27	\$	<b>(90)</b> 26	\$	<b>(92)</b> 27	(59%)	\$	(237)	\$	(295)	(24%)
EOP Deposits (in billions of dollars)	\$	59	\$ 57	\$ 57	\$ \$	58	\$	58	\$ 55	\$ \$	54	\$	55	(5%)					

NM Not meaningful

## CITI HOLDINGS LOCAL CONSUMER LENDING

# Page 1

(In millions of dollars)



	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Net Interest Revenue Non-Interest Revenue	\$ 4,020 650	\$ 3,688 518	\$ 3,383 164	\$ 2,740 663	\$ 2,617 536	\$ 2,831 118	\$ 2,750 248	\$ 2,674 293	(2%) (56%)	\$ 13,831 1,995	\$ 10,872 1,195	(21%) (40%)
Total Revenues, Net of Interest Expense	4,670	4,206	3,547	3,403	3,153	2,949	2,998	2,967	(13%)	15,826	12,067	(24%)
Total Operating Expenses	2,165	2,039	1,876	1,977	1,763	1,879	1,898	2,229	13%	8,057	7,769	(4%)
Net Credit Losses	4,938	4,535	3,949	3,618	3,279	2,776	2,376	2,228	(38%)	17,040	10,659	(37%)
Credit Reserve Build / (Release)	386	(421)	(953)	(783)	(1,110)	(664)	(558)	(530)	32%	(1,771)	(2,862)	(62%)
Provision for Benefits & Claims	234	176	180	185	208	184	204	176	(5%)	775	772	-
Provision for Unfunded Lending Commitments		<u> </u>							-			-
Provision for Loan Losses and for Benefits and Claims	5,558	4,290	3,176	3,020	2,377	2,296	2,022	1,874	(38%)	16,044	8,569	(47%)
Income (loss) from Continuing Operations before Taxes	(3,053)	(2,123)	(1,505)	(1,594)	(987)	(1,226)	(922)	(1,136)	29%	(8,275)	(4,271)	48%
Income Taxes (benefits)	(1,224)	(897)	(675)	(491)	(388)	(480)	(337)	(232)	53%	(3,287)	(1,437)	56%
Income (loss) from Continuing Operations	(1,829)	(1,226)	(830)	(1,103)	(599)	(746)	(585)	(904)	18%	(4,988)	(2,834)	43%
Net Income (loss) Attributable to Minority Interests		7		1				2	100%	8	2	(75%)
Net Income (Loss)	\$ (1,829)	\$ (1,233)	\$ (830)	\$ (1,104)	\$ (599)	\$ (746)	\$ (585)	\$ (906)	18%	<b>\$</b> (4,996)	\$ (2,836)	43%
Average Assets (in billions of dollars)	\$ 355	\$ 333	\$ 317	\$ 291	\$ 246	\$ 233	\$ 225	\$ 208	(29%)	\$ 324	\$ 228	(30%)
EOP Assets (in billions of dollars)	\$ 346	\$ 323	\$ 298	\$ 252	\$ 237	\$ 228	\$ 218	\$ 201	(20%)			
Net Credit Losses as a % of Average Loans	6.30%	6.03%	6.31%	6.21%	6.15%	5.43%	4.85%	4.82%				
Revenue by Business International Retail Partner Cards North America (ex Cards)	\$ 335 2,206 2,129	\$ 444 2,113 1,649	\$ 500 2,060 987	\$ 231 1,787 1,385	\$ 115 1,741 1,297	\$ 394 1,700 855	\$ 215 1,790 993	\$ 267 1,749 951	16% (2%) (31%)	\$ 1,510 8,166 6,150	\$ 991 6,980 4,096	(34%) (15%) (33%)
Total Revenues	\$ 4,670		\$ 3,547	\$ 3,403	\$ 3,153	\$ 2,949	\$ 2,998	\$ 2,967	(13%)	\$ 15,826	\$ 12,067	(24%)
Net Credit Losses by Business		· ·										
International	\$ 612	\$ 495	\$ 444	\$ 376	\$ 341	\$ 286	\$ 237	\$ 193	(49%)	\$ 1,927	\$ 1,057	(45%)
Retail Partner Cards	1,932	1,775	1,505	1,352	1,111	956	784	758	(44%)	6,564	3,609	(45%)
North America (ex Cards)	2,394	2,265	2,000	1,890	1,827	1,534	1,355	1,277	(32%)	8,549	5,993	(30%)
Total Net Credit Losses	\$ 4,938	\$ 4,535	\$ 3,949	\$ 3,618	\$ 3,279	\$ 2,776	\$ 2,376	\$ 2,228	(38%)	\$ 17,040	\$ 10,659	(37%)
Income (Loss) from Continuing Operations by Business												
International	\$ (557)	\$ (186)	\$ (115)	\$ (281)	\$ (332)	\$ (135)	\$ (160)	\$ (233)	17%	\$ (1,139)	\$ (860)	24%
Retail Partner Cards	(259)	102	381	87	426	490	476	327	NM	311	1,719	NM
North America (ex Cards)	(1,013)		(1,096)	(909)	(693)	(1,101)	(901)	(998)	(10%)	(4,160)	(3,693)	11%
Total Income (Loss) from Continuing Operations	\$ (1,829)				\$ (599)	\$ (746)	\$ (585)	\$ (904)	18%	\$ (4,988)	\$ (2,834)	43%
(	<del>+ (1,020)</del>	<del>+ (1,220)</del>	<del>+ (000)</del>	<del>+ (1,100)</del>	<del>+ (000)</del>	<del>+ (1.10)</del>	<del>+ (000)</del>	<del>+ (001)</del>	. 370	(1,000)	<del>+ (2,007)</del>	.570

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#### LOCAL CONSUMER LENDING - Page 2

(In millions of dollars, except branches)



		1Q 2010		2Q 2010		3Q 2010		4Q 2010		1Q 2011		2Q 2011		3Q 2011		4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)
International Key Indicators																	
Branches		539		537		537		506		503		503		413		399	(21%)
Average Loans (in billions) (1)	\$	30.0	\$	26.1	\$	25.0	\$	23.6	\$	18.9	\$	17.9	\$	15.9	\$	14.4	(39%)
EOP Loans (1):  Real Estate Lending Cards Commercial Markets Personal and Other	\$	7.5 6.8 1.2 12.2	\$	7.0 6.2 1.2 10.2	\$	7.0 6.5 1.2 10.0	\$	6.6 6.2 1.2 7.9	\$	6.5 3.5 1.1 7.0	\$	5.5 3.6 1.0 6.5	\$	5.3 3.3 0.7 5.5	\$	5.0 2.7 0.5 2.6	(24%) (56%) (58%) (67%)
EOP Loans (in billions of dollars)	\$				_				\$		\$			14.8	\$	10.8	(51%)
Net Interest Revenue As a % of Average Loans	Ф	465 6.29%	\$	390 5.99%	\$	396 6.28%	\$	144 2.42%	Ф	20 0.43%	Ф	291 6.52%	\$	186 4.64%	ф	259 7.14%	80%
Net Credit Losses As a % of Average Loans	\$	612 8.27%	\$	495 7.61%	\$	444 7.05%	\$	376 6.32%	\$	341 7.32%	\$	286 6.41%	\$	237 5.91%	\$	193 5.32%	(49%)
Loans 90+ Days Past Due	\$	953	\$	724	\$	713	\$	657	\$	571	\$	530	\$	480	\$	422	(36%)
As a % of EOP Loans		3.44%		2.94%		2.89%		3.00%		3.15%		3.19%		3.24%		3.91%	
Loans 30-89 Days Past Due	\$	1,059	\$	939	\$	978	\$	848	\$	815	\$	726	\$	677	\$	498	(41%)
As a % of EOP Loans		3.82%		3.82%		3.96%		3.87%		4.50%		4.37%		4.57%		4.61%	
North America Key Indicators - Retail Partner Cards (1)																	(==.)
EOP Open Accounts (in millions) Purchase Sales (in billions)	\$	95.1 18.7	\$	92.4 21.4	\$	90.8 20.1	\$	89.1 21.9	\$	86.8 16.3	\$	85.8 19.6	\$	84.5 18.8	\$	84.2 21.5	(5%) (2%)
· distribute cares (in summing)	Ψ		Ψ		*		*		Ψ	. 0.0	*		Ψ	. 0.0	Ψ	20	(= /0)
Average Loans (in billions) (1)	\$	57.1	\$	53.1	\$	48.8	\$	45.8	\$	43.8	\$	41.8	\$	41.4	\$	41.3	(10%)
EOP Loans (in billions ) (1)	\$	54.5	\$	50.2	\$	46.0	\$	46.4	\$	41.3	\$	41.9	\$	41.1	\$	42.8	(8%)
Average Yield (2)		17.61%		17.73%		17.99%		17.47%		17.83%		17.88%		18.05%		17.76%	
Net Interest Revenue (3) As a % of Avg. Loans	\$	2,044 14.52%	\$	1,989 15.02%	\$	1,878 15.27%	\$	1,664 14.41%	\$	1,651 15.29%	\$	1,663 15.96%	\$	1,749 16.76%	\$	1,728 16.60%	4%
Net Credit Losses As a % of Avg. Loans	\$	1,932 13.72%	\$	1,775 13.41%	\$	1,505 12.24%	\$	1,352 11.71%	\$	1,111 10.29%	\$	956 9.17%	\$	784 7.51%	\$	758 7.28%	(44%)
Net Credit Margin (4) As a % of Avg. Loans	\$	254 1.80%	\$	318 2.40%	\$	536 4.36%	\$	416 3.60%	\$	607 5.62%	\$	722 6.93%	\$	983 9.42%	\$	972 9.34%	NM
Loans 90+ Days Past Due As a % of EOP Loans	\$	2,374 4.36%	\$	1,996 3.98%	\$	1,739 3.78%	\$	1,601 3.45%	\$	1,300 3.15%	\$	1,059 2.53%	\$	1,016 2.47%	\$	1,054 2.46%	(34%)
Loans 30-89 Days Past Due As a % of EOP Loans	\$	2,316 4.25%	\$	2,090 4.16%	\$	1,914 4.16%	\$	1,685 3.63%	\$	1,460 3.54%	\$	1,315 3.14%	\$	1,329 3.23%	\$	1,282 3.00%	(24%)

<sup>(1)</sup> Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

<sup>(2)</sup> Average Yield is gross interest revenue earned divided by average loans.

<sup>(3)</sup> Net Interest Revenue includes certain fees that are recorded as interest revenue.

<sup>(4)</sup> Net Credit Margin is Total Revenues, net of Interest Expense, less Net Credit Losses and Policy Benefits and Claims.

#### **LOCAL CONSUMER LENDING - Page 3**

(In millions of dollars, except branches)



4Q11 vs.

		1Q 2010		2Q 2010		3Q 2010		4Q 2010		1Q 2011		2Q 2011		3Q 2011		4Q 2011	4Q10 Increase/ (Decrease)
North America Key Indicators (ex Cards) (1)																	
Branches		2,250		2,218		1,841		1,837		1,835		1,816		1,794		1,729	(6%)
Average Loans (in billions of dollars)	\$	230.9	\$	222.5	\$	174.6	\$	161.6	\$	153.6	\$	145.2	\$	136.9	\$	127.7	(21%)
EOP Loans (in billions of dollars)	\$	226.7	\$	211.5	\$	167.1	\$	156.6	\$	147.7	\$	139.5	\$	130.7	\$	122.4	(22%)
Net Interest Revenue As a % of Avg. Loans		1,511 2.65%		1,309 2.36%		1,109 2.52%		932 2.29%		946 2.50%		877 2.42%		815 2.36%		687 2.13%	(26%)
Net Credit Losses As a % of Average Loans	\$	2,394 4.20%	\$	2,265 4.08%	\$	2,000 4.54%	\$	1,890 4.64%	\$	1,827 4.82%	\$	1,534 4.24%	\$	1,355 3.93%	\$	1,277 3.97%	(32%)
Loans 90+ Days Past Due (2) (3) As a % of EOP Loans	\$	13,470 6.27%	\$	11,643 5.84%	\$	9,362 6.03%	\$	7,958 5.43%	\$	6,660 4.83%	\$	5,493 4.23%	\$	5,339 4.40%	\$	5,495 4.85%	(31%)
Loans 30-89 Days Past Due (2) (3) As a % of EOP Loans	\$	8,803 4.10%	\$	8,112 4.07%	\$	7,458 4.81%	\$	6,863 4.68%	\$	5,294 3.84%	\$	5,201 4.01%	\$	5,209 4.29%	\$	4,560 4.03%	(34%)
KEY INDICATORS:																	
Residential Real Estate Lending																	
Average Loans (in billions of dollars)	\$	150.4	\$	145.1	\$	136.9	\$	129.2	\$	123.6	\$	118.6	\$	114.0	\$	109.6	(15%)
EOP Loans (in billions of dollars)	\$	147.7	\$	139.6	\$	132.5	\$	125.6	\$	119.9	\$	116.0	\$	110.9	\$	107.5	(14%)
Third Party Mortgage Serv Portfolio (EOP, in billions)	\$	341.4	\$	327.6	\$	307.7	\$	259.9	\$	244.4	\$	234.8	\$	207.2	\$	195.1	(25%)
Net Servicing & Gain/(Loss) on Sale	\$	69.6	\$	180.7	\$	80.8	\$	172.2	\$	53.4	\$	(20.3)	\$	86.4	\$	118.1	(31%)
Net Interest Revenue on Loans	\$	582	\$	461	\$	440	\$	409	\$	434	\$	371	\$	310	\$	255	(38%)
As a % of Avg. Loans	Φ	1.57%	Φ	1.27%	Φ	1.28%	Φ	1.26%	Φ	1.42%	Φ	1.25%	Φ	1.08%	Φ	0.92%	(050()
Net Credit Losses As a % of Avg. Loans	\$	1,699 4.58%	\$	1,546 4.27%	\$	1,381 4.00%	\$	1,268 3.89%	\$	1,264 4.15%	\$	1,088 3.68%	\$	979 3.41%	\$	945 3.42%	(25%)
Loans 90+ Days Past Due (2) (3)	\$	10,938	\$	9,300	\$	8,231	\$	6,860	\$	5,703	\$	4,967	\$	4,836	\$	5,091	(26%)
As a % of EOP Loans	Ψ	8.05%	Ψ	7.29%	Ψ	6.83%	Ψ	5.94%	Ψ	5.18%	Ψ	4.67%	Ψ	4.76%	Ψ	5.18%	(2070)
Loans 30-89 Days Past Due (2) (3)	\$	6,313	\$	5,771	\$	5,769	\$	5,374	\$	4,265	\$	4,344	\$	4,401	\$	4,253	(21%)
As a % of EOP Loans	*	4.65%	*	4.52%	•	4.78%	,	4.65%	,	3.87%	,	4.09%	,	4.34%	•	4.33%	,

- (1) The third quarter of 2010 reflects the sale of The Student Loan Corporation. This sale is reported as discontinued operations for the third and fourth quarters of 2010 only. Prior periods were not reclassified due to the immateriality of the impact in those periods.
- (2) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios for North America (ex Cards) excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

The amounts excluded for Loans 90+Days Past Due and (EOP Loans) for each period are: \$5.2 billion (\$9.0 billion), \$5.0 billion (\$9.4 billion), \$5.0 billion (\$9.5 billion), \$5.0 billion (\$8.4 billion), \$4.5 billion (\$8.4 billion), \$4.5 billion (\$8.4 billion), \$4.5 billion (\$8.3 billion), \$4.5 billion (\$8.3 billion), \$4.5 billion), \$4.5 billion (\$8.1 billion), \$4.5

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) for each period are: \$1.2 billion (\$9.0 billion), \$1.6 billion (\$9.4 billion), \$1.7 billion (\$9.5 billion) \$1.6 billion (\$8.3 billion), \$1.6 billion (\$8.3 billion), \$1.6 billion (\$8.1 billion) and \$1.5 billion (\$7.9 billion) as of March 31, 2010, June 30, 2010, September 30, 2010, December 31, 2010, March 31, 2011, June 30, 2011, September 30, 2011 and December 31, 2011, respectively.

(3) The March 31, 2010, June 30, 2010, September 30, 2010, December 31, 2010, March 31, 2011, June 30, 2011, September 30, 2011 and December 31, 2011 Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios for North America (ex Cards) excludes \$2.9 billion, \$2.6 billion, \$2.4 billion, \$1.7 billion, \$1.5 billion, \$1.4 billion, \$1.3 billion and \$1.3 billion, respectively, of Loans that are carried at fair value.

# LOCAL CONSUMER LENDING - Page 4

#### North America

(In millions of dollars)																	4Q11 vs.
		1Q 2010		2Q 2010		3Q 2010		4Q 2010		1Q 2011		2Q 2011		3Q 2011		4Q 2011	4Q10 Increase/ (Decrease)
KEY INDICATORS:																	
Personal Loans																	
Average Loans (in billions of dollars)	\$	15.0	\$	14.0	\$	13.4	\$	13.1	\$	12.5	\$	11.5	\$	11.3	\$	11.0	(16%)
EOP Loans (in billions of dollars)	\$	14.5	\$	13.6	\$	13.3	\$	12.9	\$	12.2	\$	11.4	\$	11.1	\$	10.9	(16%)
Net Interest Revenue on Loans	\$	590	\$	551	\$	534	\$	534	\$	509	\$	518	\$	522	\$	517	(3%)
As a % of Avg. Loans		15.95%		15.79%		15.81%		16.17%		16.51%		18.07%		18.33%		18.65%	
Net Credit Losses	\$	383	\$	428	\$	363	\$	351	\$	387	\$	313	\$	246	\$	236	(33%)
As a % of Avg. Loans		10.36%		12.26%		10.75%		10.63%		12.56%		10.92%		8.64%		8.51%	
Loans 90+ Days Past Due	\$	520	\$	437	\$	487	\$	547	\$	449	\$	350	\$	352	\$	355	(35%)
As a % of EOP Loans		3.59%		3.21%		3.66%		4.24%		3.68%		3.07%		3.17%		3.26%	
Loans 30-89 Days Past Due	\$	323	\$	343	\$	405	\$	335	\$	244	\$	251	\$	247	\$	239	(29%)
As a % of EOP Loans		2.23%		2.52%		3.05%		2.60%		2.00%		2.20%		2.23%		2.19%	
Commercial Real Estate																	
Average Loans (in billions of dollars)	\$	10.5	\$	10.1	\$	7.7	\$	4.5	\$	3.3	\$	1.9	\$	1.2	\$	1.1	(76%)
EOP Loans (in billions of dollars)	\$	10.3	\$	9.9	\$	5.4	\$	3.4	\$	2.0	\$	1.3	\$	1.1	\$	0.5	(85%)
Net Interest Revenue on Loans	\$	33	\$	33	\$	19	\$	8	\$	3	\$	3	\$	4	\$	3	(63%)
As a % of Avg. Loans		1.27%		1.31%		0.98%		0.71%		0.37%		0.63%		1.32%		1.08%	
Net Credit Losses	\$	64	\$	93	\$	61	\$	39	\$	27	\$	9	\$	7	\$	9	(77%)
As a % of Avg. Loans		2.47%		3.69%		3.14%		3.44%		3.32%		1.90%		2.31%		3.25%	
Loans 90+ Days Past Due (1)	\$	306	\$	258	\$	77	\$	73	\$	57	\$	61	\$	34	\$	30	(59%)
As a % of EOP Loans		2.97%		2.61%		1.43%		2.15%		2.85%		4.69%		3.09%		6.00%	
Loans 30-89 Days Past Due (1)	\$	136	\$	155	\$	112	\$	85	\$	29	\$	13	\$	10	\$	5	(94%)
As a % of EOP Loans		1.32%		1.57%		2.07%		2.50%		1.45%		1.00%		0.91%		1.00%	
Student Loans, Auto and Other (2)																	
Average Loans (in billions of dollars)	\$	55.0	\$	53.3	\$	16.6	\$	14.8	\$	14.2	\$	13.2	\$	10.4	\$	6.0	(59%)
EOP Loans (in billions of dollars)	\$	54.2	\$	48.4	\$	15.9	\$	14.7	\$	13.6	\$	10.8	\$	7.6	\$	3.5	(76%)
Net Credit Losses	\$	248	\$	198	\$	195	\$	232	\$	149	\$	124	\$	123	\$	87	(63%)
As a % of Avg. Loans	Ψ	1.83%	Ψ	1.49%	Ψ	4.66%	Ψ	6.22%	Ψ	4.26%	Ψ	3.77%	Ψ	4.69%	Ψ	5.75%	(5570)
Loans 90+ Days Past Due (3) (4)	\$	1,706	\$	1,648	\$	567	\$	478	\$	451	\$	115	\$	117	\$	19	(96%)
As a % of EOP Loans	Ψ	3.15%	Ψ	3.40%	Ψ	3.57%	Ψ	3.25%	Ψ	3.32%	Ψ	1.06%	Ψ	1.54%	Ψ	0.54%	(3070)
Loans 30-89 Days Past Due (3) (4)	\$	2,031	\$	1,843	\$	1,172	\$	1,069	\$	756	\$	593	\$	551	\$	63	(94%)
As a % of EOP Loans	Ψ	3.75%	Ψ	3.81%	Ψ	7.37%	Ψ	7.27%	Ψ	5.56%	Ψ	5.49%	Ψ	7.25%	Ψ	1.80%	(3470)
715 d 70 OI LOI LOUIS		3.7370		3.01/0		1.51/0		1.21/0		J.JU /6		J.7J/0		1.20/0		1.00 /0	

- (1) The third quarter of 2010 excludes approximately \$153 million (90+ Days Past Due) and \$16 million (30-89 Days Past Due) related to loan sales or transfers from Loans to Loans-held-for-sale (Other Assets) on the Consolidated Balance Sheet.
- (2) The third quarter of 2010 reflects the sale of The Student Loan Corporation. This sale is reported as discontinued operations for the third and fourth quarters of 2010 only. Prior periods were not reclassified due to the immateriality of the impact in those periods.
- (3) The second quarter of 2010 excludes an estimated \$27 million (90+ Days Past Due) and \$145 million (30-89 Days Past Due) related to the transfer from Loans to Loans-held-for-sale (Other Assets) on the Consolidated Balance Sheet related to the announced sale of a portfolio, which closed in the third quarter of 2010.
- (4) The second quarter of 2011 excludes an estimated \$353 million (90+ Days Past Due) and \$122 million (30-89 Days Past Due) related to transfers from Loans to Loans-held-for-sale (Other Assets) on the Consolidated Balance Sheet.

## CITI HOLDINGS SPECIAL ASSET POOL

(In millions of dollars)



	:	1Q 2010		2Q 010	3Q 2010	4Q 010	1Q 2011		2Q 2011	:	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	,	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Net Interest Revenue Non-Interest Revenue	\$	420 1,120	\$	354 218	\$ 223 91	\$ 222 204	•	59 S	(135) 1,150	\$	(235) 8	\$ (94) (140)	NM NM	\$ 1,219 1,633	\$	(405) 952	NM (42%)
Total Revenues, Net of Interest Expense		1,540	-	572	314	 426		(7)	1,015		(227)	 (234)	NM	 2,852		547	(81%)
Total Operating Expenses		135		129	121	186	:	32	95		61	55	(70%)	571		293	(49%)
Net Credit Losses		292		462	689	570	6	0	219		202	(23)	NM	2,013		1,068	(47%)
Credit Reserve Build / (Release)		(39)		(376)	(610)	(686)	(1,00	)1)	(391)		(277)	(186)	73%	(1,711)		(1,855)	(8%)
Provision for Benefits & Claims		-		-	-	-			-		-	-	-	-		-	-
Provision for Unfunded Lending Commitments		(26)		(39)	 26	 (37)	:	21	(9)		(2)	 (50)	(35%)	 (76)		(40)	47%
Provision for Loan Losses and for Benefits and Claims		227		47	 105	 (153)	(3:	0)	(181)		(77)	 (259)	(69%)	 226		(827)	NM
Income from Continuing Operations before Taxes		1,178		396	88	393	2	21	1,101		(211)	(30)	NM	2,055		1,081	(47%)
Income Taxes		300		280	 171	 146	1	9	423		(84)	 (13)	NM	 897		485	(46%)
Income from Continuing Operations		878		116	(83)	247	(	2	678		(127)	(17)	NM	1,158		596	(49%)
Net Income (loss) Attributable to Minority Interests		16		(6)	74	 104		9	49				(100%)	 188		108	(43%)
Net Income (Loss)	\$	862	\$	122	\$ (157)	\$ 143	\$	3	\$ 629	\$	(127)	\$ (17)	NM	\$ 970	\$	488	(50%)
EOP Assets (in billions of dollars)	\$	126	\$	112	\$ 95	\$ 80	\$	'3	\$ 53	\$	45	\$ 41	(49%)				

NM Not meaningful



		Average Volun	nes	<u> </u>	Interest		% A	verage Rate (4	.)
In millions of dollars	Fourth Quarter 2010	Third Quarter 2011	Fourth Quarter 2011 <sup>(5)</sup>	Fourth Quarter 2010	Third Quarter 2011	Fourth Quarter 2011 <sup>(5)</sup>	Fourth Quarter 2010	Third Quarter 2011	Fourth Quarter 2011 <sup>(5)</sup>
Assets:	2010	2011	2011	2010	2011	2011	2010	2011	2011
ASSetS:									
Deposits with Banks	\$ 169,230	\$ 167,808	\$ 157,706	\$ 353	\$ 423	\$ 408	0.83%	1.00%	1.03%
Fed Funds Sold and Resale Agreements (6)	244,532	281,033	282,946	816	948	942	1.32%	1.34%	1.32%
Trading Account Assets (7)	283,053	275,750	247,894	2,191	2,094	1,941	3.07%	3.01%	3.11%
Investments	332,933	296,854	288,699	2,592	2,037	1,950	3.09%	2.72%	2.68%
Total Loans (net of Unearned Income) (8)	646,506	644,462	645,079	12,824	12,674	12,555	7.87%	7.80%	7.72%
Other Interest-Earning Assets	49,787	50,755	47,189	180	106	140	1.43%	0.83%	1.18%
Total Average Interest-Earning Assets	\$ 1,726,041	\$ 1,716,662	\$ 1,669,513	\$ 18,956	\$ 18,282	\$ 17,936	4.36%	4.23%	4.26%
Liabilities:	]								
Deposits (excluding deposit insurance and FDIC Assessment) Deposit Insurance and FDIC Assessment	\$ 725,965 	\$ 705,229 	\$ 686,913 	\$ 1,835 290	\$ 1,841 387	\$ 1,726 358	1.00%	1.04%	1.00%
Total Deposits	725,965	705,229	686,913	2,125	2,228	2,084	1.16%	1.25%	1.20%
Fed Funds Purchased and Repurchase Agreements (6)	205,341	218,416	223,817	686	796	731	1.33%	1.45%	1.30%
Trading Account Liabilities (7)	80,214	96,708	76,437	102	91	65	0.50%	0.37%	0.34%
Short-Term Borrowings	137,927	125,794	116,647	213	155	157	0.61%	0.49%	0.53%
Long-Term Debt <sup>(9)</sup>	370,086	329,730	318,756	3,016	2,760	2,675	3.23%	3.32%	3.33%
Total Average Interest-Bearing Liabilities	\$ 1,519,533	\$ 1,475,877	\$ 1,422,570	\$ 6,142	\$ 6,030	\$ 5,712	1.60%	1.62%	1.59%
Total Average Interest-Bearing Liabilities									
(excluding deposit insurance and FDIC Assessment)	\$ 1,519,533	\$ 1,475,877	\$ 1,422,570	\$ 5,852	\$ 5,643	\$ 5,354	1.53%	1.52%	1.49%
Net Interest Revenue as a % of Average Interest-Earning Assets (NIM)				\$ 12,814	\$ 12,252	\$ 12,224	2.95%	2.83%	2.90%
				* /	, ,	. ,			
NIR as a % of Average Interest-Earning Assets (NIM) (excluding depos	sit insurance and FDIC A	Assessment)		\$ 13,104	\$ 12,639	\$ 12,582	3.01%	2.92%	2.99%
4Q11 Increase (Decrease) From							(5) bps	7 bp	s
4Q11 Increase (Decrease) (excluding deposit insurance and FDIC A	Assessment) From						(2) bps	7 bp	s
, ,,	•						, , r .		

- (1) Net Interest Revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$124 million for the fourth quarter of 2010, \$138 million for the third quarter of 2011 and \$141 million for the fourth quarter of 2011.
- (2) Citigroup Average Balances and Interest Rates include both domestic and international operations.
- (3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Average Rate % is calculated as annualized interest over average volumes.
- (5) Preliminary.
- (6) Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interest excludes the impact of FIN 41.
- (7) Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets and trading account liabilities, respectively.
- (8) Nonperforming loans are included in the average loan balances.
- (9) Excludes hybrid financial instruments with changes recorded in Principal Transactions.

Reclassified to conform to the current period's presentation and has been reclassified to exclude Discontinued Operations.

# **EOP DEPOSITS**

# **TOTAL CITIGROUP**

(In billions of dollars)



		1Q 2010		2Q 2010		3Q 2010		4Q 2010		1Q 2011		2Q 2011		3Q 2011		4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)
Citicorp Deposits by Business																	
Regional Consumer Banking																	
North America	\$	146.4	\$	144.7	\$	143.7	\$	145.2	\$	145.4	\$	144.1	\$	147.4	\$	148.8	2%
EMEA		9.4		8.7		9.4		9.7		9.8		10.0		9.4		9.5	(2%)
Latin America		40.6		40.9		41.7		46.3		48.7		49.0		43.7		44.8	(3%)
Asia		98.4		97.1		105.4		107.3		109.8		112.7		109.3		109.7	2%
Total	\$	294.8	\$	291.4	\$	300.2	\$	308.5	\$	313.7	\$	315.8	\$	309.8	\$	312.8	1%
ICG																	
Securities and Banking	\$	120.5	\$	112.4	\$	115.5	\$	111.4	\$	115.0	\$	113.8	\$	104.3	\$	110.9	-
Transaction Services		314.5		314.9	•	341.4	·	339.8	·	355.3	·	358.3	•	361.7		373.6	10%
Total	\$	435.0	\$	427.3	\$	456.9	\$	451.2	\$	470.3	\$	472.1	\$	466.0	\$	484.5	7%
Total Citicorp	\$	729.8	\$	718.7	\$	757.1	\$	759.7	\$	784.0	\$	787.9	\$	775.8	\$	797.3	5%
Citi Holdings Deposits																	
Brokerage and Asset Management	\$	58.9	\$	57.1	\$	56.9	\$	57.8	\$	57.7	\$	55.2	\$	53.7	\$	54.6	(6%)
Local Consumer Lending		26.6		25.1		25.4		21.4		19.4		18.1		17.1		9.8	(54%)
Total Citi Holdings	\$	85.5	\$	82.2	\$	82.3	\$	79.2	\$	77.1	\$	73.3	\$	70.8	\$	64.4	(19%)
	Ф.	12.6	¢	13.1	¢		¢	6.1	¢	4.8	¢	5.1	¢	4.7	¢		Ì
Corporate/Other Deposits	\$	12.0	\$	13.1	\$	10.7	\$	6.1	\$	4.8	\$	5.1	\$	4.7	\$	4.2	(31%)
Deposits Related to Discontinued Operations	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	-
Total Citigroup Deposits	\$	827.9	\$	814.0	\$	850.1	\$	845.0	\$	865.9	\$	866.3	\$	851.3	\$	865.9	2%

(In billions of dollars)



(In billions of dollars)														ILI			4044
		1Q 2010		2Q 2010		3Q 2010	:	4Q 2010		1Q 2011		2Q 2011		3Q 2011	:	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)
Citicorp:																	
Regional Consumer Banking																	
North America																	
Credit Cards	\$	77.7	\$	77.2	\$	76.6	\$	77.5	\$	73.2	\$	73.7	\$	73.8	\$	75.9	(2%)
Retail Banking	•	31.5	•	30.2	•	29.4	•	30.7	•	33.0	•	34.5	•	36.5	•	38.9	27%
Total	\$	109.2	\$	107.4	\$	106.0	\$	108.2	\$	106.2	\$	108.2	\$	110.3	\$	114.8	6%
EMEA																	
Credit Cards	\$	2.9	\$	2.6	\$	2.9	\$	2.8	\$	2.9	\$	3.0	\$	2.7	\$	2.7	(49/)
Retail Banking	φ	4.6	φ	4.0	φ	4.4	φ	4.2	φ	4.5	φ	4.7	φ	4.3	Φ	4.2	(4%)
Total	\$	7.5	\$	6.6	\$	7.3	\$	7.0	\$	7.4	\$	7.7	\$	7.0	\$	6.9	(1%)
											_ <del>-</del>						(175)
Latin America	_												_		_		
Credit Cards	\$	12.1	\$	12.0	\$	12.6	\$	13.4	\$	13.5	\$	14.2	\$	12.9	\$	13.7	2%
Retail Banking	•	18.4	Φ.	18.5	_	19.6	_	20.4	_	22.0	_	23.7	•	22.0	•	24.0	18%
Total	\$	30.5	\$	30.5	\$	32.2	\$	33.8	\$	35.5	\$	37.9	\$	34.9	\$	37.7	12%
Asia																	
Credit Cards	\$	17.5	\$	17.6	\$	19.0	\$	20.4	\$	20.0	\$	21.0	\$	20.0	\$	21.0	3%
Retail Banking		54.3		54.5		58.2		60.7		63.5		66.1		64.5		66.2	9%
Total	\$	71.8	\$	72.1	\$	77.2	\$	81.1	\$	83.5	\$	87.1	\$	84.5	\$	87.2	8%
Total Consumer Loans																	
Credit Cards	\$	110.2	\$	109.4	\$	111.1	\$	114.1	\$	109.6	\$	111.9	\$	109.4	\$	113.3	(1%)
Retail Banking	•	108.8	Ψ	107.2	Ψ	111.6	•	116.0	•	123.0	Ψ	129.0	Ψ	127.3	Ψ	133.3	15%
Total Consumer	\$	219.0	\$	216.6	\$	222.7	\$	230.1	\$	232.6	\$	240.9	\$	236.7	\$	246.6	7%
Total Commonste Loons																	
Total Corporate Loans Securities and Banking	\$	129.8	\$	127.4	\$	129.9	\$	132.5	\$	138.5	\$	146.2	\$	149.1	\$	158.5	20%
Global Transaction Services	Ψ	30.5	Ψ	35.2	Ψ	40.9	Ψ	44.1	Ψ	47.2	Ψ	52.9	Ψ	57.8	Ψ	60.3	37%
Total Corporate Loans	\$	160.3	\$	162.6	\$	170.8	\$	176.6	\$	185.7	\$	199.1	\$	206.9	\$	218.8	24%
Total Citicorp	\$	379.3	\$	379.2	\$	393.5	\$	406.7	\$	418.3	\$	440.0	\$	443.6	\$	465.4	14%
•		373.5	Ψ_	31 3. <u>z</u>	Ψ	000.0	Ψ_	400.1	Ψ_	410.5	Ψ	440.0	Ψ	440.0	Ψ	400.4	1470
Citi Holdings:																	
Local Consumer Lending - North America																	
Credit Cards	\$	54.5	\$	50.2	\$	46.0	\$	46.4	\$	41.3	\$	41.9	\$	41.1	\$	42.8	(8%)
Real Estate Lending	Ψ	147.7	Ψ	139.6	Ψ	132.5	Ψ	125.6	Ψ	119.9	Ψ	116.0	Ψ	110.9	Ψ	107.5	(14%)
Commercial Real Estate		10.3		9.9		5.4		3.4		2.0		1.3		1.1		0.5	(85%)
Student Loans, Auto and Other		54.2		48.4		15.9		14.7		13.6		10.8		7.6		3.5	(76%)
Personal		14.5		13.6		13.3		12.9		12.2		11.4		11.1		10.9	(16%)
Total	\$	281.2	\$	261.7	\$	213.1	\$	203.0	\$	189.0	\$	181.4	\$	171.8	\$	165.2	(19%)
Local Consumer Lending - International																	
Credit Cards	\$	6.8	\$	6.2	\$	6.5	\$	6.2	\$	3.5	\$	3.6	\$	3.3	\$	2.7	(56%)
Retail Banking	φ	20.9	φ	18.4	φ	18.2	φ	15.7	φ	3.5 14.6	φ	13.0	φ	3.3 11.5	ψ	8.1	(48%)
Total	\$	27.7	\$	24.6	\$	24.7	\$	21.9	\$	18.1	\$	16.6	\$	14.8	\$	10.8	(51%)
			-						-			-	Ψ				
Citi Holdings - Other	\$	33.6	\$	26.7	\$	23.0	\$	17.2	\$	11.7	\$	9.5		7.0		5.8	(66%)
Total Citi Holdings	\$	342.5	\$	313.0	\$	260.8	\$	242.1	\$	218.8	\$	207.5	\$	193.6	\$	181.8	(25%)
Total Citigroup	\$		\$			654.3		648.8	\$	637.1	\$	647.5	\$	637.2	\$	647.2	-
							-		-							_	
Consumer Loans	\$	529.7	\$	503.5	\$	461.1	\$	455.7	\$	438.9	\$	440.4	\$	424.6	\$	423.7	(7%)
										400 0							
Corporate Loans  Total Citigroup	\$	192.1 721.8	\$	188.6 692.1	\$	193.2 654.3	\$	193.1 648.8	\$	198.2 637.1	\$	207.1 647.5	\$	212.6 637.2	\$	223.5 647.2	16%

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated Balance Sheet.

#### SUPPLEMENTAL DETAIL

#### **CONSUMER LOANS 90+DAYS DELINQUENCY AMOUNTS AND RATIOS BUSINESS VIEW**



(In millions of dollars, except loan amounts in billions of dollars)	<u></u>						L	oans 90+ D	Days F	Past Due (	1)						EO	P Loans
		1Q		2Q		3Q		4Q		1Q		2Q		3Q		4Q		4Q
		2010		2010		2010		2010		2011		2011		2011		2011		2011
<u>Citicorp (2)</u> Total <i>Ratio</i>	\$	3,974 1.81%	\$	3,798 1.75%	\$	3,432 1.55%	\$	3,101 1.35%	\$	2,973 1.28%	\$	2,783 1.16%	\$	2,469 1.05%	\$	2,410 0.98%	\$	246.6
Retail Bank (2) Total Ratio	\$	819 0.75%	\$	869 0.81%	\$	842 0.76%	\$	760 0.66%	\$	801 0.66%	\$	812 0.63%	\$	759 0.60%	\$	736 0.56%	\$	133.3
North America (2) <i>Ratio</i> EMEA	\$ \$	142 0.45% 108	\$ \$	245 0.81% 109	\$ \$	221 0.77% 105	\$ \$	228 0.76% 84	\$ \$	241 0.75% 76	\$ \$	211 0.63% 76	\$ \$	232 0.66% 65	\$ \$	235 0.63% 58	\$ \$	38.9 4.2
Ratio Latin America Ratio	\$	2.35% 323 1.76%	\$	2.73% 308 1.66%	\$	2.39% 290 1.48%	\$	2.00% 223 1.09%	\$	1.69% 249 1.13%	\$	1.62% 259 1.09%	\$	1.51% 239 1.09%	\$	1.38% 221 0.92%	\$	24.0
Asia Ratio	\$	246 0.45%	\$	207 0.38%	\$	226 0.39%	\$	225 0.37%	\$	235 0.37%	\$	266 0.40%	\$	223 0.35%	\$	222 0.34%	\$	66.2
Citi-Branded Cards Total Ratio	\$	3,155 2.86%	\$	2,929 2.68%	\$	2,590 2.33%	\$	2,341 2.05%	\$	2,172 1.98%	\$	1,971 1.76%	\$	1,710 1.56%	\$	1,674 1.48%	\$	113.3
North America <i>Ratio</i> EMEA	\$ \$	2,304 2.97% 77	\$ \$	2,130 2.76% 72	\$ \$	1,807 2.36% 69	\$ \$	1,597 2.06% 58	\$ \$	1,432 1.96% 60	\$	1,205 1.64% 54	\$ \$	1,053 1.43% 47	\$ e	1,004 1.32% 44	\$ \$	75.9 2.7
<i>Ratio</i> Latin America	\$	2.66% 510	\$	2.77% 481	\$	2.38% 472	\$	2.07% 446	\$	2.07% 445	\$	1.80% 462	\$	1.74% 396	\$	1.63% 412	\$	13.7
Ratio Asia Ratio	\$	4.21% 264 1.51%	\$	4.01% 246 1.40%	\$	3.75% 242 1.27%	\$	3.33% 240 1.18%	\$	3.30% 235 1.18%	\$	3.25% 250 1.19%	\$	3.07% 214 1.07%	\$	3.01% 214 1.02%	\$	21.0
Citi Holdings - Local Consumer Lending (2) (3)  Ratio	\$	16,797 5.66%	\$	14,363 5.24%	\$	11,814 5.23%	\$	10,216 4.76%	\$	8,531 4.32%	\$	7,082 3.76%	\$	6,835 3.86%	\$	6,971 4.18%	\$	176.0
International Ratio	\$	953 3.44%	\$	724 2.94%	\$	713 2.89%	\$	657 3.00%	\$	571 3.15%	\$	530 3.19%	\$	480 3.24%	\$	422 3.91%	\$	10.8
North America Retail Partner Cards  Ratio North America (evaluding Cards) (2) (2)	\$	2,374 4.36% 13,470	\$ \$	1,996 3.98% 11,643	\$ \$	1,739 3.78% 9,362	\$ \$	1,601 3.45%	\$ \$	1,300 3.15% 6,660	\$ \$	1,059 2.53% 5,493	\$ \$	1,016 2.47% 5,339	\$ \$	1,054 2.46% 5,495	\$ \$	42.8 122.4
North America (excluding Cards) (2) (3)  Ratio	Ψ 	6.27%	Φ	5.84%	φ	6.03%	φ	7,958 5.43%	φ	4.83%	Φ	4.23%	φ	4.40%	Ψ	4.85%	φ	122.4
Total Citigroup (excluding Special Asset Pool) (2) (3)  Ratio	\$	20,771 4.03%	\$	18,161 3.70%	\$	15,246 3.40%	\$	13,317 3.00%	\$	11,504 2.68%	\$	9,865 2.30%	\$	9,304 2.25%	\$	9,381 2.28%	\$	422.6

<sup>(1)</sup> The ratio of 90+ Days Past Due is calculated based on end-of-period loans, net of unearned income.

<sup>(2)</sup> The 90+ Days Past Due and related ratios for North America RCB and North America Local Consumer Lending (excluding Cards) excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See North America Retail Consumer Banking on page 10 and Local Consumer Lending on page 29.

<sup>(3)</sup> The March 31, 2010, June 30, 2010, September 30, 2010, December 31, 2010, March 31, 2011, June 30, 2011, September 30, 2011 and December 31, 2011 Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios for North America (ex Cards) excludes \$2.9 billion, \$2.6 billion, \$1.7 billion, \$1.5 billion, \$1.4 billion, \$1.3 billion and \$1.3 billion, respectively, of Loans that are carried at fair value.

#### SUPPLEMENTAL DETAIL

#### **CONSUMER LOANS 30-89 DAYS DELINQUENCY AMOUNTS AND RATIOS BUSINESS VIEW**



(In millions of dollars, except loan amounts in billions of dollars)							L	oans 30-89	Days	Past Due	(1)						EO	P Loans
		1Q		2Q		3Q		4Q		1Q		2Q		3Q		4Q		4Q
<b>A</b> 111 (2)		2010		2010		2010		2010		2011		2011		2011		2011		2011
Citicorp (2) Total Ratio	\$	4,398 2.01%	\$	3,932 1.82%	\$	3,820 1.72%	\$	3,553 1.55%	\$	3,359 1.45%	\$	3,112 1.30%	\$	2,830 1.20%	\$	2,880 1.17%	\$	246.6
Retail Bank (2) Total Ratio	\$	1,304 1.20%	\$	1,205 1.12%	\$	1,277 1.15%	\$	1,146 0.99%	\$	1,142 0.94%	\$	1,088 0.85%	\$	974 0.77%	\$	1,039 0.79%	\$	133.3
North America (2) <i>Ratio</i> EMEA	\$	236 0.75% 203	\$ \$	241 0.80% 158	\$ \$	243 0.85% 156	\$ \$	212 0.71% 136	\$ \$	185 0.58% 143	\$ \$	209 0.62% 132	\$ \$	217 0.62% 106	\$ \$	213 0.57% 93	\$ \$	38.9 4.2
Ratio Latin America Ratio	\$	4.41% 389 2.11%	\$	3.95% 336 1.82%	\$	3.55% 402 2.05%	\$	3.24% 265 1.30%	\$	3.18% 323 1.47%	\$	2.81% 301 1.27%	\$	2.47% 266 1.21%	\$	2.21% 289 1.20%	\$	24.0
Asia Ratio	\$	476 0.88%	\$	470 0.86%	\$	476 0.82%	\$	533 0.88%	\$	491 0.77%	\$	446 0.67%	\$	385 0.60%	\$	444 0.67%	\$	66.2
Citi-Branded Cards Total Ratio	\$	3,094 2.81%	\$	2,727 2.49%	\$	2,543 2.29%	\$	2,407 2.11%	\$	2,217 2.02%	\$	2,024 1.81%	\$	1,856 1.70%	\$	1,841 1.62%	\$	113.3
North America Ratio	\$	2,145 2.76%	\$	1,828 2.37%	\$	1,687 2.20%	\$	1,539 1.99%	\$	1,327 1.81%	\$	1,132 1.54%	\$	1,095 1.48%	\$	1,062 1.40%	\$	75.9
EMEA <i>Ratio</i> Latin America	\$ \$	113 3.90% 475	\$ \$	90 3.46% 485	\$ \$	86 2.97% 442	\$ \$	72 2.57% 456	\$ \$	78 2.69% 454	\$ \$	72 2.40% 469	\$ \$	63 2.33% 398	\$ \$	59 2.19% 399	\$ \$	2.7 13.7
Ratio Asia Ratio	\$	3.93% 361 2.06%	\$	4.04% 324 1.84%	\$	3.51% 328 1.73%	\$	3.40% 340 1.67%	\$	3.36% 358 1.79%	\$	3.30% 351 1.67%	\$	3.09% 300 1.50%	\$	2.91% 321 1.53%	\$	21.0
Citi Holdings - Local Consumer Lending (2) (3)  Ratio	\$	12,178 4.10%	\$	11,141 4.06%	\$	10,350 4.58%	\$	9,396 4.38%	\$	7,569 3.84%	\$	7,242 3.85%	\$	7,215 4.07%	\$	6,340 3.80%	\$	176.0
International Ratio	\$	1,059 3.82%	\$	939 3.82%	\$	978 3.96%	\$	848 3.87%	\$	815 4.50%	\$	726 4.37%	\$	677 4.57%	\$	498 4.61%	\$	10.8
North America Retail Partner Cards <i>Ratio</i>	\$	2,316 4.25%	\$	2,090 4.16%	\$	1,914 4.16%	\$	1,685 3.63%	\$	1,460 3.54%	\$	1,315 3.14%	\$	1,329 3.23%	\$	1,282 3.00%	\$	42.8
North America (excluding Cards) (2) (3)  Ratio	\$	8,803 4.10%	\$	8,112 4.07%	\$	7,458 4.81%	\$	6,863 4.68%	\$	5,294 3.84%	\$	5,201 4.01%	\$	5,209 4.29%	\$	4,560 4.03%	\$	122.4
Total Citigroup (excluding Special Asset Pool) (2)(3) Ratio	\$	16,576 3.21%	\$	15,073 3.07%	\$	14,170 3.16%	\$	12,949 2.92%	\$	10,928 2.55%	\$	10,354 2.42%	\$	10,045 2.43%	\$	9,220 2.24%	\$	422.6

<sup>(1)</sup> The ratio of 30-89 Days Past Due is calculated based on end-of-period loans, net of unearned income.

<sup>(2)</sup> The 30-89 Days Past Due and related ratios for North America RCB and North America Local Consumer Lending (excluding Cards) excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See North America Retail Consumer Banking on page 10 and Local Consumer Lending on page 29.

<sup>(3)</sup> The March 31, 2010, June 30, 2010, September 30, 2010, December 31, 2010, March 31, 2011, June 30, 2011, September 30, 2011 and December 31, 2011 Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios for North America (ex Cards) excludes \$2.9 billion, \$2.6 billion, \$1.4 billion, \$1.5 billion, \$1.4 billion, \$1.3 billion and \$1.3 billion, respectively, of Loans that are carried at fair value.

# ALLOWANCE FOR CREDIT LOSSES - PAGE 1 TOTAL CITIGROUP



(In millions of dollars)

	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Total Citigroup												
Allowance for Loan Losses at Beginning of Period (1)	\$ 36,033	\$ 48,746	\$ 46,197	\$ 43,674	\$ 40,655	\$ 36,568	\$ 34,362	\$ 32,052		\$ 36,033	\$ 40,655	
Gross Credit (Losses)	(9,202)	(9,006)	(8,499)	(7,784)	(7,131)	(5,906)	(5,217)	(4,910)	37%	(34,491)	(23,164)	33%
Gross Recoveries	818	1,044	840	930	862	759	703	802	(14%)	3,632	3,126	(14%)
Net Credit (Losses) / Recoveries (NCL's)	(8,384)	(7,962)	(7,659)	(6,854)	(6,269)	(5,147)	(4,514)	(4,108)	40%	(30,859)	(20,038)	35%
NCL's	8,384	7,962	7,659	6,854	6,269	5,147	4,514	4,108	(40%)	30,859	20,038	(35%)
Net Reserve Builds / (Releases)	(882)	(1,752)	(1,470)	(2,419)	(3,482)	(1,950)	(1,591)	(1,411)	42%	(6,523)	(8,434)	(29%)
Net Specific Reserve Builds / (Releases) (2)	864	313	(523)	204	112	(16)	126	(53)	NM	858	169	(80%)
Provision for Loan Losses	8,366	6,523	5,666	4,639	2,899	3,181	3,049	2,644	(43%)	25,194	11,773	(53%)
Other (4) (5) (6) (7) (8) (9) (10) (11)	12,731	(1,110)	(530)	(804)	(717)	(240)	(845)	(473)		10,287	(2,275)	
Allowance for Loan Losses at End of Period (1) (a)	\$ 48,746	\$ 46,197	\$ 43,674	\$ 40,655	\$ 36,568	\$ 34,362	\$ 32,052	\$ 30,115		\$ 40,655	\$ 30,115	
Allowance for Unfunded Lending Commitments (12) (a)	\$ 1,122	\$ 1,054	\$ 1,102	\$ 1,066	\$ 1,105	\$ 1,097	\$ 1,139	\$ 1,136		\$ 1,066	\$ 1,136	
Provision for Unfunded Lending Commitments	\$ (35)	\$ (71)	\$ 26	\$ (37)	\$ 25	\$ (13)	\$ 43	\$ (4)		<b>\$</b> (117)	\$ 51	
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (a)]	\$ 49,868	\$ 47,251	\$ 44,776	\$ 41,721	\$ 37,673	\$ 35,459	\$ 33,191	\$ 31,251		\$ 41,721	\$ 31,251	
Total Allowance for Loan Losses as a Percentage of Total Loans (13)	6.80%	6.72%	6.73%	6.31%	5.78%	5.35%	5.07%	4.69%				
Allowance for Loan Losses at End of Period (1):												
Citicorp	\$ 18,503	\$ 17,524	\$ 17,371	\$ 17,075	\$ 15,597	\$ 14,722	\$ 13,424	\$ 12,656				
Citi Holdings	30,243	28,673	26,303	23,580	20,971	19,640	18,628	17,459				
Total Citigroup	\$ 48,746	\$ 46,197	\$ 43,674	\$ 40,655	\$ 36,568	\$ 34,362	\$ 32,052	\$ 30,115				

- (1) Allowance for Credit Losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
- (2) The third quarter of 2011 includes \$466 million attributable to the reclassification of certain loan modifications as TDRs in accordance with ASU 2011-02. Substantially all of which had previously been included in the non-specific reserves.
- (3) Includes all adjustments to the Allowance for Credit Losses, such as changes in the allowance from acquisitions, securitizations, foreign currency translation, purchase accounting adjustments, etc.
- (4) The first guarter of 2010 includes \$13.4 billion related to the impact of consolidating entities in connection with Citigroup's adoption of SFAS 166/167 as of January 1, 2010.
- (5) The second quarter of 2010 includes a reduction of an estimated \$237 million related to the announced sales of the Canada Cards portfolio and an Auto portfolio (the allowance was transferred to Assets held-for-sale). Additionally, the second quarter of 2010 includes a reduction of approximately \$480 million related to the sale or transfers to held-for-sale of U.S. Real Estate Lending Loans.
- (6) The third quarter of 2010 includes a reduction of an estimated \$54 million related to the announced sale of The Student Loan Corporation (the allowance was transferred to Assets held-for-sale). Additionally, the third quarter of 2010 includes a reduction of approximately \$950 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios.
- (7) The fourth quarter of 2010 includes a reduction of approximately \$600 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios.
- 8) The first quarter of 2011 includes a reduction of approximately \$560 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of \$240 million related to the sale of the Egg Cards business.
- (9) The second quarter of 2011 includes a reduction of approximately \$370 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios.
- (10) The third quarter of 2011 includes a reduction of approximately \$300 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of approximately \$530 million related to foreign currency translation.
- (11) The fourth quarter of 2011 includes a reduction of approximately \$325 million related to the sale or transfers to held-for-sale.
- (12) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (13) March 31, 2010, June 30, 2010, September 30, 2010, December 31, 2010, March 31, 2011, June 30, 2011, September 30, 2011 and December 31, 2011, excludes \$5.4 billion, \$4.9 billion, \$5.2 billion, \$4.4 billion, \$4.4 billion, \$4.8 billion, \$5.4 billion, \$5.2 billion, \$6.2 billion, \$6.2 billion, \$6.2 billion, \$6.3 billion, \$6.3 billion, \$6.4 billion, \$6.4 billion, \$6.4 billion, \$6.5 billion,

# ALLOWANCE FOR CREDIT LOSSES - PAGE 2 TOTAL CITIGROUP

(In millions of dollars)



(III Millions of dollars)	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Total Citigroup Consumer Loans												
Allowance for Loan Losses at Beginning of Period (1)	\$ 28,347	\$ 41,369	\$ 39,529	\$ 37,564	\$ 35,406	\$ 32,686	\$ 30,915	\$ 28,866		\$ 28,347	\$ 35,406	
Net Credit (Losses) / Recoveries (NCL's)	(8,020)	(7,490)	(6,737)	(6,188)	(5,420)	(4,797)	(4,242)	(3,965)	36%	(28,435)	(18,424)	35%
NCL's	8,020	7,490	6,737	6,188	5,420	4,797	4,242	3,965	(36%)	28,435	18,424	(35%)
Net Reserve Builds / (Releases)	(510)	(1,301)	(1,167)	(1,918)	(2,885)	(1,795)	(1,473)	(1,198)	38%	(4,896)	(7,351)	(50%)
Net Specific Reserve Builds / (Releases) (2)	731	484	(222)	587	906	267	235	31	(95%)	1,580	1,439	(9%)
Provision for Loan Losses	8,241	6,673	5,348	4,857	3,441	3,269	3,004	2,798	(42%)	25,119	12,512	(50%)
Other (4) (5) (6) (7) (8) (9) (10) (11)	12,801	(1,023)	(576)	(827)	(741)	(243)	(811)	(463)	44%	10,375	(2,258)	NM
Allowance for Loan Losses at End of Period (1) (a)	\$ 41,369	\$ 39,529	\$ 37,564	\$ 35,406	\$ 32,686	\$ 30,915	\$ 28,866	\$ 27,236		\$ 35,406	\$ 27,236	
Consumer Allowance for Unfunded Lending Commitments (12) (a)	\$ 6	\$ -	\$ -	\$ -	\$ -	\$ 3	\$ 4	\$ 3		<b>\$</b> -	\$ 3	
Provision for Unfunded Lending Commitments	\$ -	\$ (9)	\$ -	\$ -	\$ -	\$ 3	\$ 2	\$ -		\$ (9)	\$ 5	
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (a)]	\$ 41,375	\$ 39,529	\$ 37,564	\$ 35,406	\$ 32,686	\$ 30,918	\$ 28,870	\$ 27,239		\$ 35,406	\$ 27,239	
Consumer Allowance for Loan Losses as a Percentage of Total Consumer Loans (13)	7.85%	7.89%	8.19%	7.80%	7.47%	7.04%	6.82%	6.45%				
Total Citigroup Corporate Loans												
Allowance for Loan Losses at Beginning of Period	\$ 7,686	\$ 7,377	\$ 6,668	\$ 6,110	\$ 5,249	\$ 3,882	\$ 3,447	\$ 3,186		\$ 7,686	\$ 5,249	
Net Credit (Losses) / Recoveries (NCL's)	(364)	(472)	(922)	(666)	(849)	(350)	(272)	(143)	79%	(2,424)	(1,614)	33%
NCL's	364	472	922	666	849	350	272	143	(79%)	2,424	1,614	(33%)
Net Reserve Builds / (Releases)	(372)	(451)	(303)	(501)	(597)	(155)	(118)	(213)	57%	(1,627)	(1,083)	33%
Net Specific Reserve Builds / (Releases)	133	(171)	(301)	(383)	(794)	(283)	(109)	(84)	78%	(722)	(1,270)	(76%)
Provision for Loan Losses	125	(150)	318	(218)	(542)	(88)	45	(154)	29%	75	(739)	NM
Other (3)	(70)	(87)	46	23	24	3	(34)	(10)		(88)	(17)	
Allowance for Loan Losses at End of Period (1) (b)	\$ 7,377	\$ 6,668	\$ 6,110	\$ 5,249	\$ 3,882	\$ 3,447	\$ 3,186	\$ 2,879		\$ 5,249	\$ 2,879	
Corporate Allowance for Unfunded Lending Commitments (12) (b)	\$ 1,116	\$ 1,054	\$ 1,102	\$ 1,066	\$ 1,105	\$ 1,094	\$ 1,135	\$ 1,133		\$ 1,066	\$ 1,133	
Provision for Unfunded Lending Commitments	\$ (35)	\$ (62)	\$ 26	\$ (37)	\$ 25	\$ (16)	\$ 41	\$ (4)		<b>\$</b> (108)	\$ 46	
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (b)]	\$ 8,493	\$ 7,722	\$ 7,212	\$ 6,315	\$ 4,987	\$ 4,541	\$ 4,321	\$ 4,012		\$ 6,315	\$ 4,012	
Corporate Allowance for Loan Losses as a Percentage of Total Corporate Loans (14)	3.89%	3.58%	3.21%	2.76%	1.99%	1.69%	1.53%	1.31%				

Notes to these tables are on the following page (page 39).

#### **ALLOWANCE FOR CREDIT LOSSES - PAGE 3**

#### **TOTAL CITIGROUP**

(In millions of dollars)



#### The following notes relate to the tables on the prior page (page 38).

- (1) Allowance for Credit Losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
- (2) The third quarter of 2011 includes \$466 million attributable to the reclassification of certain loan modifications as TDRs in accordance with ASU 2011-02. Substantially all of which had previously been included in the non-specific reserves.
- (3) Includes all adjustments to the Allowance for Credit Losses, such as changes in the allowance from acquisitions, securitizations, foreign currency translation, purchase accounting adjustments, etc.
- (4) The first quarter of 2010 includes \$13.4 billion related to the impact of consolidating entities in connection with Citigroup's adoption of SFAS 166/167 as of January 1, 2010.
- (5) The second quarter of 2010 includes a reduction of an estimated \$237 million related to the announced sales of the Canada Cards portfolio and an Auto portfolio (the allowance was transferred to Assets held-for-sale). Additionally, the second quarter of 2010 includes a reduction of approximately \$480 million related to the sale or transfers to held-for-sale of U.S. Real Estate Lending Loans.
- (6) The third quarter of 2010 includes a reduction of an estimated \$54 million related to the announced sale of The Student Loan Corporation (the allowance was transferred to Assets held-for-sale).

  Additionally, the third quarter of 2010 includes a reduction of approximately \$950 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios.
- (7) The fourth quarter of 2010 includes a reduction of approximately \$600 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios.
- (8) The first quarter of 2011 includes a reduction of approximately \$560 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of \$240 million related to the sale of the Egg Cards business.
- (9) The second quarter of 2011 includes a reduction of approximately \$370 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios.
- (10) The third quarter of 2011 includes a reduction of approximately \$300 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of approximately \$485 million related to foreign currency translation.
- (11) The fourth quarter of 2011 includes a reduction of approximately \$325 million related to the sale or transfers to held-for-sale.
- (12) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (13) March 31, 2010, June 30, 2010, September 30, 2010, December 31, 2010, March 31, 2011, June 30, 2011, September 30, 2011 and December 31, 2011, excludes \$2.9 billion, \$2.6 billion, \$1.4 billion, \$1.5 billion, \$1.5 billion, \$1.4 billion, \$1.3 billion, and \$1.3 billion, respectively, of Loans which are carried at fair value.
- (14) March 31, 2010, June 30, 2010, September 30, 2010, December 31, 2010, March 31, 2011, June 30, 2011, September 30, 2011 and December 31, 2011 excludes \$2.5 billion, \$2.3 billion \$2.8 billion \$2.6 billion \$2.9 billion, \$3.4 billion \$4.1 billion and \$3.9 billion, respectively, of Loans which are carried at fair value.

#### NM Not meaningful

#### COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 1 CITICORP





	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
Citicorp												
Net Credit Losses	\$ 3,142	\$ 2,965	\$ 3,020	\$ 2,662	\$ 2,318	\$ 2,153	\$ 1,933	\$ 1,903	(29%)	\$ 11,789	\$ 8,307	(30%)
Credit Reserve Build / (Release)	(360)	(639)	(427)	(741)	(1,258)	(909)	(630)	(747)	(1%)	(2,167)	(3,544)	(64%)
Consumer Banking												(2.12)
Net Credit Losses	\$ 3,039	\$ 2,922	. ,	\$ 2,525	\$ 2,108	\$ 2,003	\$ 1,846	\$ 1,731	(31%)	\$ 11,216	\$ 7,688	(31%)
Credit Reserve Build / (Release)	(183)	(407)	(400)	(551)	(864)	(853)	(662)	(609)	(11%)	(1,541)	(2,988)	(94%)
North America Consumer Banking												(()
Net Credit Losses	2,156 4	2,127	1,970	1,766	1,440	1,306	1,155	1,048	(41%)	8,019	4,949	(38%)
Credit Reserve Build / (Release)	4	(9)	40	(348)	(648)	(758)	(653)	(681)	(96%)	(313)	(2,740)	NM
Retail Banking	70	70	00	07	00	77	05	70	(000()	000	000	(400()
Net Credit Losses	73 4	79	90 40	97 5	88 1	77 7	65 8	70 5	(28%)	339 40	300 21	(12%)
Credit Reserve Build / (Release)	4	(9)	40	5	1	/	8	5	-	40	21	(48%)
Citi-Branded Cards Net Credit Losses	2,083	2,048	1,880	1,669	1,352	1,229	1,090	978	(41%)	7,680	4,649	(39%)
Credit Reserve Build / (Release)	2,083	2,046	1,000	(353)	(649)	(765)	(661)	(686)	(94%)	(353)	(2,761)	NM
EMEA Consumer Banking				(333)	(043)	(705)	(001)	(000)	(3470)	(333)	(2,701)	INIVI
Net Credit Losses	97	84	63	72	49	47	49	27	(63%)	316	172	(46%)
Credit Reserve Build / (Release)	(11)	(46)	(48)	(13)	(34)	(55)	(32)	3	NM	(118)	(118)	0%
Retail Banking	(11)	(40)	(40)	(13)	(54)	(33)	(32)	3	INIVI	(110)	(110)	070
Net Credit Losses	47	45	32	43	23	24	29	11	(74%)	167	87	(48%)
Credit Reserve Build / (Release)	(7)	(21)	(18)	(7)	(12)	(29)	(20)	6	NM	(53)	(55)	(4%)
Citi-Branded Cards	(1)	(21)	(10)	(1)	(12)	(23)	(20)	O	INIVI	(55)	(55)	(470)
Net Credit Losses	50	39	31	29	26	23	20	16	(45%)	149	85	(43%)
Credit Reserve Build / (Release)	(4)	(25)	(30)	(6)	(22)	(26)	(12)	(3)	50%	(65)	(63)	3%
Latin America Consumer Banking	( )	( - /	()	(-)	( )	( -/	( )	(-)		(/	()	
Net Credit Losses	509	457	451	451	407	425	406	446	(1%)	1,868	1,684	(10%)
Credit Reserve Build / (Release)	(138)	(240)	(298)	(147)	(147)	(21)	63	38	NM	(823)	(67)	92%
Retail Banking	,	, ,	, ,	` ,	, ,	` ,				, ,	, ,	
Net Credit Losses	91	96	129	123	103	117	113	142	15%	439	475	8%
Credit Reserve Build / (Release)	(7)	(28)	(53)	3	(69)	23	76	16	NM	(85)	46	NM
Citi-Branded Cards	( )	` ,	` ,		` ,					, ,		
Net Credit Losses	418	361	322	328	304	308	293	304	(7%)	1,429	1,209	(15%)
Credit Reserve Build / (Release)	(131)	(212)	(245)	(150)	(78)	(44)	(13)	22	NM	(738)	(113)	85%
Asia Consumer Banking												
Net Credit Losses	277	254	246	236	212	225	236	210	(11%)	1,013	883	(13%)
Credit Reserve Build / (Release)	(38)	(112)	(94)	(43)	(35)	(19)	(40)	31	NM	(287)	(63)	78%
Retail Banking												
Net Credit Losses	78	83	82	79	63	80	88	81	3%	322	312	(3%)
Credit Reserve Build / (Release)	(17)	(34)	(29)	(18)	(8)	(3)	(15)	25	NM	(98)	(1)	99%
Citi-Branded Cards												
Net Credit Losses	199	171	164	157	149	145	148	129	(18%)	691	571	(17%)
Credit Reserve Build / (Release)	(21)	(78)	(65)	(25)	(27)	(16)	(25)	6	NM	(189)	(62)	67%
Institutional Clients Group (ICG)												
Net Credit Losses	103	43	290	137	210	150	87	172	26%	573	619	8%
Credit Reserve Build / (Release)	(177)	(232)	(27)	(190)	(394)	(56)	32	(138)	27%	(626)	(556)	11%
Securities and Banking	,	` '	` '	, -,	` '	, -,		,,		, -/	, , , ,	
Net Credit Losses	102	42	289	134	203	151	70	178	33%	567	602	6%
Credit Reserve Build / (Release)	(158)	(199)	(11)	(194)	(394)	(83)	50	(145)	25%	(562)	(572)	(2%)
Transaction Services	(130)	(133)	(11)	(137)	(554)	(00)	50	(173)	2070	(502)	(312)	(± /0)
Net Credit Losses	1	1	1	3	7	(1)	17	(6)	NM	6	17	NM
Credit Reserve Build / (Release)	(19)	(33)	(16)	4	- '	27	(18)	(6)	75%	(64)	16	NM
							. ,					
Total Citicorp Provision for Loan Losses	\$ 2,782	\$ 2,326	\$ 2,593	\$ 1,921	\$ 1,060	\$ 1,244	\$ 1,303	\$ 1,156	(40%)	\$ 9,622	\$ 4,763	(50%)

NM Not meaningful Reclassified to conform to the current period's presentation.

# COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 2 CITI HOLDINGS / TOTAL CITIGROUP



(In millions of dollars)

		1Q 2010	 2Q 2010	3Q 2010	 4Q 2010	1Q 2011	2Q 2011	3Q 2011	 4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)	Full Year 2010	•	Full Year 2011	FY 2011 vs. FY 2010 Increase/ (Decrease)
<u>Citi Holdings</u>	_													()
Net Credit Losses	\$	5,241	\$ 4,998	\$ 4,640	\$ 4,191	\$ 3,950	\$ 2,995	\$ 2,581	\$ 2,205	(47%)	\$ -,	\$	11,731	(38%)
Credit Reserve Build / (Release)		340	(800)	(1,567)	(1,473)	(2,112)	(1,057)	(835)	(716)	51%	(3,500)		(4,720)	(35%)
Brokerage and Asset Management														
Net Credit Losses		11	1	2	3	1	-	3	-	(100%)	17		4	(76%)
Credit Reserve Build / (Release)		(7)	(3)	(4)	(4)	(1)	(2)	-	-	100%	(18)		(3)	83%
Local Consumer Lending														
Net Credit Losses		4,938	4,535	3,949	3,618	3,279	2,776	2,376	2,228	(38%)	17,040		10,659	(37%)
Credit Reserve Build / (Release)		386	(421)	(953)	(783)	(1,110)	(664)	(558)	(530)	32%	(1,771)		(2,862)	(62%)
Special Asset Pool														
Net Credit Losses		292	462	689	570	670	219	202	(23)	NM	2,013		1,068	(47%)
Credit Reserve Build / (Release)		(39)	(376)	(610)	(686)	(1,001)	(391)	(277)	(186)	73%	(1,711)		(1,855)	(8%)
Total Citi Holdings Provision for Loan Losses	\$	5,581	\$ 4,198	\$ 3,073	\$ 2,718	\$ 1,838	\$ 1,938	\$ 1,746	\$ 1,489	(45%)	\$ 15,570	\$	7,011	(55%)
Total Citicorp Provision for Loan Losses (from prior page)	\$	2,782	\$ 2,326	\$ 2,593	\$ 1,921	\$ 1,060	\$ 1,244	\$ 1,303	\$ 1,156	(40%)	\$ 9,622	\$	4,763	(50%)
Corporate / Other	•	3	(1)	-	-	1	(1)	-	(1)	-	2		(1)	NM
Total Citigroup Provision for Loan Losses	\$	8,366	\$ 6,523	\$ 5,666	\$ 4,639	\$ 2,899	\$ 3,181	\$ 3,049	\$ 2,644	(43%)	\$ 25,194	\$	11,773	(53%)

NM Not meaningful Reclassified to conform to the current period's presentation.



	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2Q 2011 2011	3Q 2011	4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)
Non-Accrual Loans (1)								
Corporate Non-Accrual Loans By Region (2)								
North America	\$ 5,660	\$ 4,411	\$ 3,299	\$ 2,112	\$ 1,997 \$ 1,8	99 \$ 1,639	\$ 1,246	(41%)
EMEA	5,839	5,511	5,479	5,337	2,437 1,9		1,293	(76%)
Latin America	613	581	664	701		28 442	362	(48%)
Asia Total	831 <b>\$ 12,943</b>	\$ 11,049	\$ 9,959	\$ <b>8,620</b>	451 4 <b>\$ 5,491 \$ 4,8</b>	51 342 <b>32 \$ 4,171</b>	335 <b>\$ 3,236</b>	(29%) (62%)
	ψ 12,943	ψ 11,0 <del>43</del>	Ψ 3,333	φ 0,020	ψ 3, <del>431</del> ψ 4,0	32 <del></del>	<del>φ 3,230</del>	(02 /0)
Consumer Non-Accrual Loans By Region (2)								(()
North America	\$ 12,966	\$ 11,289	\$ 9,978	\$ 8,540	\$ 7,068 \$ 6,1		\$ 6,046	(29%)
EMEA Latin America	785 1,241	687 1,207	752 1,144	652 1.019	657 6 1,034 1,0	44 514 83 998	387 1.107	(41%) 9%
Asia	633	580	586	576		49 480	450	(22%)
Total	\$ 15,625	\$ 13,763	\$ 12,460	\$ 10,787	\$ 9,321 \$ 8,4	01 \$ 7,946	\$ 7,990	(26%)
OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED	ACCETC							
OTHER REAL ESTATE OWNED AND OTHER REPOSSESSEL								
ICG	\$ 846	\$ 830	\$ 842	\$ 796		70 \$ 764	\$ 23	(97%)
Regional Consumer Banking	35	36	37	30	33	40 46	48	60%
Brokerage and Asset Management	-	-					-	-
Local Consumer Lending	588	621	674	707		10 442	393	(44%)
Special Asset Pool	44	179	181	156		98 92	87	(44%)
Corporate/Other	8_	7	7	14	14	16 13	15	7%
TOTAL OTHER REAL ESTATE OWNED (OREO) (3)	\$ 1,521	\$ 1,673	\$ 1,741	\$ 1,703	\$ 1,577 \$ 1,4	34 \$ 1,357	\$ 566	(67%)
OREO By Region:								
North America	\$ 1,291	\$ 1,422	\$ 1,470	\$ 1,440	\$ 1,331 \$ 1,2	45 \$ 1,222	\$ 441	(69%)
EMEA	134	146	164	161	140 1	33 79	73	(55%)
Latin America	51	49	53	47		55 56	51	9%
Asia	45	56	54	55	54	<u>1</u>	1_	(98%)
Total	\$ 1,521	\$ 1,673	\$ 1,741	\$ 1,703	\$ 1,577 \$ 1,4	<u>\$ 1,357</u>	\$ 566	(67%)
Other Repossessed Assets (4)	\$ 64	\$ 55	\$ 38	\$ 28	\$ 21 \$	18 \$ 24	\$ 1	(96%)
Non-Accrual Assets (NAA) (5)								
Corporate Non-Accrual Loans	\$ 12,943	\$ 11,049	\$ 9,959	\$ 8,620	\$ 5,491 \$ 4,8	32 \$ 4,171	\$ 3,236	(62%)
Consumer Non-Accrual Basis Loans	15,625	13,763	12,460	10,787	9,321 8,4		7,990	(26%)
Non-Accrual Loans (NAL)	28,568	24,812	22,419	19,407	14,812 13,2		11,226	(42%)
OREO	1,521	1,673	1,741	1.703	1,577 1,4		566	(67%)
Other Repossessed Assets	1,521	55	38	1,703	,-	18 24	1	(96%)
•		\$ 26,540	\$ 24,198					, ,
Non-Accrual Assets (NAA)	\$ 30,153	<b>⊅</b> ∠0,540	<b>⊅</b> ∠4,198	\$ 21,138	<u>\$ 16,410</u> <u>\$ 14,6</u>	00 \$ 13,498	\$ 11,793	(44%)
NAL as a % of Total Loans	3.96%	3.58%	3.43%	2.99%	2.32% 2.0	4% 1.90%	1.73%	
NAA as a % of Total Assets	1.51%	1.37%	1.22%	1.10%	0.84% 0.7			
Allowance for Loan Losses as a % of NAL	171%	186%	195%	209%		0% 265%	268%	
Allowance for Loan Losses as a % of NAL	1/1%	100%	195%	209%	Z4170 Z0	0/0 200%	∠08%	

<sup>(1)</sup> Corporate loans are placed on non-accrual status based upon a review by Citigroup's Risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans. Consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due. Residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.

#### NM Not meaningful

<sup>(2)</sup> Excludes SOP 3-03 purchased distressed loans.

<sup>(3)</sup> Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral.

<sup>(4)</sup> Primarily transportation equipment, carried at lower of cost or fair value, less costs to sell.

<sup>(5)</sup> There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.



(In millions of dollars)

		1Q 2010		2Q 2010		3Q 2010		4Q 2010		1Q 2011		2Q 2011		3Q 2011		4Q 2011	4Q11 vs. 4Q10 Increase/ (Decrease)
Non-Accrual Loans (1) Corporate Non-Accrual Loans By Region (2)																	
North America	\$	1,258	\$	1,046	\$	1,115	\$	987	\$	1,181	\$	1,189	\$	1,243	\$	921	(7%)
EMEA	Ψ	1,089	Ψ	864	Ψ	1,131	Ψ	1,276	*	1,302	•	1,064	Ψ	957	*	694	(46%)
Latin America		347		313		378		472		427		392		361		294	(38%)
Asia Total	\$	292	\$	363	\$	2,973	\$	356	\$	356	\$	341	\$	300	•	308	(13%)
lotai	Þ	2,986	Ф	2,586	Ф	2,973	Ф	3,091	Ф	3,266	Ф	2,986	Ф	2,861	\$	2,217	(28%)
Consumer Non-Accrual Loans By Region (2)																	
North America	\$	242	\$	273	\$	355	\$	376	\$	363	\$	341	\$	345	\$	345	(8%)
EMEA		210		145		144		102		110		104		76		84	(18%)
Latin America Asia		1,200 386		1,167 339		1,102 354		977 363		1,004 359		1,051 364		959 323		1,061 311	9% (14%)
Total	\$	2,038	\$	1,924	\$	1,955	\$	1,818	\$	1,836	\$	1,860	\$	1,703	\$	1,801	(1%)
		,	<u> </u>	,-		,		,		,		,	<u> </u>	,		,	(/
OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASS	ETS																
ICG	\$	846	\$	830	\$	842	\$	796	\$	743	\$	770	\$	764	\$	23	(97%)
Regional Consumer Banking		35		36		37		30		33		40		46		48	60%
TOTAL OTHER REAL ESTATE OWNED (OREO) (3)	\$	881	\$	866	\$	879	\$	826	\$	776	\$	810	\$	810	\$	71	(91%)
OREO By Region:																	
North America	\$	783	\$	803	\$	821	\$	777	\$	727	\$	759	\$	766	\$	30	(96%)
EMEA		12		11		11		11		11		12		10		9	(18%)
Latin America		41		39		42		34		34		38		34		31	(9%)
Asia	_	45	_	13	_	5	_	4	_	4	_	1	_		_	1_	(75%)
Total	\$	881	\$	866	\$	879	\$	826	\$	776	\$	810	\$	810	\$	71	(91%)
Other Repossessed Assets (4)		N/A		N/A	_	N/A	_	N/A		N/A	_	N/A	_	N/A		N/A	
Non-Accrual Assets (NAA) (5)																	
Corporate Non-Accrual Loans	\$	2,986	\$	2,586	\$	2,973	\$	3,091	\$	3,266	\$	2,986	\$	2,861	\$	2,217	(28%)
Consumer Non-Accrual Basis Loans	_	2,038		1,924		1,955		1,818		1,836		1,860		1,703		1,801	(1%)
Non-Accrual Loans (NAL)		5,024		4,510		4,928		4,909		5,102		4,846		4,564		4,018	(18%)
OREO		881		866		879		826		776		810		810		71	(91%)
Other Repossessed Assets		N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A	(,-,
Non-Accrual Assets (NAA)	\$	5,905	\$	5,376	\$	5,807	\$	5,735	\$	5,878	\$	5,656	\$	5,374	\$	4,089	(29%)
NAA as a % of Total Assets		0.48%		0.44%		0.45%		0.45%		0.44%		0.41%		0.39%		0.31%	
Allowance for Loan Losses as a % of NAL		368%		389%		352%		348%		306%		304%		294%		315%	

N/A Not Available at the Citicorp level. See "Non-Accrual Assets - Page 1" (on page 41) for Total Citigroup balances.

- (1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's Risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans. Consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due. Residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
- (2) Excludes SOP 3-03 purchased distressed loans.
- (3) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral.
- (4) Primarily transportation equipment, carried at lower of cost or fair value, less costs to sell.
- (5) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

NM Not meaningful



2.86%

242%

(In millions of dollars) 4Q11 vs. 1Q 2Q 3Q 4Q 1Q 2Q 3Q 4Q 4Q10 Increase/ 2010 2010 2010 2010 2011 2011 2011 2011 (Decrease) Non-Accrual Loans (1) Corporate Non-Accrual Loans By Region (2) North America 4,402 \$ 3,365 \$ 2,184 \$ 1,125 \$ 816 \$ 710 \$ 396 (71%)**EMEA** 4,750 4,647 4,348 4,061 1,135 890 791 599 (85%)266 268 286 229 179 136 81 68 (70%)Latin America 539 183 168 114 95 110 42 27 (76%) Asia Total \$ 9,957 \$ 8,463 \$ 6.986 \$ 5,529 2,225 \$ 1,846 \$ 1,310 \$ 1,019 (82%) Consumer Non-Accrual Loans By Region (2) North America \$ 12,724 11,016 9,623 8,164 6,705 5,784 5,609 5,701 (30%)\$ \$ \$ \$ \$ **EMEA** 542 550 547 438 (45%) 575 608 540 Latin America 41 40 42 42 30 32 39 10% 247 241 232 213 203 185 157 139 (35%) Asia Total \$ 13,587 \$ 10,505 8,969 7,485 6,243 (31%)\$ 11,839 \$ \$ 6,541 \$ 6,189 OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS Brokerage and Asset Management \$ \$ \$ \$ \$ 588 621 674 707 619 510 442 393 (44%)Local Consumer Lending 168 92 Special Asset Pool 44 179 181 156 98 87 (44%)TOTAL OTHER REAL ESTATE OWNED (OREO) (3) 855 863 787 534 480 (44%)800 **OREO By Region:** North America 500 \$ 612 \$ 642 649 590 \$ 470 \$ 443 (39%)**EMEA** 129 (57%) 122 135 153 150 121 69 64 20 Latin America 10 10 11 13 18 17 22 54% Asia 43 49 51 50 (100%)855 787 Total 632 800 863 608 534 \$ 480 (44%)Other Repossessed Assets (4) N/A N/A N/A N/A N/A N/A N/A N/A Non-Accrual Assets (NAA) (5) Corporate Non-Accrual Loans \$ 9,957 \$ 8,463 \$ 6,986 \$ 5,529 \$ 2,225 \$ 1,846 \$ 1,310 1,019 (82%)Consumer Non-Accrual Basis Loans 7,485 (31%)13,587 11,839 10,505 8,969 6,541 6,243 6,189 Non-Accrual Loans (NAL) 23,544 20,302 17,491 14,498 9,710 8,387 7,553 7,208 (50%) OREO 632 800 855 863 787 608 534 480 (44%)Other Repossessed Assets N/A N/A N/A N/A N/A N/A N/A N/A \$ 15,361 \$ 10,497 \$ 7,688 Non-Accrual Assets (NAA) \$ 24,176 \$ 21,102 \$ 18,346 \$ 8,995 \$ 8,087 (50%)

N/A Not Available at the Citi Holdings level. See "Non-Accrual Assets - Page 1" (on page 41) for Total Citigroup balances.

- (1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's Risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans. Consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due. Residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
- (2) Excludes SOP 3-03 purchased distressed loans.
- (3) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral.

4.81%

128%

4.54%

141%

4.36%

150%

4.28%

163%

3.11%

216%

2.92%

234%

2.80%

247%

- (4) Primarily transportation equipment, carried at lower of cost or fair value, less costs to sell.
- (5) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

#### NM Not meaningful

NAA as a % of Total Assets

Allowance for Loan Losses as a % of NAL

# **CITIGROUP**

## NON-GAAP FINANCIAL MEASURES - RECONCILIATIONS



(In millions of dollars)

Tangible Book Value Per Share and Tangible Common Equity (TCE) (and related ratio) are non-GAAP financial measures. TCE, as defined by Citigroup, represents Common equity less Goodwill and Intangible assets (excluding MSRs) net of the related deferred taxes. Other companies may calculate TCE in a manner different from Citigroup. A reconciliation of Citigroup's total stockholders' equity to TCE and Tangible Book Value per Share follows:

	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	3Q 2011	4Q 2011
Tangible Book Value Per Share (page 1):								
Total Common Equity	\$ 151,109	\$ 154,494	\$ 162,601	\$ 163,156	\$ 170,725	\$ 176,052	\$ 177,060	\$ 177,494
Less:								
Goodwill - as reported	25,662	25,201	25,797	26,152	26,339	26,621	25,496	25,413
Intangible Assets (Other than MSRs) - as reported	8,277	7,868	7,705	7,504	7,280	7,136	6,800	6,600
Goodwill and Intangible Assets - recorded as Assets of Discontinued Operations Held For Sale	-	-	-	-	165	-	-	-
Goodwill and Intangible Assets - recorded as Assets Held for Sale	45	66	-	-	-			
Net Deferred Taxes - Related to Goodwill and Intangible Assets	65	62	59	56	53	50	47	44
Tangible Common Equity	\$ 117,060	\$ 121,297	\$ 129,040	\$ 129,444	\$ 136,888	\$ 142,245	\$ 144,717	\$ 145,437
Common Shares Outstanding, at period end	2,862.0	2,897.5	2,905.0	2,905.8	2,920.6	2,917.9	2,923.7	2,923.9
Tangible Book Value Per Share	\$ 40.90	\$ 41.86	\$ 44.42	\$ 44.55	\$ 46.87	\$ 48.75	\$ 49.50	\$ 49.74