

CITIGROUP -- QUARTERLY FINANCIAL DATA SUPPLEMENT

3Q22

| | Page |
|---|---------|
| itigroup | |
| Financial Summary | 1 |
| Consolidated Statement of Income | 2 |
| Consolidated Balance Sheet | 3 |
| Operating Segment and Reporting Unit - Net Revenues and Income | 4 |
| Institutional Clients Group (ICG) | 5 |
| Reporting Unit Revenues | 6 |
| Personal Banking and Wealth Management (PBWM) | 7 |
| Metrics | 8 |
| Legacy Franchises | 9 |
| Corporate / Other | 10 |
| itigroup Supplemental Detail | |
| Average Balances and Interest Rates | 11 |
| EOP Loans | 12 |
| Deposits | 13 |
| Allowance for Credit Losses (ACL) Rollforward | 14 |
| Allowance for Credit Losses on Loans and Unfunded Lending Commitments | 15 - 16 |
| Non-Accrual Assets | 17 |
| CET1 Capital and Supplementary Leverage Ratios, Tangible Common Equity, Book Value Per Share and Tangible Book Value Per Share | 18 |

CITIGROUP FINANCIAL SUMMARY

(In millions of dollars, except per share amounts and as otherwise noted)

| | | Q | | 4Q | | 1Q | | 2Q | | 3Q | 3Q22 In (Decreas | se) from | | Nine Months | I | Nine Months | YTD 2022 vs YTD 2021 Incre |
|---|-------------|----------------|----------|---------------|----|----------------|----------|----------------|----|---------------|---------------------|----------|-----|----------------|----|----------------|-------------------------------|
| | - 20 | 021 | | 2021 | | 2022 | | 2022 | | 2022 | 2Q22 | 3Q21 | - I | 2021 | | 2022 | (Decrease) |
| otal revenues, net of interest expense ⁽¹⁾⁽²⁾⁽³⁾ | \$ 1 | 7,447 | \$ | 17,017 | \$ | 19,186 | \$ | 19,638 | \$ | 18,508 | (6%) | 6% | \$ | 54,867 | \$ | 57,332 | 4% |
| otal operating expenses ⁽¹⁾⁽⁴⁾ | 1 | 1,777 | | 13,532 | | 13,165 | | 12,393 | | 12,749 | 3% | 8% | | 34,661 | | 38,307 | 11% |
| Net credit losses (NCLs) | | 961 | | 866 | | 872 | | 850 | | 887 | 4% | (8%) | | 4,029 | | 2,609 | (35%) |
| Credit reserve build / (release) for loans | | (1,149) | | (1,176) | | (612) | | 534 | | 441 | (17%) | NM | | (6,822) | | 363 | NM |
| Provision / (release) for unfunded lending commitments | | (13) | | (193) | | 474 | | (159) | | (71) | 55% | NM | | (595) | | 244 | NM |
| Provisions for benefits and claims, HTM debt securities and other assets | | ່ 9 | | 38 | | 21 | | 49 | | 108 | NM | NM | 1 | 75 | | 178 | NM |
| rovisions for credit losses and for benefits and claims | | (192) | | (465) | | 755 | | 1,274 | | 1,365 | 7% | NM | | (3,313) | | 3,394 | NM |
| come from continuing operations before income taxes | | 5,862 | | 3,950 | | 5,266 | | 5,971 | | 4,394 | (26%) | (25%) | | 23,519 | | 15,631 | (34%) |
| come taxes ⁽⁵⁾ | | 1,193 | | 771 | | 941 | | 1,182 | | 879 | (26%) | (26%) | 1 | 4,680 | | 3,002 | (36%) |
| come from continuing operations | | 4,669 | | 3,179 | | 4,325 | | 4,789 | | 3,515 | (27%) | (25%) | | 18,839 | | 12,629 | (33%) |
| come (loss) from discontinued operations, net of taxes ⁽⁶⁾ | | (1) | | - | | (2) | | (221) | | (6) | 97% | NM | 1 | 7 | | (229) | NM |
| et income before noncontrolling interests | | 4,668 | | 3,179 | | 4,323 | | 4,568 | | 3,509 | (23%) | (25%) | 1 | 18,846 | | 12,400 | (34%) |
| et income (loss) attributable to noncontrolling interests | | 24 | | 6 | | 17 | | 21 | | 30 | 43% | 25% | 1 | 67 | | 68 | 1% |
| itigroup's net income | \$ | 4,644 | \$ | 3,173 | \$ | 4,306 | \$ | 4,547 | \$ | 3,479 | (23%) | (25%) | 15 | 18,779 | \$ | 12,332 | (34%) |
| | <u> </u> | ., | <u> </u> | 0,110 | Ť | -1,000 | Ť | -1,011 | Ť | 0,110 | (_0,0) | (,) | Ě | | Ť | | (0.1,0) |
| uted earnings per share: | | | | | | | | | | | | | | | | | |
| Income from continuing operations | \$ | 2.15 | \$ | 1.46 | \$ | 2.02 | \$ | 2.30 | \$ | 1.63 | (29%) | (24%) | \$ | 8.64 | \$ | 5.95 | (31%) |
| Citigroup's net income | \$ | 2.15 | \$ | 1.46 | \$ | 2.02 | \$ | 2.19 | \$ | 1.63 | (26%) | (24%) | \$ | 8.65 | \$ | 5.84 | (32%) |
| eferred dividends | \$ | 266 | \$ | 229 | \$ | 279 | \$ | 238 | \$ | 277 | 16% | 4% | \$ | 811 | \$ | 794 | (2%) |
| come allocated to unrestricted common shareholders - basic | | | | | | | | | | | | | | | | | |
| Income from continuing operations | \$ | 4,353 | \$ | 2,924 | \$ | 4,004 | \$ | 4,495 | \$ | 3,180 | (29%) | (27%) | \$ | 17,827 | \$ | 11,677 | (34%) |
| Citigroup's net income | | 4,352 | \$ | 2,924 | \$ | 4,002 | | 4,274 | \$ | 3,174 | (26%) | (27%) | \$ | 17,834 | \$ | 11,449 | (36%) |
| | | | | | | | | | | | | | Ì | | | | |
| come allocated to unrestricted common shareholders - diluted | | | | | | | | | | | (000) | (070()) | | | | | (0.10() |
| Income from continuing operations | | 4,361 | \$ | 2,932 | \$ | 4,012 | \$ | 4,506 | \$ | 3,191 | (29%) | (27%) | \$ | 17,851 | \$ | 11,707 | (34%) |
| Citigroup's net income | \$ | 4,360 | \$ | 2,932 | \$ | 4,010 | \$ | 4,285 | \$ | 3,185 | (26%) | (27%) | \$ | 17,857 | \$ | 11,479 | (36%) |
| hares (in millions): | | | | | | | | | | | | | | | | | |
| Average basic | 2 | ,009.3 | | 1,984.3 | | 1,971.7 | | 1,941.5 | | 1,936.8 | - | (4%) | 1 | 2,049.3 | | 1,950.0 | (5%) |
| Average diluted | | 026.2 | | 2,001.6 | | 1.988.2 | | 1,958.1 | | 1.955.1 | - | (4%) | 1 | 2.065.3 | | 1.967.1 | (5%) |
| Common shares outstanding, at period end | | 984.3 | | 1,984.4 | | 1,941.9 | | 1,936.7 | | 1,936.9 | - | (2%) | | | | | (-) |
| egulatory capital ratios and performance metrics: | | | | | | | | | | | | | | | | | |
| Common Equity Tier 1 (CET1) Capital ratio ⁽⁷⁾⁽⁸⁾⁽⁹⁾ | | 1.65% | | 12.25% | | 11.38% | | 11.90% | | 12.2% | | | ļ | | | | |
| Tier 1 Capital ratio ⁽⁷⁾⁽⁸⁾⁽⁹⁾ | | 3.15% | | 13.91% | | 12.98% | | 13.57% | | 13.9% | | | 1 | | | | |
| Total Capital ratio ⁽⁷⁾⁽⁸⁾⁽⁹⁾ | | | | | | | | | | | | | | | | | |
| Cuertementer de la companya están (CLD) ⁽⁷⁾⁽⁹⁾⁽¹⁰⁾ | | 5.37% | | 16.04% | | 14.84% | | 15.16% | | 15.0% | | | | | | | |
| Supplementary Leverage ratio (SLR) ⁽⁷⁾⁽⁹⁾⁽¹⁰⁾ | | 5.80% | | 5.73% | | 5.58% | | 5.63% | | 5.7% | | | 1 | 4.00% | | 0.00% | |
| Return on average assets | | 0.79% | | 0.53% | | 0.74% | | 0.77% | | 0.58% | | | i | 1.08% | | 0.69% | |
| Return on average common equity | - | 9.5% | ~ | 6.4% | ~ | 9.0% | <i>^</i> | 9.7% | | 7.1% | 40/ | (46) | 1. | 13.2% | ~ | 8.6% | |
| Average tangible common equity (TCE) (in billions of dollars) | | 157.4 | \$ | 157.0 | \$ | 155.3 | \$ | 154.4 | \$ | 155.5 | 1% | (1%) | \$ | 156.0 | \$ | 155.4 | - |
| Return on average tangible common equity (RoTCE) Efficiency ratio (total operating expenses/total revenues, net) | | 11.0% 67.5% | | 7.4% 79.5% | | 10.5% 68.6% | | 11.2% 63.1% | | 8.2% 68.9% | 580 bps | 140 bps | | 15.4% 63.2% | | 9.9% 66.8% | 360 bps |
| | | 07.5% | | 79.5% | | 00.0% | | 03.1% | | 00.9% | 360 bh2 | 140 bps | | 03.276 | | 00.076 | 300 bps |
| alance sheet data (in billions of dollars, except per share amounts): Total assets | \$ 2 | ,361.9 | \$ | 2,291.4 | \$ | 2.394.1 | \$ | 2.380.9 | \$ | 2,381.1 | _ | 1% | | | | | |
| Total average assets | | ,346.0 | Ψ | 2,386.2 | Ψ | 2,334.1 | Ψ | 2,380.1 | Ψ | 2,399.4 | 1% | 2% | 1 | 2,334.9 | | 2,384.5 | 2% |
| Total loans | | 664.8 | | 667.8 | | 659.7 | | 657.3 | | 646.0 | (2%) | (3%) | | 2,004.0 | | 2,004.0 | 270 |
| | | | | | | | | | | | | | | | | | |
| Total deposits | | ,347.5 | | 1,317.2 | | 1,333.7 | | 1,321.8 | | 1,306.5 | (1%) | (3%) | | | | | |
| Citigroup's stockholders' equity | | 200.9 | | 202.0 | | 197.7 | | 199.0 | | 198.6 | - | (1%) | | | | | |
| Book value per share | | 92.16 | | 92.21 | | 92.03 | | 92.95 | | 92.71 | - | 1% | | | | | |
| Tangible book value per share | | 79.07 | | 79.16 | | 79.03 | | 80.25 | | 80.34 | - | 2% | | | | | |
| | | 220 | | 223 | | 228 | | 231 | | 238 | 3% | 8% | | | | | |

(2) 3Q21 includes an approximate \$680 million loss on sale (an approximate \$580 million after-tax), related to Citi's agreement to sell its Australia consumer banking business.

(3) 3Q22 includes an approximate \$616 million gain on sale recorded in Other revenue (approximately \$290 million after various taxes) related to Citi's sale of the Philippines consumer banking business.

(4) 4Q21 includes approximately \$1.052 billion in expenses (approximately \$792 million after-tax), primarily related to charges incurred from the voluntary early retirement plan (VERP) in connection with the wind-down of Citi's consumer banking business in Korea.

(5) 2021 includes an approximate \$600 million benefit from a reduction in Citi's valuation allowance related to its Deferred Tax Assets (DTAs).

(6) 2022 discontinued operations reflects the release of a currency translation adjustment (CTA) loss (net of hedges) recorded in Accumulated Other Comprehensive Income (AOCI) related to the substantial liquidation of a legal entity (with a non-U.S. dollar functional currency), that had previously divested a legacy business.

(7) 3Q22 is preliminary.

(8) For all periods presented, Citi's reportable CET1 Capital and Tier 1 Capital ratios were derived under the Basel III Standardized Approach framework, whereas Citi's reportable Total Capital ratios were derived under the Basel III Advanced Approaches framework. These reportable ratios reflect the more binding ratios under both the Standardized Approach and the Advanced Approaches under the Collins Amendment. For the composition of Citi's CET1 Capital and ratio, see page 18.

(9) Citi's regulatory capital ratios reflect certain deferrals based on the modified regulatory capital transition provision related to the Current Expected Credit Losses (CECL) standard. For additional information, see "Capital Resources" in Citi's 2021 Annual Report on Form 10-K.

(10) For the composition of Citi's SLR, see page 18.

Note: Ratios and variance percentages are calculated based on the displayed amounts. NM Not meaningful.

CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)

| | 3Q | 4Q | 1Q | 2Q | 3Q | | ncrease/ ase) from | Nine Months | Nine Months | YTD 2022 vs. YTD 2021 Increase/ |
|--|-----------|-----------|-----------|---------------|-----------|------------------|-----------------------|------------------|----------------|------------------------------------|
| | 2021 | 2021 | 2022 | 2022 | 2022 | 2Q22 | 3Q21 | 2021 | 2022 | (Decrease) |
| Revenues | | | | | | | | | | |
| Interest revenue | \$ 12,650 | \$ 12,828 | \$ 13,151 | \$ 15,630 | \$ 19,919 | 27% | 57% | \$ 37,647 | \$ 48,700 | 29% |
| Interest expense ⁽¹⁾ | 1,959 | 2,009 | 2,280 | 3,666 | 7,356 | NM | NM | 5,972 | 13,302 | NM |
| Net interest income (NII) | 10,691 | 10,819 | 10,871 | 11,964 | 12,563 | 5% | 18% | 31,675 | 35,398 | 12% |
| Commissions and fees | 3,399 | 3,229 | 2,568 | 2,452 | 2,139 | (13%) | (37%) | 10,443 | 7,159 | (31%) |
| Principal transactions | 2,233 | 1,704 | 4,590 | 4,525 | 2,625 | (42%) | 18% | 8,450 | 11,740 | 39% |
| Administrative and other fiduciary fees | 1,007 | 953 | 966 | 1,023 | 915 | (11%) | (9%) | 2,990 | 2,904 | (3%) |
| Realized gains (losses) on investments | 117 | 10 | 80 | (58) | 52 | NM | (56%) | 655 | 74 | (89%) |
| Impairment losses on investments and other assets | (30) | (94) | (90) | (96) | (91) | 5% | NM | (112) | (277) | NM |
| Provision for credit losses on AFS debt securities ⁽²⁾ | (1) | (2) | - | 2 | 5 | NM | NM | (1) | 7 | NM |
| Other revenue (loss) | 31 | 398 | 201 | (174) | 300 | NM | NM | 767 | 327 | (57%) |
| Total non-interest revenues (NIR) | 6,756 | 6,198 | 8,315 | 7,674 | 5,945 | (23%) | (12%) | 23,192 | 21,934 | (5%) |
| Total revenues, net of interest expense | 17,447 | 17,017 | 19,186 | 19,638 | 18,508 | (6%) | 6% | 54,867 | 57,332 | 4% |
| Provisions for credit losses and for benefits and claims | | | | | | | | | | |
| Net credit losses | 961 | 866 | 872 | 850 | 887 | 4% | (8%) | 4.029 | 2,609 | (35%) |
| Credit reserve build / (release) for loans | (1,149) | (1,176) | (612) | 534 | 441 | (17%) | NM | (6,822) | 2,009 | NM |
| Provision for credit losses on loans | (188) | (310) | 260 | 1,384 | 1,328 | (4%) | NM | (2,793) | 2,972 | NM |
| Provision for credit losses on held-to-maturity (HTM) debt securities | (100) | (310) | | 20 | 1,328 | (50%) | NM | (2,793) | 2,972 | NM |
| Provision for credit losses on other assets | | (3) | (2) | 20 | 73 | (50%) NM | NM | (17) | 28 76 | NM |
| Policyholder benefits and claims | (3) 22 | (3) | (4) 27 | 22 | 25 | 14% | 14% | 89 | 70 | (17%) |
| | | (193) | 474 | (159) | (71) | 55% | 14% NM | | 74 244 | (17%) NM |
| Provision for credit losses on unfunded lending commitments Total provisions for credit losses and for benefits and claims ⁽³⁾ | (13) | (193) | 755 | 1,274 | 1,365 | 55% 7% | NM | (595) (3,313) | 3,394 | NM |
| | | | | | | | | | , | |
| Operating expenses Compensation and benefits | 6,058 | 7,093 | 6 800 | 6,472 | 6,745 | 4% | 11% | 18,041 | 20.027 | 11% |
| • | | | 6,820 | | | | | | 20,037 | 1% |
| Premises and equipment | 560 | 620 | 543 | 619 | 557 | (10%) | (1%) | 1,694 | 1,719 | |
| Technology / communication | 1,997 | 2,084 | 2,016 | 2,068 | 2,145 | 4% | 7% | 5,744 | 6,229 | 8% |
| Advertising and marketing | 402 | 478 | 311 | 414 | 407 | (2%) | 1% | 1,012 | 1,132 | 12% |
| Other operating ⁽¹⁾ | 2,760 | 3,257 | 3,475 | 2,820 | 2,895 | 3% | 5% | 8,170 | 9,190 | 12% |
| Total operating expenses | 11,777 | 13,532 | 13,165 | 12,393 | 12,749 | 3% | 8% | 34,661 | 38,307 | 11% |
| Income from continuing operations before income taxes | 5,862 | 3,950 | 5,266 | 5,971 | 4,394 | (26%) | (25%) | 23,519 | 15,631 | (34%) |
| Provision for income taxes ⁽⁴⁾ | 1,193 | 771 | 941 | 1,182 | 879 | (26%) | (26%) | 4,680 | 3,002 | (36%) |
| Income (loss) from continuing operations | 4,669 | 3,179 | 4,325 | 4,789 | 3,515 | (27%) | (25%) | 18,839 | 12,629 | (33%) |
| Discontinued operations ⁽⁵⁾ | | | | | | | | 1 | | |
| Income (loss) from discontinued operations Provision (benefit) for income taxes | (1) | - | (2) | (262) (41) | (6) | 98% 100% | NM - | 7 | (270) (41) | NM NM |
| Income (loss) from discontinued operations, net of taxes | (1) | | (2) | (221) | (6) | 97% | NM | 7 | (229) | NM |
| Net income before noncontrolling interests | 4,668 | 3,179 | 4,323 | 4,568 | 3,509 | (23%) | (25%) | 18,846 | 12,400 | (34%) |
| Net income (loss) attributable to noncontrolling interests | 24 | 6 | 17 | 21 | 30 | 43% | 25% | 67 | 68 | 1% |
| Citigroup's net income | \$ 4,644 | \$ 3,173 | \$ 4,306 | \$ 4,547 | \$ 3,479 | (23%) | (25%) | \$ 18,779 | \$ 12,332 | (34%) |

(1) See footnote 1 on page 1.

(1) Sec founder for page 1.
 (2) This presentation is in accordance with ASC 326, which requires the provision for credit losses on AFS securities to be included in revenue.
 (3) This total excludes the provision for credit losses on AFS securities, which is disclosed separately above.
 (4) See footnote 5 on page 1.
 (5) See footnote 6 on page 1.

CITIGROUP CONSOLIDATED BALANCE SHEET

(In millions of dollars)

| | | | | | | | | | | | 3Q22 Ir | ncrease/ |
|---|----------|--------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|---------------------|---------|--------------|
| | Se | ptember 30, | De | cember 31, | I | March 31, | | June 30, | Sep | otember 30, | | ise) from |
| | | 2021 | | 2021 | | 2022 | | 2022 | | 2022 ⁽¹⁾ | 2Q22 | 3Q21 |
| Assets | \$ | 28,906 | \$ | 27,515 | \$ | 07 700 | \$ | 04.000 | \$ | 26,502 | 6% | (00/) |
| Cash and due from banks (including segregated cash and other deposits) Deposits with banks, net of allowance | þ | 28,906 294,902 | þ | 27,515 234,518 | Þ | 27,768 244,319 | þ | 24,902 259,128 | þ | 26,502 | 5% | (8%) (7%) |
| Securities borrowed and purchased under agreements to resell, net of allowance | | 294,902 337,696 | | 327,288 | | 345,410 | | 361,334 | | 349,214 | (3%) | 3% |
| Brokerage receivables, net of allowance | | 59,487 | | 54,340 | | 89,218 | | 80,486 | | 79.696 | (1%) | 34% |
| Trading account assets | | 342,914 | | 331,945 | | 357,997 | | 340,875 | | 358,260 | 5% | 4% |
| Investments | | 042,014 | | 001,040 | | 001,001 | | 040,070 | | 000,200 | 0,0 | 470 |
| Available-for-sale debt securities, net of allowance | | 295,573 | | 288,522 | | 264,774 | | 238,499 | | 232,143 | (3%) | (21%) |
| Held-to-maturity debt securities, net of allowance | | 198,056 | | 216,963 | | 242,547 | | 267,592 | | 267.864 | - | 35% |
| Equity securities | | 7,220 | | 7,337 | | 7,281 | | 7,787 | | 8,009 | 3% | 11% |
| Total investments | | 500,849 | | 512,822 | | 514,602 | | 513,878 | | 508,016 | (1%) | 1% |
| Loans, net of unearned income | | , | | | | , | | | | | () | |
| Consumer ⁽²⁾ | | 369,292 | | 376,534 | | 350.328 | | 355,605 | | 357,583 | 1% | (3%) |
| Corporate ⁽³⁾ | | 295,472 | | 291,233 | | 309,341 | | 301,728 | | 288,377 | (4%) | (2%) |
| Loans, net of unearned income | | 664,764 | | 667,767 | | 659,669 | | 657,333 | | 645,960 | (2%) | (3%) |
| Allowance for credit losses on loans (ACLL) | | (17,715) | | (16,455) | | (15,393) | | (15,952) | | (16,309) | (2%) | 8% |
| Total loans, net | | 647,049 | | 651,312 | | 644,276 | | 641,381 | | 629,651 | (2%) | (3%) |
| Goodwill | | 21,573 | | 21,299 | | 19,865 | | 19,597 | | 19,326 | (1%) | (10%) |
| Intangible assets (including MSRs) | | 4,553 | | 4,495 | | 4,522 | | 4,526 | | 4,485 | (1%) | (1%) |
| Other assets, net of allowance | | 123,947 | | 125,879 | | 146,128 | | 134,797 | | 132,809 | (1%) | 7% |
| Total assets | \$ | 2,361,876 | \$ | 2,291,413 | \$ | 2,394,105 | \$ | 2,380,904 | \$ | 2,381,064 | , | 1% |
| | Ψ | 2,301,070 | _ | 2,231,413 | <u> </u> | 2,004,100 | . | 2,000,004 | - | 2,301,004 | | 170 |
| Liabilities | | | | | | | | | | | | |
| Non-interest-bearing deposits in U.S. offices | \$ | 145,103 | \$ | 158,552 | \$ | 153,666 | \$ | 147,214 | \$ | 135,514 | (8%) | (7%) |
| Interest-bearing deposits in U.S. offices | • | 567,902 | • | 543,283 | Ŧ | 557,327 | • | 565,785 | | 570,920 | 1% | 1% |
| Total U.S. deposits | | 713,005 | | 701,835 | | 710,993 | | 712,999 | | 706,434 | (1%) | (1%) |
| Non-interest-bearing deposits in offices outside the U.S. | | 94,016 | | 97,270 | | 98,579 | | 100,266 | | 98,904 | (1%) | 5% |
| Interest-bearing deposits in offices outside the U.S. | | 540,507 | | 518,125 | | 524,139 | | 508,583 | | 501,148 | (1%) | (7%) |
| Total international deposits | | 634,523 | | 615,395 | | 622,718 | | 608,849 | | 600,052 | (1%) | (5%) |
| | | 001,020 | | 0.0,000 | | 022,110 | | 000,010 | | 000,002 | (170) | (0,0) |
| Total deposits | | 1,347,528 | | 1,317,230 | | 1,333,711 | | 1,321,848 | | 1,306,486 | (1%) | (3%) |
| Securities loaned and sold under agreements to resell | | 209,184 | | 191,285 | | 204,494 | | 198,472 | | 203.429 | 2% | (3%) |
| Brokerage payables | | 60,501 | | 61,430 | | 91,324 | | 96,474 | | 87,841 | (9%) | 45% |
| Trading account liabilities | | 179,286 | | 161,529 | | 188,059 | | 180,453 | | 196,479 | 9% | 10% |
| Short-term borrowings | | 29,683 | | 27,973 | | 30,144 | | 40,054 | | 47,368 | 18% | 60% |
| Long-term debt | | 258,274 | | 254,374 | | 253,954 | | 257,425 | | 253.068 | (2%) | (2%) |
| Other liabilities ⁽⁴⁾ | | 75,810 | | 74,920 | | 94,066 | | 86,552 | | 87,276 | 1% | 15% |
| Total liabilities | \$ | 2,160,266 | \$ | 2,088,741 | \$ | 2,195,752 | \$ | 2,181,278 | \$ | | - | 1% |
| | | , , | | | | | | | | | | |
| Equity | | | | | | | | | | | | |
| Stockholders' equity | | | | | | | | | | | | |
| Preferred stock | \$ | 17,995 | \$ | 18,995 | \$ | 18,995 | \$ | 18,995 | \$ | 18,995 | - | 6% |
| Common stock | | 31 | | 31 | | 31 | | 31 | | 31 | - | |
| Additional paid-in capital | | 107,922 | | 108,003 | | 108,050 | | 108,210 | | 108,347 | | |
| Retained earnings | | 183,024 | | 184,948 | | 187,962 | | 191,261 | | 193,462 | 1% | 6% |
| Treasury stock, at cost | | (71,246) | | (71,240) | | (73,744) | | (73,988) | | (73,977) | 170 | (4%) |
| Accumulated other comprehensive income (loss) (AOCI) ⁽⁵⁾ | | (36,851) | | (38,765) | | (43,585) | | (45,495) | | (48,298) | (6%) | (31%) |
| Total common equity | \$ | 182,880 | \$ | 182,977 | \$ | 178,714 | \$ | 180,019 | \$ | 179,565 | (0 /0) | (2%) |
| i otar oomnon equity | φ | 102,000 | φ | 102,311 | φ | 110,114 | φ | 100,013 | φ | 173,000 | - | (~ /0) |
| Total Citigroup stockholders' equity | \$ | 200,875 | s | 201,972 | \$ | 197,709 | \$ | 199,014 | \$ | 198,560 | - | (1%) |
| Noncontrolling interests | ų. | 735 | Ψ | 700 | Ψ | 644 | Ψ | 612 | Ψ | 557 | (9%) | (24%) |
| Total equity | | 201,610 | | 202.672 | | 198,353 | | 199.626 | | 199,117 | (0,0) | (1%) |
| Total liabilities and equity | \$ | 2,361,876 | \$ | 2,291,413 | \$ | 2,394,105 | \$ | 2,380,904 | \$ | 2,381,064 | - | 1% |
| | <u> </u> | _,001,070 | — | _,_01,410 | <u> </u> | _,004,100 | . | _,000,004 | . | 2,301,004 | | 170 |

(1) Preliminary.

(2) Consumer loans include loans managed by PBWM and Legacy Franchises (other than Mexico Small Business & Middle-Market Banking (Mexico SBMM) loans).

(3) Corporate loans include loans managed by ICG and Legacy Franchises-Mexico SBMM.

(4) Includes allowance for credit losses for unfunded lending commitments. See page 15.

(5) As discussed in footnote 2 on page 1, Citi's third quarter of 2021 results include an approximate \$680 million loss on sale (an approximate \$580 million after-tax), related to Citi's agreement to sell its Australia consumer banking business. The loss primarily reflects the impact of an approximate \$625 million (\$475 million (after-tax)) currency translation adjustment (CTA) loss (net of hedges) at September 30, 2021, December 31, 2021 and March 31, 2022, already reflected in the Accumulated Other Comprehensive Income (AOCI) component of equity. The sale closed during the second quarter of 2022, and the CTA balance was removed from the AOCI component of equity as of the end of the second quarter of 2022, resulting in a neutral impact from CTA to Citi's Common Equity Tier 1 Capital.

NM Not meaningful.

OPERATING SEGMENT AND REPORTING UNIT DETAILS

(In millions of dollars)

| | 3Q 2021 | 4Q 2021 | 1Q 2022 | 2Q 2022 | 3Q 2022 | 3Q22 Inc (Decreas 2Q22 | | | Nine Months 2021 | ľ | Nine Months 2022 | YTD 2022 vs. YTD 2021 Increase/ (Decrease) |
|---|----------------|----------------|----------------|----------------|----------------|------------------------------|-----------|----|------------------------|----|------------------------|--|
| Net revenues | | | | | | | | | | | | |
| Institutional Clients Group | \$ 9,991 | \$ 8,908 | \$ 11,160 | \$ 11,419 | \$ 9,468 | (17%) | (5%) | \$ | 30,928 | \$ | 32,047 | 4% |
| Personal Banking and Wealth Management | 5,852 | 5,785 | 5,905 | 6,029 | 6,187 | 3% | 6% | 1 | 17,542 | | 18,121 | 3% |
| Legacy Franchises Corporate/Other | 1,536 | 2,193 131 | 1,931 190 | 1,935 255 | 2,554 299 | 32% 17% | 66% NM | 1 | 6,058 339 | | 6,420 744 | 6% NM |
| | 68 | 131 | 190 | 200 | 299 | 17% | INIVI | | 339 | | 744 | INIVI |
| Total net revenues | \$ 17,447 | \$ 17,017 | \$ 19,186 | \$ 19,638 | \$ 18,508 | (6%) | 6% | \$ | 54,867 | \$ | 57,332 | 4% |
| Income from continuing operations | | | | | | | | | | | | |
| Institutional Clients Group | \$ 3,115 | \$ 2,330 | \$ 2,658 | \$ 3,978 | \$ 2,186 | (45%) | (30%) | \$ | 11,978 | \$ | 8,822 | (26%) |
| Personal Banking and Wealth Management | 1,896 | 1,613 | 1,860 | 553 | 792 | 43% | (58%) | 1 | 6,121 | | 3,205 | (48%) |
| Legacy Franchises | (201) | (620) | (385) | (15) | 316 | NM | NM | | 611 | | (84) | NM |
| Corporate/Other | (141) | (144) | 192 | 273 | 221 | (19%) | NM | | 129 | | 686 | NM |
| Income from continuing operations | \$ 4,669 | \$ 3,179 | \$ 4,325 | \$ 4,789 | \$ 3,515 | (27%) | (25%) | \$ | 18,839 | \$ | 12,629 | (33%) |
| Discontinued operations | (1) | - | (2) | (221) | (6) | 97% | NM | | 7 | | (229) | NM |
| Net income attributable to noncontrolling interests | 24 | 6 | 17 | 21 | 30 | 43% | 25% | | 67 | | 68 | 1% |
| Net income | \$ 4,644 | \$ 3,173 | \$ 4,306 | \$ 4,547 | \$ 3,479 | (23%) | (25%) | \$ | 18,779 | \$ | 12,332 | (34%) |

NM Not meaningful.

INSTITUTIONAL CLIENTS GROUP

(In millions of dollars, except as otherwise noted)

| (In millions of dollars, except as otherwise noted) | | 3Q 021 | | 4Q 021 | | Q)22 | | 2Q 2022 | 3Q 2022 | | ncrease/ ase) from 3Q21 | Nine Months 2021 | Nine Months 2022 | YTD 2022 vs. YTD 2021 Increase/ (Decrease) |
|--|----------|-------------|----|----------------|----|--------------|----|----------------|------------|----------------|-------------------------------|------------------------|------------------------|--|
| Commissions and fees | \$ | 1,055 | \$ | 1,064 | \$ | 1,130 | \$ | 1,125 | \$ 1,082 | (4%) | 3% | 3,236 | 3,337 | 3% |
| Administration and other fiduciary fees | Ŧ | 676 | • | 662 | • | 672 | * | 732 | 651 | (11%) | (4%) | 2,031 | 2,055 | |
| Investment banking fees ⁽¹⁾ | | 1,685 | | 1,669 | | 1,039 | | 990 | 816 | (18%) | (52%) | 5,040 | 2,845 | 6 (44%) |
| Principal transactions | | 2,229 | | 1,654 | | 4,442 | | 4,358 | 2,776 | (36%) | 25% | 8,109 | 11,576 | 43% |
| Other | | 608 | | 91 | | 93 | | (306) | (427) | (40%) | NM | 1,281 | (640 |) NM |
| Total non-interest revenue | | 6,253 | | 5,140 | | 7,376 | | 6,899 | 4,898 | (29%) | (22%) | 19,697 | 19,173 | |
| Net interest income (including dividends) | | 3,738 | | 3,768 | | 3,784 | | 4,520 | 4,570 | 1% | 22% | 11,231 | 12,874 | |
| Total revenues, net of interest expense | | 9,991 | | 8,908 | | 11,160 | | 11,419 | 9,468 | (17%) | (5%) | 30,928 | 32,047 | |
| Total operating expenses | | 5,963 | | 6,225 | | 6,723 | | 6,434 | 6,541 | 2% | 10% | 17,724 | 19,698 | |
| Net credit losses on loans | | 31 | | 82 | | 30 | | 18 | - | (100%) | (100%) | 274 | 48 | |
| Credit reserve build / (release) for loans | | 14 | | (192) | | 596 | | (76) | 75 | NM | NM | (1,901 | | |
| Provision for credit losses on unfunded lending commitments | | (13) | | (181) | | 352 | | (169) | (59) | 65% | NM | (572 | | |
| Provisions for credit losses for HTM debt securities and other assets | | (8) | | 10 | | (7) | | 25 | 70 | NM | NM | (10 | | |
| Provision for credit losses | | 24 4,004 | | (281) 2,964 | | 971 3,466 | | (202) 5,187 | 2,841 | NM (45%) | NM (29%) | (2,209 | | |
| Income from continuing operations before taxes Income taxes | | 4,004 | | 2,964 | | 3,400 808 | | 1,209 | 2,641 | (45%) | (29%) | 3,435 | 2,672 | |
| Income from continuing operations | | 3,115 | | 2,330 | | 2,658 | | 3,978 | 2,186 | (45%) | (30%) | 11,978 | | |
| Noncontrolling interests | | 24 | | 10 | | 18 | | 17 | 2,100 | 41% | - | 73 | 59 | |
| Net income | \$ | 3,091 | \$ | 2,320 | \$ | 2,640 | \$ | 3,961 | \$ 2,162 | (45%) | (30%) | \$ 11,905 | | |
| EOP assets (in billions) | \$ | 1,670 | \$ | 1,613 | \$ | 1,704 | \$ | 1,700 | \$ 1,706 | - | 2% | . , | | = |
| Average assets (in billions) | Ŷ | 1,660 | Ŷ | 1,698 | Ŷ | 1.685 | Ŷ | 1,698 | 1,729 | 2% | 4% | 1,659 | 1.704 | 3% |
| Efficiency ratio | | 60% | | 70% | | 60% | | 56% | 69% | 1,300 bps | 900 bps | 57% | | |
| | | | | | | | | | | , I | | | | |
| Revenue by reporting unit | • | | • | | • | | | | | | 000/ | | | 0001 |
| Services | \$ | 3,141 | \$ | 3,258 | \$ | 3,448 | \$ | 4,023 | \$ 4,177 | 4% | 33% | \$ 9,281 | \$ 11,648 | |
| Markets Banking | | 4,387 | | 3,343 2,307 | | 5,826 | | 5,320 | 4,068 | (24%) (41%) | (7%) (50%) | 14,575 | | |
| | | 2,463 | | | | 1,886 | | 2,076 | 1,223 | | | 7,072 | | |
| Total revenues, net of interest expense | \$ | 9,991 | \$ | 8,908 | \$ | 11,160 | \$ | 11,419 | \$ 9,468 | (17%) | (5%) | \$ 30,928 | \$ 32,047 | 4% |
| Revenue by region | | | | | | | | | | | | 1 | | |
| North America | \$ | 3,727 | \$ | 3,278 | \$ | 3,722 | \$ | 4,410 | \$ 3,091 | (30%) | (17%) | \$ 11,481 | \$ 11,223 | |
| EMEA | | 2,981 | | 2,705 | | 4,030 | | 3,566 | 3,099 | (13%) | 4% | 9,710 | 10,695 | |
| Latin America | | 1,129 | | 1,113 | | 1,141 | | 1,266 | 1,202 | (5%) | 6% | 3,164 | 3,609 | |
| Asia | | 2,154 | | 1,812 | | 2,267 | | 2,177 | 2,076 | (5%) | (4%) | 6,573 | 6,520 | |
| Total revenues, net of interest expense | \$ | 9,991 | \$ | 8,908 | \$ | 11,160 | \$ | 11,419 | \$ 9,468 | (17%) | (5%) | \$ 30,928 | \$ 32,047 | 4% |
| Income (loss) from continuing operations by region | | | | | | | | | | | | | | |
| North America | \$ | 718 | \$ | 768 | \$ | 589 | \$ | 1,501 | \$ 97 | (94%) | (86%) | \$ 4,321 | \$ 2,187 | |
| EMEA | | 990 | | 672 | | 928 | | 1,172 | 1,003 | (14%) | 1% | 3,531 | 3,103 | |
| Latin America | | 580 | | 473 | | 359 | | 544 | 426 | (22%) | (27%) | 1,587 | 1,329 | |
| Asia | <u>_</u> | 827 | - | 417 | | 782 | - | 761 | 660 | (13%) | (20%) | 2,539 | 2,203 | |
| Income (loss) from continuing operations | \$ | 3,115 | \$ | 2,330 | \$ | 2,658 | \$ | 3,978 | \$ 2,186 | (45%) | (30%) | \$ 11,978 | \$ 8,822 | (26%) |
| Average loans by reporting unit (in billions) | | | | | | | | | | | | | | |
| Services | \$ | 76 | \$ | 77 | \$ | 81 | \$ | 85 | \$ 82 | (4%) | 8% | \$ 73 | \$ 82 | 12% |
| Banking | | 196 | | 195 | | 194 | | 199 | 197 | (1%) | 1% | 197 | 197 | |
| Markets | | 17 | | 17 | | 14 | | 13 | 12 | (8%) | (29%) | 16 | 13 | |
| Total | \$ | 289 | \$ | 289 | \$ | 289 | \$ | 297 | \$ 291 | (2%) | 1% | \$ 286 | \$ 292 | 2% |
| Average deposits by reporting unit and selected component (in billions) | | | | | | | | | | | | 1 | | |
| Treasury and trade solutions (TTS) | \$ | 668 | \$ | 684 | \$ | 664 | \$ | 665 | \$ 664 | - | (1%) | \$ 658 | \$ 664 | 1% |
| Securities services | | 135 | | 140 | | 135 | | 137 | 131 | (4%) | (3%) | 133 | 134 | |
| Services | | 803 | | 824 | - | 799 | - | 802 | 795 | (1%) | (1%) | 791 | 798 | 1% |
| Markets | | 28 | | 28 | | 27 | | 28 | 22 | (21%) | (21%) | 28 | 26 | |
| Total | \$ | 831 | \$ | 852 | \$ | 826 | \$ | 830 | \$ 817 | (2%) | (2%) | \$ 819 | \$ 824 | 1% |
| Services Key Drivers (in billions of dollars, except as otherwise noted) | | | | | | | | | | | | 1 | | |
| AUC/AUA (in trillions of dollars) | \$ | 22.6 | \$ | 23.7 | \$ | 23.0 | \$ | 21.2 | \$ 20.9 | (1%) | (8%) | 1 | | |
| Cross border transaction value | \$ | 69.0 | \$ | 78.2 | \$ | 75.6 | \$ | 79.3 | \$ 75.6 | (5%) | 10% | \$ 201.3 | \$ 230.5 | |
| U.Sdollar clearing volume (in millions) | | 37.0 | | 37.8 | | 36.1 | | 36.7 | 37.6 | 2% | 2% | 108.4 | 110.4 | |
| Commercial card spend volume | \$ | 10.5 | \$ | 11.4 | \$ | 11.4 | \$ | 15.0 | \$ 15.6 | 4% | 49% | \$ 27.2 | \$ 42.0 | 54% |
| | | | | | | | | | | | | | | |

(1) Investment banking fees are substantially composed of underwriting and advisory revenues

INSTITUTIONAL CLIENTS GROUP

REPORTING UNIT REVENUES

| (In millions of dollars | , except as otherwise noted) |
|-------------------------|------------------------------|
|-------------------------|------------------------------|

| | 3Q 2021 | 4Q 2021 | 1Q 2022 | 2Q 2022 | 3Q 2022 | | ncrease/ ase) from 3Q21 | Nine Months 2021 | Nine Months 2022 | YTD 2022 vs. YTD 2021 Increase/ (Decrease) |
|---|--|--|--|---|--|--|--|---|--|--|
| Services Net interest income Non-interest revenue | \$ 1,613 1,528 | \$ 1,682 1,576 | \$ 1,907 1,541 | \$ 2,327 1,696 | \$ 2,619 1,558 | 13% (8%) | 62% 2% | \$ 4,870 4,411 \$ 9.281 | \$ 6,853 4,795 | 41% |
| Total Services revenues Net interest income Non-interest revenue Treasury and trade solutions Net interest income Non-interest revenue Securities services | \$ 3,141 \$ 1,389 908 \$ 2,297 \$ 224 620 \$ 844 | \$ 3,258 \$ 1,444 960 \$ 2,404 \$ 238 616 \$ 854 | \$ 3,448 \$ 1,659 931 \$ 2,590 \$ 248 610 \$ 858 | \$ 4,023 \$ 2,026 1,003 \$ 3,029 \$ 301 693 \$ 994 | \$ 4,177 \$ 2,232 977 \$ 3,209 \$ 3,209 \$ 387 581 \$ 968 | 4% 10% (3%) 6% 29% (16%) (3%) | 33% 61% 8% 40% 73% (6%) 15% | \$ 9,281 \$ 4,221 2,549 \$ 6,770 \$ 649 1,862 \$ 2,511 | \$ 11,648 \$ 5,917 2,911 \$ 8,828 \$ 936 1,884 \$ 2,820 | 26% 40% 14% 30% 44% 1% 1% 12% |
| Markets Net interest income Non-interest revenues Total Markets revenues Fixed income markets Equity markets Total Rates and currencies Spread products / other fixed income Total fixed income markets revenues | \$ 1,265 3,122 \$ 4,387 \$ 3,040 1,347 \$ 4,387 \$ 2,112 928 \$ 3,040 | \$ 1,250 2,093 \$ 3,343 \$ 2,425 918 \$ 3,343 \$ 1,721 704 \$ 2,425 | \$ 1,109 4,717 \$ 5,826 \$ 4,299 1,527 \$ 5,826 \$ 3,231 1,068 \$ 4,299 | \$ 1,383 3,937 \$ 5,320 \$ 4,084 1,236 \$ 5,320 \$ 3,277 807 \$ 4,084 | \$ 1,228 2,840 \$ 4,068 \$ 3,062 1,006 \$ 4,068 \$ 2,492 570 \$ 3,062 | (11%) (28%) (24%) (25%) (19%) (24%) (24%) (24%) (29%) (25%) | (3%) (9%) (7%) 1% (25%) (7%) 18% (39%) 1% | \$ 3,953 10,622 \$ 14,575 \$ 10,497 4,078 \$ 14,575 \$ 7,114 3,383 \$ 10,497 | \$ 3,720 11,494 \$ 15,214 \$ 11,445 3,769 \$ 15,214 \$ 9,000 2,445 \$ 11,445 | (6%) 8% 4% (8%) 4% 27% (28%) 9% |
| Banking Net interest income Non-interest revenue Total Banking revenues, including gain/(loss) on loan hedges Investment banking Advisory Equity underwriting Debt underwriting Total investment banking Corporate lending - excluding gain/(loss) on loan hedges ⁽¹⁾ Total Banking revenues (ex-gain/(loss) on loan hedges) ⁽¹⁾ Gain/(loss) on loan hedges ⁽¹⁾ Total Banking revenues including gain/(loss) on loan hedges ⁽¹⁾ | \$ 860 1,603 \$ 2,463 \$ 539 468 770 1,777 732 \$ 2,509 (46) \$ 2,463 | \$ 836 1,471 \$ 2,307 \$ 571 462 520 1,553 733 \$ 2,286 21 \$ 2,307 | \$ 768 1,118 \$ 1,886 \$ 347 185 496 1,028 689 \$ 1,717 169 \$ 1,886 | \$ 810 1,266 \$ 2,076 \$ 357 177 271 805 777 \$ 1,582 494 \$ 2,076 | \$ 723 500 \$ 1,223 \$ 392 100 139 631 648 \$ 1,279 (56) \$ 1,223 | (11%) (61%) (41%) 10% (44%) (49%) (22%) (17%) (19%) NM (41%) | (16%) (69%) (50%) (27%) (82%) (64%) (11%) (49%) (22%) (50%) | \$ 2,408 4,664 \$ 7,072 \$ 1,225 1,787 2,066 5,078 2,155 \$ 7,233 (161] \$ 7,072 | \$ 1,096 462 906 2,464 2,114 \$ 4,578 607 | (4%) (38%) (27%) (11%) (74%) (56%) (51%) (2%) (37%) NM (27%) |
| Total ICG revenues, net of interest expense Taxable-equivalent adjustments ⁽²⁾ Total ICG revenues - including taxable-equivalent adjustments ⁽²⁾ | \$ 9,991 105 \$ 10,096 | \$ 8,908 159 \$ 9,067 | \$ 11,160 100 \$ 11,260 | \$ 11,419 116 \$ 11,535 | \$ 9,468 115 \$ 9,583 | (17%) (1%) (17%) | (5%) 10% (5%) | \$ 30,928 400 \$ 31,328 | \$ 32,047 331 \$ 32,378 | 4% (17%) 3% |

(1) Credit derivatives are used to economically hedge a portion of the corporate loan portfolio that includes both accrual loans and loans at fair value. Gain/(loss) on loan hedges includes the mark-to-market on the credit derivatives partially offset by the mark-to-market on the loans in the portfolio that are at fair value. Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these hedges are netted against the corporate lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain/(loss) on loan hedges are non-GAAP financial measures.

(2) Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as tax exempt income from municipal bond investments.

NM Not meaningful.

PERSONAL BANKING AND WEALTH MANAGEMENT

(In millions of dollars, except as otherwise noted)

| | | 3Q | | 4Q | | 1Q | | 2Q | 3 | Q | 3Q22 Ir (Decrea | crease/ se) from | | Nine Ionths | I | Nine Months | YTD 2022 vs. YTD 2021 Increase/ |
|--|----|-------|----|-------|----|---------|----|-------|------|-------|--------------------|---------------------|-----|----------------|----|----------------|------------------------------------|
| | | 2021 | _ | 2021 | _ | 2022 | _ | 2022 | 20 | | 2Q22 | 3Q21 | , | 2021 | | 2022 | (Decrease) |
| Net interest income | \$ | 5,174 | \$ | 5,322 | \$ | 5,385 | \$ | 5,569 | \$ 5 | 5,836 | 5% | 13% | \$ | 15,324 | \$ | 16,790 | 10% |
| Non-interest revenue | | 678 | | 463 | | 520 | | 460 | | 351 | (24%) | (48%) | | 2,218 | | 1,331 | (40%) |
| Total revenues, net of interest expense | | 5,852 | | 5,785 | | 5,905 | | 6,029 | 6 | 6,187 | 3% | 6% | | 17,542 | | 18,121 | 3% |
| Total operating expenses | | 3,624 | | 4,017 | | 3,889 | | 3,985 | 4 | ,077 | 2% | 13% | | 10,593 | | 11,951 | 13% |
| Net credit losses on loans | | 641 | | 568 | | 691 | | 699 | | 723 | 3% | 13% | | 2,493 | | 2,113 | (15%) |
| Credit reserve build / (release) for loans | | (836) | | (866) | | (1,062) | | 638 | | 360 | (44%) | NM | | (3,418) | | (64) | 98% |
| Provision for credit losses on unfunded lending commitments | | (7) | | (3) | | (2) | | 13 | | 19 | 46% | NM | | (13) | | 30 | NM |
| Provisions for benefits and claims, and other assets | | 1 | _ | 5 | | (3) | | 5 | | 7 | 40% | NM | | 10 | _ | 9 | (10%) |
| Provisions for credit losses and for benefits and claims (PBC) | | (201) | | (296) | | (376) | | 1,355 | 1 | ,109 | (18%) | NM | | (928) | _ | 2,088 | NM |
| Income (loss) from continuing operations before taxes | | 2,429 | | 2,064 | | 2,392 | | 689 | 1 | ,001 | 45% | (59%) | | 7,877 | | 4,082 | (48%) |
| Income taxes (benefits) | | 533 | | 451 | | 532 | | 136 | | 209 | 54% | (61%) | | 1,756 | | 877 | (50%) |
| Income (loss) from continuing operations | | 1,896 | | 1,613 | | 1,860 | | 553 | | 792 | 43% | (58%) | | 6,121 | | 3,205 | (48%) |
| Noncontrolling interests | | - | | - | | - | | - | | - | - | - | 1 | - | | - | - |
| Net income (loss) | \$ | 1,896 | \$ | 1,613 | \$ | 1,860 | \$ | 553 | \$ | 792 | 43% | (58%) | \$ | 6,121 | \$ | 3,205 | (48%) |
| EOP assets (in billions) | \$ | 477 | \$ | 464 | \$ | 476 | \$ | 479 | \$ | 479 | - | - | | | | | |
| Average assets (in billions) | | 474 | | 476 | | 474 | | 474 | | 473 | - | - | | 463 | | 474 | 2% |
| Efficiency ratio | | 62% | | 69% | | 66% | | 66% | | 66% | 0 bps | 400 bps | | 60% | | 66% | 600 bps |
| Revenue by reporting unit and component | | | | | | | | | | | | | | | | | |
| Branded cards | \$ | 2,045 | \$ | 2,073 | \$ | 2,090 | \$ | 2,168 | \$ 2 | 2,258 | 4% | 10% | l s | 6,117 | \$ | 6,516 | 7% |
| Retail services | • | 1,277 | • | 1,290 | • | 1,299 | • | 1,300 | | ,431 | 10% | 12% | | 3,792 | • | 4,030 | 6% |
| Retail banking | | 629 | | 624 | | 595 | | 656 | | 642 | (2%) | 2% | | 1,882 | | 1,893 | 1% |
| U.S. Personal Banking | | 3,951 | | 3,987 | | 3,984 | - | 4,124 | 4 | ,331 | 5% | 10% | | 11,791 | | 12,439 | 5% |
| Private bank | | 722 | - | 688 | - | 779 | - | 745 | | 649 | (13%) | (10%) | | 2,255 | | 2,173 | (4%) |
| Wealth at Work | | 172 | | 177 | | 183 | | 170 | | 182 | 7% | 6% | | 514 | | 535 | 4% |
| Citigold | | 1,007 | | 933 | | 959 | | 990 | 1 | .025 | 4% | 2% | | 2,982 | | 2,974 | - |
| Global Wealth Management | | 1,901 | | 1,798 | | 1,921 | - | 1,905 | | ,856 | (3%) | (2%) | | 5.751 | | 5,682 | (1%) |
| Total | \$ | 5,852 | \$ | 5,785 | \$ | 5,905 | \$ | 6,029 | | 5,187 | 3% | 6% | \$ | 17,542 | \$ | 18,121 | 3% |
| | | | | | | | | | | | | | | | | | |
| Average loans by reporting unit (in billions) | | | | | | | | | | | | | | | | | |
| U.S. Personal Banking | \$ | 158 | \$ | 162 | \$ | 161 | \$ | 167 | \$ | 174 | 4% | 10% | \$ | 158 | \$ | 167 | 6% |
| Global Wealth Management | | 151 | | 150 | | 151 | | 150 | | 151 | 1% | - | | 147 | | 151 | 3% |
| Total | \$ | 309 | \$ | 312 | \$ | 312 | \$ | 317 | \$ | 325 | 3% | 5% | \$ | 305 | \$ | 318 | 4% |
| Average deposits by reporting unit (in billions) | | | | | | | | | | | | | | | | | |
| U.S. Personal Banking | \$ | 114 | \$ | 114 | \$ | 118 | \$ | 116 | \$ | 115 | (1%) | 1% | \$ | 111 | \$ | 117 | 5% |
| Global Wealth Management | | 310 | | 323 | | 329 | | 319 | | 313 | (2%) | 1% | | 299 | | 320 | 7% |
| Total | \$ | 424 | \$ | 437 | \$ | 447 | \$ | 435 | \$ | 428 | (2%) | 1% | \$ | 410 | \$ | 437 | 7% |

NM Not meaningful.

PERSONAL BANKING AND WEALTH MANAGEMENT

Metrics

| | | 3Q | | 4Q | | 1Q | | 2Q | 3Q | | crease/ se) from |
|--|----|--------|----|--------|----|--------|----|--------|-------------|-------|---------------------|
| | | 2021 | | 2021 | | 2022 | | 2022 | 2022 | 2Q22 | 3Q21 |
| J.S. Personal Banking Key Indicators (in billions of dollars, except as otherwise noted) | | | | | | | | | | | |
| lew account acquisitions (in thousands) | | | | | | | | | | | |
| Branded cards | | 995 | | 1,069 | | 991 | | 1,069 | 1,090 | 2% | 10% |
| Retail services | | 2,526 | | 3,126 | | 2,178 | | 2,634 | 2,339 | (11%) | (7%) |
| Credit card spend volume | | | | | | | | | | | |
| Branded cards | \$ | 106.0 | \$ | 115.2 | \$ | 106.8 | \$ | 121.8 | \$ 120.7 | (1%) | 14% |
| Retail services | | 22.7 | | 27.1 | | 21.4 | | 26.1 | 24.5 | (6%) | 8% |
| verage loans ⁽¹⁾ | | | | | | | | | | | |
| Branded cards | \$ | 81.9 | \$ | 84.5 | \$ | 84.0 | \$ | 87.9 | \$ 91.8 | 4% | 12% |
| Retail services | | 42.4 | | 43.8 | | 44.2 | | 44.8 | 46.1 | 3% | 9% |
| OP loans ⁽¹⁾ | | | | | | | | | | | |
| Branded cards | \$ | 82.8 | \$ | 87.9 | \$ | 85.9 | \$ | 91.6 | \$ 93.7 | 2% | 13% |
| Retail services | | 42.7 | | 46.0 | | 44.1 | | 45.8 | 46.7 | 2% | 9% |
| II as a % of average loans ⁽²⁾ | | | | | | | | | | | |
| Branded cards | | 9.00% | | 8.93% | | 9.16% | | 8.86% | 8.98% | | |
| Retail services | | 16.54% | | 16.55% | | 16.93% | | 17.32% | 17.45% | | |
| CLs as a % of average loans | | | | | | | | | | | |
| Branded cards | | 1.73% | | 1.33% | | 1.46% | | 1.50% | 1.50% | | |
| Retail services | | 2.23% | | 2.10% | | 2.31% | | 2.60% | 2.71% | | |
| oans 90+ days past due as a % of EOP loans | | | | | | | | | | | |
| Branded cards | | 0.44% | | 0.44% | | 0.47% | | 0.46% | 0.51% | | |
| Retail services | | 0.99% | | 1.05% | | 1.15% | | 1.16% | 1.35% | | |
| pans 30-89 days past due as a % of EOP loans | | | | | | | | | | | |
| Branded cards | | 0.45% | | 0.46% | | 0.49% | | 0.47% | 0.59% | | |
| Retail services | | 1.10% | | 1.17% | | 1.27% | | 1.27% | 1.53% | | |
| | | | | | | | | | | | |
| verage deposits | \$ | 114 | \$ | 114 | \$ | 118 | \$ | 116 | \$ 115 | (1%) | 1% |
| iranches (actual) | • | 658 | · | 658 | • | 658 | • | 658 | 653 | (1%) | (1%) |
| lortgage originations | \$ | 3.4 | \$ | 3.4 | \$ | 3.1 | \$ | 4.1 | \$ 4.2 | 2% | 24% |
| | | | | | | | | | | | |
| ilobal Wealth Management Key Indicators (in billions of dollars) | | | | | | | | | | | |
| lient assets | \$ | 789 | \$ | 814 | \$ | 788 | \$ | 730 | \$ 708 | (3%) | (10%) |
| verage loans | | 151 | | 150 | | 151 | | 150 | 151 | 1% | - |
| verage deposits | | 310 | | 323 | | 329 | | 319 | 313 | (2%) | 1% |
| .S. mortgage originations | | 3.8 | | 3.5 | | 3.7 | | 5.3 | 4.4 | (17%) | 16% |

Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
 Net interest income includes certain fees that are recorded as interest revenue.

LEGACY FRANCHISES⁽¹⁾

(In millions of dollars, except as otherwise noted)

| | 3Q 2021 | : | 4Q 2021 | 1Q 2022 | | 2Q 2022 | 3Q 2022 | 3Q22 In (Decreas 2Q22 | crease/ se) from 3Q21 | N | Nine Ionths 2021 | М | Nine onths 2022 | YTD 2022 vs. YTD 2021 Increase/ (Decrease) |
|--|---|----------|--|---|----------|--|---|---|---|----------|--|----------|---|--|
| Net interest income Non-interest revenue ⁽²⁾⁽³⁾ Total revenues, net of interest expense Total operating expenses ⁽³⁾⁽⁴⁾ | \$ 1,532 4 1,536 1,748 | \$ | 1,534 659 2,193 2,971 | \$ 1,508 423 1,931 2,293 | \$ | 1,474 461 1,935 1,814 | \$ 1,385 1,169 2,554 1,845 | (6%) NM 32% 2% | (10%) NM 66% 6% | \$ | 4,716 1,342 6,058 5,288 | \$ | 4,367 2,053 6,420 5,952 | (7%) 53% 6% 13% |
| Net credit losses on loans Credit reserve build / (release) for loans Provision for credit losses on unfunded lending commitments Provisions for credit losses and claims, HTM debt securities and other assets Provisions for credit losses and for benefits and claims (PBC) Income from continuing operations before taxes Income taxes (benefits) Income (loss) from continuing operations Not income (loss) EOP assets (in billions) | \$ 289 (327) 7 (14) (198) 3 (201) (1) (200) 124 | \$ \$ | 216 (118) (9) 23 112 (890) (270) (620) (4) (616) 125 | \$ 151 (146) 124 31 (522) (137) (385) (2) (383) 122 | \$ \$ | 133 (28) (3) 19 121 - 15 (15) 2 (17) 108 | \$ 100 | 23% NM 47% 38% NM NM (100%) NM (100%) NM (7%) | (43%) NM NM 65% NM NM NM 100% NM (19%) | \$ | 1,262 (1,503) (10) 77 (174) 944 333 611 (6) 617 | \$ | 448 (168) 90 78 448 20 104 (84) - (84) | (65%) 89% NM 1% NM (98%) (69%) NM 100% NM |
| Average assets (in billions) Efficiency ratio | 126 114% | | 123 135% | 124 119% | | 115 94% | 103 72% | (10%) (2,200) bps | (18%) (4,200) bps | | 128 87% | | 114 93% | (11%) 600 bps |
| Revenue by reporting unit and component Asia Consumer Mexico Consumer/SBMM Legacy Holdings Assets Total | \$ 330 1,162 44 1,536 | \$ | 948 1,168 77 2,193 | \$ 787 1,139 5 1,931 | \$ | 880 1,184 (129) 1,935 | 1,372 1,173 9 2,554 | 56% (1%) NM 32% | NM 1% (80%) 66% | \$ \$ | 2,457 3,483 118 6,058 | \$ \$ | 3,039 3,496 (115) 6,420 | 24% - NM 6% |
| Asia Consumer - Key Indicators (in billions of dollars) EOP loans EOP deposits Average loans NCLs as a % of average loans Loans 90+ days past due as a % of EOP loans Loans 30-89 days past due as a % of EOP loans | \$ 42.9 46.6 46.4 1.10% 0.60% 0.80% | \$ | 41.1 43.3 42.3 0.96% 0.51% 0.69% | \$ 19.5 17.5 23.1 0.79% 0.28% 0.32% | \$ | 17.3 17.2 18.2 0.77% 0.29% 0.40% | \$ 13.4 14.6 15.2 1.02% 0.35% 0.47% | (23%) (15%) (16%) | (69%) (69%) (67%) | | | | | |
| Mexico Consumer/SBMM - Key Indicators (in billions of dollars) EOP loans EOP deposits Average loans NCLs as a % of average loans Loans 90+ days past due as a % of EOP loans (Mexico Consumer only) Loans 30-89 days past due as a % of EOP loans (Mexico Consumer only) | \$ 19.4 31.4 19.6 3.70% 1.52% 1.46% | \$ | 20.0 32.7 19.4 2.72% 1.38% 1.30% | \$ 20.7 33.9 19.6 2.55% 1.32% 1.30% | \$ | 20.6 35.5 20.5 2.15% 1.29% 1.18% | \$ 20.7 35.8 20.4 2.64% 1.26% 1.23% | - 1% - | 7% 14% 4% | | | | | |
| Legacy Holdings Assets - Key Indicators (in billions of dollars) EOP loans | \$ 4.2 | \$ | 3.9 | \$ 3.7 | \$ | 3.2 | \$ 3.2 | - | (24%) | | | | | |

(1) Legacy Franchises consists of the consumer franchises in 13 markets across Asia and EMEA that Citi intends to exit (Asia Consumer), the consumer, small business & middle-market banking

(Mexico SBMM) operations in Mexico (collectively Mexico Consumer/SBMM); and Legacy Holdings Assets (primarily North America consumer mortgage loans and other legacy assets).

(2) See footnote 2 on page 1.

(3) See footnote 3 on page 1.(4) See footnote 4 on page 1.

CORPORATE / OTHER⁽¹⁾

(In millions of dollars, except as otherwise noted)

| | 3 20 | | | 4Q 2021 | 1Q 2022 | | 2Q 022 | 3 20 | Q)22 | 3Q22 In (Decrea 2Q22 | crease/ se) from 3Q21 | м | Nine onths 2021 | N | Nine Ionths 2022 | YTD 2022 vs. YTD 2021 Increase/ (Decrease) |
|---|---------|-------|----|------------|------------|------|-----------|---------|----------|----------------------------|-----------------------------|----|-----------------------|----|------------------------|--|
| Net interest income | \$ | 247 | \$ | 195 | \$ | 194 | \$ 401 | \$ | 772 | 93% | NM | \$ | 404 | \$ | 1,367 | NM |
| Non-interest revenue | | (179) | | (64) | | (4) | (146) | | (473) | NM | NM | | (65) | | (623) | NM |
| Total revenues, net of interest expense | | 68 | | 131 | | 190 | 255 | | 299 | 17% | NM | 1 | 339 | | 744 | NM |
| Total operating expenses | | 442 | | 319 | : | 260 | 160 | | 286 | 79% | (35%) | | 1,056 | | 706 | (33%) |
| Provisions for HTM debt securities and other assets | | (1) | | - | | - | - | | 3 | NM | NM | | (2) | | 3 | NM |
| Income (loss) from continuing operations before taxes | | (373) | | (188) | | (70) | 95 | | 10 | (89%) | NM | | (715) | | 35 | NM |
| Income taxes (benefits) | | (232) | | (44) | (2 | 262) | (178) | | (211) | (19%) | 9% | | (844) | | (651) | 23% |
| Income (loss) from continuing operations | | (141) | - | (144) | | 192 | 273 | | 221 | (19%) | NM | | 129 | | 686 | NM |
| Income (loss) from discontinued operations, net of taxes ⁽²⁾ | | (1) | | - | | (2) | (221) | | (6) | 97% | NM | | 7 | | (229) | NM |
| Noncontrolling interests | | 1 | | - | | 1 | 2 | | 6 | NM | NM | | - | | 9 | NM |
| Net income (loss) | \$ | (143) | \$ | (144) | \$ | 189 | \$ 50 | \$ | 209 | NM | NM | \$ | 136 | \$ | 448 | NM |
| EOP assets (in billions) | \$ | 91 | \$ | 89 | \$ | 92 | \$ 94 | \$ | 96 | 2% | 5% | | | | | |
| | | | | | | | | | | | | | | | | |

(1) Includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance-related costs), other corporate expenses and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury Investment activities and discontinued operations.

(2) See footnote 6 on page 1.

AVERAGE BALANCES AND INTEREST RATES⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾

Taxable Equivalent Basis

| | | | Average Volumes | ; | | lı | nterest | | | | % Average Rate ⁽⁴⁾ | |
|--|---------------|----------|-----------------|---------------------|--------------|----|---------|----|--------------------|--------|-------------------------------|---------------------|
| In millions of dollars, except as otherwise noted | 30 | Q21 | 2Q22 | 3Q22 ⁽⁵⁾ | 3Q21 | | 2Q22 | 3 | Q22 ⁽⁵⁾ | 3Q21 | 2Q22 | 3Q22 ⁽⁵⁾ |
| Assets | | | | | | | | | | | | |
| Deposits with banks | \$ | 294,160 | \$ 227,377 | \$ 256,444 | \$ 147 | \$ | 658 | \$ | 1,218 | 0.20% | 1.16% | 1.88% |
| Securities borrowed and purchased under resale agreements ⁽⁶⁾ | | 323,183 | 349,520 | 361,719 | 264 | | 805 | | 2,176 | 0.32% | 0.92% | 2.39% |
| Trading account assets ⁽⁷⁾ | | 288,642 | 275,937 | 272,996 | 1,285 | | 1,662 | | 1,991 | 1.77% | 2.42% | 2.89% |
| Investments | | 498,112 | 519,582 | 513,414 | 1,907 | | 2,387 | | 3,010 | 1.52% | 1.84% | 2.33% |
| Consumer loans | | 373,216 | 352,531 | 356,347 | 6,567 | | 6,601 | | 7,380 | 6.98% | 7.51% | 8.22% |
| Corporate loans | | 295,271 | 304,956 | 298,371 | 2,330 | | 2,917 | | 3,430 | 3.13% | 3.84% | 4.56% |
| Total loans (net of unearned income) ⁽⁸⁾ | | 668,487 | 657,487 | 654,718 | 8,897 | | 9,518 | | 10,810 | 5.28% | 5.81% | 6.55% |
| Other interest-earning assets | | 71,193 | 121,629 | 110,619 | 196 | | 644 | | 760 | 1.09% | 2.12% | 2.73% |
| Total average interest-earning assets | \$ 2 , | ,143,777 | \$ 2,151,532 | \$ 2,169,910 | \$ 12,696 | \$ | 15,674 | \$ | 19,965 | 2.35% | 2.92% | 3.65% |
| Liabilities | | | | | | | | | | | | |
| Deposits ⁽⁹⁾ | 1 | .097.790 | 1,068,002 | 1.075.359 | 730 | | 1,420 | | 3,270 | 0.26% | 0.53% | 1.21% |
| Securities loaned and sold under repurchase agreements ⁽⁶⁾ | , | 228,947 | 208,399 | 207,190 | 287 | | 655 | | 1,251 | 0.50% | 1.26% | 2.40% |
| Trading account liabilities ⁽⁷⁾ | | 108,703 | 124,810 | 128,525 | 106 | | 137 | | 472 | 0.39% | 0.44% | 1.46% |
| Short-term borrowings and other interest-bearing liabilities | | 92,716 | 154,239 | 154,322 | 8 | | 268 | | 745 | 0.03% | 0.70% | 1.92% |
| Long-term debt ⁽¹⁰⁾ | | 185,784 | 168,724 | 169,329 | 828 | | 1,186 | | 1,618 | 1.77% | 2.82% | 3.79% |
| Total average interest-bearing liabilities | \$1, | ,713,940 | \$ 1,724,174 | \$ 1,734,725 | \$ 1,959 | \$ | 3,666 | \$ | 7,356 | 0.45% | 0.85% | 1.68% |
| | | | | | | | | | | | | |
| Net interest income as a % of average interest-earning assets (NIM) $^{(9)}$ | | | | | \$ 10,737 | \$ | 12,008 | \$ | 12,609 | 1.99% | 2.24% | 2.31% |
| | | | | | | | | | | | | |
| 3Q22 increase (decrease) from: | | | | | | | | | | 32 bps | 7 bps | |

3Q22 increase (decrease) from:

(1) Interest revenue and Net interest income include the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 21%) of \$46 million for 3Q21, \$44 million for 2Q22 and \$46 million for 3Q22

(2) Citigroup average balances and interest rates include both domestic and international operations

(3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable

(4) Average rate percentage is calculated as annualized interest over average volumes.

(5) 3Q22 is preliminary.

(6) Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interes

excludes the impact of ASU 2013-01 (Topic 210).

(7) Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets and trading account liabilities, respectively.

(8) Nonperforming loans are included in the average loan balances

(9) See footnote 1 on page 1.

(10) Excludes hybrid financial instruments with changes in fair value recorded in Principal transactions revenue

EOP LOANS⁽¹⁾⁽²⁾

(In billions of dollars)

| | 3Q | | 3Q 4Q | | | | 2Q | 3Q | 3Q22 Increase/ (Decrease) from | | |
|---------------------------------------|----|-------|-------|-------|----|------------|-------------|-------------|-----------------------------------|-------|--|
| | | | | 2021 | | 1Q 2022 | 2022 | 2022 | 2Q22 | 3Q21 | |
| Corporate loans - by region | | | | | | | | | | | |
| North America | \$ | 127.7 | \$ | 126.7 | \$ | 129.2 | \$ 129.9 | \$ 125.9 | (3%) | (1%) | |
| EMEA | | 77.4 | | 75.7 | | 81.2 | 76.8 | 71.6 | (7%) | (7%) | |
| Latin America | | 31.6 | | 32.2 | | 35.9 | 36.2 | 35.4 | (2%) | 12% | |
| Asia | | 58.8 | | 56.6 | | 63.0 | 58.8 | 55.5 | (6%) | (6%) | |
| Total corporate loans | \$ | 295.5 | \$ | 291.2 | \$ | 309.3 | \$ 301.7 | \$ 288.4 | (4%) | (2%) | |
| orporate loans - by reporting unit | | | | | | | | | | | |
| Services | \$ | 79.8 | \$ | 75.2 | \$ | 86.7 | \$ 86.1 | \$ 80.8 | (6%) | 1% | |
| Markets | | 17.5 | | 15.1 | | 14.6 | 12.6 | 11.7 | (7%) | (33%) | |
| Banking | | 191.8 | | 194.2 | | 200.9 | 195.9 | 188.9 | (4%) | (2%) | |
| Legacy Franchises - Mexico SBMM | | 6.4 | | 6.7 | | 7.1 | 7.1 | 7.0 | (1%) | 9% | |
| Total corporate loans | \$ | 295.5 | \$ | 291.2 | \$ | 309.3 | \$ 301.7 | \$ 288.4 | (4%) | (2%) | |
| ersonal Banking and Wealth Management | | | | | | | | | | | |
| Branded cards | \$ | 82.8 | \$ | 87.9 | \$ | 85.9 | \$ 91.6 | \$ 93.7 | 2% | 13% | |
| Retail services | | 42.7 | | 46.0 | | 44.1 | 45.8 | 46.7 | 2% | 9% | |
| Retail banking | | 33.4 | | 33.0 | | 33.3 | 35.4 | 35.8 | 1% | 7% | |
| U.S. Personal Banking | \$ | 158.9 | \$ | 166.9 | \$ | 163.3 | \$ 172.8 | \$ 176.2 | 2% | 11% | |
| Global Wealth Management | | 150.3 | | 151.3 | | 150.2 | 148.8 | 151.1 | 2% | 1% | |
| Total | \$ | 309.2 | \$ | 318.2 | \$ | 313.5 | \$ 321.6 | \$ 327.3 | 2% | 6% | |
| egacy Franchises - Consumer | | | | | | | | | | | |
| Asia Consumer ⁽³⁾ | \$ | 42.9 | \$ | 41.1 | \$ | 19.5 | \$ 17.3 | \$ 13.4 | (23%) | (69%) | |
| Mexico Consumer | | 13.0 | | 13.3 | | 13.6 | 13.5 | 13.7 | 1% | 5% | |
| Legacy Holdings Assets | | 4.2 | | 3.9 | | 3.7 | 3.2 | 3.2 | - | (24%) | |
| Total | \$ | 60.1 | \$ | 58.3 | \$ | 36.8 | \$ 34.0 | \$ 30.3 | (11%) | (50%) | |
| otal consumer loans | \$ | 369.3 | \$ | 376.5 | \$ | 350.3 | \$ 355.6 | \$ 357.6 | 1% | (3%) | |
| otal loans | \$ | 664.8 | \$ | 667.8 | \$ | 659.7 | \$ 657.3 | \$ 646.0 | (2%) | (3%) | |

Corporate loans include loans managed by ICG and Legacy Franchises-Mexico SBMM.
 Consumer loans include loans managed by PBWM and Legacy Franchises (other than Mexico Small Business & Middle-Market Banking (Mexico SBMM) loans).
 Asia Consumer includes loans of certain EMEA countries for all periods presented.

NM Not meaningful.

DEPOSITS

(In billions of dollars)

| | 3Q 2021 | 4Q 2021 | 1Q 2022 | 2Q 2022 | 3Q 2022 | | crease/ se) from <u>3Q21</u> |
|--|----------------|----------------|----------------|----------------|----------------|--------------|------------------------------------|
| ICG by region | | | | | | | |
| North America | \$ 408.0 | \$ 382.8 | \$ 390.5 | \$ 404.3 | \$ 391.0 | (3%) | (4%) |
| EMEA | 200.3 | 193.1 | 208.6 | 210.7 | 197.7 | (6%) | (1%) |
| Latin America | 38.8 | 37.7 | 38.9 | 37.7 | 35.5 | (6%) | (9%) |
| Asia | 185.5 | 175.8 | 187.5 | 176.0 | 172.7 | (2%) | (7%) |
| Total | \$ 832.6 | \$ 789.4 | \$ 825.5 | \$ 828.7 | \$ 796.9 | (4%) | (4%) |
| ICG by reporting unit | | | | | | | |
| Treasury and trade solutions | \$ 667.8 | \$ 627.9 | \$ 657.5 | \$ 663.5 | \$ 647.1 | (2%) | (3%) |
| Securities services | 136.7 | 133.8 | 138.7 | 136.3 | 127.8 | (6%) | (7%) |
| Services | \$ 804.5 | \$ 761.7 | \$ 796.2 | \$ 799.8 | \$ 774.9 | (3%) | (4%) |
| Markets | 26.7 | 26.4 | 27.8 | 27.7 | 20.5 | (26%) | (23%) |
| Banking | 1.4 | 1.3 | 1.5 | 1.2 | 1.5 | 25% | 7% |
| Total | \$ 832.6 | \$ 789.4 | \$ 825.5 | \$ 828.7 | \$ 796.9 | (4%) | (4%) |
| Personal Banking and Wealth Management | | | | | | | |
| U.S. Personal Banking | \$ 113.5 | \$ 116.8 | \$ 119.5 | \$ 115.7 | \$ 115.2 | - | 1% |
| Global Wealth Management | 316.5 | 329.2 | 332.1 | 311.9 | 312.1 | - | (1%) |
| Total | \$ 430.0 | \$ 446.0 | \$ 451.6 | \$ 427.6 | \$ 427.3 | - | (1%) |
| Legacy Franchises | | | | | | | |
| Asia Consumer ⁽¹⁾ | \$ 46.6 | \$ 43.3 | \$ 17.5 | \$ 17.2 | \$ 14.6 | (15%) | (69%) |
| Mexico Consumer/SBMM | 31.4 | 32.7 | 33.9 | 35.5 | 35.8 | `1% ´ | 14% |
| Legacy Holdings Assets | - | - | - | - | - | - | - |
| Total | \$ 78.0 | \$ 76.0 | \$ 51.4 | \$ 52.7 | \$ 50.4 | (4%) | (35%) |
| Corporate/Other | 6.9 | 5.8 | 5.2 | 12.8 | 31.9 | NM | NM |
| Total deposits - EOP | \$ 1,347.5 | \$ 1,317.2 | \$ 1,333.7 | \$ 1,321.8 | \$ 1,306.5 | (1%) | (3%) |
| Total deposits - average | \$ 1,343.0 | \$ 1,370.3 | \$ 1,334.3 | \$ 1,322.5 | \$ 1,315.9 | - | (2%) |

(1) Asia Consumer includes deposits of certain EMEA countries for all periods presented.

ALLOWANCE FOR CREDIT LOSSES (ACL) ROLLFORWARD

(In millions of dollars, except for ratios)

| | Balance | | | в | uilde | / (releases | | | | EV | 2021 | Balance | | Builds / | (rologo | (ac) | | | VT | 0 2022 | alance | ACLL/EOP Loans |
|---|--------------------|------------------------|----|------------------|-------|----------------|----------------------|----|--------------------|----|--------------|--------------------|------------------------|-------------------|---------|------------|----|---------------|----|--------------|-----------------------|-------------------|
| | 12/31/20 | 1Q21 | 2 | 2Q21 | | 3Q21 | 4Q21 | FY | 2021 | | Other | 12/31/21 | 1Q22 | Q22 | | 222 | ΥT | D 2022 | | Other | 9/30/22 | 9/30/22 |
| Allowance for credit losses on loans (ACLL) ICG Legacy Franchises corporate (Mexico SBMM) | \$ 4,356 420 | \$ (1,103) (124) | \$ | (812) (51) | \$ | 14 (61) | \$ (192) (1) | \$ | (2,093) (237) | \$ | (22) (9) | \$ 2,241 174 | \$ 596 5 | \$ (76) (3) | \$ | 75 (34) | \$ | 595 (32) | \$ | (31) 1 | \$ 2,805 143 | |
| Total corporate ACLL | \$ 4,776 | \$ (1,227) | \$ | (863) | \$ | (47) | \$ (193) | \$ | (2,330) | \$ | (31) | \$ 2,415 | \$ 601 | \$ (79) | \$ | 41 | \$ | 563 | \$ | (30) | \$ 2,948 | 1.04% |
| U.S. Cards Retail banking and Global Wealth Management | \$ 14,665 1,643 | \$ (1,301) (241) | \$ | (840) (200) | \$ | (763) (73) | \$ (921) 55 | \$ | (3,825) (459) | \$ | - (3) | \$ 10,840 1,181 | \$ (1,009) (53) | \$ 447 191 | \$ | 303 57 | \$ | (259) 195 | \$ | (2) (7) | \$ 10,579 1,369 | 7.53% |
| Total PBWM Legacy Franchises - consumer | \$ 16,308 3,872 | \$ (1,542) (458) | \$ | (1,040) (543) | \$ | (836) (266) | \$ (866) (117) | \$ | (4,284) (1,384) | \$ | (3) (469) | \$ 12,021 2,019 | \$ (1,062) (151) | \$ 638 (25) | \$ | 360 40 | \$ | (64) (136) | \$ | (9) (470) | \$ 11,948 1,413 | |
| Total consumer ACLL | \$ 20,180 | \$ (2,000) | \$ | (1,583) | \$ | (1,102) | \$ (983) | \$ | (5,668) | \$ | (472) | \$ 14,040 | \$ (1,213) | \$ 613 | \$ | 400 | \$ | (200) | \$ | (479) | \$ 13,361 | 3.74% |
| Total ACLL | \$ 24,956 | \$ (3,227) | \$ | (2,446) | \$ | (1,149) | \$ (1,176) | \$ | (7,998) | \$ | (503) | \$ 16,455 | \$ (612) | \$ 534 | \$ | 441 | \$ | 363 | \$ | (509) | \$ 16,309 | 2.54% |
| Allowance for credit losses on unfunded lending commitments (ACLUC) | 2,655 | (626) | | 44 | | (13) | (193) | | (788) | | 4 | 1,871 | 474 | (159) | | (71) | | 244 | | (26) | 2,089 | |
| Total ACLL and ACLUC (EOP) | 27,611 | | | | | | | | | | | 18,326 | | | | | | | | | 18,398 | |
| Other ⁽¹⁾ | 146 | 1 | | 1 | | (13) | 11 | | - | | 2 | 148 | (6) | 27 | | 83 | | 104 | | 4 | 256 | |
| Total allowance for credit losses (ACL) | \$ 27,757 | \$ (3,852) | \$ | (2,401) | \$ | (1,175) | \$ (1,358) | \$ | (8,786) | \$ | (497) | \$ 18,474 | \$ (144) | \$ 402 | \$ | 453 | \$ | 711 | \$ | (531) | \$ 18,654 | |

(1) Includes ACL on HTM securities and Other assets.

ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS

Page 1 (In millions of dollars)

| | | | | | 3Q22 Increase/ | Nine | Nine | YTD 2022 vs. |
|--|--------------------------------|--|------------------|----------------------|--|-----------------------|----------------------|------------------------------------|
| | 3Q | 4Q 1Q | 2Q | 3Q | (Decrease) from | Months | Months | YTD 2022 VS. YTD 2021 Increase/ |
| | | 2021 2022 | 2022 | 2022 | 2Q22 3Q2 | | 2022 | (Decrease) |
| Total Citigroup | | | | | | | | |
| Allowance for credit losses on loans (ACLL) at beginning of period Gross credit (losses) on loans | \$ 19,238 \$ (1,389) | 17,715 \$ 16,45 (1,279) (1,240 | | \$ 15,952 (1,237) | 4% (17° (2%) 11° | · · · | \$ 16,455 (3,689) | 32% |
| Gross recoveries on loans | (1,369) 428 | 413 368 | | 350 | (3%) (18 | | (3,089) | (24%) |
| Net credit (losses) / recoveries on loans (NCLs) | (961) | (866) (872 | | (887) | 4% (8% | (4,029) | (2,609) | (35%) |
| Replenishment of NCLs Net reserve builds / (releases) for loans | 961 | 866 872 | | 887 | 4% (8% (17%) NN | | 2,609 363 | (35%) NM |
| Provision for credit losses on loans (PCLL) | (1,149) (188) | (1,176) (612 (310) 260 | | 441 1,328 | (17%) NM (4%) NM | | | NM |
| Other, net ⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾⁽⁶⁾ | (374) | (84) (450 | | (84) | NM 78 | | (509) | |
| ACLL at end of period (a) | \$ 17,715 \$ | 16,455 \$ 15,393 | \$ 15,952 | \$ 16,309 | 2% (8% | b) \$ 17,715 | \$ 16,309 | |
| Allowance for credit losses on unfunded lending | | | | | | | | |
| commitments (ACLUC) ⁽⁷⁾ (a) | \$ 2,063 \$ | 1,871 \$ 2,343 | \$ 2,193 | \$ 2,089 | (5%) 19 | \$ 2,063 | \$ 2,089 | |
| Provision (release) for credit losses on unfunded lending commitments | \$ (13) \$ | (193) \$ 474 | \$ (159) | \$ (71) | 55% NM | 1 \$ (595) | \$ 244 | |
| Fotal allowance for credit losses on loans, leases and unfunded lending commitments [sum of (a)] | <u>\$ 19,778 </u> \$ | 18,326 \$ 17,73 | <u>\$ 18,145</u> | \$ 18,398 | 1% (7% | o) \$ 19,778 | \$ 18,398 | |
| Total ACLL as a percentage of total loans ⁽⁸⁾ | 2.69% | 2.49% 2.35 | 6 2.44% | 2.54% | | | | |
| <u>Consumer</u> | | | | | | | | |
| ACLL at beginning of period | \$ 16,566 \$ | 15,105 \$ 14,040 | \$ 12,368 | \$ 12,983 | 5% (22) | 6) \$ 20,180 | \$ 14,040 | |
| NCLs | (922) | (781) (84 | | (881) | 7% (4% | | (2,549) | (32%) |
| Replenishment of NCLs | 922 | 781 84 | | 881 | 7% (4% | | 2,549 | (32%) 96% |
| Net reserve builds / (releases) for loans Provision for credit losses on loans (PCLL) | (1,102) (180) | (983) (1,213 (202) (372 | | 400 | (35%) NM (11%) NM | | (200) 2,349 | 96% NM |
| Other, net ⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾⁽⁶⁾ | (359) | (82) (459 | | (22) | NM 94 | | (479) | (23%) |
| ACLL at end of period (b) | \$ 15,105 \$ | 14,040 \$ 12,368 | \$ 12,983 | \$ 13,361 | 3% (12) | 6) \$ 15,105 | \$ 13,361 | |
| Consumer ACLUC ⁽⁷⁾ (b) | \$ 35 \$ | 29 \$ 139 | \$ 165 | \$ 143 | (13%) NM | 1 \$ 35 | \$ 143 | |
| Provision (release) for credit losses on unfunded lending commitments | <u>\$ (9)</u> | (5) \$ 109 | <u>\$ 19</u> | \$ (8) | NM 119 | % \$ (23) | \$ 120 | |
| Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (b)] | \$ 15.140 \$ | 14.060 \$ 12.60 | '\$ 13.148 | ¢ 42 504 | 3% (11) | 6) \$ 15,140 | \$ 13,504 | |
| | | 14,069 \$ 12,50 | | \$ 13,504 | 376 (11 | 6) \$ 15,140 | \$ 13,504 | |
| Consumer ACLL as a percentage of total consumer loans | 4.09% | 3.73% 3.539 | 6 3.65% | 3.74% | | | | |
| Corporate | | | | | (00) | | | |
| ACLL at beginning of period ICLs | \$ 2,672 \$ (39) | 2,610 \$ 2,419 (85) (37 | | \$ 2,969 (6) | (2%) 11 ⁰ (74%) (85 ⁰ | 1 | \$ 2,415 (60) | (80%) |
| Replenishment of NCLs | 39 | 85 3 | | 6 | (74%) (85 | | 60 | (80%) |
| Net reserve builds / (releases) for loans | (47) | (193) 60' | | 41 | NM NM | | | NM |
| Provision for credit losses on loans (PCLL) Other, net ⁽¹⁾ | (8) (15) | (108) 632 (2) 9 | () | 47 (62) | NM NM | | 623 (30) | NM |
| ACLL at end of period (c) | \$ 2,610 \$ | 2,415 \$ 3,02 | | \$ 2,948 | (1%) 139 | | \$ 2,948 | |
| Corporate ACLUC ⁽⁷⁾ (c) | \$ 2,028 \$ | 1,842 \$ 2,204 | \$ 2,028 | \$ 1,946 | (4%) (4% | o) \$ 2,028 | \$ 1,946 | |
| Provision (release) for credit losses on unfunded lending commitments | <u>\$ (4)</u> | (188) \$ 36 | <u>\$ (178)</u> | \$ (63) | 65% NM | 1 \$ (572) | \$ 124 | |
| otal allowance for credit losses on loans, leases and | \$ 4,638 \$ | 4,257 \$ 5,229 | \$ 4,997 | \$ 4,894 | (2%) 6% | \$ 4,638 | \$ 4,894 | |
| unfunded lending commitments [sum of (c)] | ə 4,030 ə | 4,201 Ø 0,22 | v ⊅ 4,997 | φ 4,004 | (2/0) 0/ | , γ - ,050 | φ -,00+ | |

Footnotes to this table are on the following page (page 16).

The following footnotes relate to the table on the preceding page (page 15):

- (1) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
- (2) 3Q21 includes an approximate \$280 million reclass related to the announced sale of Citi's consumer banking operations in Australia. The ACLL was reclassified to Other assets during 3Q21. 3Q21 consumer also includes a decrease of approximately \$80 million related to FX translation.
- (3) 4Q21 includes an approximate \$90 million reclass related to the announced sale of Citi's consumer banking operations in the Philippines. The ACLL was reclassified to Other assets during 4Q21. 4Q21 consumer also includes a decrease of approximately \$6 million related to FX translation.
- (4) 1Q22 includes an approximate \$350 million reclass related to the announced sales of Citi's consumer banking businesses in Thailand, India, Malaysia, Taiwan, Indonesia, Bahrain, and Vietnam. The ACLL was reclassified to Other assets during 1Q22. 1Q22 consumer also includes a decrease of approximately \$100 million related to FX translation.
- (5) 2Q22 primarily relates to FX translation.
- (6) 3Q22 primarily relates to FX translation.
- (7) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (8) September 30, 2021, December 31, 2021, March 31, 2022, June 30, 2022 and September 30, 2022 exclude \$7.2 billion, \$6.1 billion, \$5.7 billion, \$4.5 billion, and \$3.9 billion respectively, of loans that are carried at fair value.

NON-ACCRUAL ASSETS

(In millions of dollars)

| | | 3Q 2021 | | 4Q 2021 | | 1Q 2022 | | 2Q 2022 | | 3Q 2022 | 3Q22 In (Decrea 2Q22 | |
|--|-----------------|--|-----------------|--|----------|--|----------|---|----------|--|--|---|
| Corporate non-accrual loans by region ⁽¹⁾ North America EMEA Latin America Asia Total | \$ \$ | 923 407 679 110 2,119 | \$ \$ | 510 367 568 108 1,553 | \$ | 462 688 631 85 1,866 | \$ \$ | 304 712 563 76 1,655 | \$ \$ | 276 598 555 56 1,485 | (9%) (16%) (1%) (26%) (10%) | (70%) 47% (18%) (49%) (30%) |
| Corporate non-accrual loans ⁽¹⁾ Banking Services Markets Mexico SBMM Total | \$ \$ | 1,739 74 13 293 2,119 | \$ \$ | 1,239 70 12 232 1,553 | \$ \$ | 1,323 297 13 233 1,866 | \$ \$ | 1,015 353 11 276 1,655 | \$ \$ | 1,085 185 - 215 1,485 | 7% (48%) (100%) (22%) (10%) | (38%) NM (100%) (27%) (30%) |
| Consumer non-accrual loans ⁽¹⁾ U.S. Personal Banking and Global Wealth Management Asia Consumer ⁽²⁾ Mexico Consumer Legacy Holdings Assets - Consumer Total | \$ \$ | 637 259 549 425 1,870 | \$ \$ | 680 209 524 413 1,826 | \$ \$ | 586 38 512 <u>381</u> 1,517 | \$ | 536 34 493 317 1,380 | \$ \$ | 585 30 486 <u>300</u> 1,401 | 9% (12%) (1%) (5%) 2% | (8%) (88%) (11%) (29%) (25%) |
| Total non-accrual loans (NAL) Other real estate owned (OREO) ⁽³⁾ | <u>\$</u> \$ | <u>3,989</u> 21 | <u>\$</u> \$ | <u>3,379</u> 27 | \$ \$ | <u>3,383</u> 26 | \$ \$ | <u>3,035</u> 13 | \$ \$ | <u>2,886</u> 16 | (5%) 23% | (28%) (24%) |
| NAL as a percentage of total loans ACLL as a percentage of NAL | | 0.60% 444% | | 0.51% 487% | | 0.51% 455% | | 0.46% 526% | | 0.45% 565% | | |

(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for consumer loans: consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual doen disclosures do not include credit card loans. The balances above represent non-accrual ans within *Consumer Loans and Corporate Loans on the Consolidated Balance Sheet*.

(2) Asia Consumer includes balances for certain EMEA countries for all periods presented.

(3) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.

NM Not meaningful.

CITIGROUP CET1 CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS, TANGIBLE COMMON EQUITY, BOOK VALUE

PER SHARE AND TANGIBLE BOOK VALUE PER SHARE

(In millions of dollars or shares, except per share amounts and ratios)

| Add: 136 143 126 129 Add: 136 143 126 129 Add: CCL transition provision [®] 3.389 3.028 2.271 2.271 Less: Accumulative unrealized gains (losses) on cash flow hedges, net of tax 663 101 (1.440) (2.106) (0 CCL transition provision [®] 2.271 2.271 2.271 (1.440) (2.106) (0 Cumulative unrealized gains (losses) on cash flow hedges, net of tax 663 101 (1.440) (2.106) (0 Commutative unrealized gains (losses) on cash flow hedges, net of tax (1.317) (896) 20.120 19.504 1 Intrangble assets: 10.897 10.897 10.101 11.679 1 Identification plan net assets other than motage servicing rights 10.897 11.270 11.70 11.77 11.701 11.679 1 Common Equity Tier 1 Captal (CET1) \$ 149.631 \$ 149.631 \$ 143.749 \$ 144.893 \$ 14 Common Equity Tier 1 Captal (CET1) \$ 149.631 <td< th=""><th>Common Equity Tier 1 Capital Ratio and Components⁽¹⁾</th><th></th><th>tember 30, 2021⁽²⁾</th><th>De</th><th>cember 31, 2021⁽²⁾</th><th>I</th><th>March 31, 2022⁽²⁾</th><th></th><th>June 30, 2022</th><th></th><th>tember 30, 2022⁽³⁾</th></td<> | Common Equity Tier 1 Capital Ratio and Components ⁽¹⁾ | | tember 30, 2021 ⁽²⁾ | De | cember 31, 2021 ⁽²⁾ | I | March 31, 2022 ⁽²⁾ | | June 30, 2022 | | tember 30, 2022 ⁽³⁾ |
|--|---|----|-----------------------------------|----|-----------------------------------|----|----------------------------------|----|------------------|----|-----------------------------------|
| Add: | Add: qualifying noncontrolling interests | \$ | | \$ | | \$ | | \$ | | \$ | 179,696 113 |
| CECL transition provision ⁽⁶⁾ 3,389 3,028 2,271 2,271 Less: Accumulated net unrealized gains (losses) on cash flow hedges, net of tax 663 101 (1,440) (2,106) (0) Comunated unrealized tagains (losses) on cash flow hedges, net of tax (1,317) (896) 27 2,145 Inhangble assets: (1,317) (896) 20 19,504 1 Comunated unrealized tagains (losses) on cash flow hedges, net of tax (1,317) (896) 20,120 19,504 1 Inhangble assets: (1,317) (896) 2,080 3,098 3,609 2,038 Defined hend presses of bert flam mortgage servicing rights 3,089 3,000 3,088 3,599 2,038 Defined hend presses of bert flam net assets: 10,897 11,270 11,701 11,679 1 Common Equity Tier 1 Capital (CET1) \$ 149,631 \$ 149,305 \$ 143,749 \$ 144,893 \$ 14 Common Equity Tier 1 Capital (CET1) ¹⁰ \$ 149,631 \$ 149,305 \$ 143,749 \$ 144,893 \$ 14 Supplementary Leverage Ra | | | | | | | | | | | |
| Accumulate dret unrealized gains (losses) on cash flow hedges, net of tax 663 101 (1,440) (2,106) (0 Cumulate unrealized tag infoss) related to changes in first value of financial (1,317) (896) 27 2,145 Intabilities attributable to own creditworthiness, net of tax (1,317) (896) 20,619 20,120 19,504 11 Consultive attributable to own creditworthiness, net of tax (1,317) (896) 20,619 20,120 19,504 11 Consultive attributable to own creditworthiness, net of tax (1,317) (896) 2,038 3,699 2,038 2,038 2,038 2,038 2,038 2,038 11,679 11,679 11,679 11,679 11,679 11,679 11,679 11,679 11,679 11,879 148,483 \$ 149,305 \$ 144,749 \$ 144,893 \$ 14,833 \$ 149,305 \$ 149,305 \$ 149,305 \$ 144,893 \$ 11,90% 11,86% 11,36% 11,36% 11,90% 11,90% 11,90% 11,90% 11,90% 11,90% 11,90% 11,90% 11,90% 11,90% | CECL transition provision ⁽⁵⁾ | | 3,389 | | 3,028 | | 2,271 | | 2,271 | | 2,271 |
| Isabilities attributable to "own creditworthiness, net" of tax. (1,317) (896) 27 2,145 Intragible assets: Coodwill, net of related deferred tax liabilities (DTLs) ⁽⁹⁾ 20,689 20,619 20,120 19,504 1 Identifiable intangible assets other than mortgage servicing rights 3,899 3,800 3,698 3,599 Deferred tax seets (DTAs assets; other other DTAs, creatin and general business credit carry-forwards 10,897 11,270 11,701 11,677 788 Common stock investments and MSRs ⁽⁹⁾ - - 1,157 788 789 Common Equity Tier 1 Capital (CET1) \$ 149,631 \$ 149,631 \$ 149,635 \$ 143,749 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,493 \$ 144,893 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493< | Accumulated net unrealized gains (losses) on cash flow hedges, net of tax | | 663 | | 101 | | (1,440) | | (2,106) | | (2,869) |
| Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁶⁾ 20,619 20,619 20,120 19,504 1 Identifiable intangible assets other humortgage servicing rights 3,899 3,800 3,688 3,599 Defined benefit pension plan net operating loss, foreign tax credit 2,068 2,080 2,230 2,038 Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit 10,897 11,270 11,701 11,679 1 and general business credit carry-forwards 10,897 11,270 11,701 11,679 1 common stock investments and MSR ⁸⁰ - - - - - 1,167 798 common Equity Tier 1 Capital (CET1) \$ 149,631 \$ 149,631 \$ 143,749 \$ 144,893 \$ 14 site-Weighted Assets (RVA) ⁽⁶⁾ \$ 1,271 20,268 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 2,967,764 \$ | liabilities attributable to own creditworthiness, net of tax | | (1,317) | | (896) | | 27 | | 2,145 | | 3,211 |
| Defined banefit pension plan net assets: other 2,068 2,080 2,230 2,038 Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards 10,897 11,270 11,701 11,679 1 Excess over 10% / 15% limitations for other DTAs, certain common sock investments and MSR ^{®®} - - 1,157 798 ommon Equity Tier 1 Capital (CET1) \$ 149,631 \$ 149,035 \$ 143,749 \$ 144,893 \$ 1.217,459 \$ 1.126 isk-Weighted Assets (RWA) ⁽⁶⁾ \$ 1.228,316 \$ 1.219,175 \$ 1.263,298 \$ 1.217,459 \$ 1.186 ommon Equity Tier 1 Capital ratio (CET1/RWA) 11.65% 12.25% 11.38% 144,893 \$ 1.44 outpetmentary Leverage Ratio and Components * | Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁶⁾ | | 20,689 | | 20,619 | | 20,120 | | 19,504 | | 18,796 |
| Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards 10,897 11,270 11,701 11,679 1 common stock investments and MSRs ^(b) - - 1,157 798 - - 1,157 798 - - - 1,157 798 - - - 1,157 798 - - - - 1,157 798 - - - 1,157 798 - - - 1,157 798 - - - 1,157 798 - - - 1,157 798 - - - - 1,157 798 - | | | 3,899 | | 3,800 | | 3,698 | | 3,599 | | 3,492 |
| and general business credit carry-forwards 10,897 11,270 11,701 11,679 11 Excess over 10% / 15% limitations for other DTAs, certain common stock investments and MSRs ⁸⁰ - - - 1,157 798 ommon Stock investments and MSRs ⁸⁰ \$ 149,031 \$ 149,035 \$ 143,749 \$ 144,893 \$ 1 isk-Weighted Assets (RWA) ^[5] \$ 1284,316 \$ 1.219,175 \$ 1.263,298 \$ 1.217,459 \$ 1,167 1 | | | 2,068 | | 2,080 | | 2,230 | | 2,038 | | 1,931 |
| common stock investments and MSRs ⁽⁸⁾ - - - 1,157 798 ommon Equity Tier 1 Capital (CET1) \$ 149,631 \$ 149,305 \$ 143,749 \$ 144,893 \$ 1 isk-Weighted Assets (RWA) ⁽⁶⁾ \$ 1,284,316 \$ 1,219,175 \$ 1,263,298 \$ 1,217,459 \$ 1,165 upplementary Leverage Ratio and Components 11.65% 12.25% 11.38% 11.90% - 1.167 T - - - - - - - - - - - - | and general business credit carry-forwards | | 10,897 | | 11,270 | | 11,701 | | 11,679 | | 11,690 |
| sk-Weighted Assets (RWA) ⁽⁵⁾ \$ 1.243.316 \$ 1.219.175 \$ 1.263.298 \$ 1.217.459 \$ 1.18 upplementary Leverage Ratio and Components 11.65% 12.25% 11.38% 11.90% 11.90% upplementary Leverage Ratio and Components \$ 149,631 \$ 149,631 \$ 149,035 \$ 143,749 \$ 144,893 \$ 14 upplementary Leverage Ratio and Components \$ 149,631 \$ 149,631 \$ 143,749 \$ 144,893 \$ 14 upplementary Leverage Ratio and Components \$ 149,631 \$ 149,631 \$ 143,749 \$ 144,893 \$ 14 upplementary Leverage Ratio and Components \$ 149,631 \$ 149,631 \$ 143,749 \$ 144,893 \$ 14 upplementary Leverage Ratio (TCC) (CET1 + AT1) \$ 168,902 \$ 169,568 \$ 164,015 \$ 165,159 \$ 16 upplementary Leverage ratio (T1C/TLE) \$ 2,997,764 \$ 2,939,533 \$ 2,935,289 \$ 2,88 upplementary Leverage ratio (T1C/TLE) \$ 182,880 \$ 182,977 \$ 178,714 \$ 180,019 \$ 17 upplementary Leverage ratio (T1C/TLE) \$ 182,880 \$ 182,977 \$ 178,714 \$ 180,019 \$ 17 upplementary Leverage ratio (T1C/TLE) \$ 182,88 | | | - | | - | | 1,157 | | 798 | | 1,261 |
| Demmon Equity Tier 1 Capital ratio (CET1/RWA) 11.65% 12.25% 11.38% 11.90% upplementary Leverage Ratio and Components Dommon Equity Tier 1 Capital (CET1) ⁵⁰ \$ 149,631 149,035 \$ 143,749 \$ 144,893 \$ 14 didtional Tier 1 Capital (AT1) ⁷¹ 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 2,910,505 \$ 168,902 \$ 166,159 \$ 165,159 \$ 165,159 \$ 165,159 \$ 165,159 \$ 165,159 \$ 165,159 \$ 165,169 \$ 165,159 \$ 165,169 \$ 5,80% 5,83% \$ 2,937,764 \$ 2,939,533 \$ 2,935,289 \$ 2,88 \$ 2,931,1030 \$ 2,157 | ommon Equity Tier 1 Capital (CET1) | \$ | 149,631 | \$ | 149,305 | \$ | 143,749 | \$ | 144,893 | \$ | 144,568 |
| upplementary Leverage Ratio and Components pormmon Equity Tier 1 Capital (CET1) ⁶) \$ 149,631 \$ 149,305 \$ 143,749 \$ 144,893 \$ 14 diditional Tier 1 Capital (AT1) ⁷⁷⁾ $19,271$ $20,263$ $20,266$ $20,263$ $20,926,55$ $20,92,57$ $20,92,57$ $20,92,57$ $20,92,57$ <td< td=""><td>sk-Weighted Assets (RWA)⁽⁵⁾</td><td>\$</td><td>1,284,316</td><td>\$</td><td>1,219,175</td><td>\$</td><td>1,263,298</td><td>\$</td><td>1,217,459</td><td>\$</td><td>1,189,800</td></td<> | sk-Weighted Assets (RWA) ⁽⁵⁾ | \$ | 1,284,316 | \$ | 1,219,175 | \$ | 1,263,298 | \$ | 1,217,459 | \$ | 1,189,800 |
| ommon Equity Tier 1 Capital (CET1) ⁽⁵⁾ \$ 149,631 \$ 149,631 \$ 143,749 \$ 144,893 \$ 14 dditional Tier 1 Capital (AT1) ⁽⁷⁾ 19,271 20,263 20,266 <td>ommon Equity Tier 1 Capital ratio (CET1/RWA)</td> <td></td> <td>11.65%</td> <td></td> <td>12.25%</td> <td></td> <td>11.38%</td> <td></td> <td>11.90%</td> <td></td> <td>12.2%</td> | ommon Equity Tier 1 Capital ratio (CET1/RWA) | | 11.65% | | 12.25% | | 11.38% | | 11.90% | | 12.2% |
| $\frac{1}{2} \frac{1}{2} \frac{1}$ | upplementary Leverage Ratio and Components | | | | | | | | | | |
| dditional Tier 1 Capital (AT1) ⁽⁷⁾ 19,271 20,263 20,266 20,266 2 otal Tier 1 Capital (T1C) (CET1 + AT1) \$ 168,902 \$ 169,568 \$ 164,015 \$ 165,159 \$ 16 otal Leverage Exposure (TLE) ⁽⁵⁾ \$ 2,911,050 \$ 2,957,764 \$ 2,939,533 \$ 2,935,289 \$ 2,88 upplementary Leverage ratio (T1C/TLE) \$ 5.80% \$ 5.73% \$ 5.58% \$ 5.63% angible Common Equity, Book Value and Tangible Book Value Per Share \$ 182,880 \$ 182,977 \$ 178,714 \$ 180,019 \$ 17 ses: Goodwill 21,573 21,299 19,865 19,597 1 Intangible assets (other than MSRs) codwill and identifiable intangible assets (other than MSRs) related to assets HFS 257 510 1,384 1,081 angible common equity (TCE) \$ 156,906 \$ 157,077 \$ 153,463 \$ 155,415 \$ 15 sommon shares outstanding (CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$ 92.95 | common Equity Tier 1 Capital (CET1 ⁽⁵⁾ | \$ | 149 631 | \$ | 149 305 | \$ | 143 749 | s | 144 893 | \$ | 144,568 |
| btal Tier 1 Capital (T1C) (CET1 + AT1) \$ 168,902 \$ 169,568 \$ 164,015 \$ 165,159 \$ 16 btal Leverage Exposure (TLE) ⁽⁵⁾ \$ 2,937,533 \$ 2,935,289 \$ 2,88 upplementary Leverage ratio (T1C/TLE) \$ 5.80% \$ 5.73% \$ 5.58% \$ 2,935,289 \$ 2,88 angible Common Equity, Book Value and Tangible Book Value Per Share \$ 182,880 \$ 182,977 \$ 178,714 \$ 180,019 \$ 17 ses: Goodwill 21,573 21,299 19,865 19,597 1 Intangible assets (other than MSRs) Codewill and identifiable intangible assets (other than MSRs) related to assets HFS 227 510 1,384 1,081 angible common equity (TCE) \$ 156,906 \$ 157,077 \$ 153,463 \$ 155,415 \$ 15 ommon shares outstanding (CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$ 19,295 | | Ŷ | - | Ŷ | - | Ť | | Ŷ | - | Ŷ | 20,265 |
| in the transmission of transmissing transmission of transmission of transmi | | \$ | | \$ | | \$ | | \$ | | \$ | 164,833 |
| angible Common Equity, Book Value and Tangible Book Value Per Share pommon stockholders' equity \$ 182,880 \$ 182,977 \$ 178,714 \$ 180,019 \$ 17 pommon stockholders' equity \$ 182,880 \$ 182,977 \$ 178,714 \$ 180,019 \$ 17 press: Goodwill 21,573 21,299 19,865 19,597 1 Intangible assets (other than MSRs) Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS 257 510 1,384 1,081 angible common equity (TCE) \$ 156,906 \$ 157,077 \$ 153,463 \$ 155,415 \$ 15 pommon shares outstanding (CSO) 1,984.3 1,984.4 1,941.9 1,936.7 1, pok value per share (common equity/CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$ | otal Leverage Exposure (TLE) ⁽⁵⁾ | \$ | 2,911,050 | \$ | 2,957,764 | \$ | 2,939,533 | \$ | 2,935,289 | \$ | 2,888,592 |
| ommon stockholders' equity \$ 182,880 \$ 182,977 \$ 178,714 \$ 180,019 \$ 17 ess: Goodwill 21,573 21,299 19,865 19,597 1 Intangible assets (other than MSRs) 4,144 4,001 4,002 3,926 Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS 257 510 1,384 1,081 angible common equity (TCE) \$ 156,906 \$ 157,077 \$ 153,463 \$ 155,415 \$ 15 ownon shares outstanding (CSO) 1,984.3 1,984.4 1,941.9 1,936.7 1, ook value per share (common equity/CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$ | upplementary Leverage ratio (T1C/TLE) | | 5.80% | | 5.73% | | 5.58% | | 5.63% | | 5.7% |
| ess: 21,573 21,299 19,865 19,597 1 Intangible assets (other than MSRs) 4,144 4,091 4,002 3,926 Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS 257 510 1,384 1,081 angible common equity (TCE) \$ 156,906 \$ 157,077 \$ 153,463 \$ 155,415 \$ 15 common shares outstanding (CSO) 1,984.3 1,984.4 1,941.9 1,936.7 1, look value per share (common equity/CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$ | angible Common Equity, Book Value and Tangible Book Value Per Share | | | | | | | | | | |
| Intangible assets (other than MSRs) 4,144 4,091 4,002 3,926 Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS 257 510 1,384 1,081 angible common equity (TCE) \$ 156,906 \$ 157,077 \$ 153,463 \$ 155,415 \$ 15 common shares outstanding (CSO) 1,984.3 1,984.4 1,941.9 1,936.7 1, iook value per share (common equity/CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$ | | \$ | 182,880 | \$ | 182,977 | \$ | 178,714 | \$ | 180,019 | \$ | 179,565 |
| Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS 257 510 1,384 1,081 angible common equity (TCE) \$ 156,906 \$ 157,077 \$ 153,463 \$ 155,415 \$ 15 ommon shares outstanding (CSO) 1,984.3 1,984.4 1,941.9 1,936.7 1, ook value per share (common equity/CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$ | Goodwill | | 21,573 | | | | | | | | 19,326 |
| angible common equity (TCE) \$ 156,906 \$ 157,077 \$ 153,463 \$ 155,415 \$ 15 ommon shares outstanding (CSO) 1,984.3 1,984.4 1,941.9 1,936.7 1, ook value per share (common equity/CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$ | | | | | | | | | | | 3,838 |
| ommon shares outstanding (CSO) 1,984.3 1,984.4 1,941.9 1,936.7 1, ook value per share (common equity/CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$ | - · · · · · · | \$ | | \$ | | ¢ | | \$ | | ¢ | 794 155,607 |
| sock value per share (common equity/CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$ | | φ | | Ψ | | Ψ | | Ψ | | Ψ | 1,936.9 |
| | | \$ | | \$ | | \$ | | \$ | | \$ | 92.71 |
| | angible book value per share (TCE/CSO) | \$ | 79.07 | \$ | 79.16 | \$ | 79.03 | \$ | 80.25 | \$ | 80.34 |

(1) See footnote 8 on page 1.

(2) See footnote 5 on page 3.

(3) 3Q22 is preliminary.

(4) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.

(5) See footnote 9 on page 1.

(6) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

(7) Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.

(8) Assets subject to 10%/15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated

financial institutions. As of March 31, 2022, June 30, 2022 and September 30, 2022, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation.