

CITIGROUP -- QUARTERLY FINANCIAL DATA SUPPLEMENT

3Q22

	Page
itigroup	
Financial Summary	1
Consolidated Statement of Income	2
Consolidated Balance Sheet	3
Operating Segment and Reporting Unit - Net Revenues and Income	4
Institutional Clients Group (ICG)	5
Reporting Unit Revenues	6
Personal Banking and Wealth Management (PBWM)	7
Metrics	8
Legacy Franchises	9
Corporate / Other	10
itigroup Supplemental Detail	
Average Balances and Interest Rates	11
EOP Loans	12
Deposits	13
Allowance for Credit Losses (ACL) Rollforward	14
Allowance for Credit Losses on Loans and Unfunded Lending Commitments	15 - 16
Non-Accrual Assets	17
CET1 Capital and Supplementary Leverage Ratios, Tangible Common Equity, Book Value Per Share and Tangible Book Value Per Share	18

CITIGROUP FINANCIAL SUMMARY

(In millions of dollars, except per share amounts and as otherwise noted)

		Q		4Q		1Q		2Q		3Q	3Q22 In (Decreas	se) from		Nine Months	I	Nine Months	YTD 2022 vs YTD 2021 Incre
	- 20	021		2021		2022		2022		2022	2Q22	3Q21	- I	2021		2022	(Decrease)
otal revenues, net of interest expense ⁽¹⁾⁽²⁾⁽³⁾	\$ 1	7,447	\$	17,017	\$	19,186	\$	19,638	\$	18,508	(6%)	6%	\$	54,867	\$	57,332	4%
otal operating expenses ⁽¹⁾⁽⁴⁾	1	1,777		13,532		13,165		12,393		12,749	3%	8%		34,661		38,307	11%
Net credit losses (NCLs)		961		866		872		850		887	4%	(8%)		4,029		2,609	(35%)
Credit reserve build / (release) for loans		(1,149)		(1,176)		(612)		534		441	(17%)	NM		(6,822)		363	NM
Provision / (release) for unfunded lending commitments		(13)		(193)		474		(159)		(71)	55%	NM		(595)		244	NM
Provisions for benefits and claims, HTM debt securities and other assets		່ 9		38		21		49		108	NM	NM	1	75		178	NM
rovisions for credit losses and for benefits and claims		(192)		(465)		755		1,274		1,365	7%	NM		(3,313)		3,394	NM
come from continuing operations before income taxes		5,862		3,950		5,266		5,971		4,394	(26%)	(25%)		23,519		15,631	(34%)
come taxes ⁽⁵⁾		1,193		771		941		1,182		879	(26%)	(26%)	1	4,680		3,002	(36%)
come from continuing operations		4,669		3,179		4,325		4,789		3,515	(27%)	(25%)		18,839		12,629	(33%)
come (loss) from discontinued operations, net of taxes ⁽⁶⁾		(1)		-		(2)		(221)		(6)	97%	NM	1	7		(229)	NM
et income before noncontrolling interests		4,668		3,179		4,323		4,568		3,509	(23%)	(25%)	1	18,846		12,400	(34%)
et income (loss) attributable to noncontrolling interests		24		6		17		21		30	43%	25%	1	67		68	1%
itigroup's net income	\$	4,644	\$	3,173	\$	4,306	\$	4,547	\$	3,479	(23%)	(25%)	15	18,779	\$	12,332	(34%)
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uted earnings per share:																	
Income from continuing operations	\$	2.15	\$	1.46	\$	2.02	\$	2.30	\$	1.63	(29%)	(24%)	\$	8.64	\$	5.95	(31%)
Citigroup's net income	\$	2.15	\$	1.46	\$	2.02	\$	2.19	\$	1.63	(26%)	(24%)	\$	8.65	\$	5.84	(32%)
eferred dividends	\$	266	\$	229	\$	279	\$	238	\$	277	16%	4%	\$	811	\$	794	(2%)
come allocated to unrestricted common shareholders - basic																	
Income from continuing operations	\$	4,353	\$	2,924	\$	4,004	\$	4,495	\$	3,180	(29%)	(27%)	\$	17,827	\$	11,677	(34%)
Citigroup's net income		4,352	\$	2,924	\$	4,002		4,274	\$	3,174	(26%)	(27%)	\$	17,834	\$	11,449	(36%)
													Ì				
come allocated to unrestricted common shareholders - diluted											(000)	(070())					(0.10()
Income from continuing operations		4,361	\$	2,932	\$	4,012	\$	4,506	\$	3,191	(29%)	(27%)	\$	17,851	\$	11,707	(34%)
Citigroup's net income	\$	4,360	\$	2,932	\$	4,010	\$	4,285	\$	3,185	(26%)	(27%)	\$	17,857	\$	11,479	(36%)
hares (in millions):																	
Average basic	2	,009.3		1,984.3		1,971.7		1,941.5		1,936.8	-	(4%)	1	2,049.3		1,950.0	(5%)
Average diluted		026.2		2,001.6		1.988.2		1,958.1		1.955.1	-	(4%)	1	2.065.3		1.967.1	(5%)
Common shares outstanding, at period end		984.3		1,984.4		1,941.9		1,936.7		1,936.9	-	(2%)					(-)
egulatory capital ratios and performance metrics:																	
Common Equity Tier 1 (CET1) Capital ratio ⁽⁷⁾⁽⁸⁾⁽⁹⁾		1.65%		12.25%		11.38%		11.90%		12.2%			ļ				
Tier 1 Capital ratio ⁽⁷⁾⁽⁸⁾⁽⁹⁾		3.15%		13.91%		12.98%		13.57%		13.9%			1				
Total Capital ratio ⁽⁷⁾⁽⁸⁾⁽⁹⁾																	
Cuertementer de la companya están (CLD) ⁽⁷⁾⁽⁹⁾⁽¹⁰⁾		5.37%		16.04%		14.84%		15.16%		15.0%							
Supplementary Leverage ratio (SLR) ⁽⁷⁾⁽⁹⁾⁽¹⁰⁾		5.80%		5.73%		5.58%		5.63%		5.7%			1	4.00%		0.00%	
Return on average assets		0.79%		0.53%		0.74%		0.77%		0.58%			i	1.08%		0.69%	
Return on average common equity	-	9.5%	~	6.4%	~	9.0%	<i>^</i>	9.7%		7.1%	40/	(46)	1.	13.2%	~	8.6%	
Average tangible common equity (TCE) (in billions of dollars)		157.4	\$	157.0	\$	155.3	\$	154.4	\$	155.5	1%	(1%)	\$	156.0	\$	155.4	-
Return on average tangible common equity (RoTCE) Efficiency ratio (total operating expenses/total revenues, net)		11.0% 67.5%		7.4% 79.5%		10.5% 68.6%		11.2% 63.1%		8.2% 68.9%	580 bps	140 bps		15.4% 63.2%		9.9% 66.8%	360 bps
		07.5%		79.5%		00.0%		03.1%		00.9%	360 bh2	140 bps		03.276		00.076	300 bps
alance sheet data (in billions of dollars, except per share amounts): Total assets	\$ 2	,361.9	\$	2,291.4	\$	2.394.1	\$	2.380.9	\$	2,381.1	_	1%					
Total average assets		,346.0	Ψ	2,386.2	Ψ	2,334.1	Ψ	2,380.1	Ψ	2,399.4	1%	2%	1	2,334.9		2,384.5	2%
Total loans		664.8		667.8		659.7		657.3		646.0	(2%)	(3%)		2,004.0		2,004.0	270
Total deposits		,347.5		1,317.2		1,333.7		1,321.8		1,306.5	(1%)	(3%)					
Citigroup's stockholders' equity		200.9		202.0		197.7		199.0		198.6	-	(1%)					
Book value per share		92.16		92.21		92.03		92.95		92.71	-	1%					
Tangible book value per share		79.07		79.16		79.03		80.25		80.34	-	2%					
		220		223		228		231		238	3%	8%					

(2) 3Q21 includes an approximate \$680 million loss on sale (an approximate \$580 million after-tax), related to Citi's agreement to sell its Australia consumer banking business.

(3) 3Q22 includes an approximate \$616 million gain on sale recorded in Other revenue (approximately \$290 million after various taxes) related to Citi's sale of the Philippines consumer banking business.

(4) 4Q21 includes approximately \$1.052 billion in expenses (approximately \$792 million after-tax), primarily related to charges incurred from the voluntary early retirement plan (VERP) in connection with the wind-down of Citi's consumer banking business in Korea.

(5) 2021 includes an approximate \$600 million benefit from a reduction in Citi's valuation allowance related to its Deferred Tax Assets (DTAs).

(6) 2022 discontinued operations reflects the release of a currency translation adjustment (CTA) loss (net of hedges) recorded in Accumulated Other Comprehensive Income (AOCI) related to the substantial liquidation of a legal entity (with a non-U.S. dollar functional currency), that had previously divested a legacy business.

(7) 3Q22 is preliminary.

(8) For all periods presented, Citi's reportable CET1 Capital and Tier 1 Capital ratios were derived under the Basel III Standardized Approach framework, whereas Citi's reportable Total Capital ratios were derived under the Basel III Advanced Approaches framework. These reportable ratios reflect the more binding ratios under both the Standardized Approach and the Advanced Approaches under the Collins Amendment. For the composition of Citi's CET1 Capital and ratio, see page 18.

(9) Citi's regulatory capital ratios reflect certain deferrals based on the modified regulatory capital transition provision related to the Current Expected Credit Losses (CECL) standard. For additional information, see "Capital Resources" in Citi's 2021 Annual Report on Form 10-K.

(10) For the composition of Citi's SLR, see page 18.

Note: Ratios and variance percentages are calculated based on the displayed amounts. NM Not meaningful.

CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)

	3Q	4Q	1Q	2Q	3Q		ncrease/ ase) from	Nine Months	Nine Months	YTD 2022 vs. YTD 2021 Increase/
	2021	2021	2022	2022	2022	2Q22	3Q21	2021	2022	(Decrease)
Revenues										
Interest revenue	\$ 12,650	\$ 12,828	\$ 13,151	\$ 15,630	\$ 19,919	27%	57%	\$ 37,647	\$ 48,700	29%
Interest expense ⁽¹⁾	1,959	2,009	2,280	3,666	7,356	NM	NM	5,972	13,302	NM
Net interest income (NII)	10,691	10,819	10,871	11,964	12,563	5%	18%	31,675	35,398	12%
Commissions and fees	3,399	3,229	2,568	2,452	2,139	(13%)	(37%)	10,443	7,159	(31%)
Principal transactions	2,233	1,704	4,590	4,525	2,625	(42%)	18%	8,450	11,740	39%
Administrative and other fiduciary fees	1,007	953	966	1,023	915	(11%)	(9%)	2,990	2,904	(3%)
Realized gains (losses) on investments	117	10	80	(58)	52	NM	(56%)	655	74	(89%)
Impairment losses on investments and other assets	(30)	(94)	(90)	(96)	(91)	5%	NM	(112)	(277)	NM
Provision for credit losses on AFS debt securities ⁽²⁾	(1)	(2)	-	2	5	NM	NM	(1)	7	NM
Other revenue (loss)	31	398	201	(174)	300	NM	NM	767	327	(57%)
Total non-interest revenues (NIR)	6,756	6,198	8,315	7,674	5,945	(23%)	(12%)	23,192	21,934	(5%)
Total revenues, net of interest expense	17,447	17,017	19,186	19,638	18,508	(6%)	6%	54,867	57,332	4%
Provisions for credit losses and for benefits and claims										
Net credit losses	961	866	872	850	887	4%	(8%)	4.029	2,609	(35%)
Credit reserve build / (release) for loans	(1,149)	(1,176)	(612)	534	441	(17%)	NM	(6,822)	2,009	NM
Provision for credit losses on loans	(188)	(310)	260	1,384	1,328	(4%)	NM	(2,793)	2,972	NM
Provision for credit losses on held-to-maturity (HTM) debt securities	(100)	(310)		20	1,328	(50%)	NM	(2,793)	2,972	NM
Provision for credit losses on other assets		(3)	(2)	20	73	(50%) NM	NM	(17)	28 76	NM
Policyholder benefits and claims	(3) 22	(3)	(4) 27	22	25	14%	14%	89	70	(17%)
		(193)	474	(159)	(71)	55%	14% NM		74 244	(17%) NM
Provision for credit losses on unfunded lending commitments Total provisions for credit losses and for benefits and claims ⁽³⁾	(13)	(193)	755	1,274	1,365	55% 7%	NM	(595) (3,313)	3,394	NM
									,	
Operating expenses Compensation and benefits	6,058	7,093	6 800	6,472	6,745	4%	11%	18,041	20.027	11%
•			6,820						20,037	1%
Premises and equipment	560	620	543	619	557	(10%)	(1%)	1,694	1,719	
Technology / communication	1,997	2,084	2,016	2,068	2,145	4%	7%	5,744	6,229	8%
Advertising and marketing	402	478	311	414	407	(2%)	1%	1,012	1,132	12%
Other operating ⁽¹⁾	2,760	3,257	3,475	2,820	2,895	3%	5%	8,170	9,190	12%
Total operating expenses	11,777	13,532	13,165	12,393	12,749	3%	8%	34,661	38,307	11%
Income from continuing operations before income taxes	5,862	3,950	5,266	5,971	4,394	(26%)	(25%)	23,519	15,631	(34%)
Provision for income taxes ⁽⁴⁾	1,193	771	941	1,182	879	(26%)	(26%)	4,680	3,002	(36%)
Income (loss) from continuing operations	4,669	3,179	4,325	4,789	3,515	(27%)	(25%)	18,839	12,629	(33%)
Discontinued operations ⁽⁵⁾								1		
Income (loss) from discontinued operations Provision (benefit) for income taxes	(1)	-	(2)	(262) (41)	(6)	98% 100%	NM -	7	(270) (41)	NM NM
Income (loss) from discontinued operations, net of taxes	(1)		(2)	(221)	(6)	97%	NM	7	(229)	NM
Net income before noncontrolling interests	4,668	3,179	4,323	4,568	3,509	(23%)	(25%)	18,846	12,400	(34%)
Net income (loss) attributable to noncontrolling interests	24	6	17	21	30	43%	25%	67	68	1%
Citigroup's net income	\$ 4,644	\$ 3,173	\$ 4,306	\$ 4,547	\$ 3,479	(23%)	(25%)	\$ 18,779	\$ 12,332	(34%)

(1) See footnote 1 on page 1.

(1) Sec founder for page 1.
 (2) This presentation is in accordance with ASC 326, which requires the provision for credit losses on AFS securities to be included in revenue.
 (3) This total excludes the provision for credit losses on AFS securities, which is disclosed separately above.
 (4) See footnote 5 on page 1.
 (5) See footnote 6 on page 1.

CITIGROUP CONSOLIDATED BALANCE SHEET

(In millions of dollars)

											3Q22 Ir	ncrease/
	Se	ptember 30,	De	cember 31,	I	March 31,		June 30,	Sep	otember 30,		ise) from
		2021		2021		2022		2022		2022 ⁽¹⁾	2Q22	3Q21
Assets	\$	28,906	\$	27,515	\$	07 700	\$	04.000	\$	26,502	6%	(00/)
Cash and due from banks (including segregated cash and other deposits) Deposits with banks, net of allowance	þ	28,906 294,902	þ	27,515 234,518	Þ	27,768 244,319	þ	24,902 259,128	þ	26,502	5%	(8%) (7%)
Securities borrowed and purchased under agreements to resell, net of allowance		294,902 337,696		327,288		345,410		361,334		349,214	(3%)	3%
Brokerage receivables, net of allowance		59,487		54,340		89,218		80,486		79.696	(1%)	34%
Trading account assets		342,914		331,945		357,997		340,875		358,260	5%	4%
Investments		042,014		001,040		001,001		040,070		000,200	0,0	470
Available-for-sale debt securities, net of allowance		295,573		288,522		264,774		238,499		232,143	(3%)	(21%)
Held-to-maturity debt securities, net of allowance		198,056		216,963		242,547		267,592		267.864	-	35%
Equity securities		7,220		7,337		7,281		7,787		8,009	3%	11%
Total investments		500,849		512,822		514,602		513,878		508,016	(1%)	1%
Loans, net of unearned income		,				,					()	
Consumer ⁽²⁾		369,292		376,534		350.328		355,605		357,583	1%	(3%)
Corporate ⁽³⁾		295,472		291,233		309,341		301,728		288,377	(4%)	(2%)
Loans, net of unearned income		664,764		667,767		659,669		657,333		645,960	(2%)	(3%)
Allowance for credit losses on loans (ACLL)		(17,715)		(16,455)		(15,393)		(15,952)		(16,309)	(2%)	8%
Total loans, net		647,049		651,312		644,276		641,381		629,651	(2%)	(3%)
Goodwill		21,573		21,299		19,865		19,597		19,326	(1%)	(10%)
Intangible assets (including MSRs)		4,553		4,495		4,522		4,526		4,485	(1%)	(1%)
Other assets, net of allowance		123,947		125,879		146,128		134,797		132,809	(1%)	7%
Total assets	\$	2,361,876	\$	2,291,413	\$	2,394,105	\$	2,380,904	\$	2,381,064	,	1%
	Ψ	2,301,070	_	2,231,413	<u> </u>	2,004,100	.	2,000,004	-	2,301,004		170
Liabilities												
Non-interest-bearing deposits in U.S. offices	\$	145,103	\$	158,552	\$	153,666	\$	147,214	\$	135,514	(8%)	(7%)
Interest-bearing deposits in U.S. offices	•	567,902	•	543,283	Ŧ	557,327	•	565,785		570,920	1%	1%
Total U.S. deposits		713,005		701,835		710,993		712,999		706,434	(1%)	(1%)
Non-interest-bearing deposits in offices outside the U.S.		94,016		97,270		98,579		100,266		98,904	(1%)	5%
Interest-bearing deposits in offices outside the U.S.		540,507		518,125		524,139		508,583		501,148	(1%)	(7%)
Total international deposits		634,523		615,395		622,718		608,849		600,052	(1%)	(5%)
		001,020		0.0,000		022,110		000,010		000,002	(170)	(0,0)
Total deposits		1,347,528		1,317,230		1,333,711		1,321,848		1,306,486	(1%)	(3%)
Securities loaned and sold under agreements to resell		209,184		191,285		204,494		198,472		203.429	2%	(3%)
Brokerage payables		60,501		61,430		91,324		96,474		87,841	(9%)	45%
Trading account liabilities		179,286		161,529		188,059		180,453		196,479	9%	10%
Short-term borrowings		29,683		27,973		30,144		40,054		47,368	18%	60%
Long-term debt		258,274		254,374		253,954		257,425		253.068	(2%)	(2%)
Other liabilities ⁽⁴⁾		75,810		74,920		94,066		86,552		87,276	1%	15%
Total liabilities	\$	2,160,266	\$	2,088,741	\$	2,195,752	\$	2,181,278	\$		-	1%
		, ,										
Equity												
Stockholders' equity												
Preferred stock	\$	17,995	\$	18,995	\$	18,995	\$	18,995	\$	18,995	-	6%
Common stock		31		31		31		31		31	-	
Additional paid-in capital		107,922		108,003		108,050		108,210		108,347		
Retained earnings		183,024		184,948		187,962		191,261		193,462	1%	6%
Treasury stock, at cost		(71,246)		(71,240)		(73,744)		(73,988)		(73,977)	170	(4%)
Accumulated other comprehensive income (loss) (AOCI) ⁽⁵⁾		(36,851)		(38,765)		(43,585)		(45,495)		(48,298)	(6%)	(31%)
Total common equity	\$	182,880	\$	182,977	\$	178,714	\$	180,019	\$	179,565	(0 /0)	(2%)
i otar oomnon equity	φ	102,000	φ	102,311	φ	110,114	φ	100,013	φ	173,000	-	(~ /0)
Total Citigroup stockholders' equity	\$	200,875	s	201,972	\$	197,709	\$	199,014	\$	198,560	-	(1%)
Noncontrolling interests	ų.	735	Ψ	700	Ψ	644	Ψ	612	Ψ	557	(9%)	(24%)
Total equity		201,610		202.672		198,353		199.626		199,117	(0,0)	(1%)
Total liabilities and equity	\$	2,361,876	\$	2,291,413	\$	2,394,105	\$	2,380,904	\$	2,381,064	-	1%
	<u> </u>	_,001,070	—	_,_01,410	<u> </u>	_,004,100	.	_,000,004	.	2,301,004		170

(1) Preliminary.

(2) Consumer loans include loans managed by PBWM and Legacy Franchises (other than Mexico Small Business & Middle-Market Banking (Mexico SBMM) loans).

(3) Corporate loans include loans managed by ICG and Legacy Franchises-Mexico SBMM.

(4) Includes allowance for credit losses for unfunded lending commitments. See page 15.

(5) As discussed in footnote 2 on page 1, Citi's third quarter of 2021 results include an approximate \$680 million loss on sale (an approximate \$580 million after-tax), related to Citi's agreement to sell its Australia consumer banking business. The loss primarily reflects the impact of an approximate \$625 million (\$475 million (after-tax)) currency translation adjustment (CTA) loss (net of hedges) at September 30, 2021, December 31, 2021 and March 31, 2022, already reflected in the Accumulated Other Comprehensive Income (AOCI) component of equity. The sale closed during the second quarter of 2022, and the CTA balance was removed from the AOCI component of equity as of the end of the second quarter of 2022, resulting in a neutral impact from CTA to Citi's Common Equity Tier 1 Capital.

NM Not meaningful.

OPERATING SEGMENT AND REPORTING UNIT DETAILS

(In millions of dollars)

	 3Q 2021	 4Q 2021	 1Q 2022	 2Q 2022	 3Q 2022	3Q22 Inc (Decreas 2Q22			Nine Months 2021	ľ	Nine Months 2022	YTD 2022 vs. YTD 2021 Increase/ (Decrease)
Net revenues												
Institutional Clients Group	\$ 9,991	\$ 8,908	\$ 11,160	\$ 11,419	\$ 9,468	(17%)	(5%)	\$	30,928	\$	32,047	4%
Personal Banking and Wealth Management	5,852	5,785	5,905	6,029	6,187	3%	6%	1	17,542		18,121	3%
Legacy Franchises Corporate/Other	1,536	2,193 131	1,931 190	1,935 255	2,554 299	32% 17%	66% NM	1	6,058 339		6,420 744	6% NM
	68	131	190	200	299	17%	INIVI		339		744	INIVI
Total net revenues	\$ 17,447	\$ 17,017	\$ 19,186	\$ 19,638	\$ 18,508	(6%)	6%	\$	54,867	\$	57,332	4%
Income from continuing operations												
Institutional Clients Group	\$ 3,115	\$ 2,330	\$ 2,658	\$ 3,978	\$ 2,186	(45%)	(30%)	\$	11,978	\$	8,822	(26%)
Personal Banking and Wealth Management	1,896	1,613	1,860	553	792	43%	(58%)	1	6,121		3,205	(48%)
Legacy Franchises	(201)	(620)	(385)	(15)	316	NM	NM		611		(84)	NM
Corporate/Other	(141)	(144)	192	273	221	(19%)	NM		129		686	NM
Income from continuing operations	\$ 4,669	\$ 3,179	\$ 4,325	\$ 4,789	\$ 3,515	(27%)	(25%)	\$	18,839	\$	12,629	(33%)
Discontinued operations	(1)	-	(2)	(221)	(6)	97%	NM		7		(229)	NM
Net income attributable to noncontrolling interests	24	6	17	21	30	43%	25%		67		68	1%
Net income	\$ 4,644	\$ 3,173	\$ 4,306	\$ 4,547	\$ 3,479	(23%)	(25%)	\$	18,779	\$	12,332	(34%)

NM Not meaningful.

INSTITUTIONAL CLIENTS GROUP

(In millions of dollars, except as otherwise noted)

(In millions of dollars, except as otherwise noted)		3Q 021		4Q 021		Q)22		2Q 2022	3Q 2022		ncrease/ ase) from 3Q21	Nine Months 2021	Nine Months 2022	YTD 2022 vs. YTD 2021 Increase/ (Decrease)
Commissions and fees	\$	1,055	\$	1,064	\$	1,130	\$	1,125	\$ 1,082	(4%)	3%	3,236	3,337	3%
Administration and other fiduciary fees	Ŧ	676	•	662	•	672	*	732	651	(11%)	(4%)	2,031	2,055	
Investment banking fees ⁽¹⁾		1,685		1,669		1,039		990	816	(18%)	(52%)	5,040	2,845	6 (44%)
Principal transactions		2,229		1,654		4,442		4,358	2,776	(36%)	25%	8,109	11,576	43%
Other		608		91		93		(306)	(427)	(40%)	NM	1,281	(640) NM
Total non-interest revenue		6,253		5,140		7,376		6,899	4,898	(29%)	(22%)	19,697	19,173	
Net interest income (including dividends)		3,738		3,768		3,784		4,520	4,570	1%	22%	11,231	12,874	
Total revenues, net of interest expense		9,991		8,908		11,160		11,419	9,468	(17%)	(5%)	30,928	32,047	
Total operating expenses		5,963		6,225		6,723		6,434	6,541	2%	10%	17,724	19,698	
Net credit losses on loans		31		82		30		18	-	(100%)	(100%)	274	48	
Credit reserve build / (release) for loans		14		(192)		596		(76)	75	NM	NM	(1,901		
Provision for credit losses on unfunded lending commitments		(13)		(181)		352		(169)	(59)	65%	NM	(572		
Provisions for credit losses for HTM debt securities and other assets		(8)		10		(7)		25	70	NM	NM	(10		
Provision for credit losses		24 4,004		(281) 2,964		971 3,466		(202) 5,187	2,841	NM (45%)	NM (29%)	(2,209		
Income from continuing operations before taxes Income taxes		4,004		2,964		3,400 808		1,209	2,641	(45%)	(29%)	3,435	2,672	
Income from continuing operations		3,115		2,330		2,658		3,978	2,186	(45%)	(30%)	11,978		
Noncontrolling interests		24		10		18		17	2,100	41%	-	73	59	
Net income	\$	3,091	\$	2,320	\$	2,640	\$	3,961	\$ 2,162	(45%)	(30%)	\$ 11,905		
EOP assets (in billions)	\$	1,670	\$	1,613	\$	1,704	\$	1,700	\$ 1,706	-	2%	. ,		=
Average assets (in billions)	Ŷ	1,660	Ŷ	1,698	Ŷ	1.685	Ŷ	1,698	1,729	2%	4%	1,659	1.704	3%
Efficiency ratio		60%		70%		60%		56%	69%	1,300 bps	900 bps	57%		
										, I				
Revenue by reporting unit	•		•		•						000/			0001
Services	\$	3,141	\$	3,258	\$	3,448	\$	4,023	\$ 4,177	4%	33%	\$ 9,281	\$ 11,648	
Markets Banking		4,387		3,343 2,307		5,826		5,320	4,068	(24%) (41%)	(7%) (50%)	14,575		
		2,463				1,886		2,076	1,223			7,072		
Total revenues, net of interest expense	\$	9,991	\$	8,908	\$	11,160	\$	11,419	\$ 9,468	(17%)	(5%)	\$ 30,928	\$ 32,047	4%
Revenue by region												1		
North America	\$	3,727	\$	3,278	\$	3,722	\$	4,410	\$ 3,091	(30%)	(17%)	\$ 11,481	\$ 11,223	
EMEA		2,981		2,705		4,030		3,566	3,099	(13%)	4%	9,710	10,695	
Latin America		1,129		1,113		1,141		1,266	1,202	(5%)	6%	3,164	3,609	
Asia		2,154		1,812		2,267		2,177	2,076	(5%)	(4%)	6,573	6,520	
Total revenues, net of interest expense	\$	9,991	\$	8,908	\$	11,160	\$	11,419	\$ 9,468	(17%)	(5%)	\$ 30,928	\$ 32,047	4%
Income (loss) from continuing operations by region														
North America	\$	718	\$	768	\$	589	\$	1,501	\$ 97	(94%)	(86%)	\$ 4,321	\$ 2,187	
EMEA		990		672		928		1,172	1,003	(14%)	1%	3,531	3,103	
Latin America		580		473		359		544	426	(22%)	(27%)	1,587	1,329	
Asia	<u>_</u>	827	-	417		782	-	761	660	(13%)	(20%)	2,539	2,203	
Income (loss) from continuing operations	\$	3,115	\$	2,330	\$	2,658	\$	3,978	\$ 2,186	(45%)	(30%)	\$ 11,978	\$ 8,822	(26%)
Average loans by reporting unit (in billions)														
Services	\$	76	\$	77	\$	81	\$	85	\$ 82	(4%)	8%	\$ 73	\$ 82	12%
Banking		196		195		194		199	197	(1%)	1%	197	197	
Markets		17		17		14		13	12	(8%)	(29%)	16	13	
Total	\$	289	\$	289	\$	289	\$	297	\$ 291	(2%)	1%	\$ 286	\$ 292	2%
Average deposits by reporting unit and selected component (in billions)												1		
Treasury and trade solutions (TTS)	\$	668	\$	684	\$	664	\$	665	\$ 664	-	(1%)	\$ 658	\$ 664	1%
Securities services		135		140		135		137	131	(4%)	(3%)	133	134	
Services		803		824	-	799	-	802	795	(1%)	(1%)	791	798	1%
Markets		28		28		27		28	22	(21%)	(21%)	28	26	
Total	\$	831	\$	852	\$	826	\$	830	\$ 817	(2%)	(2%)	\$ 819	\$ 824	1%
Services Key Drivers (in billions of dollars, except as otherwise noted)												1		
AUC/AUA (in trillions of dollars)	\$	22.6	\$	23.7	\$	23.0	\$	21.2	\$ 20.9	(1%)	(8%)	1		
Cross border transaction value	\$	69.0	\$	78.2	\$	75.6	\$	79.3	\$ 75.6	(5%)	10%	\$ 201.3	\$ 230.5	
U.Sdollar clearing volume (in millions)		37.0		37.8		36.1		36.7	37.6	2%	2%	108.4	110.4	
Commercial card spend volume	\$	10.5	\$	11.4	\$	11.4	\$	15.0	\$ 15.6	4%	49%	\$ 27.2	\$ 42.0	54%

(1) Investment banking fees are substantially composed of underwriting and advisory revenues

INSTITUTIONAL CLIENTS GROUP

REPORTING UNIT REVENUES

(In millions of dollars	, except as otherwise noted)
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	3Q 2021	4Q 2021	1Q 2022	2Q 2022	3Q 2022		ncrease/ ase) from 3Q21	Nine Months 2021	Nine Months 2022	YTD 2022 vs. YTD 2021 Increase/ (Decrease)
Services Net interest income Non-interest revenue	\$ 1,613 1,528	\$ 1,682 1,576	\$ 1,907 1,541	\$ 2,327 1,696	\$ 2,619 1,558	13% (8%)	62% 2%	\$ 4,870 4,411 \$ 9.281	\$ 6,853 4,795	41%
Total Services revenues Net interest income Non-interest revenue Treasury and trade solutions Net interest income Non-interest revenue Securities services	\$ 3,141 \$ 1,389 908 \$ 2,297 \$ 224 620 \$ 844	\$ 3,258 \$ 1,444 960 \$ 2,404 \$ 238 616 \$ 854	\$ 3,448 \$ 1,659 931 \$ 2,590 \$ 248 610 \$ 858	\$ 4,023 \$ 2,026 1,003 \$ 3,029 \$ 301 693 \$ 994	\$ 4,177 \$ 2,232 977 \$ 3,209 \$ 3,209 \$ 387 581 \$ 968	4% 10% (3%) 6% 29% (16%) (3%)	33% 61% 8% 40% 73% (6%) 15%	\$ 9,281 \$ 4,221 2,549 \$ 6,770 \$ 649 1,862 \$ 2,511	\$ 11,648 \$ 5,917 2,911 \$ 8,828 \$ 936 1,884 \$ 2,820	26% 40% 14% 30% 44% 1% 1% 12%
Markets Net interest income Non-interest revenues Total Markets revenues Fixed income markets Equity markets Total Rates and currencies Spread products / other fixed income Total fixed income markets revenues	\$ 1,265 3,122 \$ 4,387 \$ 3,040 1,347 \$ 4,387 \$ 2,112 928 \$ 3,040	\$ 1,250 2,093 \$ 3,343 \$ 2,425 918 \$ 3,343 \$ 1,721 704 \$ 2,425	\$ 1,109 4,717 \$ 5,826 \$ 4,299 1,527 \$ 5,826 \$ 3,231 1,068 \$ 4,299	\$ 1,383 3,937 \$ 5,320 \$ 4,084 1,236 \$ 5,320 \$ 3,277 807 \$ 4,084	\$ 1,228 2,840 \$ 4,068 \$ 3,062 1,006 \$ 4,068 \$ 2,492 570 \$ 3,062	(11%) (28%) (24%) (25%) (19%) (24%) (24%) (24%) (29%) (25%)	(3%) (9%) (7%) 1% (25%) (7%) 18% (39%) 1%	\$ 3,953 10,622 \$ 14,575 \$ 10,497 4,078 \$ 14,575 \$ 7,114 3,383 \$ 10,497	\$ 3,720 11,494 \$ 15,214 \$ 11,445 3,769 \$ 15,214 \$ 9,000 2,445 \$ 11,445	(6%) 8% 4% (8%) 4% 27% (28%) 9%
Banking Net interest income Non-interest revenue Total Banking revenues, including gain/(loss) on loan hedges Investment banking Advisory Equity underwriting Debt underwriting Total investment banking Corporate lending - excluding gain/(loss) on loan hedges ⁽¹⁾ Total Banking revenues (ex-gain/(loss) on loan hedges) ⁽¹⁾ Gain/(loss) on loan hedges ⁽¹⁾ Total Banking revenues including gain/(loss) on loan hedges ⁽¹⁾	\$ 860 1,603 \$ 2,463 \$ 539 468 770 1,777 732 \$ 2,509 (46) \$ 2,463	\$ 836 1,471 \$ 2,307 \$ 571 462 520 1,553 733 \$ 2,286 21 \$ 2,307	\$ 768 1,118 \$ 1,886 \$ 347 185 496 1,028 689 \$ 1,717 169 \$ 1,886	\$ 810 1,266 \$ 2,076 \$ 357 177 271 805 777 \$ 1,582 494 \$ 2,076	\$ 723 500 \$ 1,223 \$ 392 100 139 631 648 \$ 1,279 (56) \$ 1,223	(11%) (61%) (41%) 10% (44%) (49%) (22%) (17%) (19%) NM (41%)	(16%) (69%) (50%) (27%) (82%) (64%) (11%) (49%) (22%) (50%)	\$ 2,408 4,664 \$ 7,072 \$ 1,225 1,787 2,066 5,078 2,155 \$ 7,233 (161] \$ 7,072	\$ 1,096 462 906 2,464 2,114 \$ 4,578 607	(4%) (38%) (27%) (11%) (74%) (56%) (51%) (2%) (37%) NM (27%)
Total ICG revenues, net of interest expense Taxable-equivalent adjustments ⁽²⁾ Total ICG revenues - including taxable-equivalent adjustments ⁽²⁾	\$ 9,991 105 \$ 10,096	\$ 8,908 159 \$ 9,067	\$ 11,160 100 \$ 11,260	\$ 11,419 116 \$ 11,535	\$ 9,468 115 \$ 9,583	(17%) (1%) (17%)	(5%) 10% (5%)	\$ 30,928 400 \$ 31,328	\$ 32,047 331 \$ 32,378	4% (17%) 3%

(1) Credit derivatives are used to economically hedge a portion of the corporate loan portfolio that includes both accrual loans and loans at fair value. Gain/(loss) on loan hedges includes the mark-to-market on the credit derivatives partially offset by the mark-to-market on the loans in the portfolio that are at fair value. Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these hedges are netted against the corporate lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain/(loss) on loan hedges are non-GAAP financial measures.

(2) Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as tax exempt income from municipal bond investments.

NM Not meaningful.

PERSONAL BANKING AND WEALTH MANAGEMENT

(In millions of dollars, except as otherwise noted)

		3Q		4Q		1Q		2Q	3	Q	3Q22 Ir (Decrea	crease/ se) from		Nine Ionths	I	Nine Months	YTD 2022 vs. YTD 2021 Increase/
		2021	_	2021	_	2022	_	2022	20		2Q22	3Q21	,	2021		2022	(Decrease)
Net interest income	\$	5,174	\$	5,322	\$	5,385	\$	5,569	\$ 5	5,836	5%	13%	\$	15,324	\$	16,790	10%
Non-interest revenue		678		463		520		460		351	(24%)	(48%)		2,218		1,331	(40%)
Total revenues, net of interest expense		5,852		5,785		5,905		6,029	6	6,187	3%	6%		17,542		18,121	3%
Total operating expenses		3,624		4,017		3,889		3,985	4	,077	2%	13%		10,593		11,951	13%
Net credit losses on loans		641		568		691		699		723	3%	13%		2,493		2,113	(15%)
Credit reserve build / (release) for loans		(836)		(866)		(1,062)		638		360	(44%)	NM		(3,418)		(64)	98%
Provision for credit losses on unfunded lending commitments		(7)		(3)		(2)		13		19	46%	NM		(13)		30	NM
Provisions for benefits and claims, and other assets		1	_	5		(3)		5		7	40%	NM		10	_	9	(10%)
Provisions for credit losses and for benefits and claims (PBC)		(201)		(296)		(376)		1,355	1	,109	(18%)	NM		(928)	_	2,088	NM
Income (loss) from continuing operations before taxes		2,429		2,064		2,392		689	1	,001	45%	(59%)		7,877		4,082	(48%)
Income taxes (benefits)		533		451		532		136		209	54%	(61%)		1,756		877	(50%)
Income (loss) from continuing operations		1,896		1,613		1,860		553		792	43%	(58%)		6,121		3,205	(48%)
Noncontrolling interests		-		-		-		-		-	-	-	1	-		-	-
Net income (loss)	\$	1,896	\$	1,613	\$	1,860	\$	553	\$	792	43%	(58%)	\$	6,121	\$	3,205	(48%)
EOP assets (in billions)	\$	477	\$	464	\$	476	\$	479	\$	479	-	-					
Average assets (in billions)		474		476		474		474		473	-	-		463		474	2%
Efficiency ratio		62%		69%		66%		66%		66%	0 bps	400 bps		60%		66%	600 bps
Revenue by reporting unit and component																	
Branded cards	\$	2,045	\$	2,073	\$	2,090	\$	2,168	\$ 2	2,258	4%	10%	l s	6,117	\$	6,516	7%
Retail services	•	1,277	•	1,290	•	1,299	•	1,300		,431	10%	12%		3,792	•	4,030	6%
Retail banking		629		624		595		656		642	(2%)	2%		1,882		1,893	1%
U.S. Personal Banking		3,951		3,987		3,984	-	4,124	4	,331	5%	10%		11,791		12,439	5%
Private bank		722	-	688	-	779	-	745		649	(13%)	(10%)		2,255		2,173	(4%)
Wealth at Work		172		177		183		170		182	7%	6%		514		535	4%
Citigold		1,007		933		959		990	1	.025	4%	2%		2,982		2,974	-
Global Wealth Management		1,901		1,798		1,921	-	1,905		,856	(3%)	(2%)		5.751		5,682	(1%)
Total	\$	5,852	\$	5,785	\$	5,905	\$	6,029		5,187	3%	6%	\$	17,542	\$	18,121	3%
Average loans by reporting unit (in billions)																	
U.S. Personal Banking	\$	158	\$	162	\$	161	\$	167	\$	174	4%	10%	\$	158	\$	167	6%
Global Wealth Management		151		150		151		150		151	1%	-		147		151	3%
Total	\$	309	\$	312	\$	312	\$	317	\$	325	3%	5%	\$	305	\$	318	4%
Average deposits by reporting unit (in billions)																	
U.S. Personal Banking	\$	114	\$	114	\$	118	\$	116	\$	115	(1%)	1%	\$	111	\$	117	5%
Global Wealth Management		310		323		329		319		313	(2%)	1%		299		320	7%
Total	\$	424	\$	437	\$	447	\$	435	\$	428	(2%)	1%	\$	410	\$	437	7%

NM Not meaningful.

PERSONAL BANKING AND WEALTH MANAGEMENT

Metrics

		3Q		4Q		1Q		2Q	3Q		crease/ se) from
		2021		2021		2022		2022	2022	2Q22	3Q21
J.S. Personal Banking Key Indicators (in billions of dollars, except as otherwise noted)											
lew account acquisitions (in thousands)											
Branded cards		995		1,069		991		1,069	1,090	2%	10%
Retail services		2,526		3,126		2,178		2,634	2,339	(11%)	(7%)
Credit card spend volume											
Branded cards	\$	106.0	\$	115.2	\$	106.8	\$	121.8	\$ 120.7	(1%)	14%
Retail services		22.7		27.1		21.4		26.1	24.5	(6%)	8%
verage loans ⁽¹⁾											
Branded cards	\$	81.9	\$	84.5	\$	84.0	\$	87.9	\$ 91.8	4%	12%
Retail services		42.4		43.8		44.2		44.8	46.1	3%	9%
OP loans ⁽¹⁾											
Branded cards	\$	82.8	\$	87.9	\$	85.9	\$	91.6	\$ 93.7	2%	13%
Retail services		42.7		46.0		44.1		45.8	46.7	2%	9%
II as a % of average loans ⁽²⁾											
Branded cards		9.00%		8.93%		9.16%		8.86%	8.98%		
Retail services		16.54%		16.55%		16.93%		17.32%	17.45%		
CLs as a % of average loans											
Branded cards		1.73%		1.33%		1.46%		1.50%	1.50%		
Retail services		2.23%		2.10%		2.31%		2.60%	2.71%		
oans 90+ days past due as a % of EOP loans											
Branded cards		0.44%		0.44%		0.47%		0.46%	0.51%		
Retail services		0.99%		1.05%		1.15%		1.16%	1.35%		
pans 30-89 days past due as a % of EOP loans											
Branded cards		0.45%		0.46%		0.49%		0.47%	0.59%		
Retail services		1.10%		1.17%		1.27%		1.27%	1.53%		
verage deposits	\$	114	\$	114	\$	118	\$	116	\$ 115	(1%)	1%
iranches (actual)	•	658	·	658	•	658	•	658	653	(1%)	(1%)
lortgage originations	\$	3.4	\$	3.4	\$	3.1	\$	4.1	\$ 4.2	2%	24%
ilobal Wealth Management Key Indicators (in billions of dollars)											
lient assets	\$	789	\$	814	\$	788	\$	730	\$ 708	(3%)	(10%)
verage loans		151		150		151		150	151	1%	-
verage deposits		310		323		329		319	313	(2%)	1%
.S. mortgage originations		3.8		3.5		3.7		5.3	4.4	(17%)	16%

Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
 Net interest income includes certain fees that are recorded as interest revenue.

LEGACY FRANCHISES⁽¹⁾

(In millions of dollars, except as otherwise noted)

	3Q 2021	:	4Q 2021	1Q 2022		2Q 2022	3Q 2022	3Q22 In (Decreas 2Q22	crease/ se) from 3Q21	N	Nine Ionths 2021	М	Nine onths 2022	YTD 2022 vs. YTD 2021 Increase/ (Decrease)
Net interest income Non-interest revenue ⁽²⁾⁽³⁾ Total revenues, net of interest expense Total operating expenses ⁽³⁾⁽⁴⁾	\$ 1,532 4 1,536 1,748	\$	1,534 659 2,193 2,971	\$ 1,508 423 1,931 2,293	\$	1,474 461 1,935 1,814	\$ 1,385 1,169 2,554 1,845	(6%) NM 32% 2%	(10%) NM 66% 6%	\$	4,716 1,342 6,058 5,288	\$	4,367 2,053 6,420 5,952	(7%) 53% 6% 13%
Net credit losses on loans Credit reserve build / (release) for loans Provision for credit losses on unfunded lending commitments Provisions for credit losses and claims, HTM debt securities and other assets Provisions for credit losses and for benefits and claims (PBC) Income from continuing operations before taxes Income taxes (benefits) Income (loss) from continuing operations Not income (loss) EOP assets (in billions)	\$ 289 (327) 7 (14) (198) 3 (201) (1) (200) 124	\$ \$	216 (118) (9) 23 112 (890) (270) (620) (4) (616) 125	\$ 151 (146) 124 31 (522) (137) (385) (2) (383) 122	\$ \$	133 (28) (3) 19 121 - 15 (15) 2 (17) 108	\$ 100	23% NM 47% 38% NM NM (100%) NM (100%) NM (7%)	(43%) NM NM 65% NM NM NM 100% NM (19%)	\$	1,262 (1,503) (10) 77 (174) 944 333 611 (6) 617	\$	448 (168) 90 78 448 20 104 (84) - (84)	(65%) 89% NM 1% NM (98%) (69%) NM 100% NM
Average assets (in billions) Efficiency ratio	126 114%		123 135%	124 119%		115 94%	103 72%	(10%) (2,200) bps	(18%) (4,200) bps		128 87%		114 93%	(11%) 600 bps
Revenue by reporting unit and component Asia Consumer Mexico Consumer/SBMM Legacy Holdings Assets Total	\$ 330 1,162 44 1,536	\$	948 1,168 77 2,193	\$ 787 1,139 5 1,931	\$	880 1,184 (129) 1,935	 1,372 1,173 9 2,554	56% (1%) NM 32%	NM 1% (80%) 66%	\$ \$	2,457 3,483 118 6,058	\$ \$	3,039 3,496 (115) 6,420	24% - NM 6%
Asia Consumer - Key Indicators (in billions of dollars) EOP loans EOP deposits Average loans NCLs as a % of average loans Loans 90+ days past due as a % of EOP loans Loans 30-89 days past due as a % of EOP loans	\$ 42.9 46.6 46.4 1.10% 0.60% 0.80%	\$	41.1 43.3 42.3 0.96% 0.51% 0.69%	\$ 19.5 17.5 23.1 0.79% 0.28% 0.32%	\$	17.3 17.2 18.2 0.77% 0.29% 0.40%	\$ 13.4 14.6 15.2 1.02% 0.35% 0.47%	(23%) (15%) (16%)	(69%) (69%) (67%)					
Mexico Consumer/SBMM - Key Indicators (in billions of dollars) EOP loans EOP deposits Average loans NCLs as a % of average loans Loans 90+ days past due as a % of EOP loans (Mexico Consumer only) Loans 30-89 days past due as a % of EOP loans (Mexico Consumer only)	\$ 19.4 31.4 19.6 3.70% 1.52% 1.46%	\$	20.0 32.7 19.4 2.72% 1.38% 1.30%	\$ 20.7 33.9 19.6 2.55% 1.32% 1.30%	\$	20.6 35.5 20.5 2.15% 1.29% 1.18%	\$ 20.7 35.8 20.4 2.64% 1.26% 1.23%	- 1% -	7% 14% 4%					
Legacy Holdings Assets - Key Indicators (in billions of dollars) EOP loans	\$ 4.2	\$	3.9	\$ 3.7	\$	3.2	\$ 3.2	-	(24%)					

(1) Legacy Franchises consists of the consumer franchises in 13 markets across Asia and EMEA that Citi intends to exit (Asia Consumer), the consumer, small business & middle-market banking

(Mexico SBMM) operations in Mexico (collectively Mexico Consumer/SBMM); and Legacy Holdings Assets (primarily North America consumer mortgage loans and other legacy assets).

(2) See footnote 2 on page 1.

(3) See footnote 3 on page 1.(4) See footnote 4 on page 1.

CORPORATE / OTHER⁽¹⁾

(In millions of dollars, except as otherwise noted)

	3 20			4Q 2021	1Q 2022		2Q 022	3 20	Q)22	3Q22 In (Decrea 2Q22	crease/ se) from 3Q21	м	Nine onths 2021	N	Nine Ionths 2022	YTD 2022 vs. YTD 2021 Increase/ (Decrease)
Net interest income	\$	247	\$	195	\$	194	\$ 401	\$	772	93%	NM	\$	404	\$	1,367	NM
Non-interest revenue		(179)		(64)		(4)	 (146)		(473)	NM	NM		(65)		(623)	NM
Total revenues, net of interest expense		68		131		190	255		299	17%	NM	1	339		744	NM
Total operating expenses		442		319	:	260	160		286	79%	(35%)		1,056		706	(33%)
Provisions for HTM debt securities and other assets		(1)		-		-	 -		3	NM	NM		(2)		3	NM
Income (loss) from continuing operations before taxes		(373)		(188)		(70)	95		10	(89%)	NM		(715)		35	NM
Income taxes (benefits)		(232)		(44)	(2	262)	(178)		(211)	(19%)	9%		(844)		(651)	23%
Income (loss) from continuing operations		(141)	-	(144)		192	273		221	(19%)	NM		129		686	NM
Income (loss) from discontinued operations, net of taxes ⁽²⁾		(1)		-		(2)	(221)		(6)	97%	NM		7		(229)	NM
Noncontrolling interests		1		-		1	2		6	NM	NM		-		9	NM
Net income (loss)	\$	(143)	\$	(144)	\$	189	\$ 50	\$	209	NM	NM	\$	136	\$	448	NM
EOP assets (in billions)	\$	91	\$	89	\$	92	\$ 94	\$	96	2%	5%					

(1) Includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance-related costs), other corporate expenses and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury Investment activities and discontinued operations.

(2) See footnote 6 on page 1.

AVERAGE BALANCES AND INTEREST RATES⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾

Taxable Equivalent Basis

			Average Volumes	;		lı	nterest				% Average Rate ⁽⁴⁾	
In millions of dollars, except as otherwise noted	30	Q21	2Q22	3Q22 ⁽⁵⁾	 3Q21		2Q22	3	Q22 ⁽⁵⁾	3Q21	2Q22	3Q22 ⁽⁵⁾
Assets												
Deposits with banks	\$	294,160	\$ 227,377	\$ 256,444	\$ 147	\$	658	\$	1,218	0.20%	1.16%	1.88%
Securities borrowed and purchased under resale agreements ⁽⁶⁾		323,183	349,520	361,719	264		805		2,176	0.32%	0.92%	2.39%
Trading account assets ⁽⁷⁾		288,642	275,937	272,996	1,285		1,662		1,991	1.77%	2.42%	2.89%
Investments		498,112	519,582	513,414	1,907		2,387		3,010	1.52%	1.84%	2.33%
Consumer loans		373,216	352,531	356,347	6,567		6,601		7,380	6.98%	7.51%	8.22%
Corporate loans		295,271	304,956	298,371	2,330		2,917		3,430	3.13%	3.84%	4.56%
Total loans (net of unearned income) ⁽⁸⁾		668,487	657,487	654,718	8,897		9,518		10,810	5.28%	5.81%	6.55%
Other interest-earning assets		71,193	121,629	110,619	 196		644		760	1.09%	2.12%	2.73%
Total average interest-earning assets	\$ 2 ,	,143,777	\$ 2,151,532	\$ 2,169,910	\$ 12,696	\$	15,674	\$	19,965	2.35%	2.92%	3.65%
Liabilities												
Deposits ⁽⁹⁾	1	.097.790	1,068,002	1.075.359	730		1,420		3,270	0.26%	0.53%	1.21%
Securities loaned and sold under repurchase agreements ⁽⁶⁾	,	228,947	208,399	207,190	287		655		1,251	0.50%	1.26%	2.40%
Trading account liabilities ⁽⁷⁾		108,703	124,810	128,525	106		137		472	0.39%	0.44%	1.46%
Short-term borrowings and other interest-bearing liabilities		92,716	154,239	154,322	8		268		745	0.03%	0.70%	1.92%
Long-term debt ⁽¹⁰⁾		185,784	168,724	169,329	828		1,186		1,618	1.77%	2.82%	3.79%
Total average interest-bearing liabilities	\$1,	,713,940	\$ 1,724,174	\$ 1,734,725	\$ 1,959	\$	3,666	\$	7,356	0.45%	0.85%	1.68%
Net interest income as a % of average interest-earning assets (NIM) $^{(9)}$					\$ 10,737	\$	12,008	\$	12,609	1.99%	2.24%	2.31%
3Q22 increase (decrease) from:										32 bps	7 bps	

3Q22 increase (decrease) from:

(1) Interest revenue and Net interest income include the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 21%) of \$46 million for 3Q21, \$44 million for 2Q22 and \$46 million for 3Q22

(2) Citigroup average balances and interest rates include both domestic and international operations

(3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable

(4) Average rate percentage is calculated as annualized interest over average volumes.

(5) 3Q22 is preliminary.

(6) Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interes

excludes the impact of ASU 2013-01 (Topic 210).

(7) Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets and trading account liabilities, respectively.

(8) Nonperforming loans are included in the average loan balances

(9) See footnote 1 on page 1.

(10) Excludes hybrid financial instruments with changes in fair value recorded in Principal transactions revenue

EOP LOANS⁽¹⁾⁽²⁾

(In billions of dollars)

	3Q		3Q 4Q				2Q	3Q	3Q22 Increase/ (Decrease) from		
				2021		1Q 2022	 2022	 2022	2Q22	3Q21	
Corporate loans - by region											
North America	\$	127.7	\$	126.7	\$	129.2	\$ 129.9	\$ 125.9	(3%)	(1%)	
EMEA		77.4		75.7		81.2	76.8	71.6	(7%)	(7%)	
Latin America		31.6		32.2		35.9	36.2	35.4	(2%)	12%	
Asia		58.8		56.6		63.0	58.8	55.5	(6%)	(6%)	
Total corporate loans	\$	295.5	\$	291.2	\$	309.3	\$ 301.7	\$ 288.4	(4%)	(2%)	
orporate loans - by reporting unit											
Services	\$	79.8	\$	75.2	\$	86.7	\$ 86.1	\$ 80.8	(6%)	1%	
Markets		17.5		15.1		14.6	12.6	11.7	(7%)	(33%)	
Banking		191.8		194.2		200.9	195.9	188.9	(4%)	(2%)	
Legacy Franchises - Mexico SBMM		6.4		6.7		7.1	7.1	7.0	(1%)	9%	
Total corporate loans	\$	295.5	\$	291.2	\$	309.3	\$ 301.7	\$ 288.4	(4%)	(2%)	
ersonal Banking and Wealth Management											
Branded cards	\$	82.8	\$	87.9	\$	85.9	\$ 91.6	\$ 93.7	2%	13%	
Retail services		42.7		46.0		44.1	45.8	46.7	2%	9%	
Retail banking		33.4		33.0		33.3	35.4	35.8	1%	7%	
U.S. Personal Banking	\$	158.9	\$	166.9	\$	163.3	\$ 172.8	\$ 176.2	2%	11%	
Global Wealth Management		150.3		151.3		150.2	148.8	151.1	2%	1%	
Total	\$	309.2	\$	318.2	\$	313.5	\$ 321.6	\$ 327.3	2%	6%	
egacy Franchises - Consumer											
Asia Consumer ⁽³⁾	\$	42.9	\$	41.1	\$	19.5	\$ 17.3	\$ 13.4	(23%)	(69%)	
Mexico Consumer		13.0		13.3		13.6	13.5	13.7	1%	5%	
Legacy Holdings Assets		4.2		3.9		3.7	3.2	3.2	-	(24%)	
Total	\$	60.1	\$	58.3	\$	36.8	\$ 34.0	\$ 30.3	(11%)	(50%)	
otal consumer loans	\$	369.3	\$	376.5	\$	350.3	\$ 355.6	\$ 357.6	1%	(3%)	
otal loans	\$	664.8	\$	667.8	\$	659.7	\$ 657.3	\$ 646.0	(2%)	(3%)	

Corporate loans include loans managed by ICG and Legacy Franchises-Mexico SBMM.
 Consumer loans include loans managed by PBWM and Legacy Franchises (other than Mexico Small Business & Middle-Market Banking (Mexico SBMM) loans).
 Asia Consumer includes loans of certain EMEA countries for all periods presented.

NM Not meaningful.

DEPOSITS

(In billions of dollars)

	 3Q 2021	 4Q 2021	 1Q 2022	 2Q 2022	 3Q 2022		crease/ se) from <u>3Q21</u>
ICG by region							
North America	\$ 408.0	\$ 382.8	\$ 390.5	\$ 404.3	\$ 391.0	(3%)	(4%)
EMEA	200.3	193.1	208.6	210.7	197.7	(6%)	(1%)
Latin America	38.8	37.7	38.9	37.7	35.5	(6%)	(9%)
Asia	185.5	175.8	187.5	176.0	172.7	(2%)	(7%)
Total	\$ 832.6	\$ 789.4	\$ 825.5	\$ 828.7	\$ 796.9	(4%)	(4%)
ICG by reporting unit							
Treasury and trade solutions	\$ 667.8	\$ 627.9	\$ 657.5	\$ 663.5	\$ 647.1	(2%)	(3%)
Securities services	136.7	133.8	138.7	136.3	127.8	(6%)	(7%)
Services	\$ 804.5	\$ 761.7	\$ 796.2	\$ 799.8	\$ 774.9	(3%)	(4%)
Markets	26.7	26.4	27.8	27.7	20.5	(26%)	(23%)
Banking	1.4	1.3	1.5	1.2	1.5	25%	7%
Total	\$ 832.6	\$ 789.4	\$ 825.5	\$ 828.7	\$ 796.9	(4%)	(4%)
Personal Banking and Wealth Management							
U.S. Personal Banking	\$ 113.5	\$ 116.8	\$ 119.5	\$ 115.7	\$ 115.2	-	1%
Global Wealth Management	316.5	329.2	332.1	311.9	312.1	-	(1%)
Total	\$ 430.0	\$ 446.0	\$ 451.6	\$ 427.6	\$ 427.3	-	(1%)
Legacy Franchises							
Asia Consumer ⁽¹⁾	\$ 46.6	\$ 43.3	\$ 17.5	\$ 17.2	\$ 14.6	(15%)	(69%)
Mexico Consumer/SBMM	31.4	32.7	33.9	35.5	35.8	`1% ´	14%
Legacy Holdings Assets	-	-	-	-	-	-	-
Total	\$ 78.0	\$ 76.0	\$ 51.4	\$ 52.7	\$ 50.4	(4%)	(35%)
Corporate/Other	6.9	5.8	5.2	12.8	31.9	NM	NM
Total deposits - EOP	\$ 1,347.5	\$ 1,317.2	\$ 1,333.7	\$ 1,321.8	\$ 1,306.5	(1%)	(3%)
Total deposits - average	\$ 1,343.0	\$ 1,370.3	\$ 1,334.3	\$ 1,322.5	\$ 1,315.9	-	(2%)

(1) Asia Consumer includes deposits of certain EMEA countries for all periods presented.

ALLOWANCE FOR CREDIT LOSSES (ACL) ROLLFORWARD

(In millions of dollars, except for ratios)

	Balance			в	uilde	/ (releases				EV	2021	Balance		Builds /	(rologo	(ac)			VT	0 2022	 alance	ACLL/EOP Loans
	12/31/20	1Q21	2	2Q21		3Q21	4Q21	FY	2021		Other	12/31/21	1Q22	Q22		222	ΥT	D 2022		Other	9/30/22	9/30/22
Allowance for credit losses on loans (ACLL) ICG Legacy Franchises corporate (Mexico SBMM)	\$ 4,356 420	\$ (1,103) (124)	\$	(812) (51)	\$	14 (61)	\$ (192) (1)	\$	(2,093) (237)	\$	(22) (9)	\$ 2,241 174	\$ 596 5	\$ (76) (3)	\$	75 (34)	\$	595 (32)	\$	(31) 1	\$ 2,805 143	
Total corporate ACLL	\$ 4,776	\$ (1,227)	\$	(863)	\$	(47)	\$ (193)	\$	(2,330)	\$	(31)	\$ 2,415	\$ 601	\$ (79)	\$	41	\$	563	\$	(30)	\$ 2,948	1.04%
U.S. Cards Retail banking and Global Wealth Management	\$ 14,665 1,643	\$ (1,301) (241)	\$	(840) (200)	\$	(763) (73)	\$ (921) 55	\$	(3,825) (459)	\$	- (3)	\$ 10,840 1,181	\$ (1,009) (53)	\$ 447 191	\$	303 57	\$	(259) 195	\$	(2) (7)	\$ 10,579 1,369	7.53%
Total PBWM Legacy Franchises - consumer	\$ 16,308 3,872	\$ (1,542) (458)	\$	(1,040) (543)	\$	(836) (266)	\$ (866) (117)	\$	(4,284) (1,384)	\$	(3) (469)	\$ 12,021 2,019	\$ (1,062) (151)	\$ 638 (25)	\$	360 40	\$	(64) (136)	\$	(9) (470)	\$ 11,948 1,413	
Total consumer ACLL	\$ 20,180	\$ (2,000)	\$	(1,583)	\$	(1,102)	\$ (983)	\$	(5,668)	\$	(472)	\$ 14,040	\$ (1,213)	\$ 613	\$	400	\$	(200)	\$	(479)	\$ 13,361	3.74%
Total ACLL	\$ 24,956	\$ (3,227)	\$	(2,446)	\$	(1,149)	\$ (1,176)	\$	(7,998)	\$	(503)	\$ 16,455	\$ (612)	\$ 534	\$	441	\$	363	\$	(509)	\$ 16,309	2.54%
Allowance for credit losses on unfunded lending commitments (ACLUC)	2,655	(626)		44		(13)	(193)		(788)		4	1,871	474	(159)		(71)		244		(26)	2,089	
Total ACLL and ACLUC (EOP)	27,611											18,326									18,398	
Other ⁽¹⁾	146	1		1		(13)	 11		-		2	148	 (6)	 27		83		104		4	256	
Total allowance for credit losses (ACL)	\$ 27,757	\$ (3,852)	\$	(2,401)	\$	(1,175)	\$ (1,358)	\$	(8,786)	\$	(497)	\$ 18,474	\$ (144)	\$ 402	\$	453	\$	711	\$	(531)	\$ 18,654	

(1) Includes ACL on HTM securities and Other assets.

ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS

Page 1 (In millions of dollars)

					3Q22 Increase/	Nine	Nine	YTD 2022 vs.
	3Q	4Q 1Q	2Q	3Q	(Decrease) from	Months	Months	YTD 2022 VS. YTD 2021 Increase/
		2021 2022	2022	2022	2Q22 3Q2		2022	(Decrease)
Total Citigroup								
Allowance for credit losses on loans (ACLL) at beginning of period Gross credit (losses) on loans	\$ 19,238 \$ (1,389)	17,715 \$ 16,45 (1,279) (1,240		\$ 15,952 (1,237)	4% (17° (2%) 11°	· · ·	\$ 16,455 (3,689)	32%
Gross recoveries on loans	(1,369) 428	413 368		350	(3%) (18		(3,089)	(24%)
Net credit (losses) / recoveries on loans (NCLs)	(961)	(866) (872		(887)	4% (8%	(4,029)	(2,609)	(35%)
Replenishment of NCLs Net reserve builds / (releases) for loans	961	866 872		887	4% (8% (17%) NN		2,609 363	(35%) NM
Provision for credit losses on loans (PCLL)	(1,149) (188)	(1,176) (612 (310) 260		441 1,328	(17%) NM (4%) NM			NM
Other, net ⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾⁽⁶⁾	(374)	(84) (450		(84)	NM 78		(509)	
ACLL at end of period (a)	\$ 17,715 \$	16,455 \$ 15,393	\$ 15,952	\$ 16,309	2% (8%	b) \$ 17,715	\$ 16,309	
Allowance for credit losses on unfunded lending								
commitments (ACLUC) ⁽⁷⁾ (a)	\$ 2,063 \$	1,871 \$ 2,343	\$ 2,193	\$ 2,089	(5%) 19	\$ 2,063	\$ 2,089	
Provision (release) for credit losses on unfunded lending commitments	\$ (13) \$	(193) \$ 474	\$ (159)	\$ (71)	55% NM	1 \$ (595)	\$ 244	
Fotal allowance for credit losses on loans, leases and unfunded lending commitments [sum of (a)]	<u>\$ 19,778 </u> \$	18,326 \$ 17,73	<u>\$ 18,145</u>	\$ 18,398	1% (7%	o) \$ 19,778	\$ 18,398	
Total ACLL as a percentage of total loans ⁽⁸⁾	2.69%	2.49% 2.35	6 2.44%	2.54%				
<u>Consumer</u>								
ACLL at beginning of period	\$ 16,566 \$	15,105 \$ 14,040	\$ 12,368	\$ 12,983	5% (22)	6) \$ 20,180	\$ 14,040	
NCLs	(922)	(781) (84		(881)	7% (4%		(2,549)	(32%)
Replenishment of NCLs	922	781 84		881	7% (4%		2,549	(32%) 96%
Net reserve builds / (releases) for loans Provision for credit losses on loans (PCLL)	(1,102) (180)	(983) (1,213 (202) (372		400	(35%) NM (11%) NM		(200) 2,349	96% NM
Other, net ⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾⁽⁵⁾⁽⁶⁾	(359)	(82) (459		(22)	NM 94		(479)	(23%)
ACLL at end of period (b)	\$ 15,105 \$	14,040 \$ 12,368	\$ 12,983	\$ 13,361	3% (12)	6) \$ 15,105	\$ 13,361	
Consumer ACLUC ⁽⁷⁾ (b)	\$ 35 \$	29 \$ 139	\$ 165	\$ 143	(13%) NM	1 \$ 35	\$ 143	
Provision (release) for credit losses on unfunded lending commitments	<u>\$ (9)</u>	(5) \$ 109	<u>\$ 19</u>	\$ (8)	NM 119	% \$ (23)	\$ 120	
Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (b)]	\$ 15.140 \$	14.060 \$ 12.60	'\$ 13.148	¢ 42 504	3% (11)	6) \$ 15,140	\$ 13,504	
		14,069 \$ 12,50		\$ 13,504	376 (11	6) \$ 15,140	\$ 13,504	
Consumer ACLL as a percentage of total consumer loans	4.09%	3.73% 3.539	6 3.65%	3.74%				
Corporate					(00)			
ACLL at beginning of period ICLs	\$ 2,672 \$ (39)	2,610 \$ 2,419 (85) (37		\$ 2,969 (6)	(2%) 11 ⁰ (74%) (85 ⁰	1	\$ 2,415 (60)	(80%)
Replenishment of NCLs	39	85 3		6	(74%) (85		60	(80%)
Net reserve builds / (releases) for loans	(47)	(193) 60'		41	NM NM			NM
Provision for credit losses on loans (PCLL) Other, net ⁽¹⁾	(8) (15)	(108) 632 (2) 9	()	47 (62)	NM NM		623 (30)	NM
ACLL at end of period (c)	\$ 2,610 \$	2,415 \$ 3,02		\$ 2,948	(1%) 139		\$ 2,948	
Corporate ACLUC ⁽⁷⁾ (c)	\$ 2,028 \$	1,842 \$ 2,204	\$ 2,028	\$ 1,946	(4%) (4%	o) \$ 2,028	\$ 1,946	
Provision (release) for credit losses on unfunded lending commitments	<u>\$ (4)</u>	(188) \$ 36	<u>\$ (178)</u>	\$ (63)	65% NM	1 \$ (572)	\$ 124	
otal allowance for credit losses on loans, leases and	\$ 4,638 \$	4,257 \$ 5,229	\$ 4,997	\$ 4,894	(2%) 6%	\$ 4,638	\$ 4,894	
unfunded lending commitments [sum of (c)]	ə 4,030 ə	4,201 Ø 0,22	v ⊅ 4,997	φ 4,004	(2/0) 0/	, γ - ,050	φ -,00+	

Footnotes to this table are on the following page (page 16).

The following footnotes relate to the table on the preceding page (page 15):

- (1) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
- (2) 3Q21 includes an approximate \$280 million reclass related to the announced sale of Citi's consumer banking operations in Australia. The ACLL was reclassified to Other assets during 3Q21. 3Q21 consumer also includes a decrease of approximately \$80 million related to FX translation.
- (3) 4Q21 includes an approximate \$90 million reclass related to the announced sale of Citi's consumer banking operations in the Philippines. The ACLL was reclassified to Other assets during 4Q21. 4Q21 consumer also includes a decrease of approximately \$6 million related to FX translation.
- (4) 1Q22 includes an approximate \$350 million reclass related to the announced sales of Citi's consumer banking businesses in Thailand, India, Malaysia, Taiwan, Indonesia, Bahrain, and Vietnam. The ACLL was reclassified to Other assets during 1Q22. 1Q22 consumer also includes a decrease of approximately \$100 million related to FX translation.
- (5) 2Q22 primarily relates to FX translation.
- (6) 3Q22 primarily relates to FX translation.
- (7) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (8) September 30, 2021, December 31, 2021, March 31, 2022, June 30, 2022 and September 30, 2022 exclude \$7.2 billion, \$6.1 billion, \$5.7 billion, \$4.5 billion, and \$3.9 billion respectively, of loans that are carried at fair value.

NON-ACCRUAL ASSETS

(In millions of dollars)

		3Q 2021		4Q 2021		1Q 2022		2Q 2022		3Q 2022	3Q22 In (Decrea 2Q22	
Corporate non-accrual loans by region ⁽¹⁾ North America EMEA Latin America Asia Total	\$ \$	923 407 679 110 2,119	\$ \$	510 367 568 108 1,553	\$	462 688 631 85 1,866	\$ \$	304 712 563 76 1,655	\$ \$	276 598 555 56 1,485	(9%) (16%) (1%) (26%) (10%)	(70%) 47% (18%) (49%) (30%)
Corporate non-accrual loans ⁽¹⁾ Banking Services Markets Mexico SBMM Total	\$ \$	1,739 74 13 293 2,119	\$ \$	1,239 70 12 232 1,553	\$ \$	1,323 297 13 233 1,866	\$ \$	1,015 353 11 276 1,655	\$ \$	1,085 185 - 215 1,485	7% (48%) (100%) (22%) (10%)	(38%) NM (100%) (27%) (30%)
Consumer non-accrual loans ⁽¹⁾ U.S. Personal Banking and Global Wealth Management Asia Consumer ⁽²⁾ Mexico Consumer Legacy Holdings Assets - Consumer Total	\$ \$	637 259 549 425 1,870	\$ \$	680 209 524 413 1,826	\$ \$	586 38 512 <u>381</u> 1,517	\$	536 34 493 317 1,380	\$ \$	585 30 486 <u>300</u> 1,401	9% (12%) (1%) (5%) 2%	(8%) (88%) (11%) (29%) (25%)
Total non-accrual loans (NAL) Other real estate owned (OREO) ⁽³⁾	<u>\$</u> \$	<u>3,989</u> 21	<u>\$</u> \$	<u>3,379</u> 27	\$ \$	<u>3,383</u> 26	\$ \$	<u>3,035</u> 13	\$ \$	<u>2,886</u> 16	(5%) 23%	(28%) (24%)
NAL as a percentage of total loans ACLL as a percentage of NAL		0.60% 444%		0.51% 487%		0.51% 455%		0.46% 526%		0.45% 565%		

(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for consumer loans: consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual doen disclosures do not include credit card loans. The balances above represent non-accrual ans within *Consumer Loans and Corporate Loans on the Consolidated Balance Sheet*.

(2) Asia Consumer includes balances for certain EMEA countries for all periods presented.

(3) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.

NM Not meaningful.

CITIGROUP CET1 CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS, TANGIBLE COMMON EQUITY, BOOK VALUE

PER SHARE AND TANGIBLE BOOK VALUE PER SHARE

(In millions of dollars or shares, except per share amounts and ratios)

Add: 136 143 126 129 Add: 136 143 126 129 Add: CCL transition provision [®] 3.389 3.028 2.271 2.271 Less: Accumulative unrealized gains (losses) on cash flow hedges, net of tax 663 101 (1.440) (2.106) (0 CCL transition provision [®] 2.271 2.271 2.271 (1.440) (2.106) (0 Cumulative unrealized gains (losses) on cash flow hedges, net of tax 663 101 (1.440) (2.106) (0 Commutative unrealized gains (losses) on cash flow hedges, net of tax (1.317) (896) 20.120 19.504 1 Intrangble assets: 10.897 10.897 10.101 11.679 1 Identification plan net assets other than motage servicing rights 10.897 11.270 11.70 11.77 11.701 11.679 1 Common Equity Tier 1 Captal (CET1) \$ 149.631 \$ 149.631 \$ 143.749 \$ 144.893 \$ 14 Common Equity Tier 1 Captal (CET1) \$ 149.631 <td< th=""><th>Common Equity Tier 1 Capital Ratio and Components⁽¹⁾</th><th></th><th>tember 30, 2021⁽²⁾</th><th>De</th><th>cember 31, 2021⁽²⁾</th><th>I</th><th>March 31, 2022⁽²⁾</th><th></th><th>June 30, 2022</th><th></th><th>tember 30, 2022⁽³⁾</th></td<>	Common Equity Tier 1 Capital Ratio and Components ⁽¹⁾		tember 30, 2021 ⁽²⁾	De	cember 31, 2021 ⁽²⁾	I	March 31, 2022 ⁽²⁾		June 30, 2022		tember 30, 2022 ⁽³⁾
Add:	Add: qualifying noncontrolling interests	\$		\$		\$		\$		\$	179,696 113
CECL transition provision ⁽⁶⁾ 3,389 3,028 2,271 2,271 Less: Accumulated net unrealized gains (losses) on cash flow hedges, net of tax 663 101 (1,440) (2,106) (0) Comunated unrealized tagains (losses) on cash flow hedges, net of tax (1,317) (896) 27 2,145 Inhangble assets: (1,317) (896) 20 19,504 1 Comunated unrealized tagains (losses) on cash flow hedges, net of tax (1,317) (896) 20,120 19,504 1 Inhangble assets: (1,317) (896) 2,080 3,098 3,609 2,038 Defined hend presses of bert flam mortgage servicing rights 3,089 3,000 3,088 3,599 2,038 Defined hend presses of bert flam net assets: 10,897 11,270 11,701 11,679 1 Common Equity Tier 1 Capital (CET1) \$ 149,631 \$ 149,305 \$ 143,749 \$ 144,893 \$ 14 Common Equity Tier 1 Capital (CET1) ¹⁰ \$ 149,631 \$ 149,305 \$ 143,749 \$ 144,893 \$ 14 Supplementary Leverage Ra											
Accumulate dret unrealized gains (losses) on cash flow hedges, net of tax 663 101 (1,440) (2,106) (0 Cumulate unrealized tag infoss) related to changes in first value of financial (1,317) (896) 27 2,145 Intabilities attributable to own creditworthiness, net of tax (1,317) (896) 20,619 20,120 19,504 11 Consultive attributable to own creditworthiness, net of tax (1,317) (896) 20,619 20,120 19,504 11 Consultive attributable to own creditworthiness, net of tax (1,317) (896) 2,038 3,699 2,038 2,038 2,038 2,038 2,038 2,038 11,679 11,679 11,679 11,679 11,679 11,679 11,679 11,679 11,679 11,879 148,483 \$ 149,305 \$ 144,749 \$ 144,893 \$ 14,833 \$ 149,305 \$ 149,305 \$ 149,305 \$ 144,893 \$ 11,90% 11,86% 11,36% 11,36% 11,90% 11,90% 11,90% 11,90% 11,90% 11,90% 11,90% 11,90% 11,90% 11,90%	CECL transition provision ⁽⁵⁾		3,389		3,028		2,271		2,271		2,271
Isabilities attributable to "own creditworthiness, net" of tax. (1,317) (896) 27 2,145 Intragible assets: Coodwill, net of related deferred tax liabilities (DTLs) ⁽⁹⁾ 20,689 20,619 20,120 19,504 1 Identifiable intangible assets other than mortgage servicing rights 3,899 3,800 3,698 3,599 Deferred tax seets (DTAs assets; other other DTAs, creatin and general business credit carry-forwards 10,897 11,270 11,701 11,677 788 Common stock investments and MSRs ⁽⁹⁾ - - 1,157 788 789 Common Equity Tier 1 Capital (CET1) \$ 149,631 \$ 149,631 \$ 149,635 \$ 143,749 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,893 \$ 144,493 \$ 144,893 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493 \$ 144,493<	Accumulated net unrealized gains (losses) on cash flow hedges, net of tax		663		101		(1,440)		(2,106)		(2,869)
Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁶⁾ 20,619 20,619 20,120 19,504 1 Identifiable intangible assets other humortgage servicing rights 3,899 3,800 3,688 3,599 Defined benefit pension plan net operating loss, foreign tax credit 2,068 2,080 2,230 2,038 Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit 10,897 11,270 11,701 11,679 1 and general business credit carry-forwards 10,897 11,270 11,701 11,679 1 common stock investments and MSR ⁸⁰ - - - - - 1,167 798 common Equity Tier 1 Capital (CET1) \$ 149,631 \$ 149,631 \$ 143,749 \$ 144,893 \$ 14 site-Weighted Assets (RVA) ⁽⁶⁾ \$ 1,271 20,268 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 2,967,764 \$	liabilities attributable to own creditworthiness, net of tax		(1,317)		(896)		27		2,145		3,211
Defined banefit pension plan net assets: other 2,068 2,080 2,230 2,038 Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards 10,897 11,270 11,701 11,679 1 Excess over 10% / 15% limitations for other DTAs, certain common sock investments and MSR ^{®®} - - 1,157 798 ommon Equity Tier 1 Capital (CET1) \$ 149,631 \$ 149,035 \$ 143,749 \$ 144,893 \$ 1.217,459 \$ 1.126 isk-Weighted Assets (RWA) ⁽⁶⁾ \$ 1.228,316 \$ 1.219,175 \$ 1.263,298 \$ 1.217,459 \$ 1.186 ommon Equity Tier 1 Capital ratio (CET1/RWA) 11.65% 12.25% 11.38% 144,893 \$ 1.44 outpetmentary Leverage Ratio and Components *	Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁶⁾		20,689		20,619		20,120		19,504		18,796
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards 10,897 11,270 11,701 11,679 1 common stock investments and MSRs ^(b) - - 1,157 798 - - 1,157 798 - - - 1,157 798 - - - 1,157 798 - - - - 1,157 798 - - - 1,157 798 - - - 1,157 798 - - - 1,157 798 - - - 1,157 798 - - - - 1,157 798 -			3,899		3,800		3,698		3,599		3,492
and general business credit carry-forwards 10,897 11,270 11,701 11,679 11 Excess over 10% / 15% limitations for other DTAs, certain common stock investments and MSRs ⁸⁰ - - - 1,157 798 ommon Stock investments and MSRs ⁸⁰ \$ 149,031 \$ 149,035 \$ 143,749 \$ 144,893 \$ 1 isk-Weighted Assets (RWA) ^[5] \$ 1284,316 \$ 1.219,175 \$ 1.263,298 \$ 1.217,459 \$ 1,167 1			2,068		2,080		2,230		2,038		1,931
common stock investments and MSRs ⁽⁸⁾ - - - 1,157 798 ommon Equity Tier 1 Capital (CET1) \$ 149,631 \$ 149,305 \$ 143,749 \$ 144,893 \$ 1 isk-Weighted Assets (RWA) ⁽⁶⁾ \$ 1,284,316 \$ 1,219,175 \$ 1,263,298 \$ 1,217,459 \$ 1,165 upplementary Leverage Ratio and Components 11.65% 12.25% 11.38% 11.90% - 1.167 T - - - - - - - - - - - -	and general business credit carry-forwards		10,897		11,270		11,701		11,679		11,690
sk-Weighted Assets (RWA) ⁽⁵⁾ \$ 1.243.316 \$ 1.219.175 \$ 1.263.298 \$ 1.217.459 \$ 1.18 upplementary Leverage Ratio and Components 11.65% 12.25% 11.38% 11.90% 11.90% upplementary Leverage Ratio and Components \$ 149,631 \$ 149,631 \$ 149,035 \$ 143,749 \$ 144,893 \$ 14 upplementary Leverage Ratio and Components \$ 149,631 \$ 149,631 \$ 143,749 \$ 144,893 \$ 14 upplementary Leverage Ratio and Components \$ 149,631 \$ 149,631 \$ 143,749 \$ 144,893 \$ 14 upplementary Leverage Ratio and Components \$ 149,631 \$ 149,631 \$ 143,749 \$ 144,893 \$ 14 upplementary Leverage Ratio (TCC) (CET1 + AT1) \$ 168,902 \$ 169,568 \$ 164,015 \$ 165,159 \$ 16 upplementary Leverage ratio (T1C/TLE) \$ 2,997,764 \$ 2,939,533 \$ 2,935,289 \$ 2,88 upplementary Leverage ratio (T1C/TLE) \$ 182,880 \$ 182,977 \$ 178,714 \$ 180,019 \$ 17 upplementary Leverage ratio (T1C/TLE) \$ 182,880 \$ 182,977 \$ 178,714 \$ 180,019 \$ 17 upplementary Leverage ratio (T1C/TLE) \$ 182,88			-		-		1,157		798		1,261
Demmon Equity Tier 1 Capital ratio (CET1/RWA) 11.65% 12.25% 11.38% 11.90% upplementary Leverage Ratio and Components Dommon Equity Tier 1 Capital (CET1) ⁵⁰ \$ 149,631 149,035 \$ 143,749 \$ 144,893 \$ 14 didtional Tier 1 Capital (AT1) ⁷¹ 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 20,266 2,910,505 \$ 168,902 \$ 166,159 \$ 165,159 \$ 165,159 \$ 165,159 \$ 165,159 \$ 165,159 \$ 165,159 \$ 165,169 \$ 165,159 \$ 165,169 \$ 5,80% 5,83% \$ 2,937,764 \$ 2,939,533 \$ 2,935,289 \$ 2,88 \$ 2,931,1030 \$ 2,157	ommon Equity Tier 1 Capital (CET1)	\$	149,631	\$	149,305	\$	143,749	\$	144,893	\$	144,568
upplementary Leverage Ratio and Components pormmon Equity Tier 1 Capital (CET1) ⁶) \$ 149,631 \$ 149,305 \$ 143,749 \$ 144,893 \$ 14 diditional Tier 1 Capital (AT1) ⁷⁷⁾ $19,271$ $20,263$ $20,266$ $20,263$ $20,926,55$ $20,92,57$ $20,92,57$ $20,92,57$ $20,92,57$ <td< td=""><td>sk-Weighted Assets (RWA)⁽⁵⁾</td><td>\$</td><td>1,284,316</td><td>\$</td><td>1,219,175</td><td>\$</td><td>1,263,298</td><td>\$</td><td>1,217,459</td><td>\$</td><td>1,189,800</td></td<>	sk-Weighted Assets (RWA) ⁽⁵⁾	\$	1,284,316	\$	1,219,175	\$	1,263,298	\$	1,217,459	\$	1,189,800
ommon Equity Tier 1 Capital (CET1) ⁽⁵⁾ \$ 149,631 \$ 149,631 \$ 143,749 \$ 144,893 \$ 14 dditional Tier 1 Capital (AT1) ⁽⁷⁾ 19,271 20,263 20,266 <td>ommon Equity Tier 1 Capital ratio (CET1/RWA)</td> <td></td> <td>11.65%</td> <td></td> <td>12.25%</td> <td></td> <td>11.38%</td> <td></td> <td>11.90%</td> <td></td> <td>12.2%</td>	ommon Equity Tier 1 Capital ratio (CET1/RWA)		11.65%		12.25%		11.38%		11.90%		12.2%
$\frac{1}{2} \frac{1}{2} \frac{1}$	upplementary Leverage Ratio and Components										
dditional Tier 1 Capital (AT1) ⁽⁷⁾ 19,271 20,263 20,266 20,266 2 otal Tier 1 Capital (T1C) (CET1 + AT1) \$ 168,902 \$ 169,568 \$ 164,015 \$ 165,159 \$ 16 otal Leverage Exposure (TLE) ⁽⁵⁾ \$ 2,911,050 \$ 2,957,764 \$ 2,939,533 \$ 2,935,289 \$ 2,88 upplementary Leverage ratio (T1C/TLE) \$ 5.80% \$ 5.73% \$ 5.58% \$ 5.63% angible Common Equity, Book Value and Tangible Book Value Per Share \$ 182,880 \$ 182,977 \$ 178,714 \$ 180,019 \$ 17 ses: Goodwill 21,573 21,299 19,865 19,597 1 Intangible assets (other than MSRs) codwill and identifiable intangible assets (other than MSRs) related to assets HFS 257 510 1,384 1,081 angible common equity (TCE) \$ 156,906 \$ 157,077 \$ 153,463 \$ 155,415 \$ 15 sommon shares outstanding (CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$ 92.95	common Equity Tier 1 Capital (CET1 ⁽⁵⁾	\$	149 631	\$	149 305	\$	143 749	s	144 893	\$	144,568
btal Tier 1 Capital (T1C) (CET1 + AT1) \$ 168,902 \$ 169,568 \$ 164,015 \$ 165,159 \$ 16 btal Leverage Exposure (TLE) ⁽⁵⁾ \$ 2,937,533 \$ 2,935,289 \$ 2,88 upplementary Leverage ratio (T1C/TLE) \$ 5.80% \$ 5.73% \$ 5.58% \$ 2,935,289 \$ 2,88 angible Common Equity, Book Value and Tangible Book Value Per Share \$ 182,880 \$ 182,977 \$ 178,714 \$ 180,019 \$ 17 ses: Goodwill 21,573 21,299 19,865 19,597 1 Intangible assets (other than MSRs) Codewill and identifiable intangible assets (other than MSRs) related to assets HFS 227 510 1,384 1,081 angible common equity (TCE) \$ 156,906 \$ 157,077 \$ 153,463 \$ 155,415 \$ 15 ommon shares outstanding (CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$ 19,295		Ŷ	-	Ŷ	-	Ť		Ŷ	-	Ŷ	20,265
in the transmission of transmissing transmission of transmission of transmi		\$		\$		\$		\$		\$	164,833
angible Common Equity, Book Value and Tangible Book Value Per Share pommon stockholders' equity \$ 182,880 \$ 182,977 \$ 178,714 \$ 180,019 \$ 17 pommon stockholders' equity \$ 182,880 \$ 182,977 \$ 178,714 \$ 180,019 \$ 17 press: Goodwill 21,573 21,299 19,865 19,597 1 Intangible assets (other than MSRs) Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS 257 510 1,384 1,081 angible common equity (TCE) \$ 156,906 \$ 157,077 \$ 153,463 \$ 155,415 \$ 15 pommon shares outstanding (CSO) 1,984.3 1,984.4 1,941.9 1,936.7 1, pok value per share (common equity/CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$	otal Leverage Exposure (TLE) ⁽⁵⁾	\$	2,911,050	\$	2,957,764	\$	2,939,533	\$	2,935,289	\$	2,888,592
ommon stockholders' equity \$ 182,880 \$ 182,977 \$ 178,714 \$ 180,019 \$ 17 ess: Goodwill 21,573 21,299 19,865 19,597 1 Intangible assets (other than MSRs) 4,144 4,001 4,002 3,926 Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS 257 510 1,384 1,081 angible common equity (TCE) \$ 156,906 \$ 157,077 \$ 153,463 \$ 155,415 \$ 15 ownon shares outstanding (CSO) 1,984.3 1,984.4 1,941.9 1,936.7 1, ook value per share (common equity/CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$	upplementary Leverage ratio (T1C/TLE)		5.80%		5.73%		5.58%		5.63%		5.7%
ess: 21,573 21,299 19,865 19,597 1 Intangible assets (other than MSRs) 4,144 4,091 4,002 3,926 Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS 257 510 1,384 1,081 angible common equity (TCE) \$ 156,906 \$ 157,077 \$ 153,463 \$ 155,415 \$ 15 common shares outstanding (CSO) 1,984.3 1,984.4 1,941.9 1,936.7 1, look value per share (common equity/CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$	angible Common Equity, Book Value and Tangible Book Value Per Share										
Intangible assets (other than MSRs) 4,144 4,091 4,002 3,926 Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS 257 510 1,384 1,081 angible common equity (TCE) \$ 156,906 \$ 157,077 \$ 153,463 \$ 155,415 \$ 15 common shares outstanding (CSO) 1,984.3 1,984.4 1,941.9 1,936.7 1, iook value per share (common equity/CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$		\$	182,880	\$	182,977	\$	178,714	\$	180,019	\$	179,565
Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS 257 510 1,384 1,081 angible common equity (TCE) \$ 156,906 \$ 157,077 \$ 153,463 \$ 155,415 \$ 15 ommon shares outstanding (CSO) 1,984.3 1,984.4 1,941.9 1,936.7 1, ook value per share (common equity/CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$	Goodwill		21,573								19,326
angible common equity (TCE) \$ 156,906 \$ 157,077 \$ 153,463 \$ 155,415 \$ 15 ommon shares outstanding (CSO) 1,984.3 1,984.4 1,941.9 1,936.7 1, ook value per share (common equity/CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$											3,838
ommon shares outstanding (CSO) 1,984.3 1,984.4 1,941.9 1,936.7 1, ook value per share (common equity/CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$	- · · · · · ·	\$		\$		¢		\$		¢	794 155,607
sock value per share (common equity/CSO) \$ 92.16 \$ 92.21 \$ 92.03 \$ 92.95 \$		φ		Ψ		Ψ		Ψ		Ψ	1,936.9
		\$		\$		\$		\$		\$	92.71
	angible book value per share (TCE/CSO)	\$	79.07	\$	79.16	\$	79.03	\$	80.25	\$	80.34

(1) See footnote 8 on page 1.

(2) See footnote 5 on page 3.

(3) 3Q22 is preliminary.

(4) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.

(5) See footnote 9 on page 1.

(6) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

(7) Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.

(8) Assets subject to 10%/15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated

financial institutions. As of March 31, 2022, June 30, 2022 and September 30, 2022, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation.