citigroup

CITIGROUP - QUARTERLY FINANCIAL DATA SUPPLEMENT

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CITIGROUP -- FINANCIAL SUMMARY

(In millions of dollars, except per share amounts)



Citigroup, the preeminent global financial services company which has more than 200 million customer accounts and does business in more than 100 countries, provides consumers, corporations, governments and institutions a complete range of financial products and services.

		1Q 2003		2Q 2003		3Q 2003		4Q 2003		1Q 2004		2Q 2004		3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	YTD 3Q 2003		YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Net Income	\$	4,103	\$	4,299	\$	4,691	\$	4,760	\$	5,273	\$	1,144	\$	5,308	13%	<u>\$ 13,</u>	093	\$ 11,725	(10%)
Basic Earnings Per Share	\$	0.80	\$	0.84	\$	0.92	\$	0.93	\$	1.03	\$	0.22	\$	1.03	12%	<u>\$ 2</u>	2.56	\$ 2.29	(11%)
Weighted average common shares applicable to Basic EPS		5,094.9		5,085.5		5,096.8		5,096.1		5,095.6		5,100.5		5,112.3		5,09	92.4	5,102.8	
Preferred Dividends - Basic	\$	20	\$	17	\$	17	\$	17	\$	17	\$	17	\$	17		\$	54	\$ 51	i
Diluted Earnings Per Share	\$	0.79	\$	0.83	\$	0.90	\$	0.91	\$	1.01	\$	0.22	\$	1.02	13%	<u>\$ 2</u>	2.51	\$ 2.24	(11%)
Adjusted weighted average common shares applicable to Diluted EPS	_	5,168.7		5,184.0		5,206.5		5,215.2		5,203.1	_	5,201.3		5,205.6		5,18	36.4	5,203.3	
Preferred Dividends - Diluted	\$	20	\$	17	\$	17	\$	17	\$	17	\$	17	\$	17		\$	54	\$ 51	
Common Shares Outstanding, at period end		5,148.0		5,150.8		5,158.7		5,156.9		5,171.5		5,180.3		5,189.8		5,15	58.7	5,189.8	
Tier 1 Capital Ratio		8.67%		9.02%		9.49%		8.91%		8.96%		8.16%		8.4% *			49%	8.4% *	
Total Capital Ratio Leverage Ratio	_	11.57% 5.46%	_	11.94% 5.61%	_	12.59% 5.81%		12.04% 5.56%	_	12.25% 5.40%	_	11.31% 4.88%	_	11.5% * 5.0% *		12. 5.	59% 81%	11.5% * 5.0% *	
Total Assets, at period end (in billions) Stockholders' Equity, at period end (in billions) Equity and Trust Securities, at period end (in billions)	\$ \$	1,137.4 87.3 94.0	s s	1,187.4 93.3 100.0	\$ \$	1,209.3 95.3 102.1	\$ \$	1,264.0 98.0 104.1	s s	1,317.6 101.9 108.2	\$ \$	1,396.6 98.3 104.5	\$ \$	1,437.1 * 103.4 * 110.2 *			95.3	\$ 1,437.1 * \$ 103.4 * \$ 110.2 *	
Book Value Per Share, at period end	\$	16.75	\$	17.90	\$	18.25	\$	18.79	\$	19.48	\$	18.76	\$	19.70 *		\$ 18	3.25	\$ 19.70 *	
Return on Common Equity (Net Income)		19.3%		19.2%		20.2%		19.9%		21.3%		4.6%		21.3%		19	9.7%	15.9%	
Return on Risk Capital										45%		9%		42%				32%	
* Preliminary																			
L																l			

CITIGROUP -- NET INCOME

PRODUCT VIEW

(In millions of dollars)

	1Q 2003	2Q 2003	3Q 2003	4Q 2003	1Q 2004	2Q 2004	3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	YTD 3Q 2003	YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Global Consumer:											
Cards	\$ 717	\$ 758	\$ 980	\$ 1,135	\$ 980	\$ 1,012	\$ 1,267	29%	\$ 2,455	\$ 3,259	33%
Consumer Finance	503	521	476	479	567	594	643	35%	1,500	1,804	20%
Retail Banking	930	1,005	1,063	1,048	1,122	1,156	1,225	15%	2,998	3,503	17%
Other (1)	(28)	(43)	(30)	(23)	(94)	304	(62)	NM	(101)	148	NM
Total Global Consumer	2,122	2,241	2,489	2,639	2,575	3,066	3,073	23%	6,852	8,714	27%
Global Corporate and Investment Bank:											
Capital Markets and Banking	1,203	1,174	1,162	1,103	1,477	1,502	1,159	-	3,539	4,138	17%
Transaction Services	191	180	196	178	234	261	285	45%	567	780	38%
Other (1) (2)	7	(10)	(5)	(8)	(4)	(4,569)	7	NM	(8)	(4,566)	NM
Total Global Corporate and Investment Bank	1,401	1,344	1,353	1,273	1,707	(2,806)	1,451	7%	4,098	352	(91%)
Private Client Services	162	185	206	239	251	209	195	(5%)	553	655	18%
Global Investment Management:											
Life Insurance and Annuities	244	200	163	185	287	230	282	73%	607	799	32%
Private Bank	125	139	143	144	159	152	136	(5%)	407	447	10%
Asset Management	83	82	57	102	105	69	84	47%	222	258	16%
Total Global Investment Management	452	421	363	431	551	451	502	38%	1,236	1,504	22%
Proprietary Investment Activities	38	63	128	137	26	273	111	(13%)	229	410	79%
Corporate / Other	(72)	45	152	41	163	(49)	(24)	NM	125	90	(28%)
Net Income	\$ 4,103	\$ 4,299	\$ 4,691	\$ 4,760	\$ 5,273	\$ 1,144	\$ 5,308	13%	\$ 13,093	\$ 11,725	(10%)

(1) The 2004 second quarter includes a \$756 million after-tax gain (\$378 million in Consumer Other and \$378 million in GCIB Other) related to the sale of The Samba Financial Group (Samba).

(2) The 2004 second quarter includes a \$4.95 billion after-tax charge related to the WorldCom Settlement and increase in Litigation Reserves.

NM Not meaningful

Reclassified to conform to the current period's presentation.

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CITIGROUP -- NET INCOME REGIONAL VIEW

(In millions of dollars)

	1Q 2003	2Q 2003	3Q 2003	4Q 2003	1Q 2004	2Q 2004	3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	YTD 3Q 2003	YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
North America (excluding Mexico) (1)											
Consumer	\$ 1,473	\$ 1,515	\$ 1,691	\$ 1,926	\$ 1,748	\$ 1,785	\$ 2,123	26%	\$ 4,679	\$ 5,656	21%
Corporate	661	579	604	698	746	(4,244)	501	(17%)	1,844	(2,997)	NM
Private Client Services	162	185	206	239	251	209	195	(5%)	553	655	18%
Investment Management	356	307	368	301	386	339	317	(14%)	1,031	1,042	1%
Total North America (excluding Mexico)	2,652	2,586	2,869	3,164	3,131	(1,911)	3,136	9%	8,107	4,356	(46%)
Mexico											
Consumer	118	172	168	166	190	203	208	24%	458	601	31%
Corporate	107	74	120	106	94	184	198	65%	301	476	58%
Investment Management	39	44	59	61	54	44	54	(8%)	142	152	7%
Total Mexico	264	290	347	333	338	431	460	33%	901	1,229	36%
Europe, Middle East and Africa (EMEA)											
Consumer	149	155	189	191	204	601	154	(19%)	493	959	95%
Corporate	239	329	233	118	264	661	123	(47%)	801	1,048	31%
Investment Management	(3)	2	6	(1)	9	7	7	17%	5	23	NM
Total EMEA	385	486	428	308	477	1,269	284	(34%)	1,299	2,030	56%
Japan											
Consumer	176	195	106	106	142	147	164	55%	477	453	(5%)
Corporate	40	14	54	54	93	87	91	69%	108	271	NM
Investment Management	17	20	25	27	30	24	9	(64%)	62	63	2%
Total Japan	233	229	185	187	265	258	264	43%	647	787	22%
Asia (excluding Japan)											
Consumer	186	198	212	215	247	280	332	57%	596	859	44%
Corporate	183	193	196	203	308	321	309	58%	572	938	64%
Investment Management	32	38	60	38	44	43	45	(25%)	130	132	2%
Total Asia	401	429	468	456	599	644	686	47%	1,298	1,929	49%
Latin America											
Consumer	20	6	123	35	44	50	92	(25%)	149	186	25%
Corporate	171	155	146	94	202	185	229	57%	472	616	31%
Investment Management	11	10	(155)	5	28	(6)	70	NM	(134)	92	NM
Total Latin America	202	171	114	134	274	229	391	NM	487	894	84%
Proprietary Investment Activities	38	63	128	137	26	273	111	(13%)	229	410	79%
Corporate / Other	(72)	45	152	41	163	(49)	(24)	NM	125	90	(28%)
Net Income	\$ 4,103	\$ 4,299	\$ 4,691	\$ 4,760	\$ 5,273	\$ 1,144	\$ 5,308	13%	\$ 13,093	\$ 11,725	(10%)

(1) Excludes Proprietary Investment Activities and Corporate / Other which are predominantly related to North America.

NM Not meaningful



CITIGROUP -- NET REVENUES

PRODUCT VIEW

(In millions of dollars)

	1Q 2003	2Q 2003		3Q 2003	_	4Q 2003		1Q 2004		2Q 2004		3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	YTD 3Q 2003	YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Global Consumer:																
Cards	\$ 3,306	\$ 3,2	296	\$ 3,535	\$	4,473	\$	4,598	\$	4,467	\$	4,602	30%	\$ 10,137	\$ 13,667	35%
Consumer Finance	2,560	2,	152	2,513		2,558		2,688		2,677		2,631	5%	7,525	7,996	6%
Retail Banking	3,898	4,	179	4,103		4,038		4,229		4,371		4,504	10%	12,180	13,104	8%
Other	 21		12	9		17		(16)		557		(24)	NM	 42	 517	NM
Total Global Consumer	 9,785	9,9	939	10,160		11,086		11,499		12,072		11,713	15%	 29,884	 35,284	18%
Global Corporate and Investment Bank:																
Capital Markets and Banking	4,193	4,	550	3,846		3,856		4,531		4,495		3,733	(3%)	12,589	12,759	1%
Transaction Services Other	 904 (11)		396 (9)	882 2		906 6		939 1		984 585		1,042 2	18%	 2,682 (18)	 2,965 588	11% NM
Total Global Corporate and Investment Bank	 5,086	5,4	137	4,730		4,768		5,471		6,064		4,777	1%	 15,253	 16,312	7%
Private Client Services	1,333	1,-	154	1,493		1,564		1,729		1,578		1,523	2%	4,280	4,830	13%
Global Investment Management:																
Life Insurance and Annuities	1,146	1,	179	1,389		1,298		1,303		1,240		1,533	10%	3,714	4,076	10%
Private Bank	460	:	521	510		505		573		505		482	(5%)	1,491	1,560	5%
Asset Management	 367	;	378	421		467		471		412		463	10%	 1,166	 1,346	15%
Total Global Investment Management	 1,973	2,)78	2,320		2,270		2,347		2,157		2,478	7%	 6,371	 6,982	10%
Proprietary Investment Activities	153	:	225	510		334		180		537		287	(44%)	888	1,004	13%
Corporate / Other	206	:	221	185		132		262		(106)		(264)	NM	612	(108)	NM
Total Net Revenues	\$ 18,536	\$ 19,3	54	\$ 19,398	\$	20,154	\$	21,488	\$	22,302	\$	20,514	6%	\$ 57,288	\$ 64,304	12%
Manageral Desig Nat Devenues (4)	 40.020	¢			¢	24.20.4	¢	00.042	¢	22 502	ć	04 704	C9/	<u></u>	 CR 4 CR	40%
Managed Basis Net Revenues (1)	\$ 19,638	\$ 20,5	02	\$ 20,608	¢	21,384	Þ	22,813	\$	23,592	\$	21,764	6%	\$ 60,808	\$ 68,169	12%

(1) Segment net revenues disclosed above are prepared on an owned basis in accordance with Generally Accepted Accounting Principles (GAAP). The managed basis disclosures treat the receivables as if they had not been securitized and are still on our balance sheet, reflecting the interest revenue and expense associated with the portfolio, as well as the credit costs incurred. Although a managed basis presentation is not in conformity with GAAP, the Company believes it provides a representation of performance and key indicators of the credit card business that is consistent with the way the business is managed. For a reconciliation of managed basis revenue to GAAP revenues, see the Cards business on page 6.

NM Not meaningful



CITIGROUP -- NET REVENUES

REGIONAL VIEW

(In millions of dollars)

	1Q 2003	2Q 2003	3Q 2003	4Q 2003	1Q 2004	2Q 2004	3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	YTD 3Q 2003	YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
North America (excluding Mexico) (1)											
Consumer	\$ 6,520	\$ 6,594	\$ 6,755	\$ 7,524	\$ 7,778	\$ 7,618	\$ 7,777	15%	\$ 19,869	\$ 23,173	17%
Corporate	2,440	2,576	2,047	1,815	2,302	2,560	1,848	(10%)	7,063	6,710	(5%)
Private Client Services	1,333	1,454	1,493	1,564	1,729	1,578	1,523	2%	4,280	4,830	13%
Investment Management	1,413	1,449	1,798	1,587	1,576	1,529	1,779	(1%)	4,660	4,884	5%
Total North America (excluding Mexico)	11,706	12,073	12,093	12,490	13,385	13,285	12,927	7%	35,872	39,597	10%
Mexico											
Consumer	585	686	575	658	724	713	765	33%	1,846	2,202	19%
Corporate	166	179	161	202	204	137	199	24%	506	540	7%
Investment Management	135	139	150	165	167	162	174	16%	424	503	19%
Total Mexico	886	1,004	886	1,025	1,095	1,012	1,138	28%	2,776	3,245	17%
Europe, Middle East and Africa (EMEA)											
Consumer	904	942	1,017	1,094	1,151	1,776	1,142	12%	2,863	4,069	42%
Corporate	1,387	1,478	1,337	1,528	1,559	2,064	1,349	1%	4,202	4,972	18%
Investment Management	120	132	138	172	165	144	154	12%	390	463	19%
Total EMEA	2,411	2,552	2,492	2,794	2,875	3,984	2,645	6%	7,455	9,504	27%
Japan											
Consumer	915	813	823	823	815	812	822	-	2,551	2,449	(4%)
Corporate	73	105	153	189	227	204	226	48%	331	657	98%
Investment Management	75	85	94	82	105	82	59	(37%)	254	246	(3%)
Total Japan	1,063	1,003	1,070	1,094	1,147	1,098	1,107	3%	3,136	3,352	7%
Asia (excluding Japan)											
Consumer	682	723	755	781	824	944	998	32%	2,160	2,766	28%
Corporate	593	631	676	694	857	770	823	22%	1,900	2,450	29%
Investment Management	132	161	163	165	199	167	171	5%	456	537	18%
Total Asia	1,407	1,515	1,594	1,640	1,880	1,881	1,992	25%	4,516	5,753	27%
Latin America											
Consumer	179	181	235	206	207	209	209	(11%)	595	625	5%
Corporate	427	468	356	340	322	329	332	(7%)	1,251	983	(21%)
Investment Management	98	112	(23)	99	135	73	141	NM	187	349	87%
Total Latin America	704	761	568	645	664	611	682	20%	2,033	1,957	(4%)
Proprietary Investment Activities	153	225	510	334	180	537	287	(44%)	888	1,004	13%
Corporate / Other	206	221	185	132	262	(106)	(264)	NM	612	(108)	NM
Total Net Revenues	\$ 18,536	\$ 19,354	\$ 19,398	\$ 20,154	\$ 21,488	\$ 22,302	\$ 20,514	6%	\$ 57,288	\$ 64,304	12%

(1) Excludes Proprietary Investment Activities and Corporate / Other which are predominantly related to North America.

NM Not meaningful



CARDS (In millions of dollars)

		1Q 2003		2Q 2003	30 20			4Q 2003		1Q 2004		2Q 2004		3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)		YTD 3Q 2003		YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Total Revenues, Net of Interest Expense Effect of Securitization Activities	\$	3,306 1,102	\$	3,296 1,208	\$	3,535 1,210	\$	4,473 1,230	\$	4,598 1,325	\$	4,467 1,290	\$	4,602 1,250	30% 3%	\$	10,137 3,520	\$	13,667 3,865	35% 10%
Adjusted Revenues, Net of Interest Expense (1)		4,408		4,504		4,745		5,703		5,923		5,757		5,852	23%		13,657		17,532	28%
Total Operating Expenses		1,446		1,463		1,508		1,810		1,938		1,964		2,053	36%		4,417		5,955	35%
Provision for Credit Losses Effect of Securitization Activities Adjusted Provision for Credit Losses (1)		774 1,102 1,876		678 1,208 1,886		540 1,210 1,750		943 1,230 2,173		1,228 1,325 2,553		1,015 1,290 2,305	_	646 1,250 1,896	20% 3% 8%	_	1,992 3,520 5,512		2,889 3,865 6,754	45% 10% 23%
Income Before Taxes Income Taxes		1,086 369		1,155 397		1,487 507		1,720 585		1,432 452		1,488 476		1,903 636	28% 25%		3,728 1,273		4,823 1,564	29% 23%
Net Income	\$	717	\$	758	\$	980	\$	1,135	\$	980	\$	1,012	\$	1,267	29%	\$	2,455	\$	3,259	33%
Average Assets (in billions of dollars)	\$	68	\$	62	\$	64	\$	85	\$	95	\$	94	\$	96	50%	\$	65	\$	95	46%
Return on Assets		4.28%		4.90%		6.08%		5.30%		4.15%		4.33%		5.25%			5.05%		4.58%	
Return on Managed Assets		2.17%		2.32%		2.90%		2.85%		2.32%		2.42%		2.96%			2.47%		2.56%	
Average Risk Capital									\$	5,513	\$	5,439	\$	5,205				\$	5,386	
Return on Risk Capital										71%		75%		97%					81%	
KEY INDICATORS (in billions of dollars):																				
End of Period Managed Receivables (2)	\$	127.0	\$	125.5	\$	131.0	\$	163.5	\$	156.8	\$	159.3	\$	162.1	24%					
EOP Open Accounts (in millions)		96.4		94.8		106.2		139.6		137.7		141.8		141.0	33%					
Total Sales	\$	65.7	\$	68.7	\$	72.6	\$	84.1	\$	79.1	\$	87.0	\$	90.8	25%	\$	207.0	\$	256.9	24%
Managed Net Interest Revenue (in millions of dollars) ⁽¹⁾ % of Average Managed Loans	\$	3,223 10.31%	\$	3,267 10.52%	\$	3,555 11.16%	\$	4,477 12.33%	\$	4,793 12.56%	\$	4,556 12.03%	\$	4,537 11.66%	28%	\$	10,045	\$	13,886	38%
Risk Adjusted Revenue (in millions of dollars) ⁽³⁾ % of Average Managed Loans	\$	2,576 8.24%	\$	2,616 8.42%	\$	2,956 9.28%	\$	3,517 9.68%	\$	3,370 8.83%	\$	3,383 8.93%	\$	3,710 9.53%	26%	\$	8,148	\$	10,463	28%
Average Managed Loans:																				
Securitized	\$	67.7	\$	71.1	\$	72.1	\$	74.5	\$	75.9	\$	75.6	\$	76.2	6%	\$	70.3	\$	75.9	8%
Held for Sale		5.1		3.0		4.1		0.6		-		2.1		7.4	80%		4.1		3.2	(22%)
On Balance Sheet		42.4		38.6		37.5		55.1		63.1		59.2		55.5	48%		39.5		59.2	50%
North America Managed		115.2		112.7		113.7		130.2		139.0		136.9		139.1	22%		113.9		138.3	21%
International		11.6		11.8		12.7		13.9		14.5		15.4	_	15.7	24%		12.0		15.2	27%
Total Managed	\$	126.8	\$	124.5	\$	126.4	\$	144.1	\$	153.5	\$	152.3	\$	154.8	22%	\$	125.9	\$	153.5	22%
Managed Net Credit Losses (in millions of dollars):																				
Securitized	\$	1,024	\$	1,159	\$	1,127	\$	1,219	\$	1,325	\$	1,244	\$	1,122	0%	\$	3,310	\$	3,691	12%
Held for Sale		78		49		83		11		-		46		128	54%		210		174	(17%)
On Balance Sheet		613		543		443		822		1,089		958		731	65%		1,599		2,778	74%
North America Managed		1,715		1,751		1,653		2,052		2,414		2,248		1,981	20%		5,119		6,643	30%
International Total Managed	s	117	s	136 1,887	s	136 1,789	s	2,186	s	140 2,554	\$	125 2,373	s	2,142	18% 20%	s	389 5,508	\$	426	10% 28%
i otai Mallageo	¢	1,032	\$	1,007	ð	1,709	\$	2,100	ð	2,004	¢	2,313	ð	2,142	20%	à	5,508	ð	1,009	20%
Coincident Managed Net Credit Loss Ratio 12 Month Lagged Managed Net Credit Loss Ratio		5.86% 6.31%		6.08% 6.39%		5.62% 5.82%		6.02% 6.92%		6.69% 8.10%		6.27% 7.66%		5.50% 6.74%						
Loans 90+Days Past Due (in millions of dollars) % of EOP Managed Loans	\$	2,406 1.92%	\$	2,313 1.88%	\$	2,353 1.83%	\$	3,392 2.14%	\$	3,152 2.08%	\$	2,808 1.82%	\$	2,842 1.81%	21%					

(1) The abbreviated income statement presented above is prepared on a managed basis (a non-GAAP measure), and includes the effect of securitizations in Adjusted Revenues, Net of Interest Expense and Adjusted Provision for Credit Losses. This income statement reconciles to Net Income which is a GAAP measure. Securitization ranges Citigroups irole from that of a lender to that of a loan servicer and removes the receivables from Citigroups balance sheet. For securitizate orientables, amounts that would otherwise be reported as net Interest expense, fee and commission revenue, and credit losses are instead components of the servicing fees arenet. However, Citigroups is exposure to credit losses on the securitized receivables is contractually limited to the cash flows from the receivables. The managed basis disclosures treat the receivables as if they had not been securitized and are still on the Companys balance sheet, with related income statement amounts reported as net interest revenue, fee and commission revenue, and credit losses. Although a managed basis presentation is not in conformity with GAAP, the Company believes it provides a representation of performance and key indicators of the credit business that is consistent with the way management reviews operating performance and allocates resources. Furthermore, investors utilize information about the credit quality of the entire managed portfolio as the results of both the heli and securitized performance of the Cardit business.

(2) Includes accrued interest receivable.

(3) Risk adjusted revenue is total revenues less net credit losses.



GLOBAL CONSUMER CARDS NORTH AMERICA CARDS - Page 1

(In millions of dollars)

	1Q 2003		2Q 2003		3Q 2003	4Q 2003	:	1Q 2004	2Q 004	3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)		YTD 3Q 2003	 YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Total Revenues, Net of Interest Expense Effect of Securitization Activities		2,707 1,102	\$ 2,68 1,20		2,861 1,210	\$ 3,731 1,230	\$	3,859 1,325	\$ 3,686 1,290	\$ 3,815 1,250	33% 3%	\$	8,257 3,520	\$ 11,360 3,865	38% 10%
Adjusted Revenues, Net of Interest Expense (1)	;	3,809	3,89	7	4,071	 4,961		5,184	 4,976	 5,065	24%		11,777	 15,225	29%
Total Operating Expenses		1,134	1,16	<u> </u>	1,179	 1,387		1,533	 1,518	 1,616	37%		3,473	 4,667	34%
Provision for Credit Losses Effect of Securitization Activities Adjusted Provision for Credit Losses (1)		638 1,102 1,740	54 1,20 1,75	3	443 1,210 1,653	 809 1,230 2,039		1,089 1,325 2,414	 899 1,290 2,189	 570 1,250 1,820	29% 3% 10%	_	1,625 3,520 5,145	 2,558 3,865 6,423	57% 10% 25%
Income Before Taxes Income Taxes		935 317	98 33		1,239 424	 1,535 525		1,237 405	 1,269 419	 1,629 562	31% 33%		3,159 1,077	 4,135 1,386	31% 29%
Net Income	\$	618	\$ 64	<u>\$</u>	815	\$ 1,010	\$	832	\$ 850	\$ 1,067	31%	\$	2,082	\$ 2,749	32%
Average Assets (in billions of dollars) Return on Assets Return on Managed Assets		55 4.56% 2.07%	\$ 4 5.31 2.21	%	51 6.34% 2.67%	\$ 70 5.72% 2.80%	\$	80 4.18% 2.17%	\$ 78 4.38% 2.25%	\$ 79 5.37% 2.77%	55%	\$	52 5.35% 2.32%	\$ 79 4.65% 2.38%	52%
Adjusted Revenues, Net of Interest Expense (1):															
U.S. and Canada Mexico	\$	3,690 119	\$ 3,75 14		3,907 164	\$ 4,829 132	\$	4,978 206	\$ 4,782 194	\$ 4,837 228	24% 39%	\$	11,348 429	\$ 14,597 628	29% 46%
Total	\$	3,809	\$ 3,89	7 \$	4,071	\$ 4,961	\$	5,184	\$ 4,976	\$ 5,065	24%	\$	11,777	\$ 15,225	29%
Net Income:															
U.S. and Canada Mexico	\$	582 36	\$ 58 6		740 75	\$ 954 56	\$	735 97	\$ 762 88	\$ 965 102	30% 36%	\$	1,910 172	\$ 2,462 287	29% 67%
Total	\$	618	\$ 64	9 \$	815	\$ 1,010	\$	832	\$ 850	\$ 1,067	31%	\$	2,082	\$ 2,749	32%

(1) The abbreviated income statement presented above is prepared on a managed basis (a non-GAAP measure), and includes the effect of securitizations in Adjusted Revenues, Net of Interest Expense and Adjusted Provision for Credit Losses. This income statement reconciles to Net Income which is a GAAP measure. For a discussion of managed basis reporting see the Cards business on Page 6.



CARDS

NORTH AMERICA CARDS - Page 2

(In millions of dollars)

	1Q 2003		2Q 2003		3Q 2003	4Q 2003		1Q 2004		2Q 2004		3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)		YTD 3Q 2003		YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
KEY INDICATORS (in billions of dollars)																		
EOP Open Accounts (in millions) Total Sales	\$ 5	32.5 57.1 \$		\$	90.6 62.3	\$ 7		121.8 \$ 67.8	\$		\$	120.2 77.3	33% 24%	\$	179.1	s	219.4	23%
Average Managed Loans Risk Adjusted Revenue (in millions of dollars) ⁽¹⁾		15.2 \$ 094 \$		s s	113.7 2,418			\$ 139.0 \$ 2,770	s s	136.9 2,728	s s	139.1 3,084	22% 28%	s s	113.9 6,658	s s	138.3 8,582	21% 29%
% of Average Managed Loans		37%	7.63%	3	8.43%		6%	8.02%	3	8.01%	3	8.82%	2070	\$	0,058	ş	0,302	23%
SUPPLEMENTAL DISCLOSURE:																		
End of Period Managed Receivables: ⁽²⁾ Bankcards Private Label)8.6 \$ 6.9	106.8 6.5	\$	104.3 13.1		9.8 9.0	\$ 114.2 28.1	\$	115.0 28.6	\$	117.2 28.8	12% NM					
Total	\$ 1 [.]	5.5 \$	113.3	\$	117.4	\$ 14	8.8	\$ 142.3	\$	143.6	\$	146.0	24%					
Managed Net Interest Revenue (in millions of dollars): ⁽³⁾ Bankcards Private Label		461 \$ 369	2,532 352	\$	2,572 580		159 168	\$ 3,108 1,230	s	2,953 1,140	\$	2,904 1,163	13% 101%	\$	7,565 1,301	\$	8,965 3,533	19% NM
Total	-	830 \$		s	3,152	-		\$ 4,338	s	4,093	s	4,067	29%	\$	8,866	s	12,498	41%
l otal	ψ 2,	4	2,004	φ	3,132	ψ 4,0	21	φ 4,000	ÿ	4,033	Ψ	4,007	2370	Ŷ	0,000	-	12,430	4170
% of Average Managed Loans:																		
Bankcards		24% 92%	9.58% 21.06%		9.86%	10.0		11.01% 19.46%		10.65% 18.07%		10.19% 17.98%						
Private Label Total		92% 96%	21.06%		22.40% 10.99%	19.0 12.1		19.46%		18.07%		17.98%						
Managed Net Credit Losses (in millions of dollars):																		
Bankcards Private Label (4)		530 \$ 185	1,571 180	\$	1,500 153		91 61	\$ 1,864 550	\$	1,705 543	\$	1,523 458	2% NM	\$	4,601 518	\$	5,092 1,551	11% NM
Total	\$1,	715 \$	1,751	\$	1,653	\$ 2,0	52	\$ 2,414	\$	2,248	\$	1,981	20%	\$	5,119	\$	6,643	30%
Coincident Managed Net Credit Loss Ratio :																		
Bankcards	5.	74%	5.95%		5.75%	6.1	7%	6.60%		6.15%		5.34%						
Private Label (4)		49%	10.77%		5.91%		65%	8.70%		8.61%		7.08%						
Total	6.	04%	6.23%		5.77%	6.3	5%	6.99%		6.61%		5.66%						
12 Month Lagged Managed Net Credit Loss Ratio	6.	46%	6.50%		5.91%	7.	4%	8.43%		8.02%		6.93%						
Loans 90+Days Past Due (In millions of dollars):																		
Bankcards Private Label		963 \$ 217	181	\$	1,890 208		23	\$ 2,048 843	\$	1,817 748	\$	1,816 777	(4%) NM					
Total	\$ 2,	180 \$	2,066	\$	2,098	\$ 3,	33	\$ 2,891	\$	2,565	\$	2,593	24%					
% of EOP Managed Loans: Bankcards Private Label (4) Total	3.	83% 16% 91%	1.79% 3.00% 1.86%		1.84% 1.67% 1.82%	3.5	18% 15% 8%	1.83% 3.35% 2.10%		1.61% 2.90% 1.85%		1.58% 2.99% 1.84%						

(1) Risk adjusted revenue is total revenues less net credit losses.

(2) Includes accrued interest receivable.

(3) The abbreviated income statement on page 7 is prepared on a managed basis (a non-GAAP measure), and includes the effect of securitizations in Adjusted Revenues, Net of Interest Expense and Adjusted Provision for Credit Losses. This income statement reconciles to Net Income which is a GAAP measure. For a discussion of managed basis reporting see the Cards business on Page 6.

(4) During the 2003 third quarter, Citigroup completed the acquisition of the Home Depot private-label portfolio which added \$6 billion in receivables and was recorded at fair market value. Excluding the Home Depot portfolio, the managed net credit losses ratios in the third and fourth quarters of 2003 were 9.99% and 9.69%, respectively, for Private Label and 5.94% and 5.85%, respectively, for Inthe North Arrenica Cards. Excluding the Home Depot portfolio, 90+ delinquency ratio in the third quarter of 2003 was 3.16% for Private Label and 1.91% for total North America Cards.

NM Not meaningful



CARDS

INTERNATIONAL CARDS

(In millions of dollars)

	 1Q 2003	2Q 2003	 3Q 2003	4Q 2003	Q 004	 2Q 2004	 3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	 YTD 3Q 2003	 YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Total Revenues, Net of Interest Expense	\$ 599	\$ 607	\$ 674	\$ 742	\$ 739	\$ 781	\$ 787	17%	\$ 1,880	\$ 2,307	23%
Total Operating Expenses	312	303	329	423	405	446	437	33%	944	1,288	36%
Provision for Credit Losses	 136	 134	 97	 134	 139	 116	 76	(22%)	 367	 331	(10%)
Income Before Taxes Income Taxes	 151 52	 170 61	 248 83	 185 60	 195 47	 219 57	 274 74	10% (11%)	 569 196	 688 178	21% (9%)
Net Income	\$ 99	\$ 109	\$ 165	\$ 125	\$ 148	\$ 162	\$ 200	21%	\$ 373	\$ 510	37%
Average Assets (in billions of dollars)	\$ 13	\$ 13	\$ 13	\$ 15	\$ 15	\$ 16	\$ 17	31%	\$ 13	\$ 16	23%
Return on Assets	3.09%	3.36%	5.04%	3.31%	3.97%	4.07%	4.68%		3.84%	4.26%	
KEY INDICATORS (in billions of dollars)											
End of Period Managed Receivables (1)	\$ 11.5	\$ 12.2	\$ 13.6	\$ 14.7	\$ 14.5	\$ 15.7	\$ 16.1	18%			
EOP Open Accounts (in millions)	13.9	14.0	15.6	15.8	15.9	20.7	20.8	33%			
Total Sales	\$ 8.6	\$ 9.0	\$ 10.3	\$ 11.7	\$ 11.3	\$ 12.7	\$ 13.5	31%	\$ 27.9	\$ 37.5	34%
Net Interest Revenue (in millions of dollars)	\$ 393	\$ 383	\$ 403	\$ 450	\$ 455	\$ 463	\$ 470	17%	\$ 1,179	\$ 1,388	18%
% of Average Loans	13.79%	12.97%	12.67%	12.87%	12.57%	12.04%	11.92%				
Risk Adjusted Revenue (in millions of dollars) (2)	\$ 482	\$ 470	\$ 538	\$ 608	\$ 600	\$ 655	\$ 626	16%	\$ 1,490	\$ 1,881	26%
% of Average Loans	16.94%	15.95%	16.90%	17.42%	16.56%	17.06%	15.85%				
Average Loans:											
EMEA Japan	\$ 4.0 1.0	\$ 4.1 1.0	\$ 4.6 1.1	\$ 5.2 1.2	\$ 5.5 1.2	\$ 5.5 1.2	\$ 5.4 1.2	17% 9%	\$ 4.2 1.0	\$ 5.5 1.2	31% 20%
Asia (excluding Japan)	6.2	6.3	6.6	7.0	7.3	8.2	8.6	30%	6.4	8.0	25%
Latin America	0.4	0.4	0.4	0.5	0.5	0.5	0.5	25%	0.4	0.5	25%
Total	\$ 11.6	\$ 11.8	\$ 12.7	\$ 13.9	\$ 14.5	\$ 15.4	\$ 15.7	24%	\$ 12.0	\$ 15.2	27%
Net Credit Losses (in millions of dollars)	\$ 117	\$ 136	\$ 136	\$ 134	\$ 140	\$ 125	\$ 161	18%			
Coincident Net Credit Loss Ratio	4.09%	4.60% 5.21%	4.27% 4.96%	3.84% 4.73%	3.85% 4.85%	3.25%	4.09% 5.08%				
12 Month Lagged Net Credit Loss Ratio	4.67%	5.21%	4.96%	4.73%	4.85%	4.24%	5.08%				
Loans 90+Days Past Due (in millions of dollars)	\$ 226	\$ 247	\$ 255	\$ 259	\$ 261	\$ 243	\$ 249	(2%)			
% of EOP Loans	1.97%	2.04%	1.88%	1.76%	1.80%	1.55%	1.55%				

(1) Includes accrued interest receivable.

(2) Risk adjusted revenue is total revenues less net credit losses.



CONSUMER FINANCE

(In millions of dollars)

	 1Q 2003	2Q 2003	3Q 2003	4Q 2003		1Q 2004	 2Q 2004	:	3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	 YTD 3Q 2003	YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Total Revenues, Net of Interest Expense Total Operating Expenses Provisions for Benefits, Claims and Credit Losses	\$ 2,560 865 930	\$ 2,452 835 957	\$ 2,513 867 925	\$ 2,558 921 915		2,688 923 916	\$ 2,677 873 894	\$	2,631 853 786	5% (2%) (15%)	\$ 7,525 2,567 2,812	\$ 7,996 2,649 2,596	6% 3% (8%)
Income Before Taxes Income Taxes	 765 262	 660 139	 721 245	722 243		849 282	 910 316		992 349	38% 42%	 2,146 646	 2,751 947	28% 47%
Net Income	\$ 503	\$ 521	\$ 476	\$ 479	\$	567	\$ 594	\$	643	35%	\$ 1,500	\$ 1,804	20%
Average Assets (in billions of dollars)	\$ 104	\$ 105	\$ 104	\$ 106	\$	111	\$ 110	\$	113	9%	\$ 104	\$ 111	7%
Return on Assets	1.96%	1.99%	1.82%	1.79%	6	2.05%	2.17%		2.26%		1.93%	2.17%	
Average Risk Capital					\$	3,710	\$ 3,798	\$	3,675			\$ 3,728	
Return on Risk Capital						61%	63%		70%			65%	
KEY INDICATORS:													
Average Loans (in billions of dollars): Real estate secured loans Personal loans	\$ 51.0 22.5	\$ 51.7 22.2	\$ 52.2 22.1	\$ 53.3 23.2		56.4 24.5	\$ 56.7 24.4	\$	58.6 24.6	12% 11%	\$ 51.6 22.3	\$ 57.2 24.5	11% 10%
Auto Sales finance and other	 10.8 4.5	 11.1 4.8	 11.2 5.3	11.3 5.5		11.4 5.8	 11.5 5.2		11.6 5.1	4% (4%)	 11.0 4.9	 11.5 5.4	5% 10%
Total	\$ 88.8	\$ 89.8	\$ 90.8	\$ 93.3	\$	98.1	\$ 97.8	\$	99.9	10%	\$ 89.8	\$ 98.6	10%
Average Yield Average Net Interest Margin	14.11% 10.68%	13.46% 10.08%	13.28% 10.02%	13.22% 9.96%	6	13.14% 10.16%	13.09% 10.19%		12.83% 9.68%				
Net Credit Loss Ratio	3.91%	4.01%	3.92%	3.68%	6	3.57%	3.52%		3.31%				
Loans 90+ Days Past Due (in millions of dollars) % of EOP Loans	\$ 2,183 2.45%	\$ 2,182 2.41%	\$ 2,127 2.30%	\$ 2,221 2.36%		2,127 2.15%	\$ 1,948 1.96%	\$	1,938 1.91%	(9%)			
Number of Offices: North America International	2,394 1,146	2,394 1,164	2,390 1,093	2,328 928		2,759 940	2,608 997		2,624 1,039	10% (5%)			
Total	 3,540	 3,558	 3,483	3,256		3,699	 3,605		3,663	5%			



GLOBAL CONSUMER CONSUMER FINANCE

NORTH AMERICA CONSUMER FINANCE

(In millions of dollars)

(in minuons of ocidens)	1Q 2003	 2Q 2003	 3Q 2003	 4Q 2003	 1Q 2004	 2Q 2004	3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	 YTD 3Q 2003	 YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Total Revenues, Net of Interest Expense Total Operating Expenses Provisions for Benefits, Claims and Credit Losses	\$ 1,635 537 559	\$ 1,625 512 566	\$ 1,667 523 552	\$ 1,695 539 558	\$ 1,835 587 574	\$ 1,806 536 551	\$ 1,753 512 466	5% (2%) (16%)	\$ 4,927 1,572 1,677	\$ 5,394 1,635 1,591	9% 4% (5%)
Income Before Taxes Income Taxes	 539 199	 547 203	 592 220	 598 219	 674 230	 719 262	 775 281	31% 28%	 1,678 622	 2,168 773	29% 24%
Net Income	\$ 340	\$ 344	\$ 372	\$ 379	\$ 444	\$ 457	\$ 494	33%	\$ 1,056	\$ 1,395	32%
Average Assets (in billions of dollars) Return on Assets	\$ 78 1.77%	\$ 78 1.77%	\$ 79 1.87%	\$ 81 1.86%	\$ 85 2.10%	\$ 85 2.16%	\$ 88 2.23%	11%	\$ 78 1.81%	\$ 86 2.17%	10%
KEY INDICATORS:											
Average Loans (in billions of dollars): Real estate secured loans Personal loans	\$ 45.0 10.4	\$ 45.6 10.5	\$ 46.2 10.6	\$ 47.5 10.7	\$ 12.2	\$ 49.9 12.3	\$ 51.4 12.6	11% 19%	\$ 45.6 10.5	\$ 50.3 12.4	10% 18%
Auto Sales finance and other	 8.8 3.8	 9.2 3.8	 9.5 4.1	 9.8 4.2	 10.0 4.5	 10.3 4.4	 10.6 4.3	12% 5%	 9.2 3.9	 10.3 4.4	12% 13%
Total	\$ 68.0	\$ 69.1	\$ 70.4	\$ 72.2	\$ 76.3	\$ 76.9	\$ 78.9	12%	\$ 69.2	\$ 77.4	12%
Average Yield Average Net Interest Margin Net Credit Loss Ratio	12.53% 8.60% 3.06%	12.20% 8.40% 2.98%	11.99% 8.35% 2.93%	11.81% 8.36% 2.81%	11.93% 8.69% 2.79%	11.78% 8.52% 2.69%	11.50% 7.99% 2.46%				
Loans 90+ Days Past Due (in millions of dollars) % of EOP Loans	\$ 1,786 2.60%	\$ 1,681 2.40%	\$ 1,642 2.29%	\$ 1,683 2.32%	\$ 1,589 2.06%	\$ 1,444 1.84%	\$ 1,479 1.84%	(10%)			
Number of Offices:	2.040	2.040	2,228	2,166	0 507	0.440	0.450	10%			
North America (excluding Mexico) Mexico	2,248 146	2,240 154	2,228	2,166	2,597 162	2,446 162	2,450 174	7%			
Total	 2,394	 2,394	 2,390	 2,328	 2,759	 2,608	 2,624	10%			
	 2,004	 2,004	 2,000	 2,020	 2,100	 2,000	 2,024	1070			



GLOBAL CONSUMER CONSUMER FINANCE

CONSUMER FINANCE

INTERNATIONAL CONSUMER FINANCE

(In millions of dollars)

(In millions of dollars)	1Q 2003	2Q 2003	 3Q 2003	4Q 2003	<u> </u>	1Q 2004	 2Q 2004	 3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	 YTD 3Q 2003	 YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Total Revenues, Net of Interest Expense Total Operating Expenses Provisions for Benefits, Claims and Credit Losses	\$ 925 328 371	\$ 827 323 391	\$ 846 344 373	\$ 863 382 357	\$	853 336 342	\$ 871 337 343	\$ 878 341 320	4% (1%) (14%)	\$ 2,598 995 1,135	\$ 2,602 1,014 1,005	- 2% (11%)
Income Before Taxes Income Taxes	 226 63	 113 (64)	 129 25	124 24		175 52	 191 54	 217 68	68% NM	 468 24	 583 174	25% NM
Net Income	\$ 163	\$ 177	\$ 104	\$ 100	\$	123	\$ 137	\$ 149	43%	\$ 444	\$ 409	(8%)
Average Assets (in billions of dollars) Return on Assets	\$ 26 2.54%	\$ 27 2.63%	\$ 25 1.65%	\$ 25 1.59%	\$	26 1.90%	\$ 25 2.20%	\$ 25 2.37%	-	\$ 26 2.28%	\$ 25 2.19%	(4%)
KEY INDICATORS:												
Average Loans (in billions of dollars): Real estate secured loans Personal loans	\$ 6.0 12.1	\$ 6.1 11.7	\$ 6.0 11.5	\$	\$	6.8 12.3	\$ 6.8 12.1	\$ 7.2 12.0	20% 4%	\$ 6.0 11.8	\$ 6.9 12.1	15% 3%
Auto Sales finance and other	 2.0 0.7	 1.9 1.0	 1.7 1.2	1.5 1.3		1.4 1.3	 1.2 0.8	 1.0 0.8	(41%) (33%)	 1.8 1.0	 1.2 1.0	(33%)
Total	\$ 20.8	\$ 20.7	\$ 20.4	\$ 21.1	\$	21.8	\$ 20.9	\$ 21.0	3%	\$ 20.6	\$ 21.2	3%
Average Yield Average Net Interest Margin Net Credit Loss Ratio	19.20% 17.37% 6.69%	17.66% 15.69% 7.43%	17.72% 15.77% 7.34%	18.04% 15.40% 6.65%		17.42% 15.35% 6.31%	17.88% 16.33% 6.57%	17.82% 16.02% 6.52%				
Loans 90+ Days Past Due (in millions of dollars) % of EOP Loans	\$ 397 1.93%	\$ 501 2.45%	\$ 485 2.32%	\$ 538 2.50%		538 2.47%	\$ 504 2.38%	\$ 459 2.17%	(5%)			
Number of Offices:												
EMEA	135	168	176	187		199	228	234	33%			
Japan Asia (excluding Japan)	840 71	813 79	739 95	552 100		530 119	530 146	529 173	(28%) 82%			
Asia (excluding Japan) Latin America	100	79 104	95 83	100		92	146 93	173	82% 24%			
Latin America Total	 1,146	 	 				 93	 				
IOUAI	 1,146	 1,164	 1,093	928		940	 997	 1,039	(5%)			

NM Not meaningful



RETAIL BANKING

(In millions of dollars)

	1Q 2003	2Q 2003	30 200		4Q 2003		1Q 2004		2Q 2004		3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	YTD 3Q 2003	 YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Total Revenues, Net of Interest Expense Total Operating Expenses Provisions for Benefits, Claims and Credit Losses	\$ 3,898 2,102 419	\$ 4,179 2,241 429	\$	4,103 2,226 254	\$ 4,0 2,2 2	6	\$ 4,229 2,272 330	\$	4,371 2,451 202	\$	4,504 2,500 172	10% 12% (32%)	\$ 12,180 6,569 1,102	\$ 13,104 7,223 704	8% 10% (36%)
Income Before Taxes and Minority Interest	1,377	1,509		1,623	1,40	8	1,627		1,718		1,832	13%	4,509	5,177	15%
Income Taxes Minority Interest, Net of Tax	 429 18	 493 11		552 8	4	0	491 14		548 14		593 14	7% 75%	 1,474 37	 1,632 42	11% 14%
Net Income	\$ 930	\$ 1,005	\$	1,063	\$ 1,04	18 \$	\$ 1,122	\$	1,156	\$	1,225	15%	\$ 2,998	\$ 3,503	17%
Average Assets (in billions of dollars)	\$ 227	\$ 230	\$	234	\$ 23	37 \$	\$ 239	\$	259	\$	274	17%	\$ 230	\$ 257	12%
Return on Assets	1.66%	1.75%		1.80%	1.7	5%	1.89%		1.80%		1.78%		1.74%	1.82%	
Average Risk Capital						s	12,514	\$	12,732	\$	13,315			\$ 12,854	
Return on Risk Capital							36%		37%		37%			37%	
KEY INDICATORS:															
Average Customer Deposits (in billions of dollars):															
North America Retail Bank Deposit Program Balances (1)	\$ 111.9 41.1	\$ 112.9 41.2	\$	113.3 41.3	\$ 110 41		5 112.2 41.8	\$	115.7 41.7	\$	116.9 41.4	3%	\$ 112.7 41.2	\$ 115.0 41.6	2% 1%
Total North America	 153.0	\$	\$	154.6	\$ 151			\$	157.4	\$	158.3	2%	\$ 153.9	\$ 156.6	2%
International	 81.4	 84.3		87.0	92		96.3	_	102.1		104.9	21%	 84.2	 101.1	20%
Total	\$ 234.4	\$ 238.4	\$	241.6	\$ 243	.8 \$	250.3	\$	259.5	\$	263.2	9%	\$ 238.1	\$ 257.7	8%
Average Loans (in billions of dollars): North America International	\$ 124.7 34.7	\$ 35.6	\$	121.3 35.8	\$ 123 37	.7	38.2	\$	133.7 45.8	\$	139.5 50.5	15% 41%	\$ 122.7 35.4	\$ 133.8 44.8	9% 27%
Total	\$ 159.4	\$ 157.7	\$	157.1	\$ 161	.5 8	5 166.4	\$	179.5	\$	190.0	21%	\$ 158.1	\$ 178.6	13%
Net Credit Loss Ratio - excluding Commercial Markets Net Credit Loss Ratio - Commercial Markets	0.42% 1.65%	0.58% 1.30%		0.72% 0.47%	0.3		0.49% 0.51%		0.51% 0.31%		0.47% 0.43%				
Loans 90+Days Past Due - excl Commercial Markets (in millions of dollars) % of EOP Loans	\$ 3,644 3.18%	\$ 3,706 3.29%	\$	3,707 3.19%	\$ 3,8 3.0		3,698 2.86%	\$	3,576 2.46%	\$	3,907 2.53%	5%			
Cash Basis Loans - Commercial Markets (in millions of dollars)	\$ 1,250	\$	\$	1,283	\$ 1,3			\$	1,173	\$	1,000	(22%)			
% of EOP Loans	2.88%	2.76%		3.17%	3.3	8%	3.11%		2.96%		2.55%				
EOP Accounts (in millions):															
North America International	29.4 17.0	29.7 17.3		30.1 17.5	30 17		30.8 18.1		31.2 22.0		32.6 22.3	8% 27%			
Total	 46.4	 47.0		47.6	48		48.9	_	53.2		54.9	15%			
Branches:	 	 													
Citibanking North America	781	779		782	7		779		775		776	(1%)			
Mexico	1,413	1,409		1,408	1,4		1,357		1,347 1.110		1,347	(4%)			
International	 875	 863		877	8		868				1,118	27%			
Total	 3,069	 3,051		3,067	3,0	U	3,004	_	3,232	_	3,241	6%			

(1) The Bank Deposit Program balances are generated from the Smith Barney channel (Private Client Services segment) and the funds are managed by Citibanking North America.



RETAIL BANKING

NORTH AMERICA RETAIL BANKING - Page 1

(In millions of dollars)	1Q 2003		2Q 2003		3Q 2003		4Q 003		1Q 004		2Q 2004	3Q 2004		3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	YTD 3Q 2003	 YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Total Revenues, Net of Interest Expense: Citibanking North America, Consumer Assets and CitiCapital Primerica Financial Services Mexico	į	95 15 32	\$ 1,937 515 502	\$	1,895 527 371	\$	1,721 531 487	\$	1,816 531 477	\$	1,858 529 479		1,971 532 495	4% 1% 33%	\$ 5,627 1,557 1,305	\$ 5,645 1,592 1,451	- 2% 11%
Total Revenues, Net of Interest Expense Total Operating Expenses Provisions for Benefits, Claims and Credit Losses Income Before Taxes and Minority Interest		42 35 26 81	2,954 1,551 296 1,107		2,793 1,541 182 1,070		2,739 1,529 171 1,039		2,824 1,523 196 1,105		2,866 1,681 54 1,131	1	2,998 1,712 24 1,262	7% 11% (87%) 18%	 8,489 4,527 804 3,158	 8,688 4,916 274 3,498	2% 9% (66%) 11%
Income Taxes Minority Interest, Net of Tax Net Income		02 18 61	359 11 \$ 737	\$	360 8 702	<u> </u>	303 10 726	<u> </u>	335 14 756	<u> </u>	364 14 753	<u> </u>	416 14 832	16% 75% 19%	 1,021 37 2,100	 1,115 42 2,341	9% 14% 11%
Net Income by Business:	<u> </u>	01	\$ 737	<u> </u>	702	\$	726	\$	/ 56	\$	755	\$	032	1376	\$ 2,100	\$ 2,041	1176
Citibanking North America, Consumer Assets and CitiCapital Primerica Financial Services Mexico		58 31 72	\$ 500 135 102	\$	485 134 83	\$	478 146 102	\$	535 137 84	\$	517 131 105	\$	601 136 95	24% 1% 14%	\$ 1,443 400 257	\$ 1,653 404 284	15% 1% 11%
Total	\$ 6	61	\$ 737	\$	702	\$	726	\$	756	\$	753	\$	832	19%	\$ 2,100	\$ 2,341	11%



RETAIL BANKING

NORTH AMERICA RETAIL BANKING - Page 2

(In millions of dollars)	1Q 200;			2Q 003		3Q 2003	:	4Q 2003		1Q 2004		2Q 2004		3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)		YTD 3Q 2003		YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
KEY INDICATORS:																				
Average Customer Deposits (in billions of dollars): North America Retail	s	90.6	s	91.7	s	93.2	s	90.3	s	90.9	s	94.3	s	95.7	3%	s	91.8	s	93.7	2%
Bank Deposit Program Balances (1)	•	41.1	÷	41.2	Ŷ	41.3	Ŷ	41.0	Ŷ	41.8	Ŷ	41.7	Ŷ	41.4	-	Ŷ	41.2	Ŷ	41.6	1%
Total North America (excluding Mexico)		131.7		132.9		134.5		131.3		132.7		136.0		137.1	2%		133.0		135.3	2%
Mexico		21.3		21.2		20.1		20.5		21.3		21.4		21.2	5%		20.9		21.3	2%
Total	s	153.0	s	154.1	\$	154.6	\$	151.8	s	154.0	s	157.4	\$	158.3	2%	s	153.9	\$	156.6	2%
	-		Ţ		<u> </u>				Ť				<u> </u>			Ť		Ŧ		
Average Loans by Type (in billions of dollars):																				
Mortgages	\$	59.6	\$	58.1	\$	58.4	\$	61.6	\$	66.0	\$	72.2	\$	78.2	34%	\$	58.8	\$	72.2	23%
Student Loans		22.0		22.3		22.7		23.5		24.5		24.5		25.2	11%		22.3		24.7	11%
Personal Commercial Markets		1.3 41.7		1.3 40.4		1.3 38.9		1.3 37.4		1.2 36.5		1.4 35.6		1.3 34.8	- (11%)		1.3 40.3		1.3 35.6	- (12%)
Other		41.7 0.1		40.4		30.9				30.5					. ,		40.5			
Total	6	124.7	¢	122.1	\$	121.3	s	- 123.8	e	128.2	¢	133.7	e	- 139.5	- 15%	¢	122.7	\$	133.8	- 9%
Iotai	Ŷ	124.7	φ	122.1	φ	121.5	φ	123.0	φ	120.2	φ	133.7	φ	139.5	1376	φ	122.1	φ	155.0	5 /6
Net Credit Loss Ratio - excluding Commercial Markets		0.17%		0.29%		0.10%		0.11%		0.11%		0.18%		0.09%						
Net Credit Loss Ratio - Commercial Markets		1.69%		1.31%		0.44%		0.93%		0.51%		0.30%		0.44%						
Loans 90+Days Past Due - excl Commercial Markets (in millions of dollars) % of EOP Loans		2,357 2.87%	\$	2,385 3.00%	\$	2,318 2.80%	\$	2,299 2.60%	\$	2,163 2.30%	\$	2,054 2.03%	\$	2,473 2.29%	7%					
Cash Basis Loans - Commercial Markets (in millions of dollars) % of EOP Loans		1,173 2.86%	\$	1,090 2.76%	\$	1,213 3.27%	\$	1,266 3.43%	\$	1,135 3.15%	\$	1,094 3.23%	\$	957 2.74%	(21%)					
Citibanking North America and Consumer Assets:					_															
Investment Product Sales (in millions of dollars) (2) EOP Mortgage Servicing Portfolio (in billions of dollars)		1,350 155.4	\$ \$	1,314 140.3	\$ \$	1,462 137.3	\$	1,309 158.3	\$ \$	1,510 174.5	\$ \$	1,241 170.1	\$ \$	1,301 297.5	(11%) NM					
Mortgage Originations (in billions of dollars)	3 6	21.3	э S	23.5	э S	36.9	э S	22.9	э S	22.0	э S	29.2	ş	297.5	(38%)					
Student Loan Originations (in billions of dollars)	ŝ	21.3	s	0.7	\$	2.2		1.5	ş	22.0	ŝ	1.0	ŝ	22.5	18%					
Stadent Loan Originations (in bimons of dollars)	Ŷ	2.5	Ψ	0.7	Ψ	2.2	Ψ	1.5	Ŷ	2.2	Ŷ	1.0	Ψ	2.0	1378					
Primerica Financial Services:																				
Life Insurance in Force (in billions of dollars)		474.4	\$	486.6	\$	494.2	\$	503.6	\$	510.7	\$	522.0	\$	534.2	8%					
Loan Volumes (in millions of dollars) (3)	\$1,	,259.6	\$		\$	1,460.0	\$	857.9	\$	749.3	\$	1,104.0	\$	961.0	(34%)					
Mutual Fund / UIT Sales at NAV (in millions of dollars)	\$	706	\$	692	\$	712	\$	730	\$	927	\$	861	\$	768	8%					
Variable Annuity Net Written Premiums & Deposits (in millions of dollars)	\$	158	\$	171	\$	212	\$	220	\$	296	\$	263	\$	258	22%					

(1) The Bank Deposit Program balances are generated from the Smith Barney channel (Private Client Services segment) and the funds are managed by Citibanking North America.

(2) Investment product sales include mutual funds, annuities, structured notes, and other investment products sold by Citibanking North America's financial executives.

(3) Represents loan products marketed by Primerica Financial Services; the receivables are primarily reflected in the assets of Consumer Finance.

NM Not meaningful



RETAIL BANKING

INTERNATIONAL RETAIL BANKING - Page 1

(In millions of dollars)	1Q 2003	2Q 200		3Q 200		Q 103		1Q 004	:	2Q 2004	3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	YTD 3Q 2003		YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Total Revenues, Net of Interest Expense: EMEA Japan Asia (excluding Japan) Latin America	\$ 548 108 391 109	\$	585 113 418 109	\$	615 117 422 156	\$ 639 113 421 126	\$	685 125 467 128	\$	721 119 540 125	\$ 687 113 574 132	12% (3%) 36% (15%)	\$ 1,748 338 1,231 374	Ş	2,093 357 1,581 385	20% 6% 28% 3%
Total Revenues, Net of Interest Expense Total Operating Expenses Provisions for Benefits, Claims and Credit Losses	 1,156 667 93		1,225 690 133		1,310 685 72	 1,299 767 103		1,405 749 134		1,505 770 148	 1,506 788 148	15% 15% NM	 3,691 2,042 298		4,416 2,307 430	20% 13% 44%
Income Before Taxes Income Taxes Net Income	\$ 396 127 269	\$	402 134 268	\$	553 192 361	\$ 429 107 322	\$	522 156 366	\$	587 184 403	\$ 570 177 393	3% (8%) 9%	\$ 1,351 453 898	\$	1,679 517 1,162	24% 14% 29%
Net Income (loss) by Region:																
EMEA Japan Asia (excluding Japan) Latin America	\$ 99 31 132 7	\$	97 35 143 (7)	\$	118 30 144 69	\$ 130 36 140 16	s	132 40 171 23	\$	151 37 191 24	\$ 90 43 214 46	(24%) 43% 49% (33%)	\$ 314 96 419 69	\$	373 120 576 93	19% 25% 37% 35%
Total	\$ 269	\$	268	\$	361	\$ 322	\$	366	\$	403	\$ 393	9%	\$ 898	\$	1,162	29%

NM Not meaningful



GLOBAL CONSUMER RETAIL BANKING

INTERNATIONAL RETAIL BANKING - Page 2

	1Q 2003			Q 003	3Q 2003		4Q 2003		1Q 2004		2Q 004	30 200		3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	YTD 3Q 2003	YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
KEY INDICATORS:																	
Average Customer Deposits (in billions of dollars):																	
EMEA	\$	18.4	\$	19.2	\$ 20	.0 \$	22.0	\$	23.9	\$	24.1	\$	23.9	20%	\$ 19.2	\$ 24.0	25%
Japan		18.9		19.1	20	.3	22.0		22.6		21.7		21.6	6%	19.4	22.0	13%
Asia (excluding Japan) Latin America		37.1 7.0		38.9 7.1	39	.9 .8	41.3 6.7		43.2 6.6		49.6 6.7		52.5 6.9	32% 1%	38.6 7.0	48.4 6.7	25% (4%)
Total	\$	81.4	\$	84.3	\$ 87		92.0	\$	96.3	\$	102.1	\$	104.9	21%	\$ 84.2	\$ 101.1	20%
Average Loans by Type (in billions of dollars): Mortgages Auto Personal Commercial Markets Other Total	\$	12.1 2.1 15.5 2.3 2.7 34.7	\$ \$	12.2 2.3 16.6 2.6 1.9 35.6	16	.0 .5	12.5 2.4 18.0 2.8 2.0 37.7	\$ \$	12.5 2.4 18.8 3.0 1.5 38.2	\$ \$	16.4 2.4 20.6 4.7 1.7 45.8	\$	19.1 2.5 21.3 5.3 2.3 50.5	57% 4% 28% 77% 53% 41%	\$ 12.2 2.3 16.3 2.6 2.0 35.4	\$ 16.1 2.4 20.2 4.3 <u>1.8</u> 44.8	32% 4% 24% 65% (10%) 27%
Net Credit Loss Ratio - excluding Commercial Markets Net Credit Loss Ratio - Commercial Markets		1.07% 0.84%		1.28% 1.08%	2.2 0.9		1.09% 0.90%		1.48% 0.45%		1.28% 0.42%		1.33% 0.33%				
Loans 90+ Days Past Due - excl Commercial Markets (in millions of dollars) % of EOP Loans		1,287 3.95%	\$	1,321 3.99%	\$ 1,3 4.1		1,503 4.24%	\$	1,535 4.35%	\$	1,522 3.46%		1,434 3.08%	3%			
Cash Basis Loans - Commercial Markets (in millions of dollars) % of EOP Loans	\$	77 3.24%	\$	75 2.76%	\$ 2.1	70\$ 0%	84 2.74%	\$	78 2.60%	\$	79 1.38%	\$	43 0.99%	(39%)			
<u>Branches:</u> EMEA Japan Asia (excluding Japan) Latin America Total		592 24 98 161 875		583 24 98 158 863	1	25 03 52	599 25 105 141 870		596 25 106 141 868		599 25 341 145 1,110		604 25 342 147 1,118	1% - NM (3%) 27%			

NM Not meaningful



INCOME STATEMENT

(In millions of dollars)

	1Q 2003	20 20		3 20	Q 03	 4Q 2003		1Q 2004		2Q 2004	 3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)		YTD 3Q 2003		YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Revenues:																	
Commissions and Fees	\$ 409	\$	487	\$	489	\$ 443	\$	586	\$	485	\$ 460	(6%)	\$	1,385	\$	1,531	11%
Asset Management and Administration Fees	520		546		555	587		610		630	624	12%		1,621		1,864	15%
Investment Banking	826		1,022 988		707 847	922 552		830 963		917 728	793 228	12%		2,555		2,540	(1%)
Principal Transactions Other	1,258 174		988 350		847 212	552 171		963 254		1,013	469	(73%) NM		3,093 736		1,919 1,736	(38%) NM
Total Non-Interest Revenues	 3,187		3,393		2,810	 2,675		3,243		3,773	 2,574	(8%)		9,390		9,590	2%
Net Interest and Dividends	1,899		2,044		1,920	2,093		2,228		2,291	2,203	15%		5,863		6,722	15%
Total Revenues, Net of Interest Expense Non-Interest Expenses:	 5,086		5,437		4,730	 4,768		5,471	_	6,064	 4,777	1%		15,253	_	16,312	7%
Compensation and Benefits	2,004		2,110		1,617	1.449		1,905		1,959	1,657	2%		5,731		5,521	(4%)
Other Operating and Administrative Expenses	 946		1,076		1,061	 1,192		1,114		9,189	 1,397	32%		3,083		11,700	NM
Total Non-Interest Expenses	 2,950		3,186		2,678	 2,641		3,019		11,148	 3,054	14%		8,814		17,221	95%
Provision for Credit Losses	116		298		76	242		(60)		(347)	(405)	NM		490		(812)	NM
Income (Loss) Before Taxes and Minority Interest	2,020		1,953		1,976	 1,885	_	2,512	_	(4,737)	 2,128	8%	_	5,949		(97)	NM
Income Taxes (Benefits)	614		597		615	600		789		(1,951)	633	3%		1,826		(529)	NM
Minority Interest, Net of Tax	 5		12		8	 12		16		20	 44	NM		25		80	NM
Net Income (Loss)	\$ 1,401	\$	1,344	\$	1,353	\$ 1,273	\$	1,707	\$	(2,806)	\$ 1,451	7%	\$	4,098	\$	352	(91%)
Pre-tax Profit Margin Non-Compensation Expenses as a Percent of	39.7%		35.9%		41.8%	39.5%		45.9%		(78.1%)	44.5%			39.0%		(0.6%)	
Net Revenues (1) Compensation and Benefits Expenses as a Percent of	18.6%		19.8%		22.4%	25.0%		20.4%		167.7%	29.2%			20.2%		74.4%	
Net Revenues (1) Compensation and Benefits Expenses as a Percent of	39.4%		38.8%		34.2%	30.4%		34.8%		35.7%	34.7%			37.6%		35.1%	
Risk Adjusted Revenues (1) (2)	40.3%		41.1%		34.7%	32.0%		34.4%		33.6%	32.0%			38.8%		33.4%	

(1) The 2004 second quarter and YTD periods exclude revenue of \$584 million related to the gain on Samba.

(2) Risk Adjusted Revenues represent Revenues net of Interest Expense less Provision for Credit Losses.

NM Not meaningful



GCIB REVENUE DETAILS (In millions of dollars)



	10 200		2Q 2003	3Q 2003	4Q 2003	 1Q 2004	2Q 2004		3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	YTD 3Q 2003	Y1 3 20	2 C	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Revenue Details:														
Investment Banking Revenue:														
Advisory and Other Fees	\$	193	\$ 162	\$ 211	\$ 290	\$ 203	\$ 23	5\$	204	(3%)	\$ 566	\$	642	13%
Equity Underwriting		153	317	204	288	302	25	3	205	-	674		760	13%
Debt Underwriting		656	845	492	542	498	54	1	557	13%	1,993		1,599	(20%)
Revenue Allocated to Private Client Segment:														
Equity Underwriting		(46)	(97)	(61)	(67)	(115)	(6	3)	(60)	2%	(204)		(238)	(17%)
Debt Underwriting		(59)	(61)	(56)	(46)	 (32)	(2)	7)	(18)	68%	 (176)		(77)	56%
Total Investment Banking Revenue		897	1,166	790	1,007	856	943	2	888	13%	2,853		2,686	(6%)
Lending		382	414	424	392	439	52	2	504	19%	1,220		1,465	20%
Equity Markets		515	598	567	431	747	51	9	490	(14%)	1,680		1,756	5%
Fixed Income Markets		2,390	2,374	2,070	1,999	2,504	2,53	6	1,816	(12%)	6,834		6,856	-
Other Capital Markets and Banking		9	(2)	(5)	27	 (15)	(24	4)	35	NM	 2		(4)	NM
Total Capital Markets and Banking Revenues (1)		4,193	4,550	3,846	3,856	 4,531	4,49	5	3,733	(3%)	 12,589		12,759	1%
Transaction Services		904	896	882	906	939	98	1	1,042	18%	2,682		2,965	11%
Other (2)		(11)	(9)	2	6	 1	58	5	2	-	 (18)		588	NM
Total GCIB Revenues	\$	5,086	\$ 5,437	\$ 4,730	\$ 4,768	\$ 5,471	\$ 6,06	4 \$	4,777	1%	\$ 15,253	\$	16,312	7%

(1) Capital Markets and Banking revenues reflect Citigroup's portion (49%) of the results of the Nikko Citigroup Joint Venture on each respective line with an offset in Other Capital Markets and Banking to conform to the GAAP presentation.

(2) The 2004 second quarter includes a \$584 million gain related to the sale of Samba.

NM Not meaningful

CAPITAL MARKETS AND BANKING

(In millions of dollars)

	 1Q 2003	 2Q 2003	 3Q 2003	 4Q 2003	 1Q 2004	 2Q 2004	 3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	 YTD 3Q 2003	 YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Total Revenues, Net of Interest Expense Total Operating Expenses Provision for Credit Losses	\$ 4,193 2,354 107	\$ 4,550 2,546 286	\$ 3,846 2,053 73	\$ 3,856 1,957 272	\$ 4,531 2,354 (26)	\$ 4,495 2,537 (276)	\$ 3,733 2,344 (335)	(3%) 14% NM	\$ 12,589 6,953 466	\$ 12,759 7,235 (637)	1% 4% NM
Income Before Taxes and Minority Interest	1,732	1,718	1,720	1,627	2,203	2,234	1,724	-	5,170	6,161	19%
Income Taxes Minority Interest, Net of Tax	 524 5	 532 12	 550 8	 512 12	 711 15	 713 19	 522 43	(5%) NM	 1,606 25	 1,946 77	21% NM
Net Income	\$ 1,203	\$ 1,174	\$ 1,162	\$ 1,103	\$ 1,477	\$ 1,502	\$ 1,159	-	\$ 3,539	\$ 4,138	17%
Average Risk Capital Return on Risk Capital					\$ 15,019 40%	\$ 17,470 35%	\$ 19,081 24%			\$ 17,190 32%	
Investment Banking Global Debt, Equity and Equity-related Underwriting : Global Volume (1) Global Market Share Rank	\$ 145,571 10.4% 1	\$ 143,978 10.0% 1	\$ 122,723 9.8% 1	\$ 137,988 10.9% 1	\$ 170,475 10.0% 1	\$ 118,309 8.7% 1	\$ 125,147 10.1% 1	2%	\$ 412,272 10.1% 1	\$ 413,931 9.7% 1	
U.S. Volume (1) U.S. Market Share Rank	\$ 116,251 12.7% 1	\$ 102,631 11.5% 1	\$ 96,037 11.6% 1	\$ 98,337 12.6% 1	\$ 120,745 12.3% 1	\$ 79,984 9.9% 1	\$ 95,386 12.6% 1	(1%)	\$ 314,919 11.9% 1	\$ 296,115 11.6% 1	(6%)

(1) Full credit to book manager. Market volumes and shares sourced from Thomson Financial Securities Data.

NM Not meaningful



TRANSACTION SERVICES (In millions of dollars)



	1Q 003	2Q 003	3Q 003	4Q 2003	 1Q 2004	2Q 2004	;	3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	YTD 3Q 2003	YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Total Revenues, Net of Interest Expense Total Operating Expenses Provision for Credit Losses	\$ 904 625 9	\$ 896 634 12	\$ 882 618 3	\$ 906 679 (30)	\$ 939 658 (34)	\$ 984 692 (71)	\$	1,042 711 (70)	18% 15% NM	\$ 2,682 1,877 24	\$ 2,965 2,061 (175)	11% 10% NM
Income Before Taxes and Minority Interest Income Taxes and Minority Interest, net of tax	 270 79	 250 70	 261 65	 257 79	 315 81	 363 102		401 116	54% 78%	 781 214	 1,079 299	38% 40%
Net Income	\$ 191	\$ 180	\$ 196	\$ 178	\$ 234	\$ 261	\$	285	45%	\$ 567	\$ 780	38%
Average Risk Capital					\$ 1,263	\$ 1,340	\$	1,462			\$ 1,355	
Return on Risk Capital					75%	78%		78%			77%	
Revenue Details:												
Cash Management	\$ 524	\$ 512	\$ 490	\$ 510	\$ 522	\$ 558	\$	618	26%	\$ 1,526	\$ 1,698	11%
Securities Services	230	230	243	251	277	283		274	13%	703	834	19%
Trade	 150	 154	 149	 145	 140	 143		150	1%	 453	 433	(4%)
Total Revenues, Net of Interest Expense	\$ 904	\$ 896	\$ 882	\$ 906	\$ 939	\$ 984	\$	1,042	18%	\$ 2,682	\$ 2,965	11%
Liability Balances (Average in billions)	\$ 92	\$ 96	\$ 101	\$ 108	\$ 111	\$ 113	\$	121	20%			
Assets Under Custody (EOP in trillions)	\$ 5.2	\$ 5.6	\$ 5.7	\$ 6.4	\$ 6.6	\$ 7.0	\$	7.3	28%			

NM Not meaningful

PRIVATE CLIENT SERVICES

(In millions of dollars)

	 1Q 2003		2Q 2003		Q 103		4Q 2003		1Q 2004		2Q 2004		3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	YTD 3Q 2003	(TD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Revenues: Fee-Based and Net Interest Revenue Commissions and Other Transactional Revenue	\$ 677 656	\$	667 787	\$	730 763	\$	770 794	\$	848 881	\$	850 728	\$	849 674	16% (12%)	\$ 2,074 2,206	\$ 2,547 2,283	23% 3%
Total Revenues, Net of Interest Expense	 1,333		1,454		1,493		1,564		1,729		1,578		1,523	2%	 4,280	 4,830	13%
Total Operating Expenses Provision for Credit Losses	 1,072 1		1,156 -		1,162 -		1,177		1,320		1,234 -		1,204	4% -	 3,390 1	 3,758	11% (100%)
Income Before Taxes Income Taxes	 260 98		298 113		331 125		387 148		409 158		344 135		319 124	(4%) (1%)	 889 336	 1,072 417	21% 24%
Net Income	\$ 162	\$	185	\$	206	\$	239	\$	251	\$	209	\$	195	(5%)	\$ 553	\$ 655	18%
Pretax Profit Margin	20%		20%		22%		25%		24%		22%		21%		21%	22%	
Average Risk Capital								\$	1,258	\$	1,261	\$	1,080			\$ 1,200	
Return on Risk Capital									80%		67%		72%			73%	
Financial Consultants Annualized Revenue per FC (000) Branch offices	\$ 12,471 431 532	\$	12,317 469 531	\$	12,254 482 531	\$	12,207 509 529	\$	12,037 577 528	\$	12,094 527 526	\$	12,096 500 526	(1%) 4% (1%)			
Assets (in billions of dollars):																	
Client Assets Under Fee-Based Management:																	
Consulting Group and Internally Managed Accounts	\$	\$		\$		\$	137	\$	144	\$	146	\$	145	13%			
Financial Consultant Managed Accounts	53		61		64		72		76		76		76	19%			
Total Private Client (1)	\$ 160	\$	182	\$	192	\$	209	\$	220	\$	222	\$	221	15%			
Total Client Assets:																	
Private Client	\$ 763	\$	834	\$	851	\$	912	\$	925	\$	924	\$	920	8%			
Other Investor Assets within Citigroup Global Markets Total (1)	\$ 119 882	\$	125 959	\$	147 998	\$	156 1,068	\$	162 1,087	\$	163 1,087	\$	167 1,087	14% 9%			
i otal (1)	\$ 002	Ŷ	909	Ŷ	390	Ψ	1,000	ş	1,007	φ	1,007	φ	1,007	370			
Net Client Asset Flows	\$ 5	\$	9	\$	5	\$	9	\$	6	\$	5	\$	3	(40%)			
Bank Deposit Program Balances	\$ 42	\$	42	\$	42	\$	41	\$	43	\$	42	\$	42	-			

(1) Includes some assets jointly managed with Citigroup Asset Management.



LIFE INSURANCE AND ANNUITIES - Page 1 (In millions of dollars)

		1Q 2003		2Q 2003	:	3Q 2003		4Q 2003		1Q 2004		2Q 2004	3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)		YTD 3Q 2003	YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Total Revenues, Net of Interest Expense Provision for Benefits and Claims	\$	1,146 680	\$	1,179 718	\$	1,389 925	\$	1,298 839	\$	1,303 687	\$	1,240 678	\$ 1,533 894	10% (3%)	\$	3,714 2,323	\$ 4,076 2,259	10% (3%)
Revenues, net of Interest Expense and Provision for Benefits and Claims (1)		466		461		464		459		616		562	639	38%		1,391	1,817	31%
Total Operating Expenses		179		184		208		217		231		223	297	43%		571	751	32%
Income Before Taxes Income Taxes and Minority Interest, net of tax		287 43		277 77		256 93		242 57		385 98		339 109	342 60	34% (35%)		820 213	1,066 267	30% 25%
Net Income	\$	43 244	\$	200	\$	163	\$	185	\$	287	\$	230	\$ 282	(35%) 73%	\$	607	\$ 799	25% 32%
Average Risk Capital									s	4,072	\$	4,060	\$ 3,928		_		\$ 4,020	
Return on Risk Capital									\$	4,072	3	4,000	a 3,928 29%				3 4,020 27%	
Net Income by Source:														(0))				
Retail Annuities Institutional Annuities	\$	108 56	\$	64 52	\$	78 58	\$	70 54	\$	111 72	\$	65 70	\$ 73 75	(6%) 29%	\$	250 166	\$ 249 217	- 31%
Life		35		39		40		22		36		45	27	(33%)		114	108	(5%)
Other Realized Insurance Investment Portfolio Gains / (Losses)		30 (2)		27 (1)		33 28		26 (4)		32 6		37 (14)	29	(12%) (100%)		90 25	98 (8)	9% NM
Total Travelers Life & Annuity		227		181		237		168		257		203	204	(100%)		645	664	3%
International Insurance Manufacturing		17		19		(22)		17		31		25	78	NM		14	134	NM
Realized Insurance Investment Portfolio Gains / (Losses)		- 17		- 19		(22)		- 17		(1)		25	- 18	100%		(52)	134	NM
Total International Insurance Manufacturing		17		19		(74)		17		30		27	78	NM		(38)	135	NM
Total Life Insurance and Annuities	\$	244	\$	200	\$	163	\$	185	\$	287	\$	230	\$ 282	73%	\$	607	\$ 799	32%
Business Volumes:																		
Travelers Life & Annuity:																		
Retail annuities account balances and benefit reserves	s	28,282	\$	30,717	\$	31,641	\$	33,828	\$	34,844	\$	35,391	\$ 35,622	13%				
Institutional annuities account balances and benefit reserves		23,377		23,644		24,850		25,170		25,723		26,477	27,169	9%				
Individual life account balances and benefits reserves		3,971		4,225		4,459		4,826		5,189		5,423	5,687	28%				
Total Travelers Life & Annuity	\$	55,630	\$	58,586	\$	60,950	\$	63,824	\$	65,756	\$	67,291	\$ 68,478	12%				
International Insurance Manufacturing:																		
Annuity products account balances and benefit reserves	\$	2,145	\$	2,681	\$	3,734	\$	5,156	\$	6,854	\$	7,625	\$ 8,849	NM				
Life products account balances and benefit reserves		343		410		524		638		856		1,147	1,296	NM				
Total International Insurance Manufacturing (2)	\$	2,488	\$	3,091	\$	4,258	\$	5,794	\$	7,710	\$	8,772	\$ 10,145	NM				
Total Life Insurance and Annuities	\$	58,118	\$	61,677	\$	65,208	\$	69,618	\$	73,466	\$	76,063	\$ 78,623	21%				
Travelers Life & Annuity:																		
Retail Annuities:																		
Net written premiums and deposits:																		
Fixed	\$	141	\$	177	\$	115	\$	111	\$	148	\$	135	\$ 155	35%	\$	433	\$ 438	1%
Variable		811		960		1,099		1,132		1,218		1,255	1,233	12%		2,870	3,706	29%
Individual payout		20	. <u> </u>	12		12		12		14	-	18	38	NM		44	70	59%
Total (3)	\$	972	\$	1,149	\$	1,226	\$	1,255	\$	1,380	\$	1,408	\$ 1,426	16%	\$	3,347	\$ 4,214	26%
Policyholder account balances and benefit reserves: (4)																		
Fixed Variable	\$	8,755 18.874	\$	8,873 21,195	\$	8,925 22.068	\$	8,968 24,215	\$	9,120 25.080	\$	9,112 25.631	\$ 9,173 25.778	3% 17%				
		18,874		,									., .	4%				
Individual payout	-		_	649	_	648	_	645	_	644	_	648	671					
Total	\$	28,282	\$	30,717	\$	31,641	\$	33,828	\$	34,844	\$	35,391	\$ 35,622	13%				

(1) The abbreviated income statement presented includes the effect of the provisions for benefits and claims in Adjusted Revenues, Net of Interest Expense, which is not in conformity with a GAAP presentation. This income statement reconciles to Income from Continuing Operations which is a GAAP measure. The provision for benefits and expenses can vary greatly with the timing of premium collections. While this presentation is not in conformity with GAAP, the Company believes it provides a representation of performance and key indicators of the life insurance and annuity business that is consistent with the way management reviews operating performance and allocates resources. Furthermore, investors utilize information about the true underlying performance of the Company.

(2) Includes 100% of business volume, sales and deposits attributed to the Company's joint ventures in Japan and Hong Kong.

Net written premiums and deposits is a non-GAAP measure that the Company uses to measure business volumes, as the majority of the annuity business written by TLA are accounted for as investment contracts, with the result that deposits collected are reported as liabilities and are not included in revenues. Deposits were \$961, \$1,144, \$1,222, and \$1,250 for the respective 2003 quarters and \$1,374, \$1,397 and \$1,399 for the first, (3) second and third quarters of 2004, respectively.

(4) Includes general account, separate accounts and managed funds.

NM Not meaningful

Reclassified to conform to the current period's presentation.



LIFE INSURANCE AND ANNUITIES - Page 2

(In millions of dollars)

		1Q 2003	 2Q 2003		3Q 2003	 4Q 2003		1Q 2004		2Q 2004		3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	_	YTD 3Q 2003		YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Policyholder account balances and benefit reserves rollforward: (1)																		
Beginning of period	\$	28,448	\$ 28,282	\$	30,717	\$ 31,641	\$	33,828	\$	34,844	\$	35,391	15%	\$	28,448	8 \$	33,828	19%
Net sales		186	382		409	344		485		549		526	29%		977	1	1,560	60%
Change in market value		(345)	2,065		538	1,884		548		69		(256)	NM		2,258	3	361	(84%)
Interest credited		122	125		127	128		119		121		124	(2%)		374	4	364	(3%)
Benefits, fees and other		(129)	 (137)		(150)	 (169)		(136)	_	(192)		(163)	(9%)		(416	ô)	(491)	(18%)
End of period	\$	28,282	\$ 30,717	\$	31,641	\$ 33,828	\$	34,844	\$	35,391	\$	35,622	13%	\$	31,641	1 \$	35,622	13%
Total retail annuity DAC asset	\$	1,355	\$ 1,375	\$	1,403	\$ 1,437	\$	1,467	\$	1,501	\$	1,542	10%					
DAC to account balance		4.79%	4.48%		4.43%	4.25%		4.21%		4.24%		4.33%						
Retail annuity DAC amortization	\$	50	\$ 52	\$	57	\$ 60	\$	67	\$	70	\$	69	21%	\$	159	9 \$	206	30%
Travelers Life & Annuity:																		
Institutional Annuities: Net written premiums and deposits (2)	\$	2,111	\$ 1,361	s	2,409	\$ 1,521	\$	1,578	\$	2,127	\$	2,570	7%	\$	5,881	1\$	6,275	7%
Policyholder account balances and benefit reserves:																		
Guaranteed investment contracts	\$	11,624	\$ 11,645	\$	12,466	\$ 12,551	\$	12,750	\$	13,456	\$	13,770	10%					
Payout institutional annuities		6,320	6,519		6,899	7,168		7,307		7,453		7,762	13%					
Other group investment contracts		5,433	 5,480		5,485	 5,451		5,666		5,568		5,637	3%					
Total	\$	23,377	\$ 23,644	\$	24,850	\$ 25,170	\$	25,723	\$	26,477	\$	27,169	9%					
Individual Life Insurance: Net written premiums and deposits:																		
New direct periodic premiums and deposits	\$	70	\$ 42	\$	62	\$ 54	\$	55	\$	53	\$	62	-	\$	174	4 \$	170	(2%)
Renewal direct periodic premiums and deposits		139	143		142	174		233		152		172	21%		424	4	557	31%
Single premium deposits		49	81		124	151		169		173		183	48%		254	4	525	NM
Reinsurance		(30)	 (34)		(36)	 (39)		(37)		(38)		(44)	(22%)		(100		(119)	(19%)
Total (3)	\$	228	\$ 232	\$	292	\$ 340	\$	420	\$	340	\$	373	28%	\$	752	2 \$	1,133	51%
Policyholder account balances and benefit reserves	\$	3,971	\$ 4,225	\$	4,459	\$ 4,826	\$	5,189	\$	5,423	\$	5,687	28%					
Life insurance in force (in billions, face amt.)	\$	83.2	\$ 84.5	\$	86.9	\$ 89.3	\$	91.9	\$	94.2	\$	97.1	12%					
International Insurance Manufacturing:																		
Annuity product net written premiums and deposits:																		
Japan deposits	\$	203	\$ 286	\$	999	\$ 1,154	\$	1,415	\$	1,063	\$	931	(7%)	\$	1,488		3,409	NM
All other premiums and deposits		162	 200		174	 200		207		242	_	528	NM		536		977	82%
Total annuity product net written premiums and deposits	\$	365	\$ 486	\$	1,173	\$ 1,354	ş	1,622	\$	1,305	\$	1,459	24%	\$	2,024	4 \$	4,386	NM
Life product net written premiums and deposits	\$	98	\$ 116	\$	212	\$ 195	\$	336	\$	475	\$	277	31%	\$	426	6 \$	1,088	NM
Total International Insurance Manufacturing net written premiums and deposits (4) (5) Policyholder account balances and benefit reserves:	\$	463	\$ 602	\$	1,385	\$ 1,549	\$	1,958	\$	1,780	\$	1,736	25%	\$	2,450	0 \$	5,474	NM
Annuity products account balances and benefit reserves (4)	\$	2,145	\$ 2,681	\$	3,734	\$ 5,156	s	6,854	\$	7,625	\$	8,849	NM					
Life products account balances and benefit reserves	s	343	\$ 410	\$	524	\$ 638	s	856	\$	1,147	\$	1,296	NM					

(1) Includes general account, separate accounts and managed funds.

(2) Excludes deposits related to Clitigroup plans previously managed externally. Additionally, net written premiums and deposits is a non-GAAP measure that the Company uses to measure business volumes, as the majority of the annuity business written by TLA are accounted for as investment contracts, with the result that deposits collected are reported as liabilities and are not included in revenues. Deposits were \$1,994, \$1:00, \$2:019, and \$1:29 for the respective quarters of 20:40.

(3) Net written premiums and deposits is a non-GAAP measure that the Company uses to measure business volumes, as a substantial portion of the life business written by TLA are accounted for as investment contracts, with the result that deposits collected are reported as liabilities and are not included in revenues. Deposits were \$202, \$207, \$257, and \$316 for the respective 2003 quarters and \$397, \$318 and \$354 for the respective 2004 quarters.

(4) Includes 100% of business volume, sales and deposits attributed to the Company's joint ventures in Japan and Hong Kong.

(5) Net written premiums and deposits is a non-GAAP measure that the Company uses to measure business volumes, as a substantial portion of the life and annulty business written by international insurance Manufacturing are accounted for as investment contracts with the result that deposits collected are reported as liabilities and are not included in revenues. Total deposits were \$355, \$490, \$1,256, and \$1,402 for the respective 2003 quarters and \$1,703, \$1,576 and \$1,501 for the respective quarters of 2004.

NM Not meaningful



LIFE INSURANCE AND ANNUITIES

INSURANCE INVESTMENT PORTFOLIO (1)

(In millions of dollars)

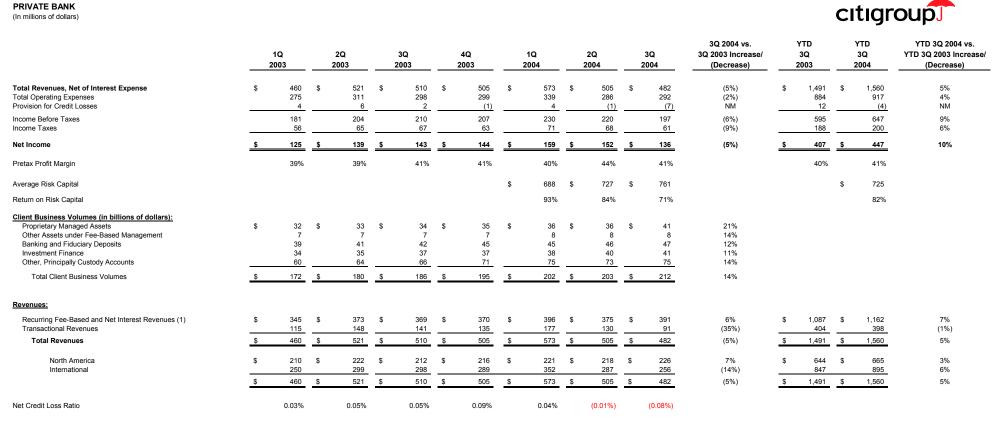
	1Q 200		Percent of Total Investments		2Q 003	Percent of Total Investments		3Q 2003	Percent of Total Investments		4Q 2003	Percent of Total Investments		1Q 2004	Percent of Total Investments	2Q 2004	Percent of Total Investments	3Q 2004	Percent of Total Investments
Fixed-Income Investments:																			
Available for sale, at fair value: Mortgage-backed securities - principally obligations of U.S. Government agencies	\$	7,454		s	7,604		s	7,220		s	6,903		\$	6,978	s	6,740		\$ 7,07	1
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	Ť	1,758		Ŧ	1,797		Ŧ	1,626		Ť	1,842		Ŧ	1,913		1,994		1,91	
Corporates (including redeemable preferreds)	:	25,423			26,536			27,956			29,057			30,476		30,592		32,61	1
Obligations of states and political subdivisions		325			379			385			398			426		388		41	
Debt securities issued by foreign governments		314			425			467			508			544		500		59	2
Short-term Investments		3,822			4,242			3,978			3,268			4,363		3,503		3,58	0
Total Fixed Income Investments		39,096	82.1%		40,983	81.9%		41,632	81.8%	_	41,976	81.5%		44,700	82.2%	43,717	82.7%	46,18	3 83.1%
Equity securities, at fair value		259	0.5%		311	0.6%		300	0.6%		293	0.6%		236	0.4%	257	0.5%	26	7 0.5%
Trading Securities		1,577	3.3%		1,754	3.5%		1,788	3.5%		1,750	3.4%		1,969	3.6%	1,904	3.6%	1,41	6 2.5%
Mortgage loans		1,920	4.0%		1,962	3.9%		1,886	3.7%		1,886	3.7%		1,940	3.6%	1,916	3.6%	2,10	2 3.8%
Real estate		39	0.1%		42	0.1%		97	0.2%		96	0.2%		90	0.2%	82	0.2%	3	9 0.1%
Other invested assets (2) Total Travelers Life & Annuity invested assets		1,642 44,533	3.5% 93.5%		1,602 46,654	3.2% 93.2%		1,795 47,498	3.5% 93.3%		1,711 47,712	3.3%		1,698 50,633	3.1% 93.1%	1,673 49,549	3.1% 93.7%	1,67	
Total International Insurance Manufacturing invested assets		3.090	6.5%		3,394	6.8%		3,388	6.7%		3,763	7.3%		3,780	6.9%	3,343	6.3%	3,90	
Total Life Insurance & Annuities invested assets		47,623	100.0%	\$	50,048	100.0%	\$	50,886	100.0%	\$	51,475	100.0%	\$	54,413	100.0% \$	52,896	100.0%	\$ 55,58	
After-tax unrealized gains / (losses) on TLA invested assets	¢	904		s	1,594		s	1,378		\$	1,327		s	1,760	s	814		\$ 1,41	0
Investment Data:	Ψ	504		Ψ	1,004		Ψ	1,070		Ψ	1,027		Ψ	1,700	÷	014		ψ 1,41	0
Travelers Life & Annuity: Net investment income	\$	661		\$	648		\$	680		s	648		\$	725	s	702		\$ 72	0
Annualized effective yield		6.78%			6.42%			6.63%			6.08%			6.73%		6.36%		6.37	
International Insurance Manufacturing: Net investment income	s	42		s	39		s	56		s	57		\$	57	s	50		\$6	4
Annualized effective yield	Ŧ	5.79%		Ψ	4.93%		Ψ	6.91%		Ψ	6.60%		Ψ	6.38%	÷	5.65%		7.45	
TLA fixed income credit quality:																			
AAA	\$	10,627	27.2%	\$	11,049	27.0%	\$	10,321	24.8%	\$	9,837	23.4%	\$	10,106	22.6% \$	9,872	22.6%	\$ 10,05	3 21.8%
AA		3,816	9.8%		4,202	10.3%		4,289	10.3%		4,226	10.1%		4,809	10.8%	4,612	10.5%	4,80	
A		8,169	20.9%		8,259	20.2%		8,840	21.2%		9,501	22.6%		10,436	23.3%	10,042	23.0%	11,00	
BAA		12,697	32.4%		13,035	31.7%		13,306	32.0%		13,622	32.5%		14,666	32.8%	14,606	33.4%	15,49	
Total Investment Grade		35,309	90.3%		36,545	89.2%		36,756	88.3%		37,186	88.6%		40,017	89.5%	39,132	89.5%	41,35	
BA		2,113	5.4%		2,520	6.1%		2,856	6.9%		2,714	6.5%		2,753	6.2%	2,655	6.1%	2,76	
B CAA and below		1,049 625	2.7% 1.6%		1,105 813	2.7% 2.0%		1,243 777	3.0% 1.8%		1,361 715	3.2% 1.7%		1,276 654	2.9% 1.4%	1,389 541	3.2% 1.2%	1,58 47	
Total Below Investment Grade		3,787	9.7%		4,438	10.8%		4,876	1.8%		4,790	1.7%	-	4,683	1.4%	4,585	1.2%	4,82	
Total TLA fixed income investments		39,096	100.0%	\$	40,983	10.0%	\$	41,632	100.0%	s	4,790	100.0%	\$	4,003	10.5%		100.0%	\$ 46,18	
	-	,		<u> </u>	.,,,,		<u> </u>	,		-	,		<u> </u>	/: •••					

(1) Excludes insurance entities included within Consumer Group.

(2) Amounts represent primarily private equity, hedge funds and real estate joint ventures and do not include investments in Citigroup preferred stock.

PRIVATE BANK

(In millions of dollars)



NM Not meaningful

Reclassified to conform to the current period's presentation.

(1) Includes treasury revenue, which was previously disclosed separately

GLOBAL INVESTMENT MANAGEMENT ASSET MANAGEMENT (1) (In millions of dollars)



(In millions of dollars)																		2	•
		1Q 2003		2Q 2003		3Q 2003		4Q 2003		1Q 2004		2Q 2004		3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	YTD 3Q 2003		YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase (Decrease)
Total Revenues, Net of Interest Expense	\$	367	\$	378	s	421	s	467	\$	471	\$	412	s	463	10%	\$ 1,166	\$	1,346	15%
Total Operating Expenses		254		264		322		308		303		299		333	3%	 840		935	11%
Income Before Taxes and Minority Interest		113		114		99		159		168		113		130	31%	326		411	26%
Income Taxes Minority Interest, Net of Tax		30		31 1		42		46 11		57 6		45 (1)		46	10%	103 1		148 5	44% NM
Net Income	\$	83	\$	82	\$	57	\$	102	\$	105	\$	69	\$	84	47%	\$ 222	\$	258	16%
Pre-tax profit margin		30.8%		30.2%		23.5%		34.0%		35.7%		27.4%		28.1%		28.0%	6	30.5%	
Average Risk Capital									\$	717	\$	674	s	689			s	693	
Return on Risk Capital										59%		41%		49%				50%	
Asset Management (Excl. Retirement Services):																			
Total Revenues, Net of Interest Expense	\$	320	\$	328	\$	355	\$	400	\$	386	\$	366	\$	369	4%	\$ 1,003		1,121	12%
Total Operating Expenses		219		226		240		270		263		255		288	20%	 685		806	18%
Income Before Taxes and Minority Interest		101		102		115		130		123		111		81	(30%)	318		315	(1%)
Income Taxes Minority Interest, Net of Tax		36		37		41		46 11		46 6		40 (2)		33	(20%)	114		119 4	4%
			-		-		-		_				-			 			
Net Income	\$	65	\$	65	\$	74	\$	73	\$	71	\$	73	\$	48	(35%)	\$ 204	\$	192	(6%)
Retirement Services:																			
Total Revenues, Net of Interest Expense	\$	47	\$	50	\$	66	\$	67	\$	85	\$	46	\$	94	42%	\$ 163		225	38%
Total Operating Expenses		35		38		82		38		40		44		45	(45%)	 155		129	(17%)
Income (Loss) Before Taxes and Minority Interest		12		12		(16)		29		45		2		49	NM	8		96	NM
Income Taxes (Benefits)		(6)		(6)		1		-		11		5		13	NM	(11)		29	NM
Minority Interest, Net of Tax				1								1			-	 1		1	-
Net Income (Loss)	\$	18	\$	17	\$	(17)	\$	29	\$	34	\$	(4)	\$	36	NM	\$ 18	\$	66	NM
et Flows by Business (in billions of dollars);																			
Retail/Private Bank Institutional	\$	(1.4)	\$	3.1	\$	1.6	\$	1.3	\$	3.9	\$	0.1	\$	0.6	(63%)	\$ 3.3	\$	4.6	39%
Long Term		1.2		3.8		0.4		4.2		4.1		3.3		0.9	NM	5.4		8.3	54%
Liquidity		(2.4)		1.1		(2.5)		1.9		(4.6)		(0.1)		5.6	NM	(3.8))	0.9	NM
Total Institutional		(1.2)		4.9		(2.1)		6.1		(0.5)		3.2		6.5	NM	 1.6		9.2	NM
Net Flows Excluding US Retail Money Markets	s	(2.6)	s	8.0	s	(0.5)	\$	7.4	\$	3.4	s	3.3	s	7.1	NM	\$ 4.9		13.8	NM
US Retail Money Markets	\$	0.1	\$	(1.6)	\$	(1.7)	\$	(0.8)	\$	-	\$	(3.2)	\$	(0.7)	59%	\$ (3.2)		(3.9)	(22%)
Assets Under Management by Business (in billions of dollars):																			
Retail/Private Bank (2) (5)	s	201.5	\$	217.0	\$	219.9	\$	230.9	\$	238.1	\$	233.2	\$	232.4	6%				
Institutional (5)		162.6		172.7		174.0		185.4		187.5		188.9		197.9	14%				
Retirement Services		11.1		12.2		12.2		11.9		12.6		12.1		12.9	6%				
Other (3)		87.0		90.6	-	89.3	-	93.3		91.9		56.3		57.5	(36%)				
Total Assets Under Management (2, 3)	\$	462.2	\$	492.5	\$	495.4	\$	521.5	\$	530.1	\$	490.5	\$	500.7	1%				
Assets Under Management by Product (in billions of dollars):																			
Equity/Balanced	\$	125.9	\$	141.9	\$	145.5	\$	161.4	\$	165.4	\$	166.8	\$	165.2	14%				
Fixed Income (5)		162.6		173.9		175.4		184.2		189.3		148.2		153.8	(12%)				
Money Markets/Liquidity		128.9		128.2		124.2		123.0		122.6		121.6		127.6	3%				
Alternative Investments		44.8		48.5		50.3		52.9		52.8		53.9		54.1	8%				
Total Assets Under Management (2, 3)	\$	462.2	\$	492.5	\$	495.4	\$	521.5	\$	530.1	\$	490.5	\$	500.7	1%				
Number of Morningstar 4- and 5-star Mutual Fund share classes (4)																			
Equity		16		16		17		18		15		12		15	(12%)				
Fixed Income		11		6		10		14		11		17		16	60%				
CitiStreet Joint Venture - Assets Under Administration (in billions of dollars)	s	155	s	170	\$	179	\$	193	\$	208	\$	198	s	202	13%				

(1) Includes Retirement Services Businesses.

(2) Includes \$30, \$31, \$32 and \$33 billion for the first, second, third and fourth quarters of 2003, respectively, and \$34, \$33 and \$34 billion for the first, second and third quarters of

2004, respectively, for Citigroup Private Bank clients.

(3) Includes CAI Institutional alternative investments, St. Paul Travelers, and TAMIC AUMs. St. Paul Travelers assets of \$39, \$40, \$38 and \$39 billion for the first, second,

third and fourth quarters of 2003 respectively, and \$39 and \$3 billion for the first and second quarters of 2004 respectively, are managed by Asset Management on a

third-party basis following the spin-off.

(4) Asset calculations are based on classes of such funds ranked by Morningstar. Number of funds reflects only one class per fund and are based on performance of non-money market retail funds.

(5) Includes \$3 billion of AUMs for the 2004 second and third quarters (Retail of \$1 billion and Institutional of \$2 billion for both quarters) related to KorAm.

NM Not meaningful

PROPRIETARY INVESTMENT ACTIVITIES (1)

(In millions of dollars)



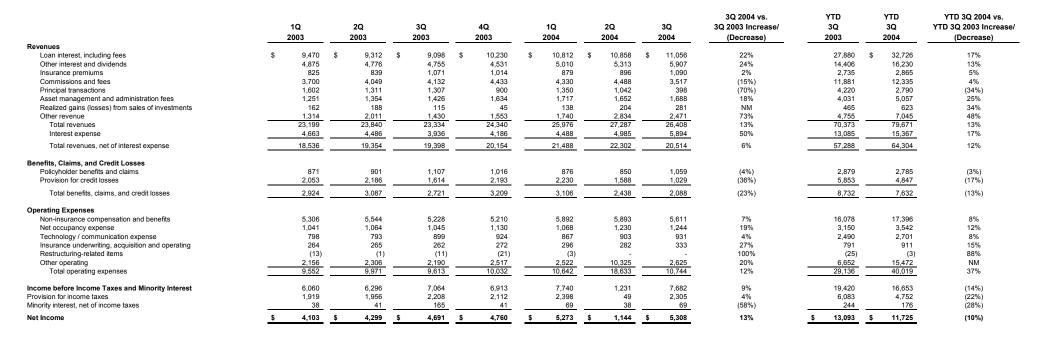
	1Q 2003	2Q 2003	3Q 2003	 4Q 2003		1Q 2004		2Q 2004		3Q 2004	3Q 2004 vs. 3Q 2003 Increase/ (Decrease)	YTD 3Q 2003		YTD 3Q 2004	YTD 3Q 2004 vs. YTD 3Q 2003 Increase/ (Decrease)
Total Revenues, Net of Interest Expense	\$ 153	\$ 225	\$ 510	\$ 334	\$	180	\$	537	\$	287	(44%)	\$ 888	\$	1,004	13%
Total Operating Expenses	78	91	84	140		87		123		112	33%	253		322	27%
Provision for Credit Losses	 -	 1	 -	 (1)		1		(1)		-	-	 1		-	(100%)
Income Before Taxes and Minority Interest	75	133	426	195		92		415		175	(59%)	634		682	8%
Income Taxes	29	53	153	53		30		135		54	(65%)	235		219	(7%)
Minority Interest, Net of Tax	 8	 17	 145	 5		36		7		10	(93%)	 170		53	(69%)
Net Income	\$ 38	\$ 63	\$ 128	\$ 137	\$	26	\$	273	\$	111	(13%)	\$ 229	\$	410	79%
<u>Total Revenues, Net of Interest Expense (by Type):</u> Private Equity Hedge Funds Refinancing Portfolio Other Total	\$ 76 15 3 59 153	\$ 135 38 2 50 225	\$ 450 8 1 51 510	\$ 246 19 - 69 334	\$	76 50 1 53 180	\$	460 (30) - 107 537	\$	225 (15) - 77 287	(50%) NM (100%) 51% (44%)	\$ 661 61 6 160 888	\$	761 5 1 237 1,004	15% (92%) (83%) 48% 13%
<u>Selected Balance Sheet Information (in billions):</u> Assets Average Risk Capital Return on Risk Capital	\$ 9.1	\$ 9.1	\$ 9.1	\$ 8.5	\$ \$	8.6 3.6 3%	\$ \$	8.4 3.7 30%	\$ \$	8.4 3.6 12%	(8%)	\$ 9.1	\$ \$	8.4 3.7 15%	

(1) Includes Venture Capital Activities and certain other corporate investments.

NM Not meaningful

CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)



NM Not meaningful



CITIGROUP CONSOLIDATED BALANCE SHEET

(In millions of dollars)



September 30, 2004

		N	larch 31, 2003		June 30, 2003	Se	ptember 30, 2003	De	ecember 31, 2003	N	March 31, 2004		June 30, 2004		otember 30, 2004 (1)	Vs. December 31 Inc (Dec	, 2003
Assets														_			.,
Cash and due from banks (including segregated cash and other depos	its)	\$	19,731	\$	21,816	\$	24,688	\$	21,149	\$	23,104	\$	26,462	\$	25,483	20%	
Deposits at interest with banks	,		19,173		18,785		21,504		19,777		23,104		24,710		23,407	18%	
Federal funds sold and securities borrowed or purchased under agreer	ments to resell		158,052		167,260		175,458		172,174		184,089		194,594		208,159	21%	
Brokerage receivables			25,606		43,955		35,372		26,476		35,159		41,494		37,987	43%	
Trading account assets			173,099		174,324		190,851		235,319		232,227		245,037		264,077	12%	
Investments			181,750		189,000		185,487		182,892		203,311		205,245		205,782	13%	
Loans, net of unearned income																	
Consumer			332,607		329,695		338,614		379,932		383,678		398,558		408,376	7%	
Corporate			105,425		108,876		102,962		98,074		100,438		112,859		112,309	15%	
Loans, net of unearned income		_	438,032		438,571		441,576		478,006	-	484,116		511,417	-	520,685	9%	
Allowance for credit losses			(11,049)		(11,167)		(10,843)		(12,643)		(12,506)		(12,715)		(12,034)	5%	
Total loans, net			426,983		427,404		430,733		465,363		471,610		498,702		508,651	9%	
Goodwill			26,605		26,960		26,757		27,581		28,549		30,215		30,809	12%	
Intangible assets			8,233		7,792		8,674		13,881		13,953		14,525		16,192	17%	
Reinsurance recoverables			4,361		4,431		4.511		4,577		4.598		4.683		4,722	3%	
Separate and variable accounts			21,778		24,268		25,135		27,473		28,841		29,474		29,839	9%	
Other assets			72,002		81,440		80,153		67,370		69,046		81,427		81,985	22%	
		-		-		-						-					
Total assets		\$	1,137,373	\$	1,187,435	\$	1,209,323	\$	1,264,032	\$	1,317,591	\$	1,396,568	\$	1,437,093	14%	
Liabilities																	
Non-interest-bearing deposits in U.S. offices		\$	28,977	\$	26,579	\$	27,617	\$	30,074	\$	30,078	\$	31,654	\$	30,785	2%	
Interest-bearing deposits in U.S. offices			145,354		146,178		146,392		146,675		151,124		153,237		156,802	7%	
Non-interest-bearing deposits in offices outside the U.S.			21,099		23,165		22,579		22,940		25,730		27,182		27,420	20%	
Interest-bearing deposits in offices outside the U.S.			248,676		252,062		257,654		274,326		292,257		312,327		319,444	16%	
Total deposits			444,106		447,984		454,242		474,015		499,189		524,400		534,451	13%	
Federal funds purchased and securities loaned or sold under agreement	nts to repurchase		178,459		172,864		168,125		181,156		179,743		202,940		217,157	20%	
Brokerage payables			24,989		45,779		35,805		37,330		37,271		42,524		41,986	12%	
Trading account liabilities			92,659		101,998		107,037		121,869		127,076		132,247		137,078	12%	
Contractholder funds and separate and variable accounts			50,339		53,363		55,499		58,402		60,618		62,237		63,341	8%	
Insurance policy and claims reserves			16,459		16,714		16,908		17,478		17,871		18,007		18,416	5%	
Investment banking and brokerage borrowings			21,932		20,782		22,542		22,442		26,159		26,459		27,697	23%	
Short-term borrowings			28,495		32,949		40,698		36,187		40,705		40,917		35,506	(2%)	
Long-term debt			133,125		131,350		145,990		162,702		178,588		189,071		198,713	22%	
Other liabilities (2)			52,811		63,633		60,330		48,380		48,487		59,455		59,382	23%	
Citigroup or subsidiary-obligated mandatorily redeemable securities of s	subsidiary trusts																
holding solely junior subordinated debt securities of Parent (3)			5,563		5,615		5,809		5,217		-		-		-	(100%)	
Subsidia	ry (3)		1,095		1,103		1,079		840		-		-		-	(100%)	
Total liabilities			1,050,032		1,094,134		1,114,064		1,166,018		1,215,707		1,298,257		1,333,727	14%	
Stockholders' equity																	
Preferred Stock			1,126		1,125		1,125		1,125		1,125		1,125		1,125	-	
Common Stock			55		55		55		55		55		55		55	-	
Additional paid-in capital			17,450		17,412		17,524		17,531		18,407		18,519		18,685	7%	
Retained earnings			84,453		87,698		90,555		93,483		96,659		95,707		98,930	6%	
Treasury stock			(11,390)		(11,384)		(11,241)		(11,524)		(11,442)		(11,135)		(10,814)	6%	
Accumulated other changes in equity from nonowner sources			(1,055)		904		(492)		(806)		(122)		(3,338)		(2,424)	NM	
Unearned compensation			(3,298)		(2,509)		(2,267)		(1,850)		(2,798)	_	(2,622)		(2,191)	(18%)	
Total stockholders' equity			87,341	_	93,301	_	95,259		98,014		101,884	_	98,311		103,366	5%	
Total liabilities and stockholders' equity		\$	1,137,373	\$	1,187,435	\$	1,209,323	\$	1,264,032	\$	1,317,591	\$	1,396,568	\$	1,437,093	14%	

(1) Preliminary.

(2) Includes allowance for credit losses for letters of credit and unfunded lending commitments of \$567, \$567, \$526 and \$600 million for the first, second, third and fourth quarters of 2003, respectively, and \$600 million for the first, second and third quarters of 2004, respectively.

(3) Beginning in the 2004 first quarter, additional Trust Preferred Securities of \$6,150 million have been deconsolidated in accordance with FIN 46R with the liability portion now reflected within Long-Term Debt and the related investment within Other Assets.

NM Not meaningful

Citigroup Segment Balance Sheet (1) September 30, 2004



(In millions of dollars)	Glob	al Consumer	al Corporate Investment Bank	ate Client ervices	Inv	Global vestment nagement	Inv	oprietary restment ctivities	& Co	orate/ Other onsolidating minations		al Citigroup nsolidated (GAAP)
Assets:												
Cash and due from banks	\$	8,531	\$ 13,949	\$ 90	\$	454	\$	11	\$	2,448	\$	25,483
Deposits at interest with banks		3,848	18,519	-		990		45		5		23,407
Federal funds sold and securities borrowed or												
purchased under agreements to resell		843	206,796	259		261		-		-		208,159
Brokerage receivables		4	24,189	13,734		4		56		-		37,987
Trading account assets		2,118	260,431	35		2,288		32		(827)		264,077
Investments		41,250	90,139	-		53,707		7,467		13,219		205,782
Consumer loans		369,435	-	1,127		37,814		-		-		408,376
Corporate loans		-	 111,174	 -		756		362		17		112,309
Loans, net of unearned income		369,435	111,174	1,127		38,570		362		17		520,685
Allowance for credit losses		(8,796)	 (3,140)	 (6)		(92)		-		-		(12,034)
Total loans, net		360,639	108,034	1,121		38,478		362		17		508,651
Goodwill		21,696	5,518	371		2,852		-		372		30,809
Intangible assets		14,788	331	-		995		-		78		16,192
Reinsurance receivables		832	-	-		2,352		-		1,538		4,722
Separate and variable accounts		553	-	-		29,338		-		(52)		29,839
Other		42,332	21,912	1,444		10,047		459		5,791		81,985
Total identifiable assets	\$	497,434	\$ 749,818	\$ 17,054	\$	141,766	\$	8,432	\$	22,589	\$	1,437,093
Liabilities and Equity:												
Total deposits	\$	222,212	\$ 217,394	\$ 41,698	\$	53,117	\$	1	\$	29	\$	534,451
Federal funds purchased and securities loaned or												
sold under agreements to repurchase		7,323	205,862	-		3,972		-		-		217,157
Brokerage payables		-	38,825	3,161		-		-		-		41,986
Trading account liabilities		(784)	137,465	-		745		76		(424)		137,078
Contractholder funds and separate and variable accounts		867 4,727	-	-		62,458 12,543		-		16		63,341 18.416
Insurance policy and claims reserve		4,727	27.697	-		12,543		-		1,146		
Investment banking and brokerage borrowings		3.019	27,697 20.571	-		2.738		-		9.178		27,697 35.506
Short-term borrowings Long-term debt		44.076	20,571 53,811	-		2,736		-		9,178		198,713
Other liabilities		44,076	30.084	1,171		5 5,094		1,877		1,578	1	59,382
Net intersegment funding/(lending)		196,416	18,109	(28,976)		1,094		6,478		(193,121)		- 30,302
Stockholders' equity		-	-	-		-		-		103,366		103,366
Total liabilities and equity allocation to businesses	\$	497,434	\$ 749,818	\$ 17,054	\$	141,766	\$	8,432	\$	22,589	\$	1,437,093
Average Risk Capital for the Three Months Ended September 30	0 <u>, 2004:</u>											
Average Risk Capital (2)	\$	22,195	\$ 20,543	\$ 1,080	\$	5,378	\$	3,629	\$	(2,046)	\$	50,779

NOTE - The above supplemental information reflects the Company's consolidated period ending GAAP balance sheet broken out by reporting segment. The respective segment information closely depicts the assets and liabilities managed by each segment. While this presentation is not defined by GAAP (generally accepted accounting principles), the Company believes that these non-GAAP financial measures enhance investors understanding of the balance sheet components managed by the underlying business segments as well as the beneficial interrelationship of the asset and liability dynamics of the balance sheet components among the Company's business segments. The Company believes that investors may find it useful to see these non-GAAP financial measures to analyze financial performance. The table above provides the supplemental information and the corresponding GAAP financial measures at September 30, 2004.

This Segment Balance Sheet closely depicts the assets and liabilities managed by each of the respective business segments. The reported balances have been derived from the core financial reporting processes managed by the respective segment's financial reporting. Adjustments have been made, where they are significant, to balances managed by one segment's financial infrastructure on behalf of another segment's customer base.

(1) Preliminary

⁽²⁾ Risk Capital provides a better understanding of the capital resources employed in each segment. Risk Capital is defined as the amount of capital needed to cover unexpected economic losses during extreme events and is the denominator used in calculating Return on Risk Capital on page 32 of the supplement. Management believes Return on Risk Capital is useful to make incremental decisions and serves as a key metric for organic growth initiatives. Return on Risk Capital is a non-GAAP measure.

CITIGROUP -- RETURN ON CAPITAL (1)



		Av	erage Ris	sk Capital (\$M)		Retur	n on Risk Capita	al	Return	on Invested Capi	tal
	C	First Juarter 2004	c	econd Quarter 2004	(Third Quarter 2004	First Quarter 2004	Second Quarter 2004	Third Quarter 2004	First Quarter 2004	Second Quarter 2004	Third Quarter 2004
Global Consumer:												
Cards	\$	5,513	\$	5,439	\$	5,205	71%	75%	97%	24%	25%	31%
Consumer Finance		3,710		3,798		3,675	61%	63%	70%	22%	21%	23%
Retail Banking		12,514		12,732		13,315	36%	37%	37%	18%	18%	19%
Other		-		-		-	NM	NM	NM	NM	NM	NM
Total Global Consumer		21,737		21,969		22,195	48%	56%	55%	20%	23%	23%
Global Corporate and Investment Bank:												
Capital Markets and Banking		15,019		17,470		19,081	40%	35%	24%	31%	27%	19%
Transaction Services		1,263		1,340		1,462	75%	78%	78%	47%	48%	47%
Other		-		-			NM	NM	NM	NM	NM	NM
Total Global Corporate and Investment Bank		16,282		18,810		20,543	42%	(60%)	28%	33%	(48%)	21%
Private Client Services		1,258		1,261		1,080	80%	67%	72%	61%	50%	52%
Global Investment Management:												
Life Insurance and Annuities		4,072		4,060		3,928	28%	23%	29%	22%	18%	22%
Private Bank		688		727		761	93%	84%	71%	91%	82%	69%
Asset Management		717		674		689	59%	41%	49%	14%	10%	12%
Total Global Investment Management		5,477		5,461		5,378	40%	33%	37%	24%	20%	22%
Proprietary Investment Activities		3,647		3,678		3,629	3%	30%	12%	1%	28%	10%
Corporate / Other (2)		(1,320)		(1,675)		(2,046)	NM	NM	NM	NM	NM	NM
Total Citigroup (2) (3)	\$	47,081	\$	49,504	\$	50,779	45%	9%	42%	21%	5%	21%

(1) Risk Capital is defined as the amount of capital needed to cover unexpected economic losses during extreme events. Return on Risk Capital is defined as income divided by Risk Capital. Return on Invested Capital is a similar calculation but includes adjustments for goodwill and intangibles in both the numerator and denominator, similar to those necessary to translate return on tangible equity to return on total equity. Return on Risk Capital and Return on Invested Capital are non-GAAP performance measures. Management believes Return on Risk Capital is useful to make incremental investment decisions and serves as a key metric for organic growth initiatives. Return on Invested Capital is used for multi-year investment decisions and as a long term performance measure.

(2) Average Risk Capital is net of the cross-sector diversification. Average Invested Capital includes the difference between Tangible Equity and Risk Capital, which is also included in the Total Citigroup Return on Invested Capital.

(3) Total Citigroup Return on Invested Capital equals Citigroup Return on Equity.

NM Not meaningful

CONSUMER LOAN DELINQUENCY AMOUNTS, NET CREDIT LOSSES AND RATIOS (In millions of dollars, except loan amounts in billions)



								EOP	_							Average
		9 3Q03	0 Days	Or More Past Due 2Q04	ə (1)	3Q04		Loans 3Q04		3Q03	Net C	redit Losses (1) 2Q04		3Q04		Loans 3Q04
PRODUCT VIEW:		5005		2004		5004		5004		5000		2004	_	5004		5004
Cards Ratio	\$	2,353 1.83%	\$	2,808 1.82%	\$	2,842 1.81%	\$	157.3	\$	1,789 5.62%	\$	2,373 6.27%	\$	2,142 5.50%	\$	154.8
North America Cards Ratio		2,098 1.82%		2,565 1.85%		2,593 1.84%		141.2		1,653 5.77%		2,248 6.61%		1,981 5.66%		139.1
International Cards Ratio		255 1.88%		243 1.55%		249 1.55%		16.1		136 4.27%		125 3.25%		161 4.09%		15.7
Consumer Finance Ratio		2,127 2.30%		1,948 1.96%		1,938 1.91%		101.6		898 3.92%		857 3.52%		832 3.31%		99.9
North America Consumer Finance Ratio		1,642 2.29%		1,444 1.84%		1,479 1.84%		80.4		520 2.93%		515 2.69%		487 2.46%		78.9
International Consumer Finance Ratio		485 2.32%		504 2.38%		459 2.17%		21.2		378 7.34%		342 6.57%		345 6.52%		21.0
Retail Banking (excluding Commercial Markets) Ratio		3,707 3.19%		3,576 2.46%		3,907 2.53%		154.6		210 0.72%		176 0.51%		176 0.47%		149.
North America Retail Banking Ratio		2,318 2.80%		2,054 2.03%		2,473 2.29%		108.1		21 0.10%		45 0.18%		25 0.09%		104.7
International Retail Banking Ratio		1,389 4.16%		1,522 3.46%		1,434 3.08%		46.5		189 2.28%		131 1.28%		151 1.33%		45.2
Private Bank Ratio		124 0.36%		146 0.39%		150 0.39%		38.4		4 0.05%		(0.01%)		(8) (0.08%)		37.4
Other	.							1.1	- <u></u>	-		-				1.3
fanaged Loans (Excluding Commercial Markets) (2) Ratio	\$	8,311 2.23%	\$	8,478 1.94%	\$	8,837 1.95%	\$	453.0	\$	2,901 3.14%	\$	3,406 3.21%	\$	3,142 2.82%	\$	443.3
ecuritized Receivables (all in North America Cards)		(1,414)		(1,222)		(1,142)		(79.9)		(1,127)		(1,244)		(1,122)		(76.
oans Held-for-Sale		(120)		(133)		(176)		(7.5)		(83)		(46)		(128)		(7.
n-Balance Sheet Loans (Excluding Commercial Markets)	\$	6,777	\$	7,123	\$	7,519	\$	365.6	\$	1,691	\$	2,116	\$	1,892	\$	359.
Ratio		2.28%		2.01%		2.06%				2.31%		2.44%		2.09%		
			Cash	-Basis Loans (1)							Net C	redit Losses (1)				
Commercial Markets Groups Ratio	\$	1,283 3.17%	\$	1,173 2.96%	\$	1,000 2.55%		39.3	\$	50 0.47%	\$	31 0.31%	\$	43 0.43%		40.1
otal Consumer Loans (2) (3)							\$	404.9							\$	399.7
EGIONAL VIEW (Excluding Commercial Markets):								EOP								Average
		9	0 Days	Or More Past Due	ə (1)			Loans			Net C	redit Losses (1)				Loans
		3Q03		2Q04		3Q04		3Q04		3Q03		2Q04		3Q04		3Q04
North America (excluding Mexico) Ratio	\$	5,752 2.02%		\$ 5,758 1.73%		\$ 6,241 1.81%	s	344.0	\$	2,190 3.10%	\$	2,763 3.42%	\$	2,466 2.91%	s	336.7
Mexico Ratio		374 5.77%		380 5.07%		386 4.85%		8.0		10 0.58%		45 2.35%		23 1.13%		7.9
Europe, Middle East and Africa Ratio		1,489 4.80%		1,720 5.02%		1,656 4.68%		35.4		160 2.13%		204 2.40%		209 2.40%		34.7
Japan Ratio		343 2.02%		340 2.02%		290 1.81%		16.1		343 8.36%		303 7.26%		304 7.40%		16.3
Asia (excluding Japan) Ratio		307 0.96%		248 0.57%		234 0.51%		46.2		101 1.29%		88 0.88%		139 1.24%		44.0
Latin America Ratio	_	46 1.56%		32 1.11%	_	30 0.90%		3.3		97 13.13%		3 0.42%		1 0.06%		3.0
fanaged Loans (Excluding Commercial Markets) (2)	\$	8,311	\$	8,478	\$	8,837	\$	453.0	\$	2,901	\$	3,406	\$	3,142	\$	443.2
Ratio		2.23%		1.94%		1.95%				3.14%		3.21%		2.82%		
Securitized Receivables (all in North America Cards)		(1,414)		(1,222)		(1,142)		(79.9)		(1,127)		(1,244)		(1,122)		(76.2
oans Held-for-Sale		(120)		(133)		(176)		(7.5)		(83)		(46)		(128)		(7.4
Dn-Balance Sheet Loans (Excluding Commercial Markets) Ratio	\$	6,777 2.28%	\$	7,123 2.01%	\$	7,519 2.06%	\$	365.6	\$	1,691 2.31%	\$	2,116 2.44%	\$	1,892 2.09%	\$	359.6

(1) The ratios of 90 days or more past due, cash-basis loans and net credit losses are calculated based on end-of-period and average loans, respectively, both net of unearned income.

(2) This table presents consumer credit information on a managed basis and shows the impact of securitizations to reconcile to a held basis. Only North America Cards from a product view and North America from a regional view are impacted. Managed basis reporting is a non-GAAP measure. Held basis reporting is the related GAAP measure. For a discussion of managed basis reporting see the Cards business on page 6.

(3) Total Loans and Total Average Loans exclude certain interest and fees on credit cards of approximately \$4 billion and \$4 billion, respectively, which are included in Consumer Loans on the Consolidated Balance Sheet.

RESERVE FOR LOAN LOSSES

(In millions of dollars)



						2	•		
		1Q 2003	 2Q 2003	 3Q 2003	 4Q 2003	 1Q 2004		2Q 2004	 3Q 2004
Allowance for credit losses at beginning of period	\$	11,101	\$ 11,049	\$ 11,167	\$ 10,843	\$ 12,643	\$	12,506	\$ 12,715
Provision for credit losses:									
Global Consumer (1)		1,939	1,888	1,538	1,951	2,290		1,935	1,431
Global Corporate and Investment Bank (2)		114	 298	 76	 242	 (60)		(347)	 (402)
		2,053	 2,186	 1,614	 2,193	 2,230		1,588	 1,029
Gross credit losses:		2.222	2.215	0.455	0.404	0.740		0.570	0.000
Global Consumer (1) Global Corporate and Investment Bank		2,222	2,215	2,155 412	2,461 498	2,746 266		2,572 88	2,390 184
		2,452	 2,548	 2,567	 2,959	 3,012		2,660	 2,574
Credit recoveries:		2,102	 2,010	 2,001	 2,000	 0,012		2,000	 2,011
Global Consumer (1)		336	331	414	417	439		425	455
Global Corporate and Investment Bank		31	 76	 81	 74	 88		110	 205
	<u> </u>	367	 407	 495	 491	 527		535	 660
Net credit losses:									
Global Consumer (1)		1,886	1,884	1,741	2,044	2,307		2,147	1,935
Global Corporate and Investment Bank		199	 257	 331	 424	 178		(22)	 (21)
		2,085	 2,141	 2,072	 2,468	 2,485		2,125	 1,914
Other net (3)		(20)	 73	 134	 2,075	 118		746	 204
Allowance for credit losses at end of period	\$	11,049	\$ 11,167	\$ 10,843	\$ 12,643	\$ 12,506	\$	12,715	\$ 12,034
Net Consumer Credit Losses (1)	\$	1,886	\$ 1,884	\$ 1,741	\$ 2,044	\$ 2,307	\$	2,147	\$ 1,935
As a Percentage of Average Consumer Loans		2.29%	2.28%	2.08%	2.26%	2.45%		2.22%	1.93%
Net Corporate Credit Losses As a Percentage of Average Corporate Loans	\$	199 0.78%	\$ 257 0.98%	\$ 331 1.29%	\$ 424 1.72%	\$ 178 0.73%	\$	(22) NM	\$ (21) NM
ALLOWANCE FOR CREDIT LOSSES									
Consumer	\$	7,070	\$ 7,136	\$ 7,038	\$ 9,088	\$ 9,218	\$	9,316	\$ 8,894
Corporate		3,979	 4,031	 3,805	 3,555	 3,288		3,399	 3,140
Allowance for Credit Losses	\$	11,049	\$ 11,167	\$ 10,843	\$ 12,643	\$ 12,506	\$	12,715	\$ 12,034
Allowance for Unfunded									
Lending Commitments (4)	\$	567	\$ 567	\$ 526	\$ 600	\$ 600	\$	600	\$ 600
Total Allowance for Loans, Leases									
and Unfunded Lending Commitments (4)	\$	11,616	\$ 11,734	\$ 11,369	\$ 13,243	\$ 13,106	\$	13,315	\$ 12,634
Total Allowance for Loans, Leases and Unfunded Lending Commitments as a Percentage of Total Loans									
Consumer		2.13%	2.16%	2.08%	2.39%	2.40%		2.34%	2.18%
Corporate		4.31%	4.22%	4.21%	4.24%	3.87%		3.54%	3.33%
Total		2.65%	2.68%	2.57%	2.77%	2.71%		2.60%	2.43%
Total Allowance for Loans and Leases As a Percentage of Total Loans (5)									
Corporate		3.77%	3.70%	3.70%	3.62%	3.27%		3.01%	2.80%

(1) Includes Commercial Markets Group Loans and loans made to Private Bank clients.

(2) The 2003 first quarter and the 2004 third quarter include \$(2) million and \$3 million, respectively related to the Corporate / Other segment.

(3) The 2004 second quarter includes the addition of \$715 million of credit loss reserves related to the acquisition of KorAm Bank. The 2004 first quarter includes the addition of \$148 million of credit loss reserves related to the acquisition of the Washington Mutual Finance Corporation. The 2003 fourth quarter includes the addition of \$2.1 billion of credit loss reserves related to the acquisition of Sears' Credit Card Business.

(4) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.

(5) Excludes the allowance for Unfunded Lending Commitments.

NM Not meaningful

NON-PERFORMING ASSETS

(In millions of dollars)



	1Q 2003	:	2Q 2003	3Q 2003	 4Q 2003	 1Q 2004	 2Q 2004	3Q 2004
CASH-BASIS AND RENEGOTIATED LOANS								
Corporate Cash-Basis Loans Collateral Dependent (at lower of cost or collateral value)	\$ 61	\$	62	\$ 36	\$ 8	\$ 71	\$ 59	\$ 15
Other	 4,021		4,142	 3,753	 3,411	 2,842	 2,560	 2,185
Total Corporate Cash-Basis Loans	\$ 4,082	\$	4,204	\$ 3,789	\$ 3,419	\$ 2,913	\$ 2,619	\$ 2,200
Corporate Cash-Basis Loans JENA (1) Other International (2) (3)	\$ 1,077 3,005	\$	1,188 3,016	\$ 1,121 2,668	\$ 1,032 2,387	\$ 805 2,108	\$ 748 1,871	\$ 531 1,669
Total Corporate Cash-Basis Loans	\$ 4,082	\$	4,204	\$ 3,789	\$ 3,419	\$ 2,913	\$ 2,619	\$ 2,200
Corporate Cash-Basis Loans as a % of					 			
Total Corporate Loans	3.87%		3.86%	3.68%	3.49%	2.90%	2.32%	1.96%
Consumer Cash-Basis (excluding Commercial Markets) Commercial Markets Cash-Basis Loans	\$ 4,710 1,250	\$	4,601 1,165	\$ 4,493 1,283	\$ 4,735 1,350	\$ 4,693 1,213	\$ 4,399 1,173	\$ 4,452 1,000
Total Consumer Cash-Basis Loans	\$ 5,960	\$	5,766	\$ 5,776	\$ 6,085	\$ 5,906	\$ 5,572	\$ 5,452
CitiCapital Collateral Dependent Loans (included in Commercial Markets Cash-Basis Loans)	\$ 462	\$	489	\$ 413	\$ 424	\$ 474	\$ 377	\$ 440
Renegotiated Loans (includes Corporate and Commercial Markets Loans)	\$ 157	\$	178	\$ 161	\$ 140	\$ 124	\$ 111	\$ 95
OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS								
Consumer (4)	\$ 509	\$	479	\$ 460	\$ 437	\$ 396	\$ 369	\$ 373
Global Corporate and Investment Bank (4)	 78		89	 95	 105	 94	 98	 95
TOTAL OTHER REAL ESTATE OWNED	\$ 587	\$	568	\$ 555	\$ 542	\$ 490	\$ 467	\$ 468
OTHER REPOSSESSED ASSETS (5)	\$ 255	\$	228	\$ 182	\$ 151	\$ 123	\$ 97	\$ 100

(1) JENA includes Japan, Western Europe and North America.

(2) Other International includes Asia (excluding Japan), Mexico, Latin America, Central and Eastern Europe, the Middle East and Africa.

(3) Includes \$227 million and \$313 million of cash-basis loans for KorAm at June 30, 2004 and September 30, 2004, respectively. The \$86 million increase reflects the Company's ongoing review of KorAm's loan portfolio.

(4) Represents repossessed real estate, carried at lower of cost or fair value, less costs to sell.

(5) Primarily transportation equipment, carried at lower of cost or fair value, less costs to sell.

Reclassified to conform to the current period's presentation.

*** END OF FILE ***